

FIG. 1A

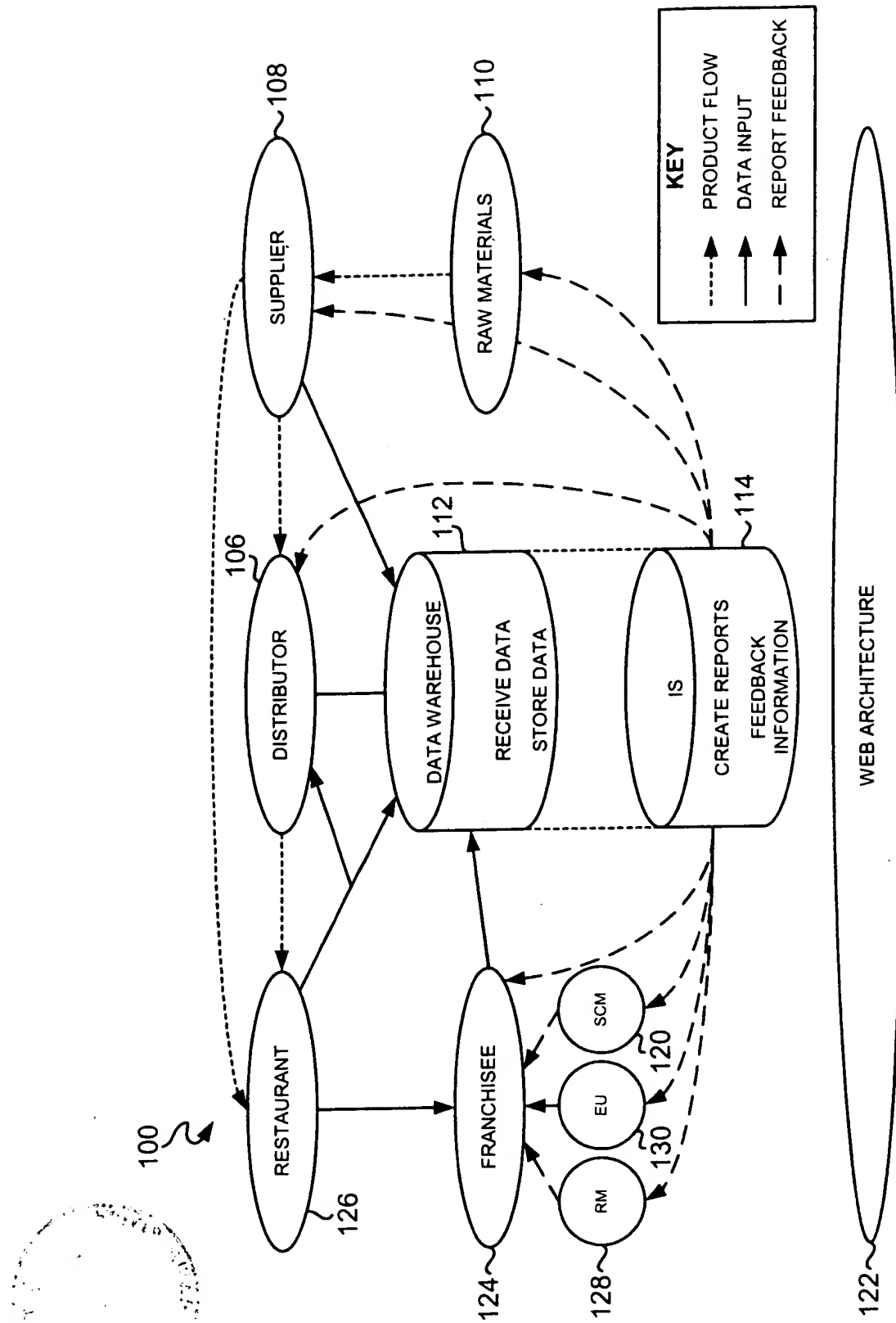


FIG. 1B

0981577-070501

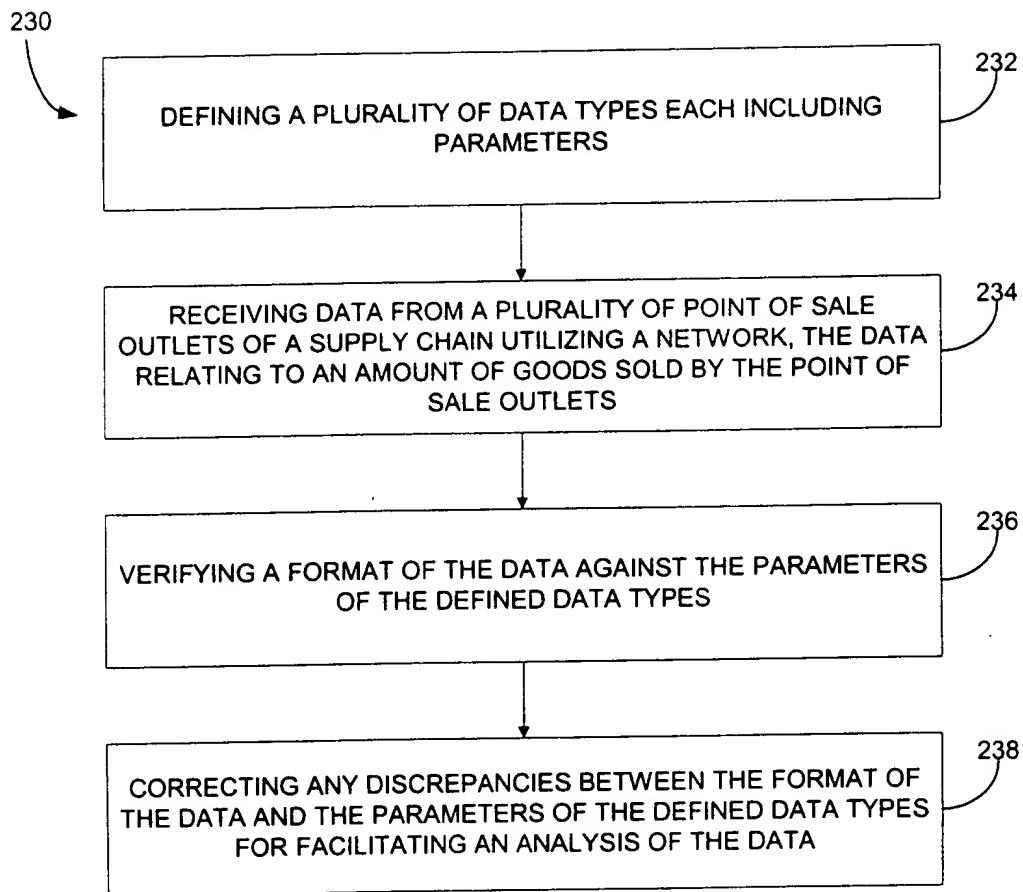


FIG. 2

0981577.070601

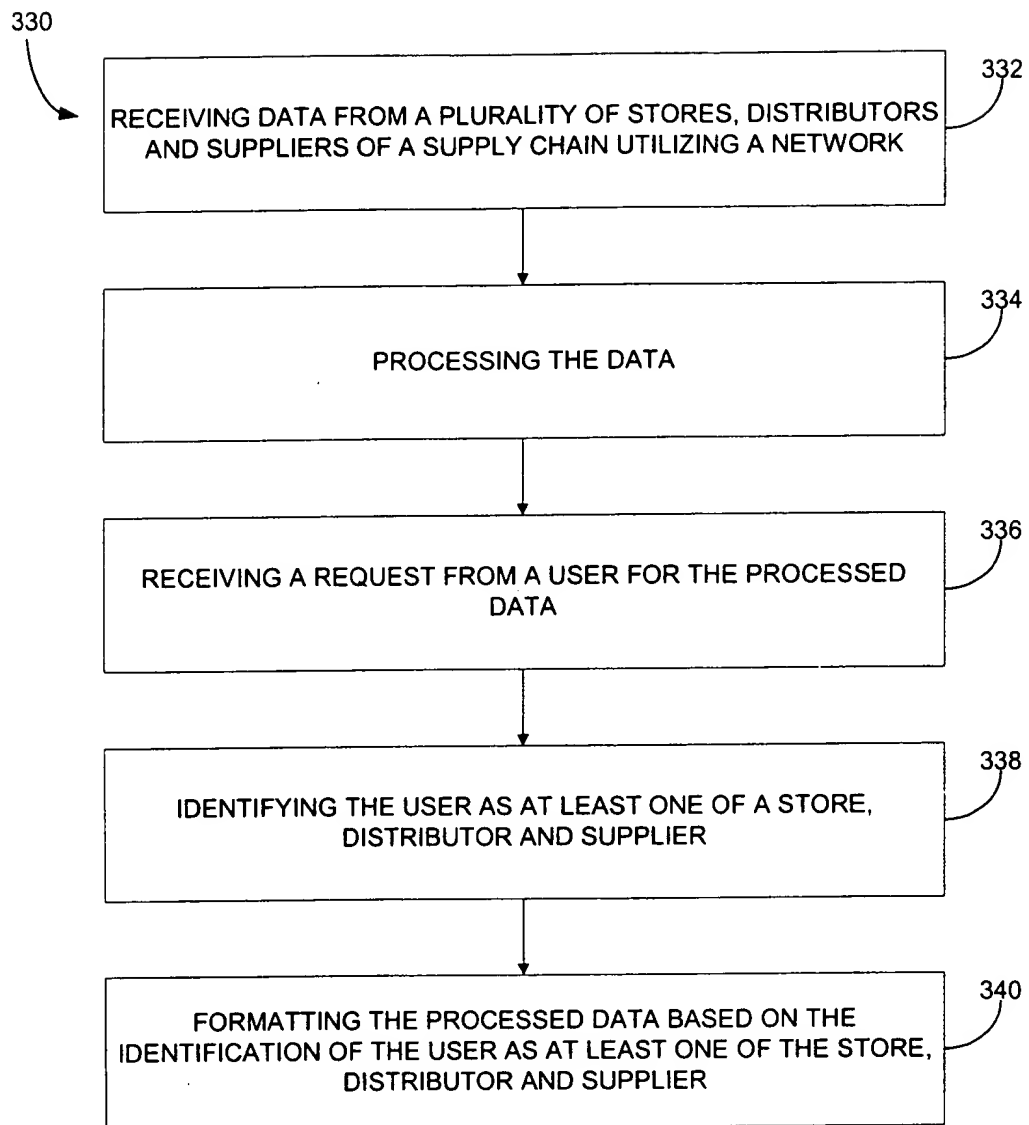


FIG. 3

0981577.070601

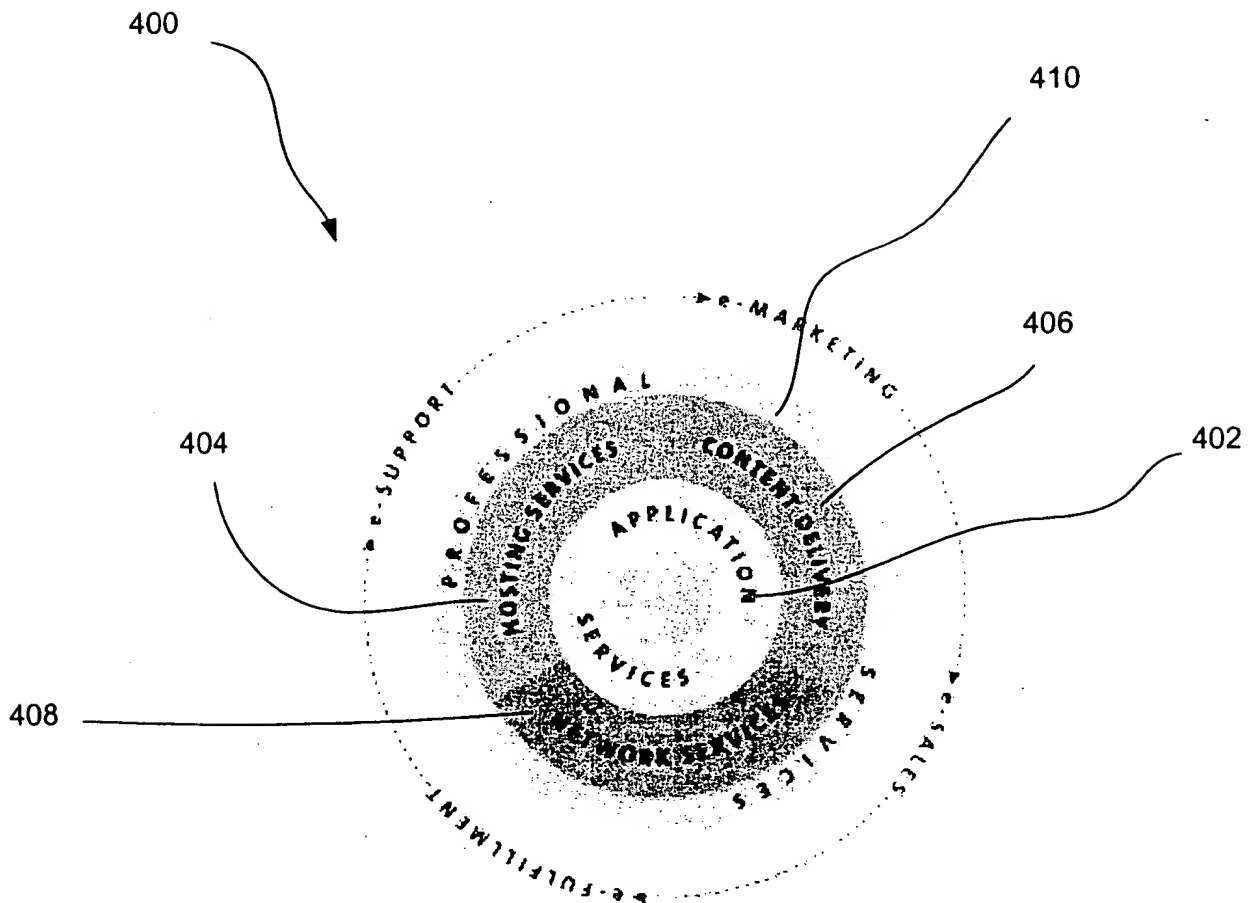


Fig. 4



0981577.0601

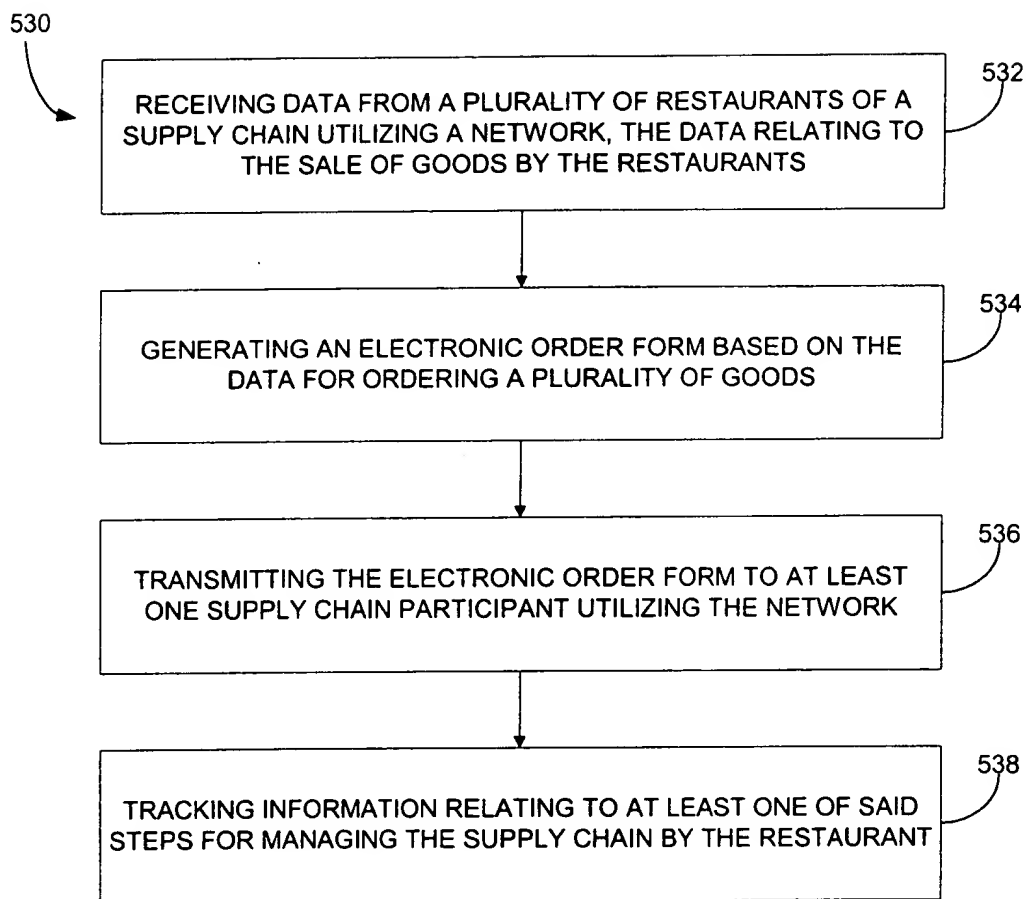


FIG. 5

0931577.0001

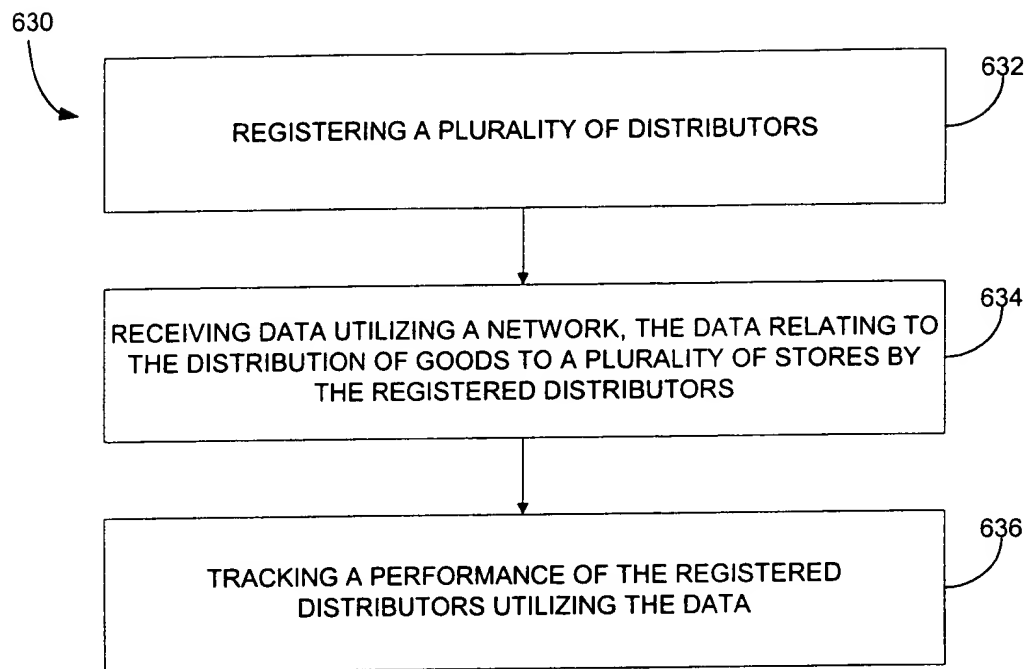


FIG. 6

0981577.0501

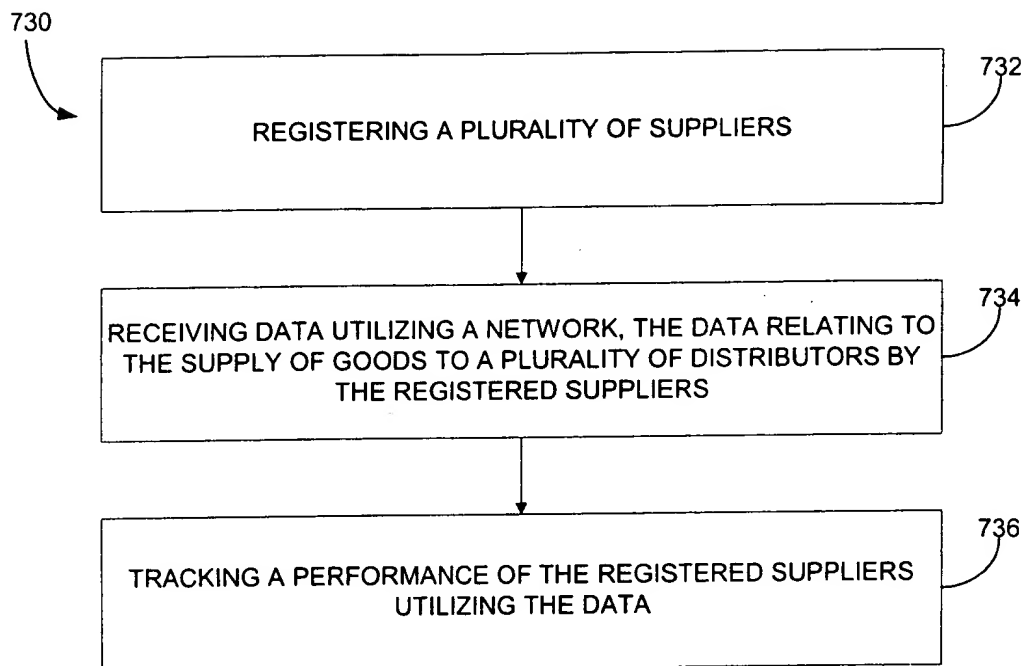


FIG. 7

0951577.070601

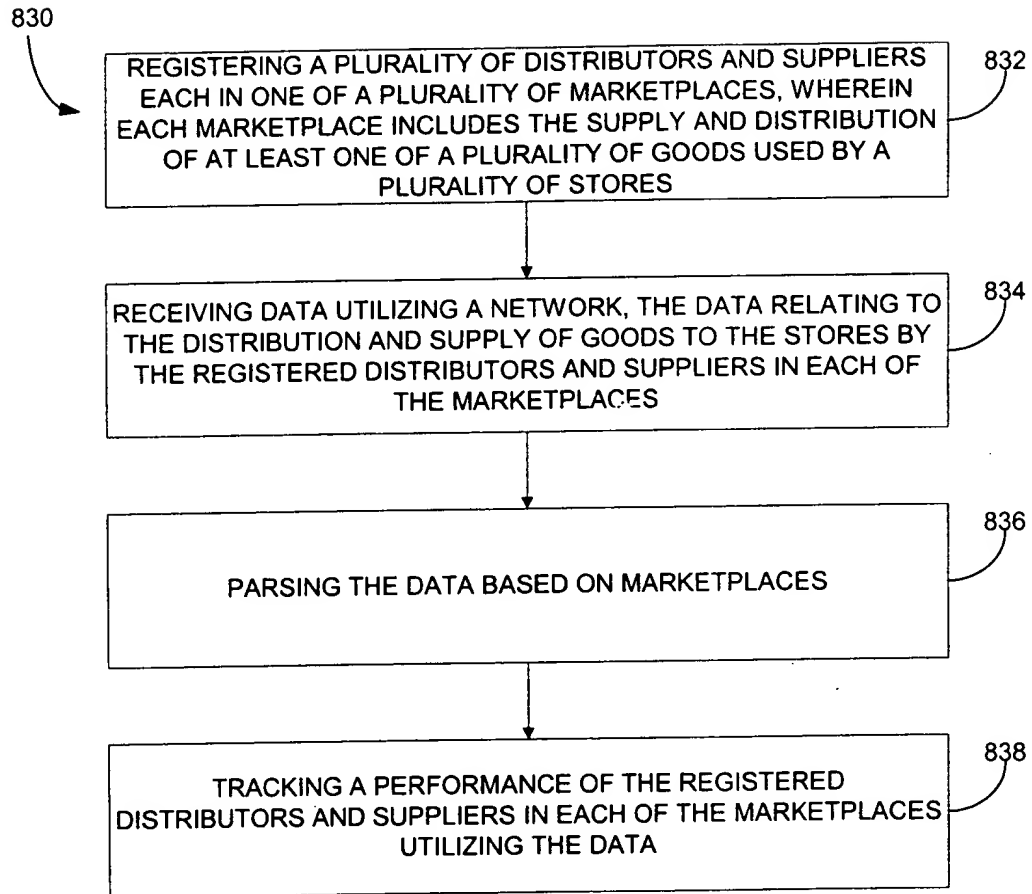


FIG. 8

0961577.070601

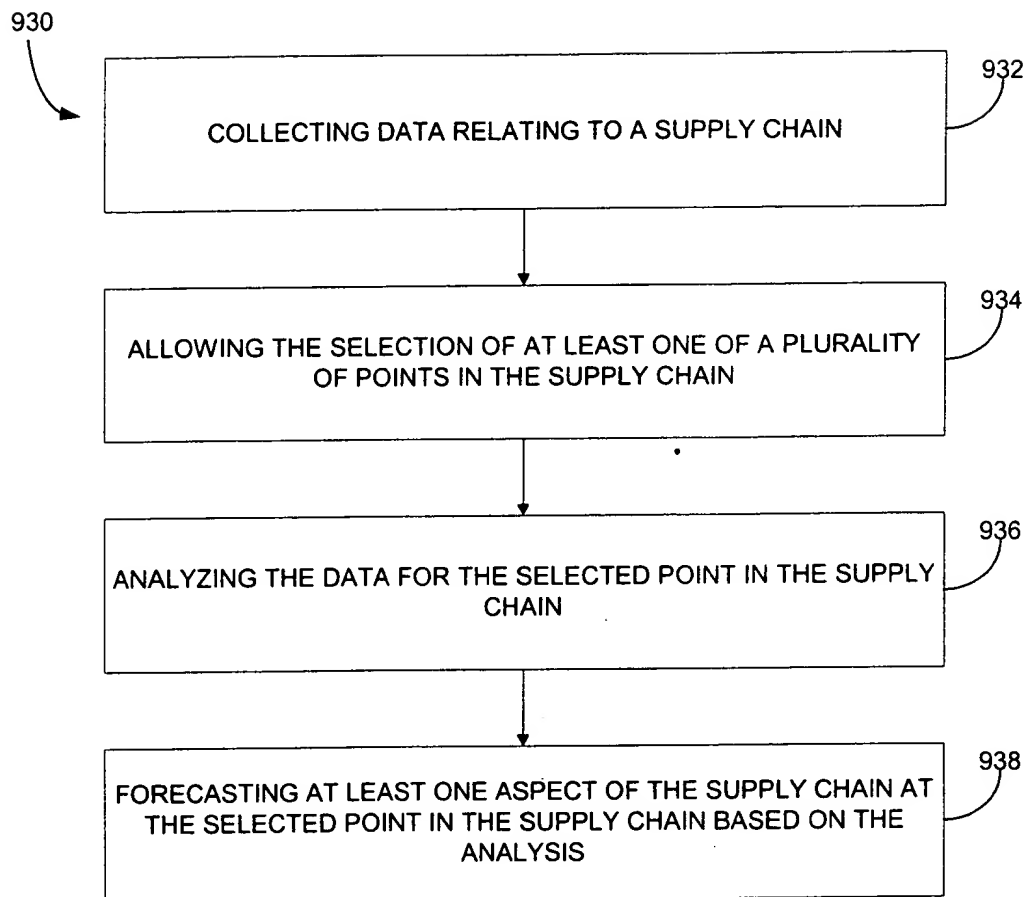


FIG. 9

0961577.070601

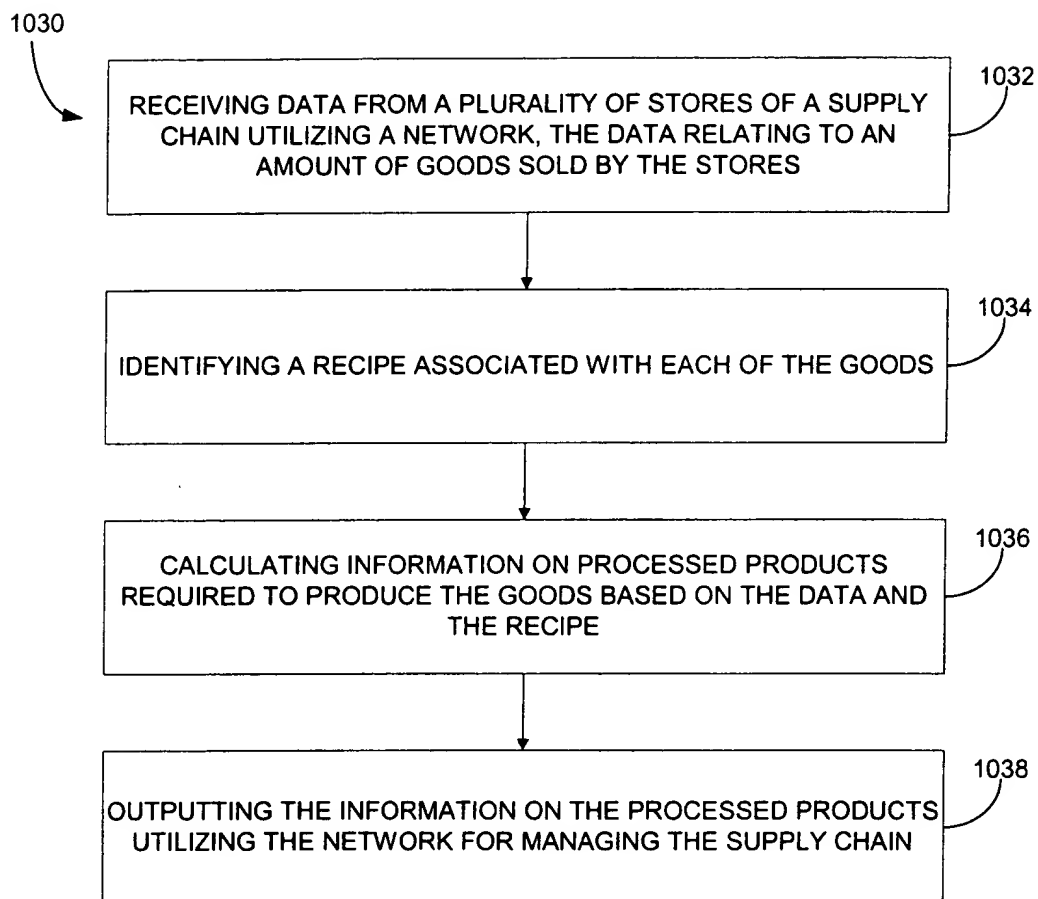


FIG. 10



0901577-00601

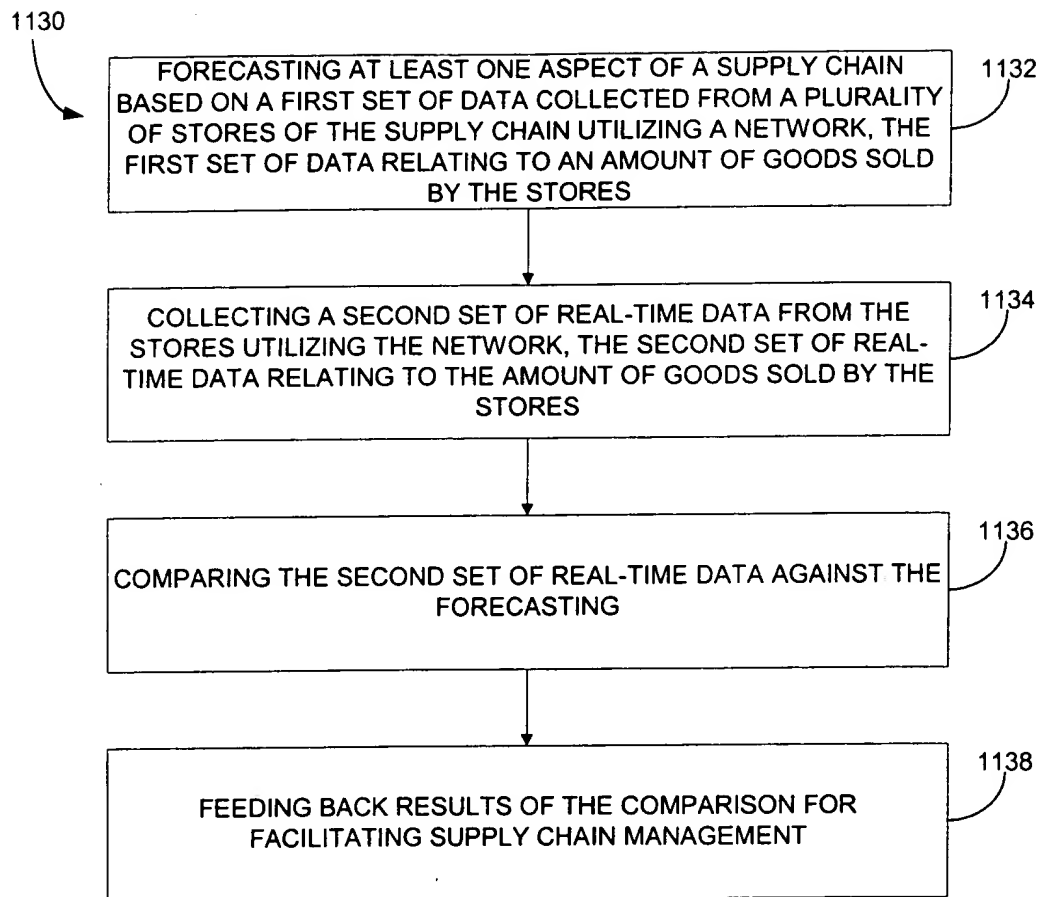


FIG. 11

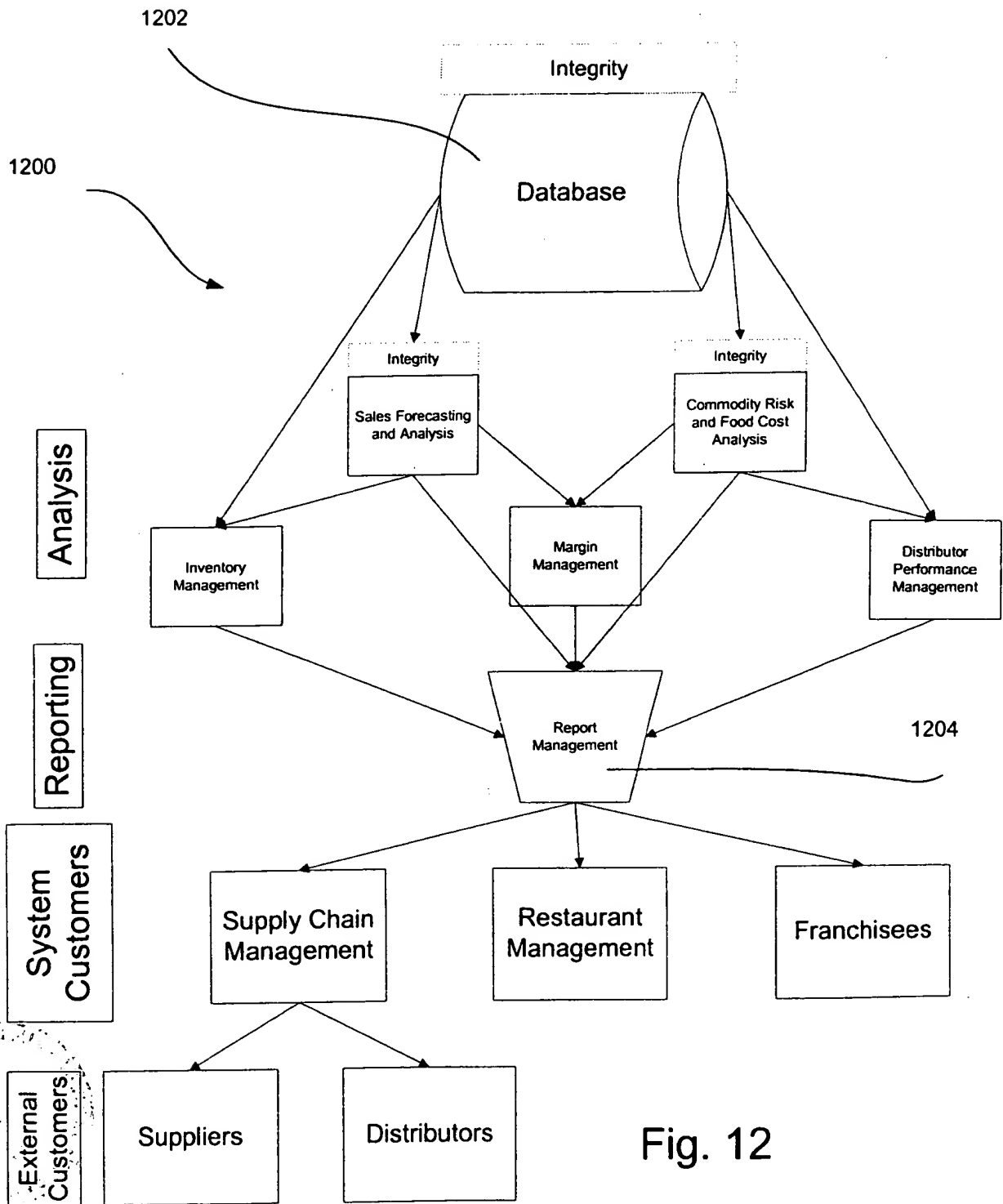


Fig. 12

0961577-070601

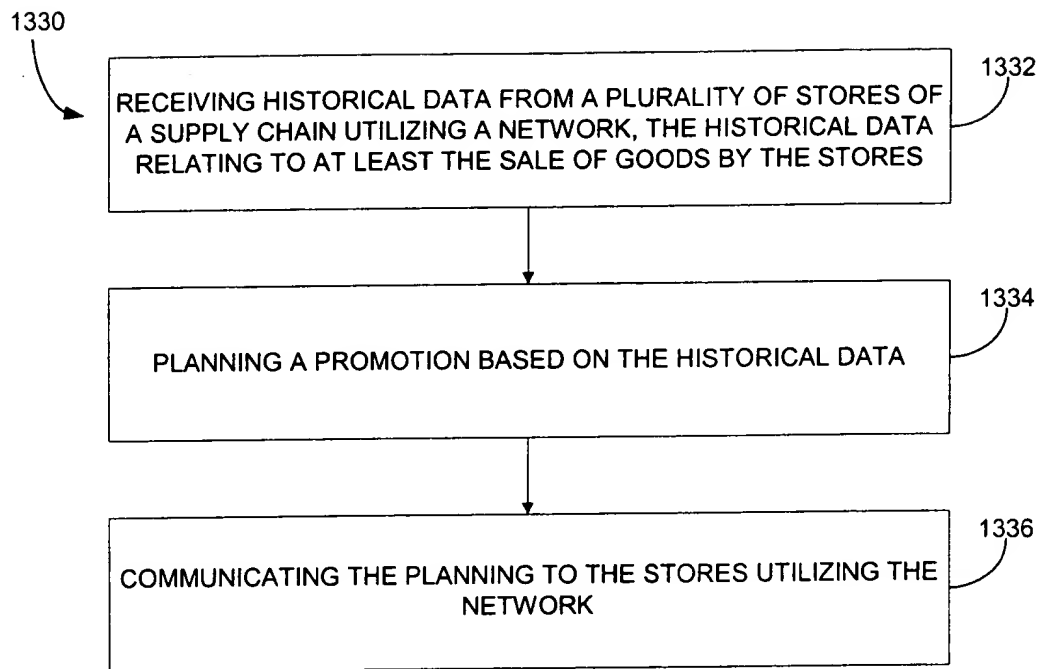


FIG. 13

0901577-070601

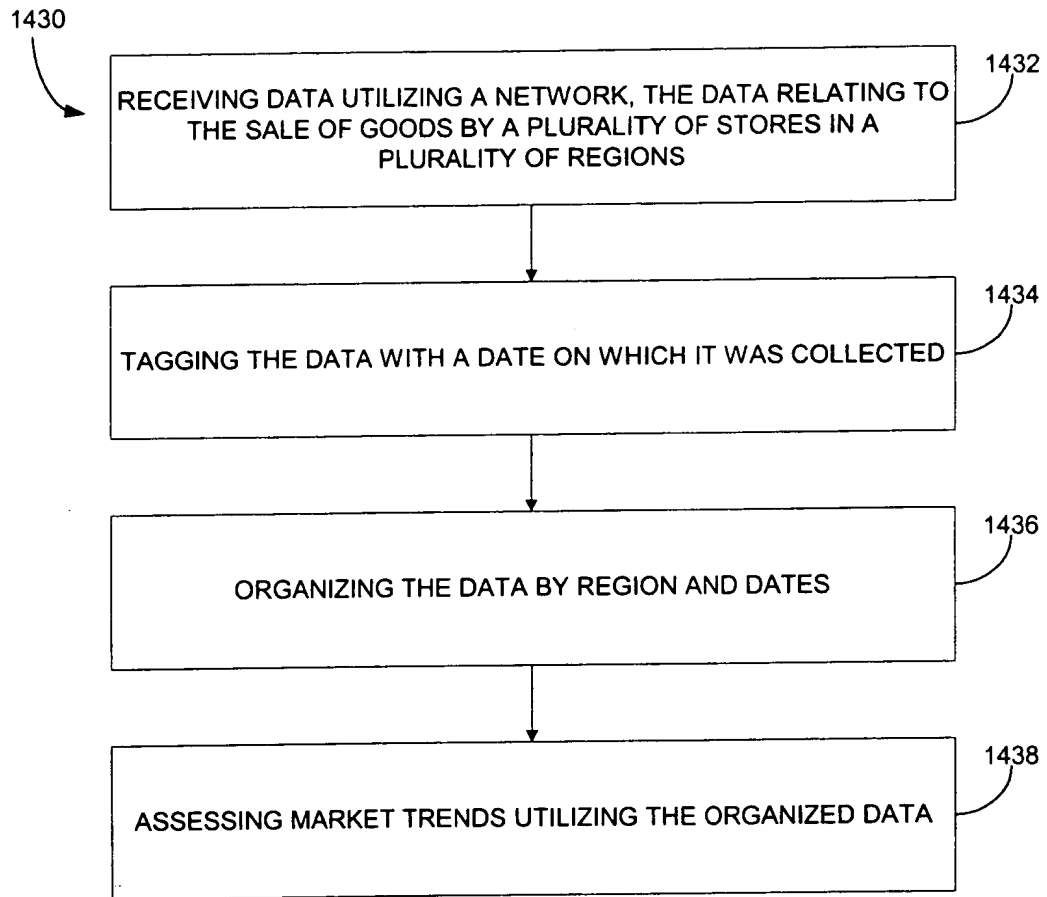


FIG. 14

0981577-070601

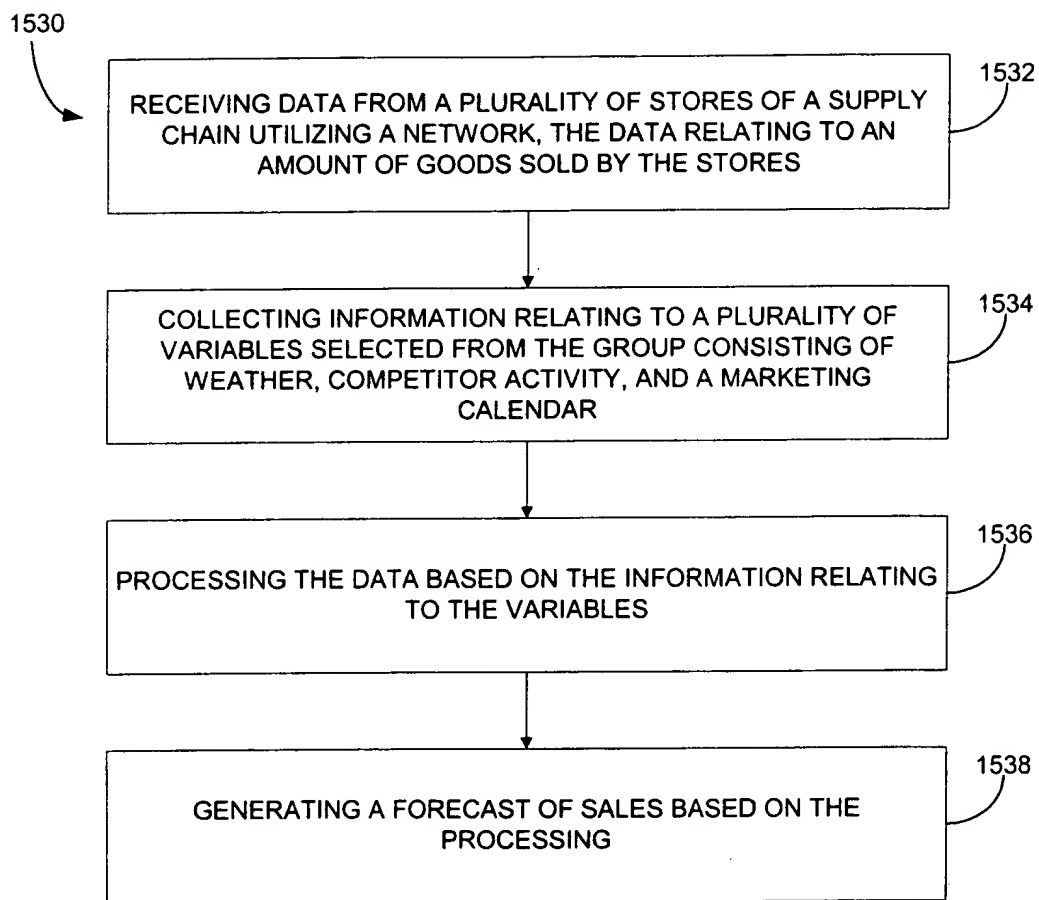


FIG. 15

109020" 225T360

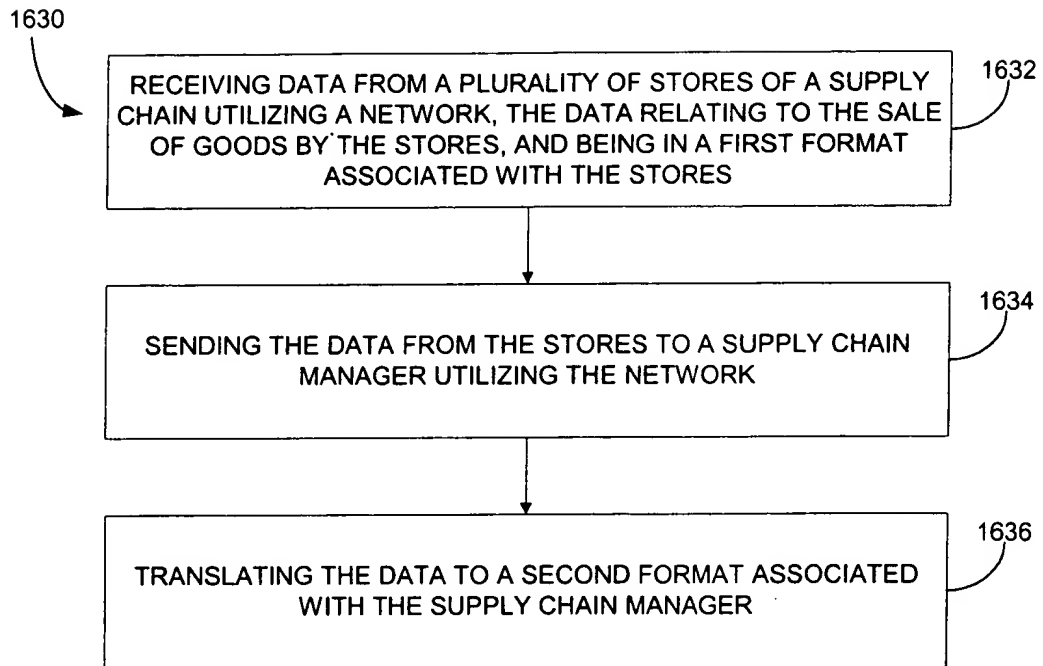


FIG. 16

0961577-070601

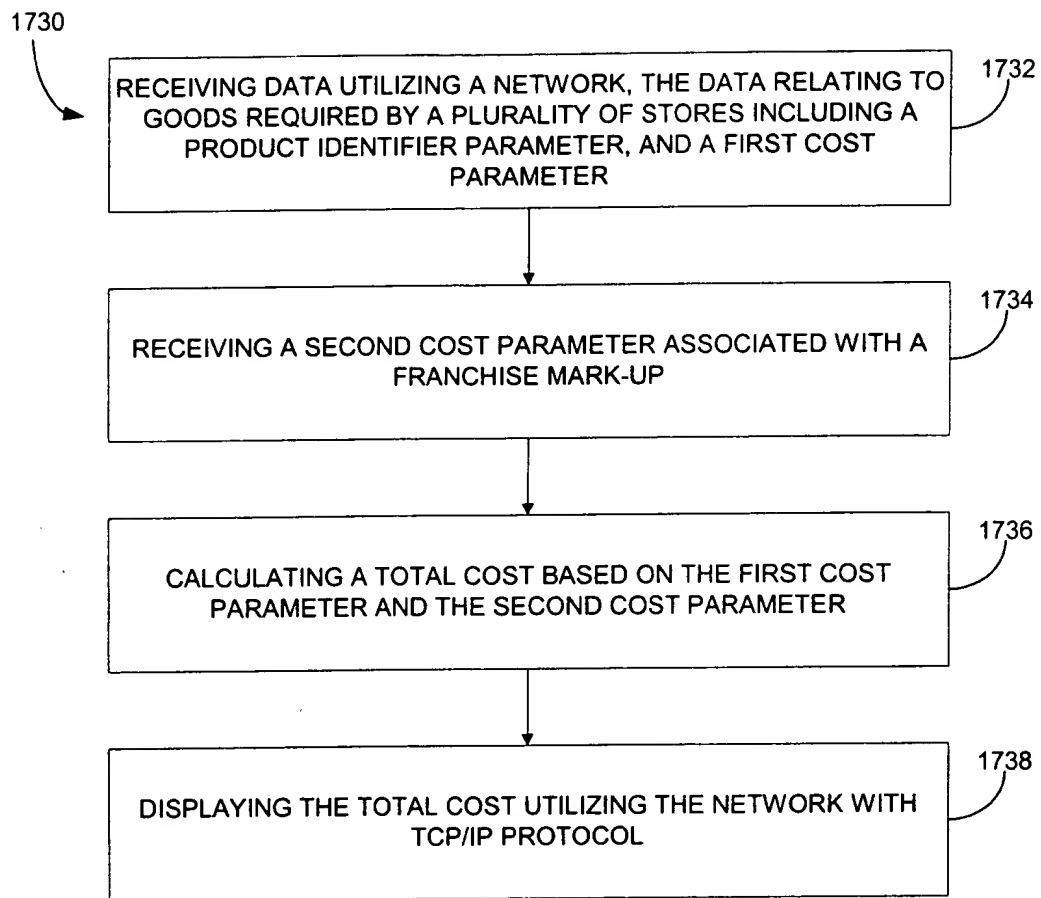


FIG. 17

0934677-0601

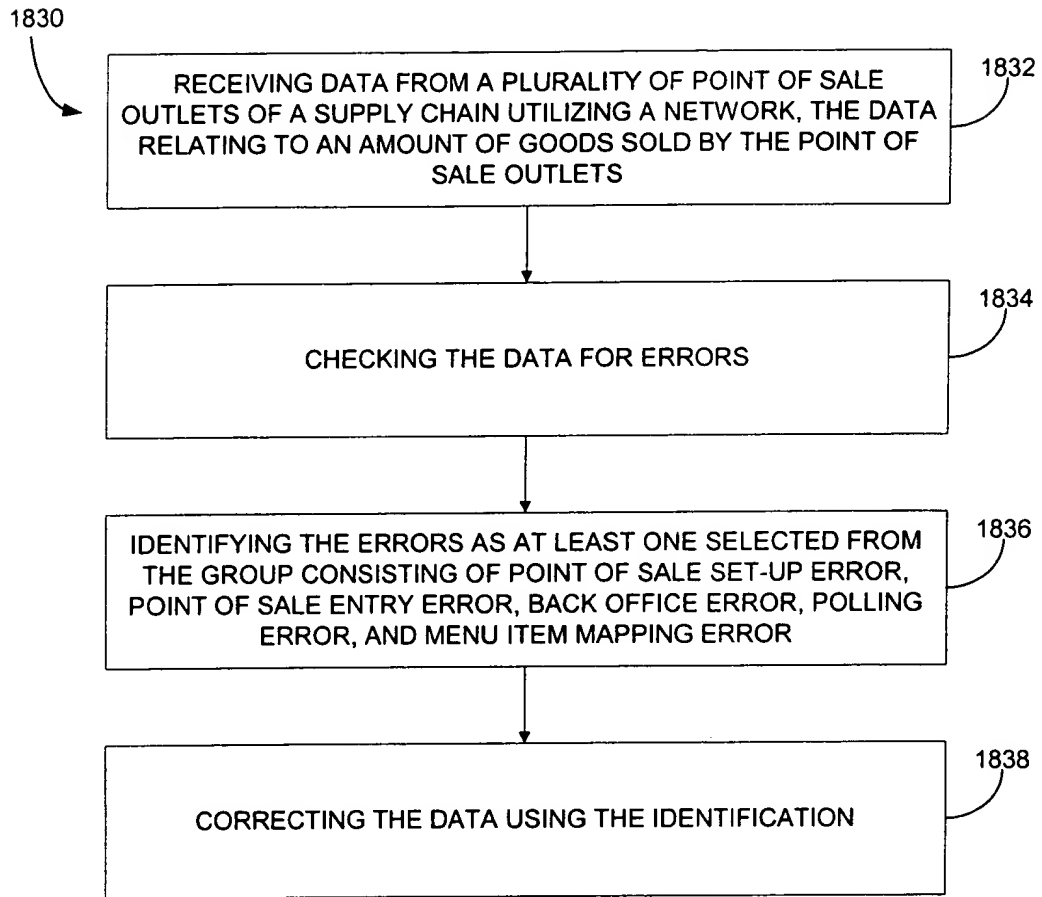


FIG. 18

0961577.070601

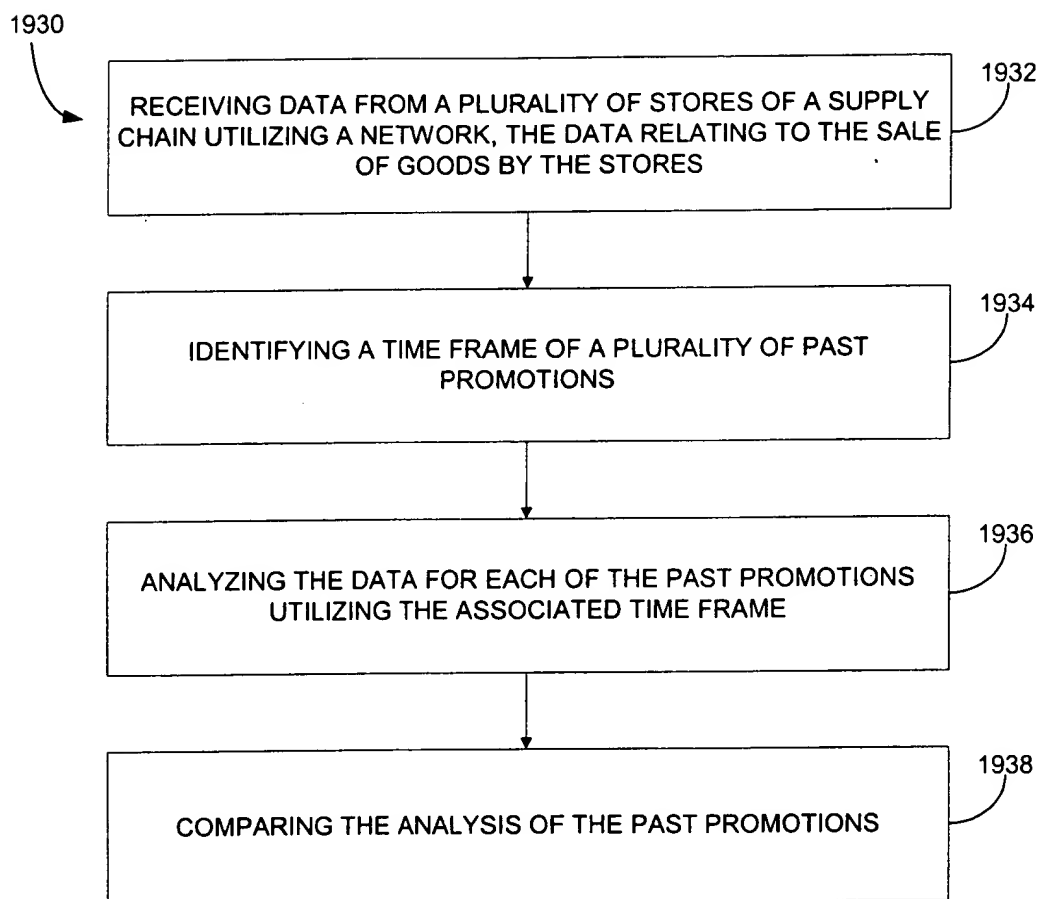


FIG. 19

09815777.070601

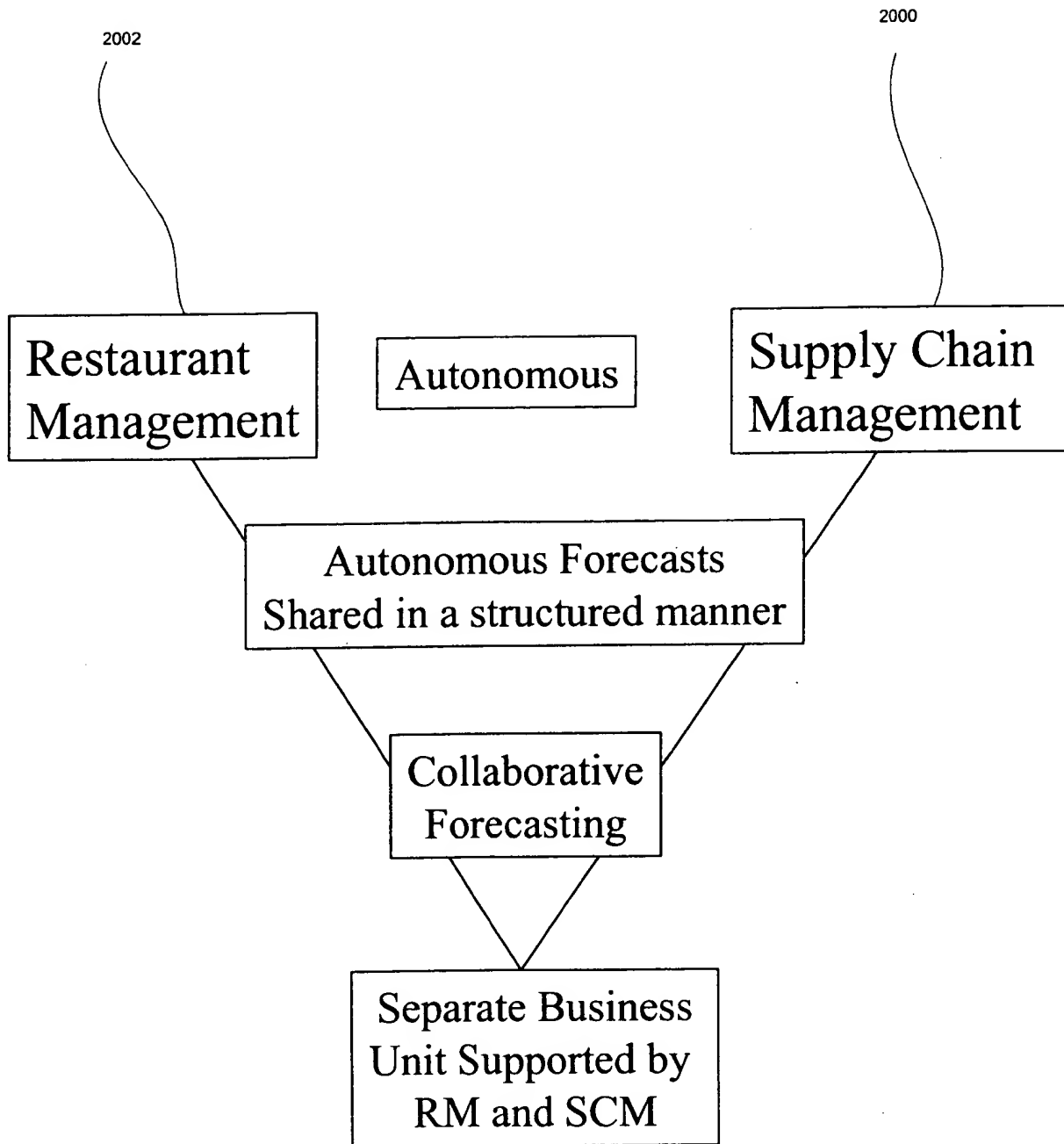


Fig. 20



Fig. 21

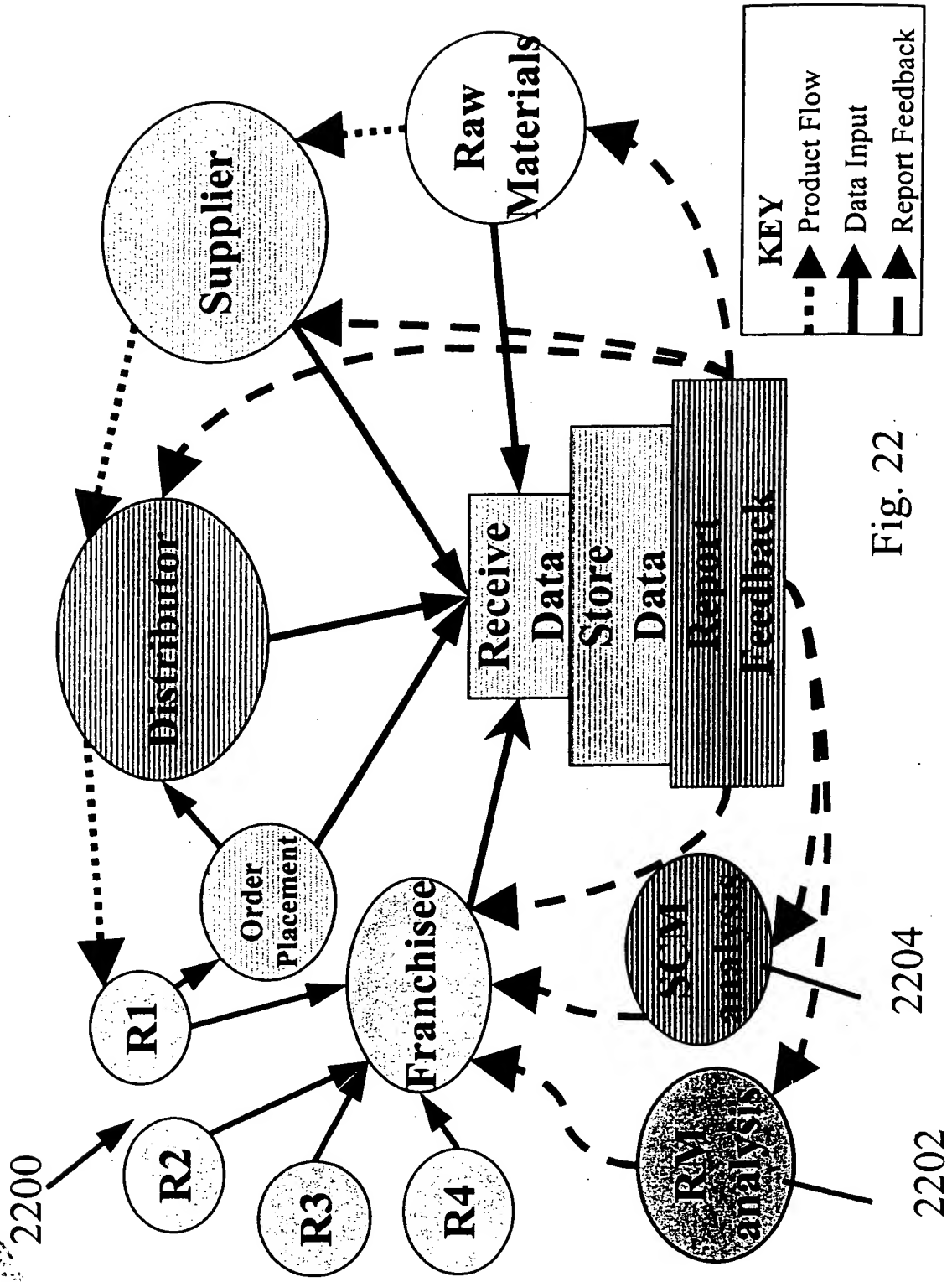


Fig. 22

0981577-070601

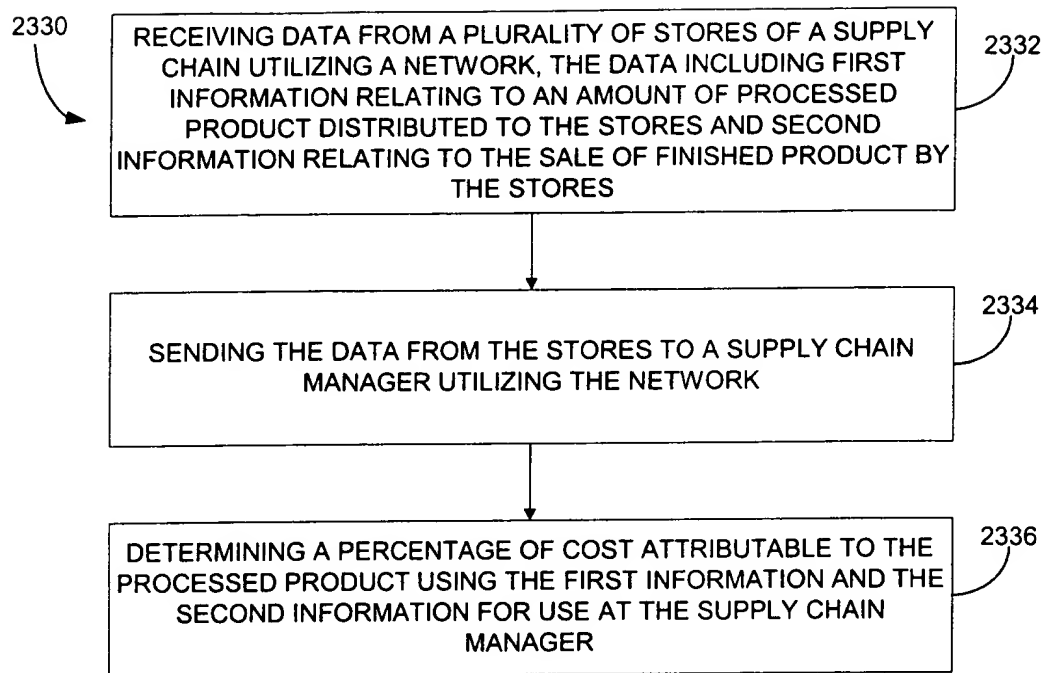


FIG. 23

FIG. 24

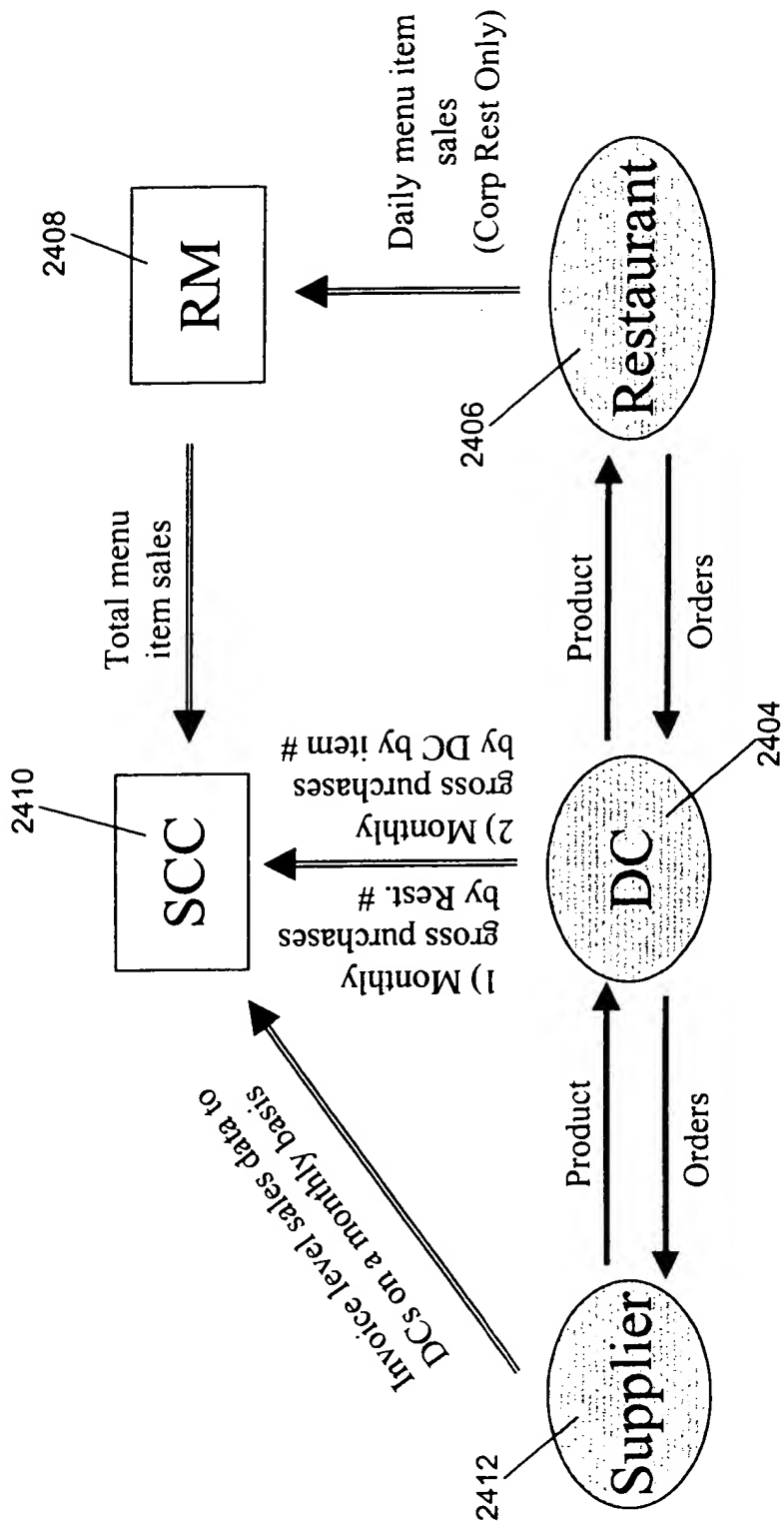
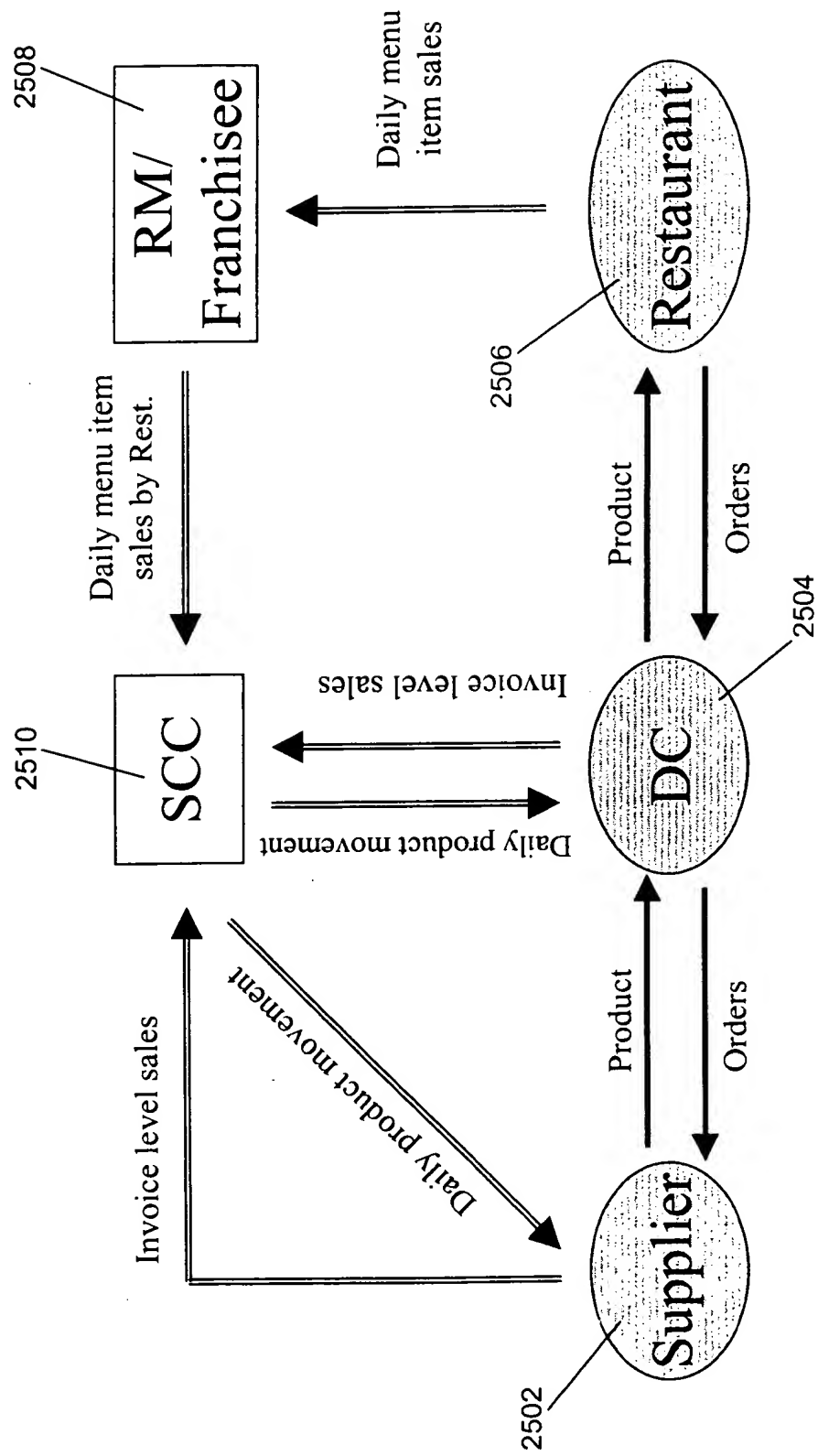


FIG. 25






2600

2604

2602

2700 

2702

Variance from Expected (Highlighted Areas are Outside of Expected Range)

0981577-070601

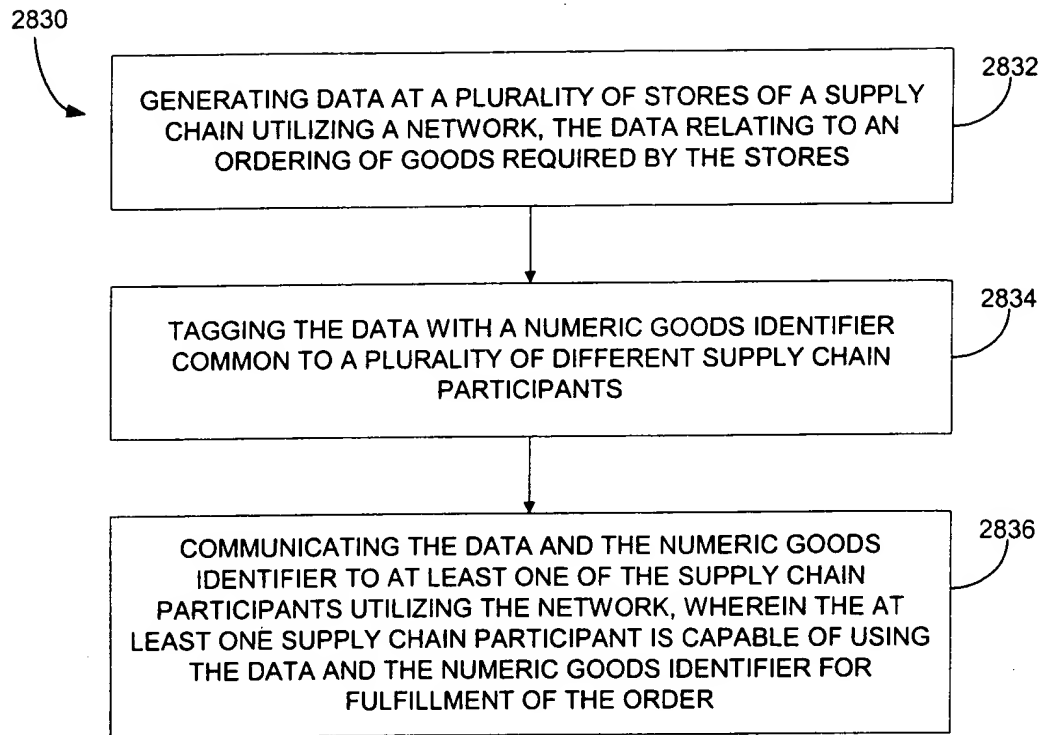


FIG. 28

0931577.07001

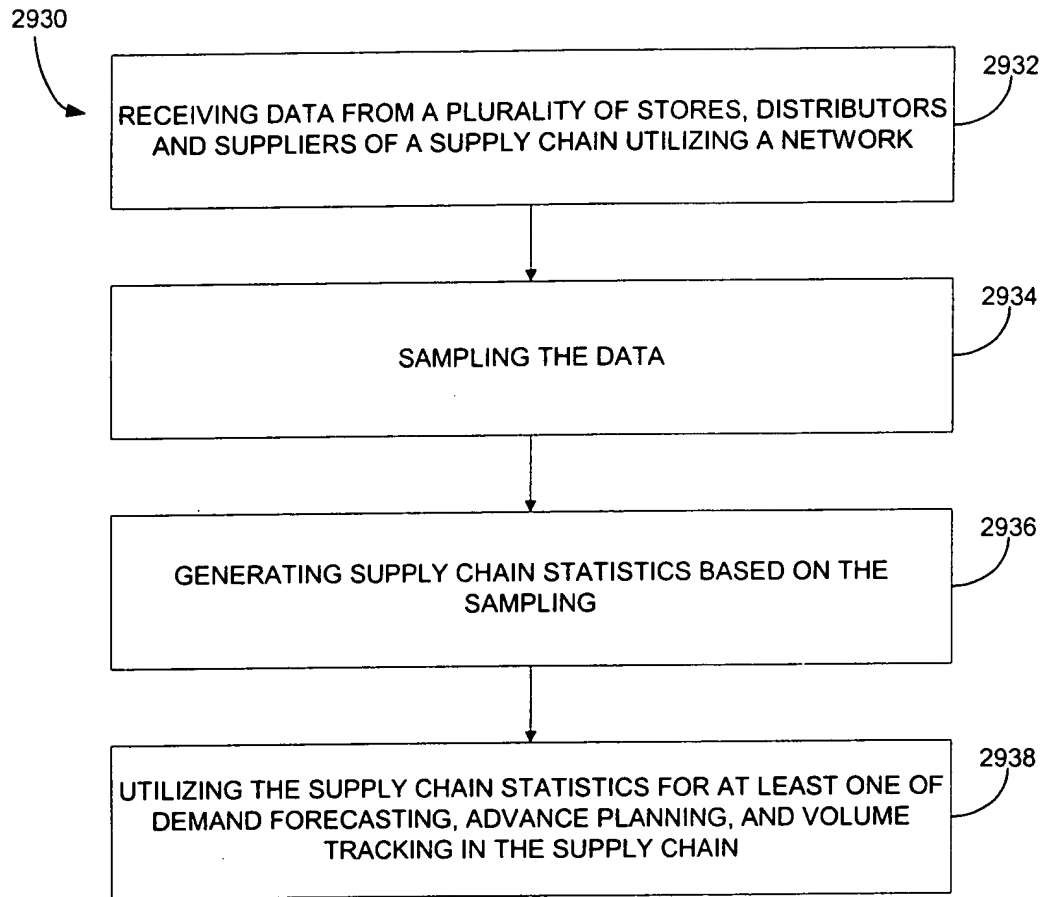


FIG. 29

709040" 225T860

3000

Distribution Center: Alliant Topeka

Time Period (Month/Yr): Jun-00

Delivery Order Fill Rate

Total Cases Ordered: 65712

3002

Operations:	Warehouse Outs	Damages	MisPicks	Short on Truck	Overlooked and Not Returned	Total Operations
Cases:	154	68	62	284		568
Percent	0.23%	0.10%	0.09%	0.43%	0.00%	0.86%

3004

Purchasing:	Out of Stocks	Substitutions	Out of Code	Total Purchasing
Cases:	990	70		1060
Percent:	1.51%	0.11%	0.00%	1.61%

Distribution Center Total:	Cases	Percent
Operations:	568	0.86%
Purchasing:	1060	1.61%
Grand Total:	1628	2.48%

Delivery Order Fill Rate: 97.52%

On-Time Delivery Rate

Total # of Deliveries:	1232
# of On-Time Deliveries:	
On-Time Delivery Rate:	0.00%

Perfect Order Rate

Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

FIG. 30

109020" / 51860

3100

Alliant - Monthly DC Data Feed Performance
August 2000
Mock Report

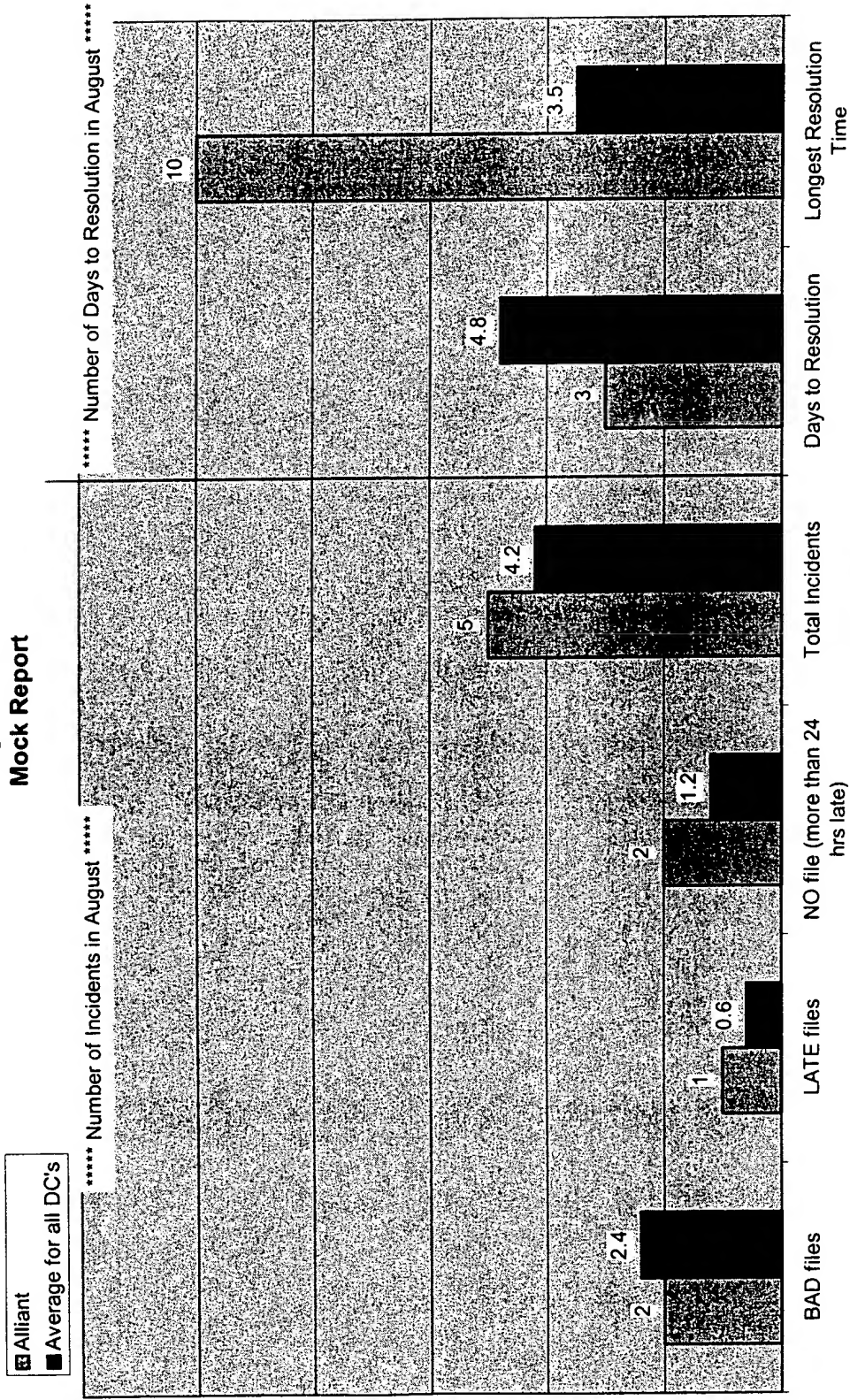


FIG. 31

7/25/2000



Service Level Reporting August

	Fill Rate	On - Time	Perfect Order
Alliant-Paducah	98.14%		
Alliant-Topoka			
Alliant Wixom	98.05%		
King-Atlanta	99.34%		78.70%
King-Jacksonville			
King-Louisville			
Maines 29 Conklin	98.41%		79.25%
Maines 30 Cleveland			
Maines Long Island	98.41%		
Maines New England			79.83%
MBM Fullerton	98.13%		#DIV/0!
MBM Lewisville			#DIV/0!
MBM Orlando			#DIV/0!
MBM Rocky Mount	99.13%		#DIV/0!
McCabe's			
McLane Lubbock	#DIV/0!	#DIV/0!	#DIV/0!
Nicholas & Co.			
PFD Supply	99.18%		
PFG Victoria	98.42%	#DIV/0!	
PYA/Monarch	99.20%		
Reinhart-Cedar Rapids	99.05%		
Reinhart-Oak Creek	99.31%		
Reinhart-Rogers			
Restaurants NW	99.03%	99.07%	80.7%
Shamrock Commerce City		99.89%	85.3%
Shamrock Phoenix	98.81%		
Synga Harrisburg			
Synga Stockton			
Sysco			

	Fill Rate	On - Time	Perfect Order
BKC Min	98.50%	90.00%	78.00%
RSI Min	99.50%	90.00%	80.00%

OK
Didn't meet RSI Min.
Didn't meet BK Min.

FIG. 32

FIG. 33

3300

Vendor:

XYZ Company

Time Period:

Aug-00

3300

Delivery Statistics:

DC Requested Lead-Time
DC Adherence to Lead-Time
Days Delivery Late
On-Time Delivery Percentage
Hours Delivery Late

4
95%
1.7
95%
0.93

Inventory Management:

Average Days On Hand
SKU #1
SKU #2
Max Days On Hand
SKU #1
SKU #2

19
22
40
32

Invoice, Payment and Pricing:

Days for Payment
Monthly FOB Variance
Monthly Freight Variance
Monthly Total Variance

12
\$ 30,152
\$ 3,594
\$ 33,746

Monthly Carrying Cost
SKU #1
SKU #2
Average as % FOB

\$ 42,513
\$ 12,589
1.25%

Invoice Accuracy:

Invoice Fill Rate
PO Accepted Rate
Perfect Order Percentage

97.25%
99.00%
92.34%

FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance
August 2000
Mock Report

3400 →

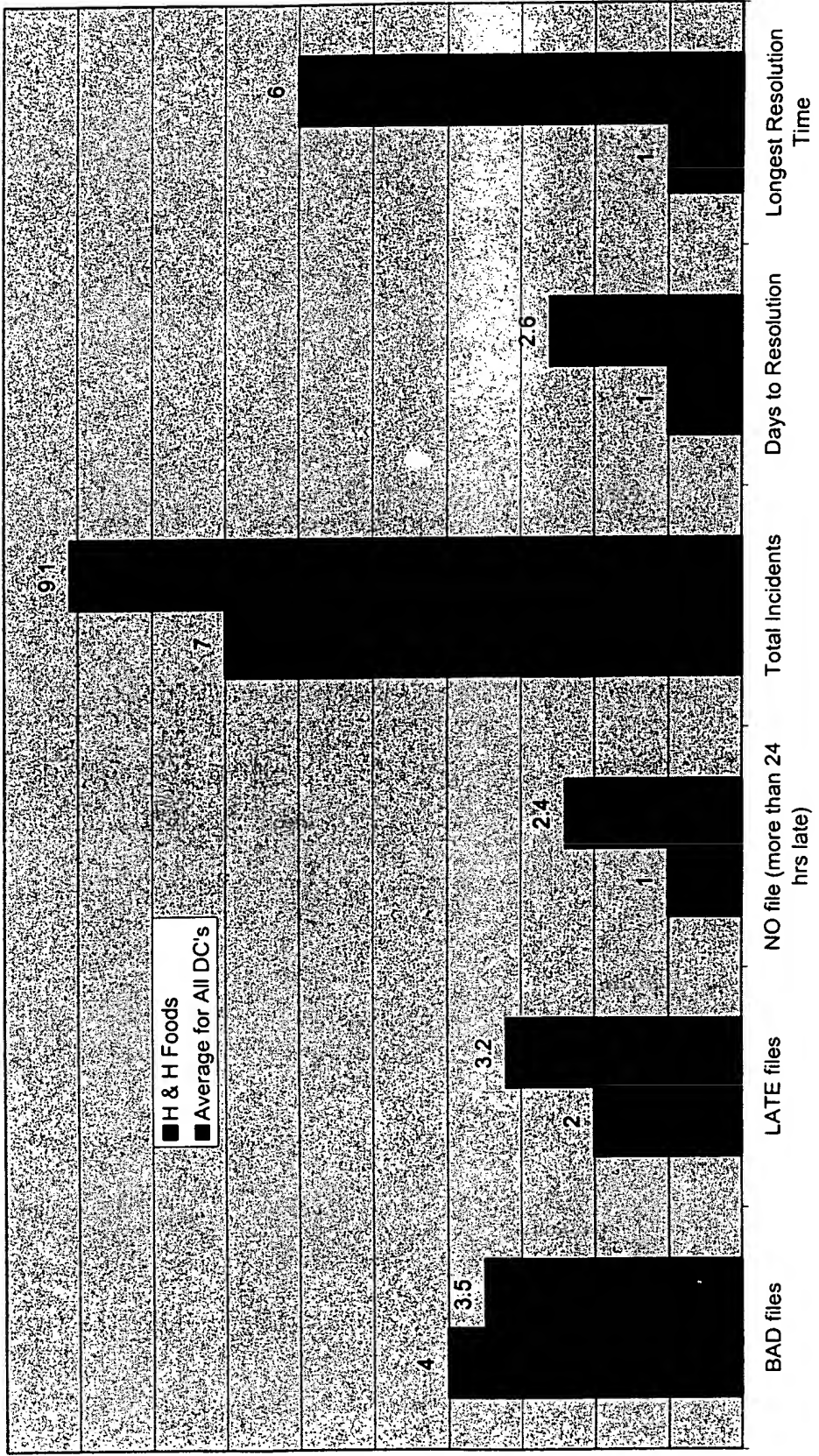


FIG. 35

FIG. 35

Service Level Reporting November - Mock Report



3500

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES			
COMARK INSTRUMENTS, INC.			
WHITEFORD FOODS, INC.			
LEPAGE BAKERY / COUNTRY KITCHEN			
NCR-SYSTEM MEDIA			
SIGNATURE MEATS GROUP			
SCHWEBEL'S BAKING CO.			
MAUI CUP			
MIRA PLASTICS			
DIXIE PRODUCE & PACKAGING			
NOR-LAKE, INC.			
FORT JAMES OPERATING COMPANY			
FRESH ADVANTAGE, KO			
SILVER KING, MN - CORP.			
TYSON FOODS			
READY ACCESS			
GEORGIA PACIFIC TISSUE			
CLOUGHERTY PACKING			
BEVERAGE AIR			
COMPONENT HARDWARE GROUP, INC.			
COCA - COLA USA			
TOASTMASTER			
GRANT COUNTY FOODS			
FRESH EXPRESS			
TAYLOR FARMS			
MODULAR DISPENSING SYSTEM			
CENTURY PRODUCTS, LLC			
ROSE PACKING COMPANY			

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

OK
Didn't meet RSI Min.

109040" 225T860

3600

Mock Report/1

	FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
--	-------	--------	--------	--------	--------	--------	--------	--------	--------

Food Cost Index

Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
Variance		0.59							
Good/(Bad)			0.30						

Total Dollar Purchases (In Millions) /2

Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
Variance		\$1.14	\$0.65						
Good/(Bad)		0.6%	0.4%						

/1 Includes on food cost index items.
/2 Based on FY 99 Sales Volumes

FIG. 36

0961577.070601

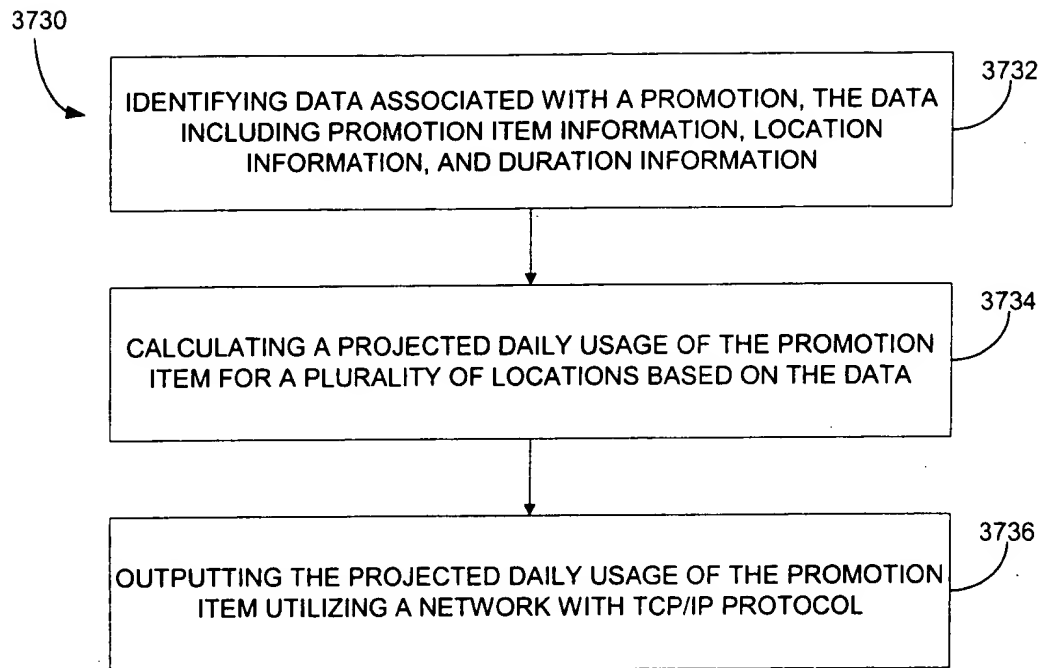


FIG. 37



0981577.070604

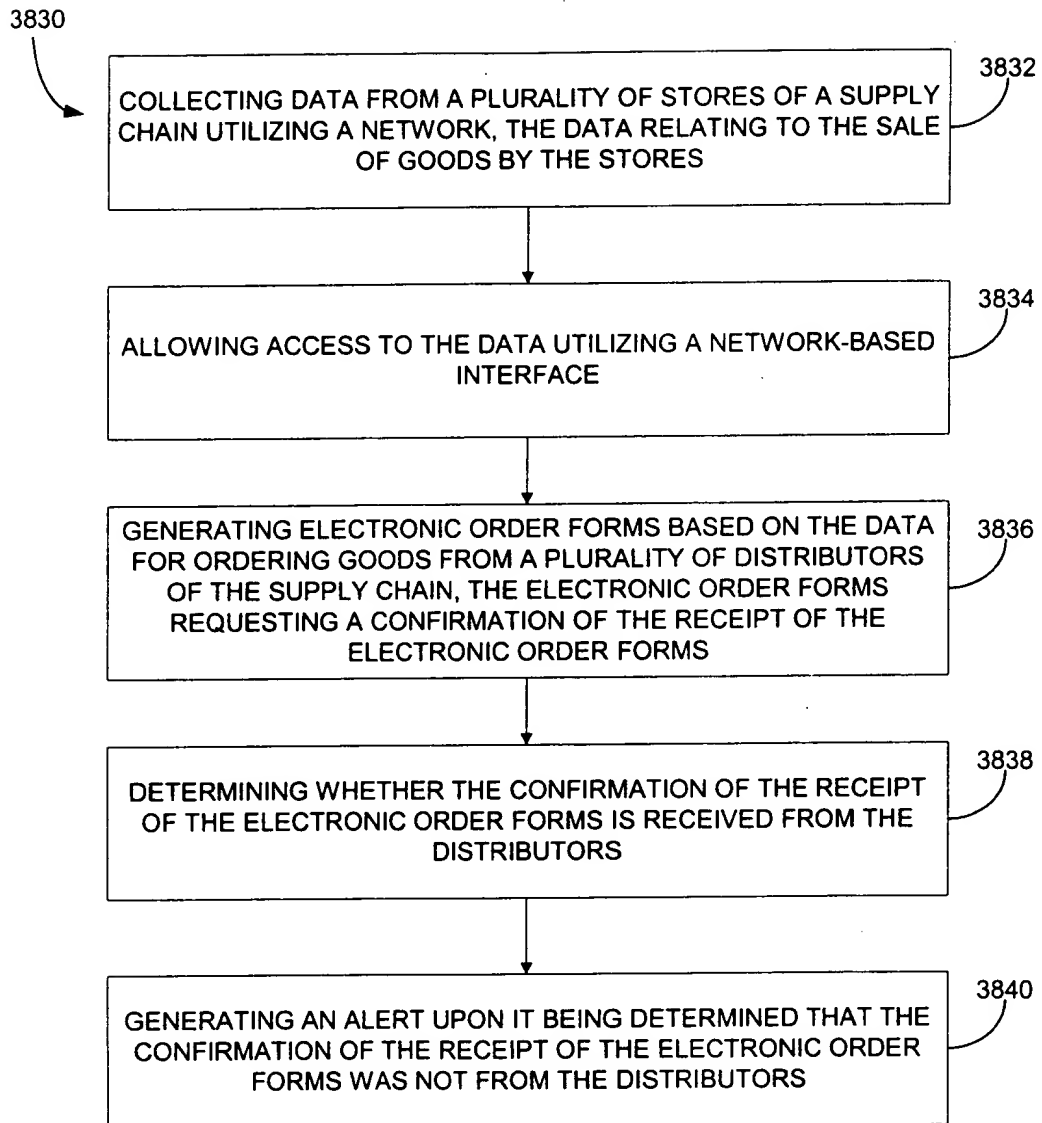


FIG. 38



0981577.070601

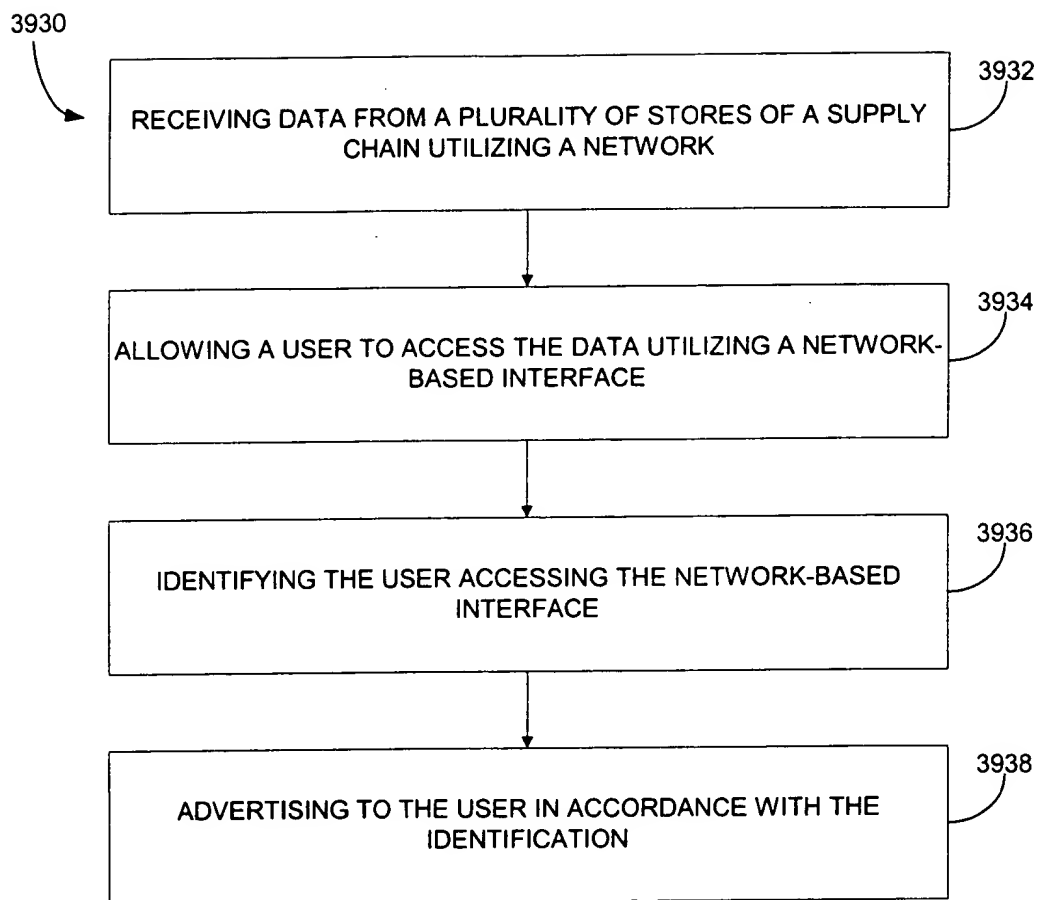


FIG. 39

091577-070601

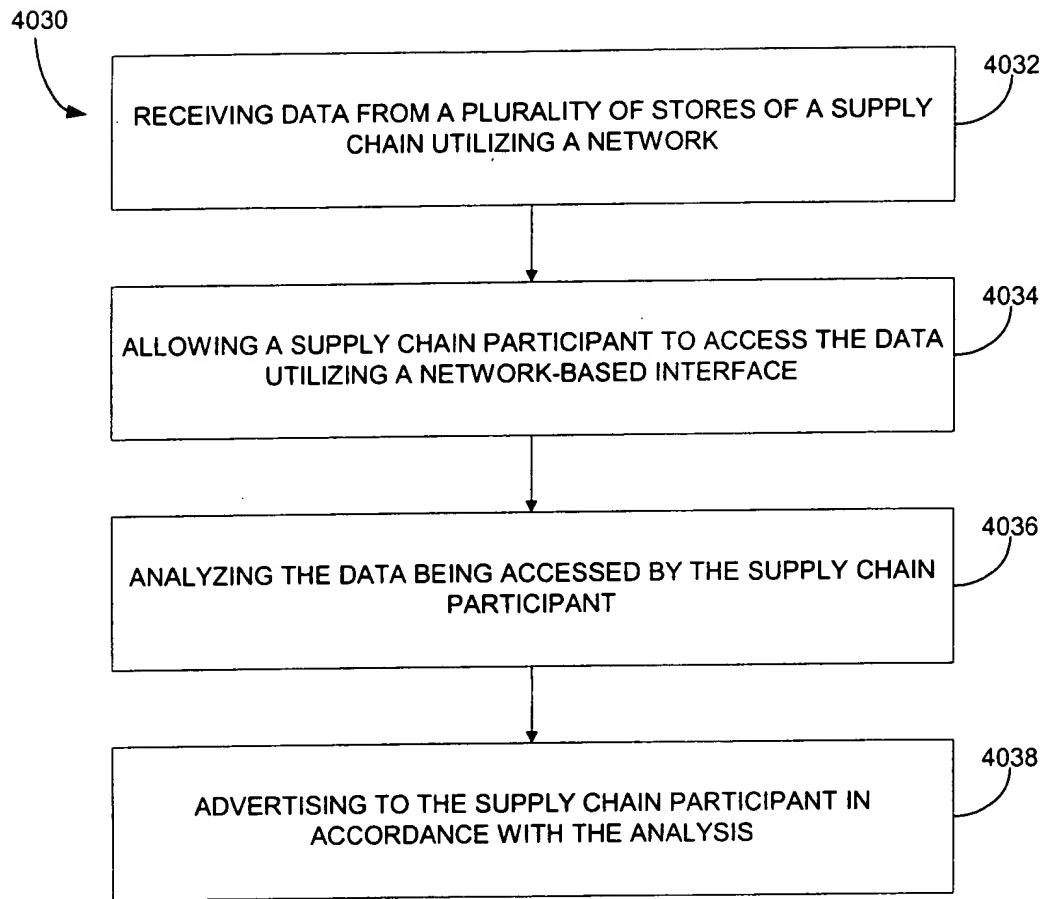


FIG. 40



0981577-070601

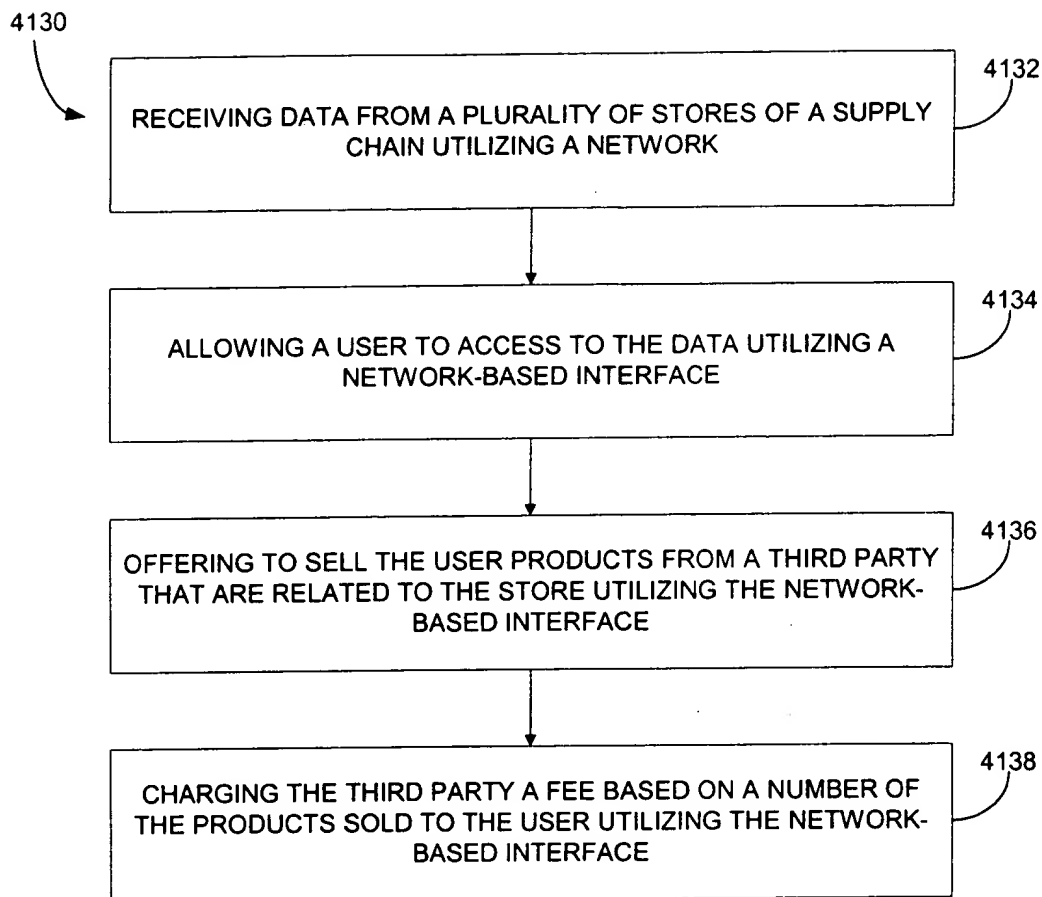


FIG. 41



109070" 7757860

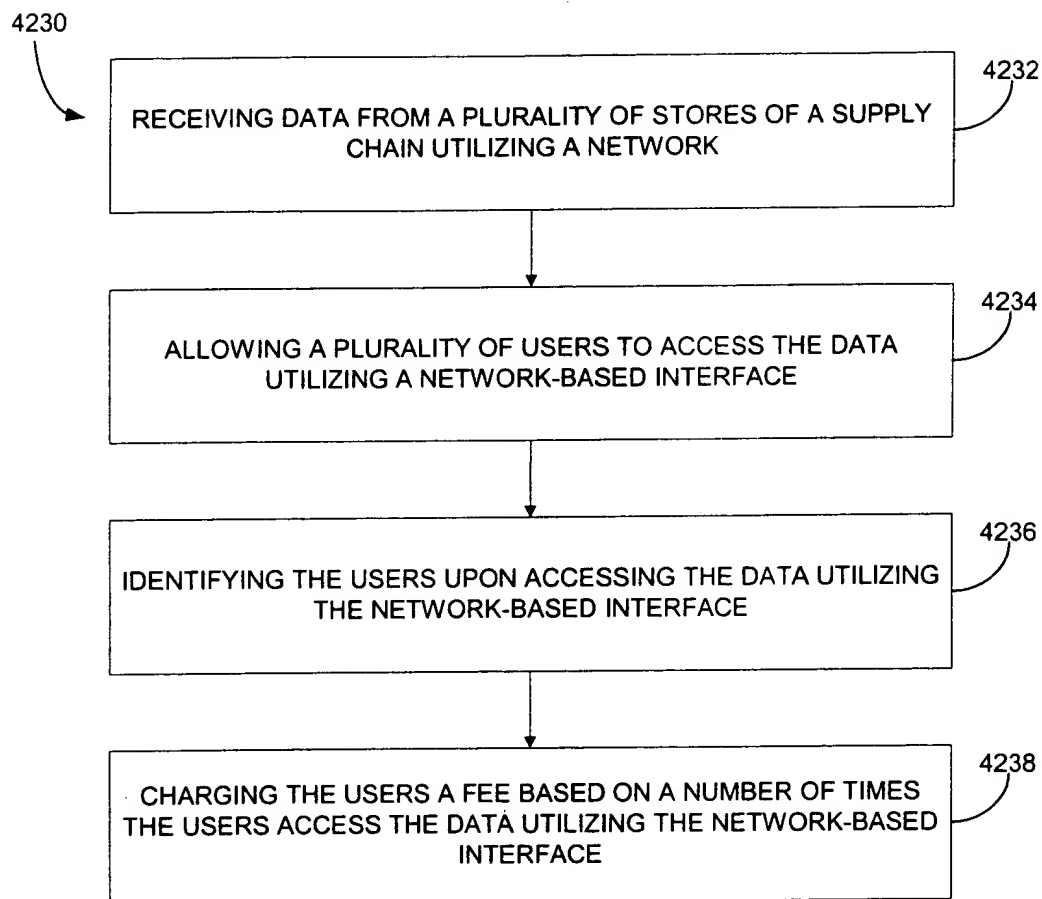


FIG. 42



1050707757060

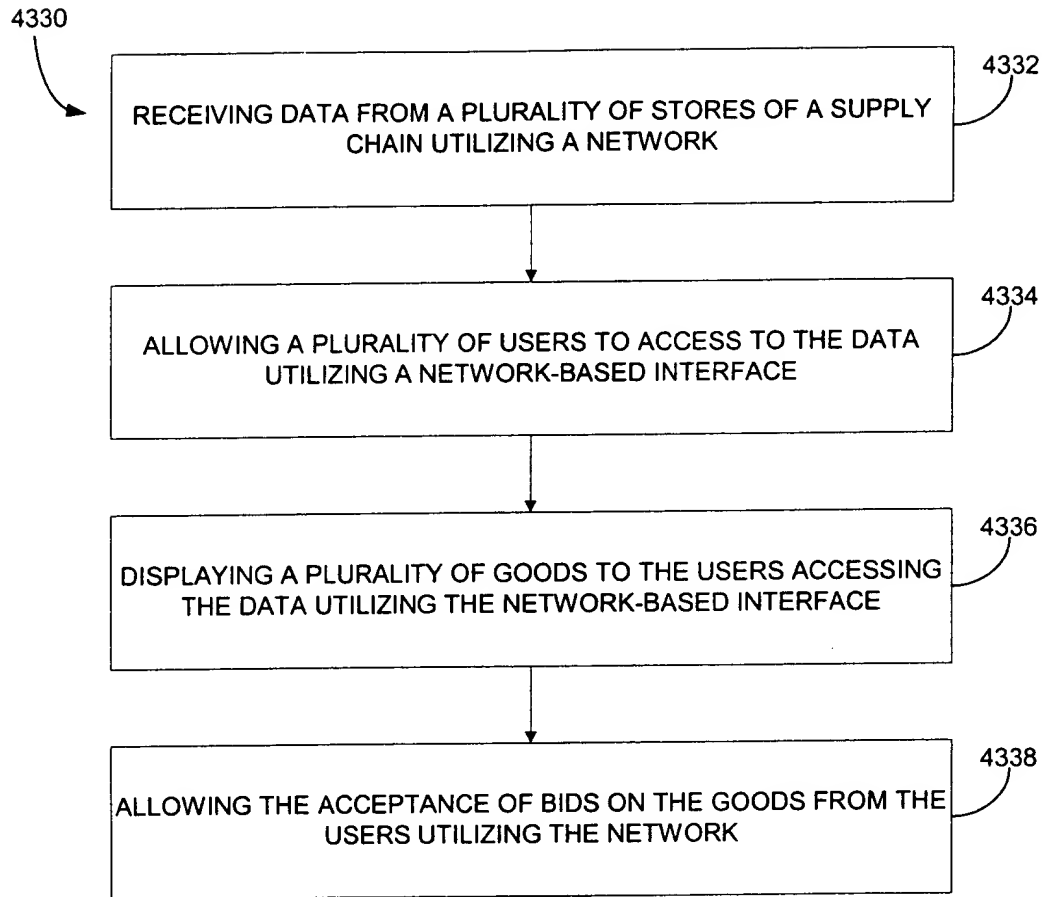


FIG. 43A



0961577-00601

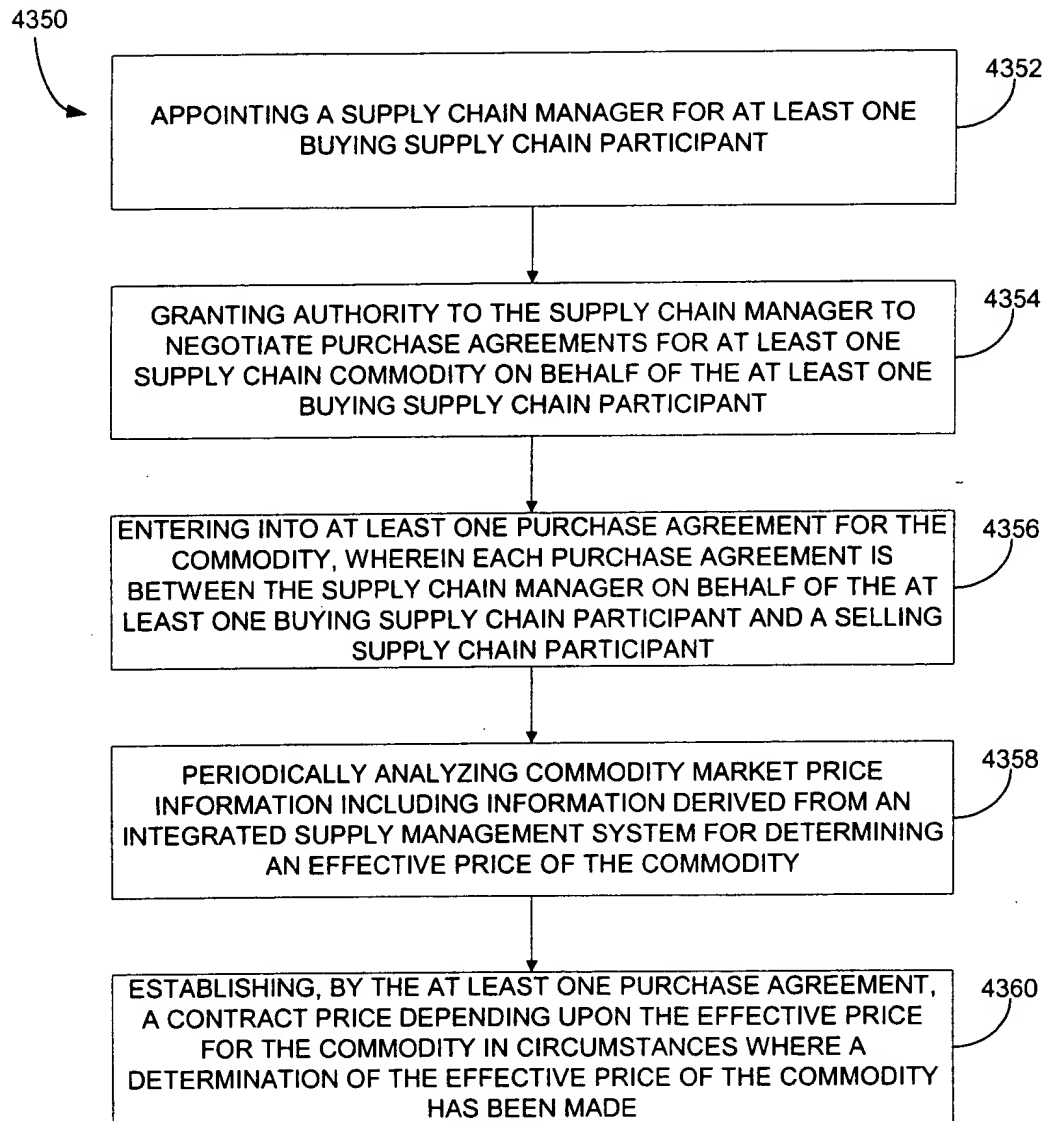


FIG. 43B

0961577.070601

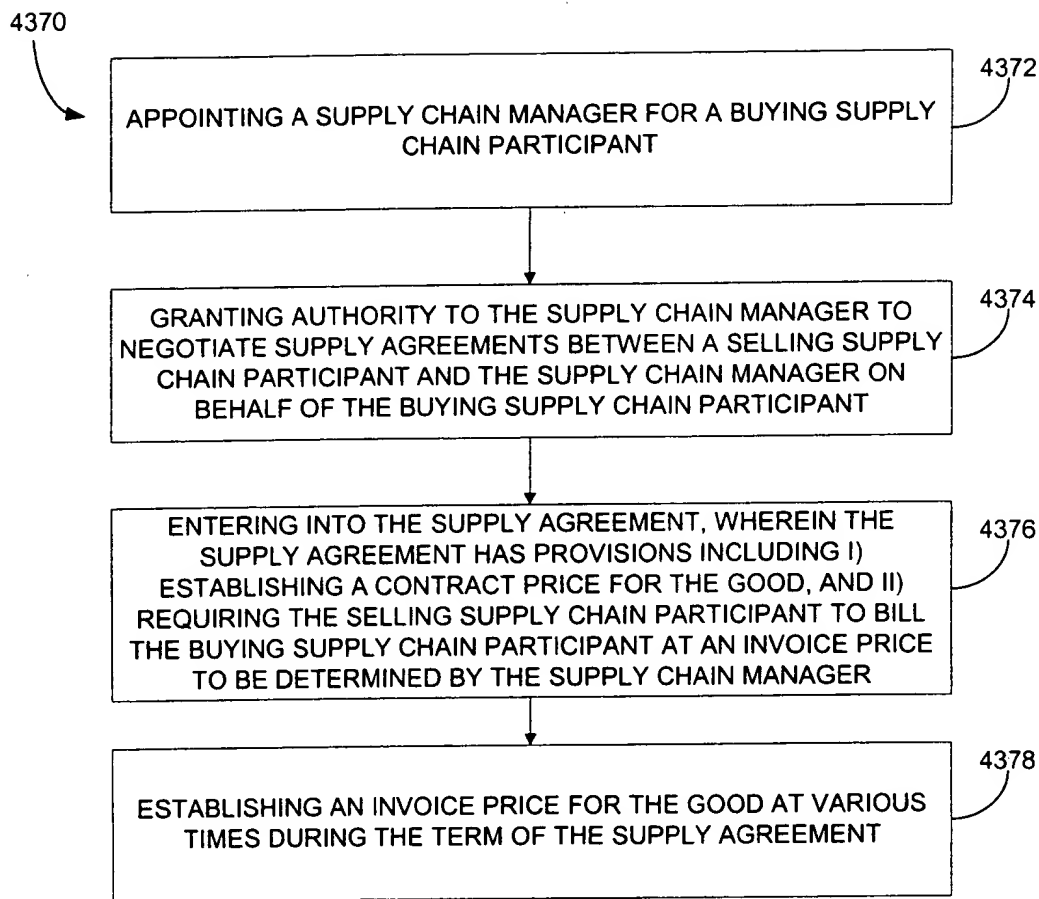


FIG. 43C

09/15/2009 10:00:00

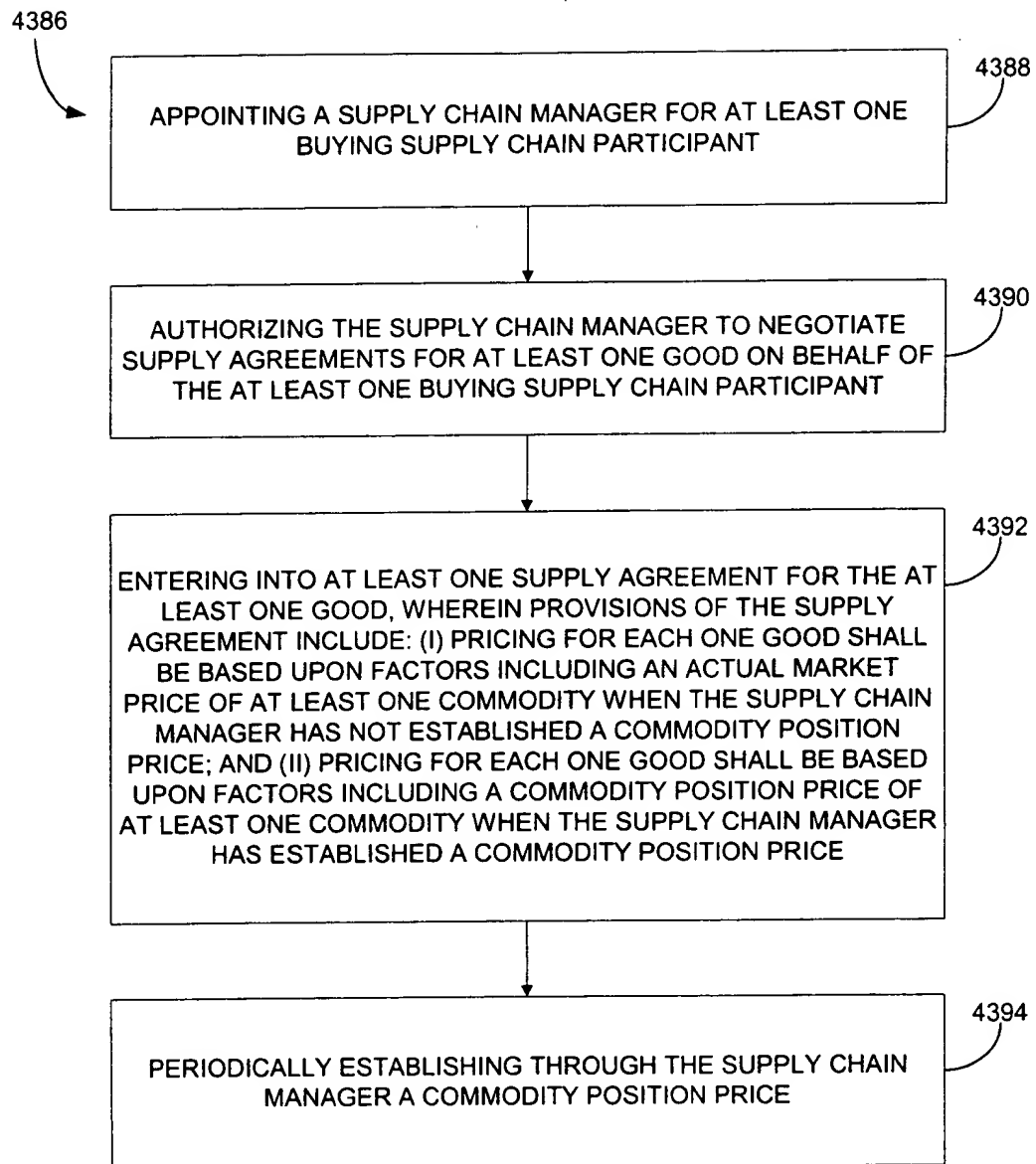
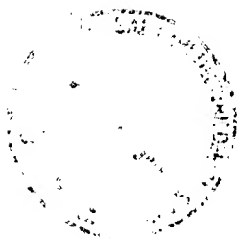


FIG. 43D



0981577 07601

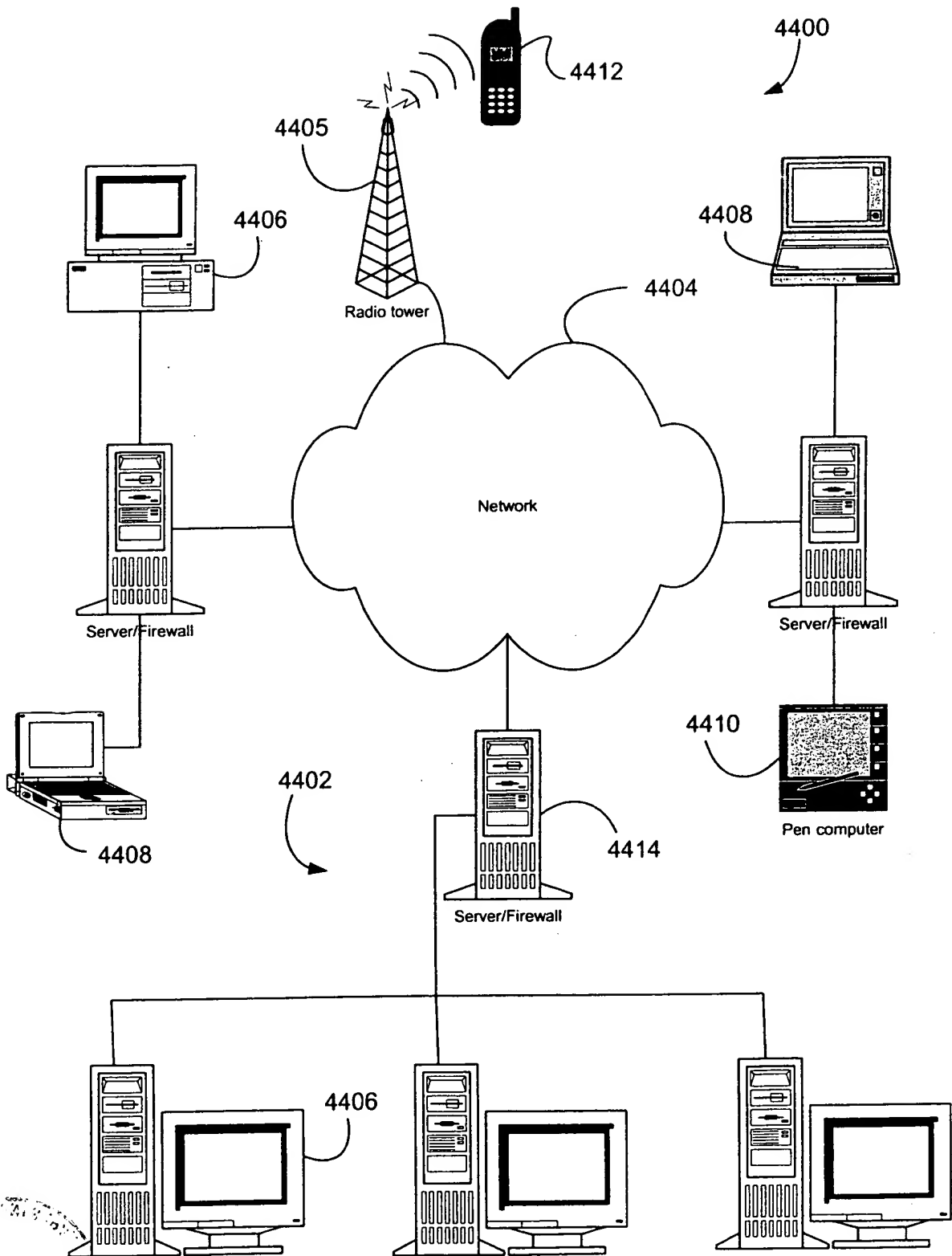


FIG. 44

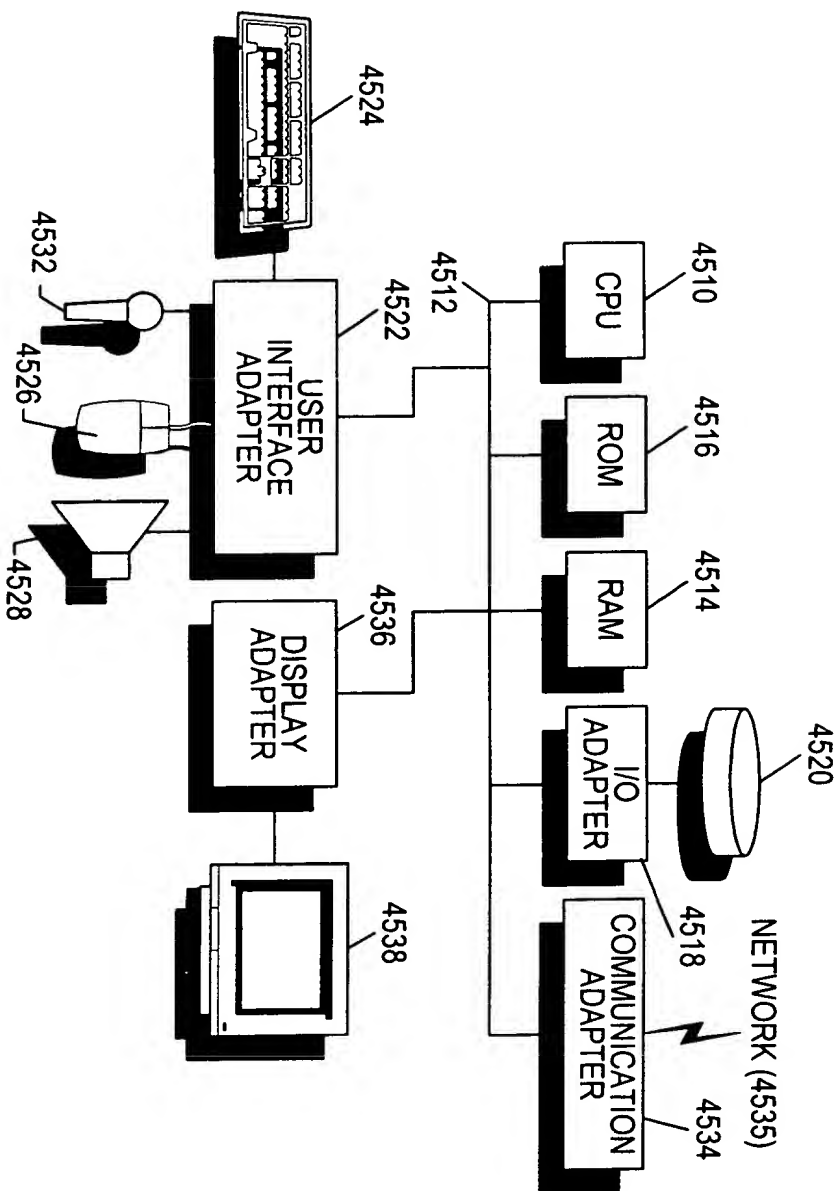


FIG. 45

0981577.070601

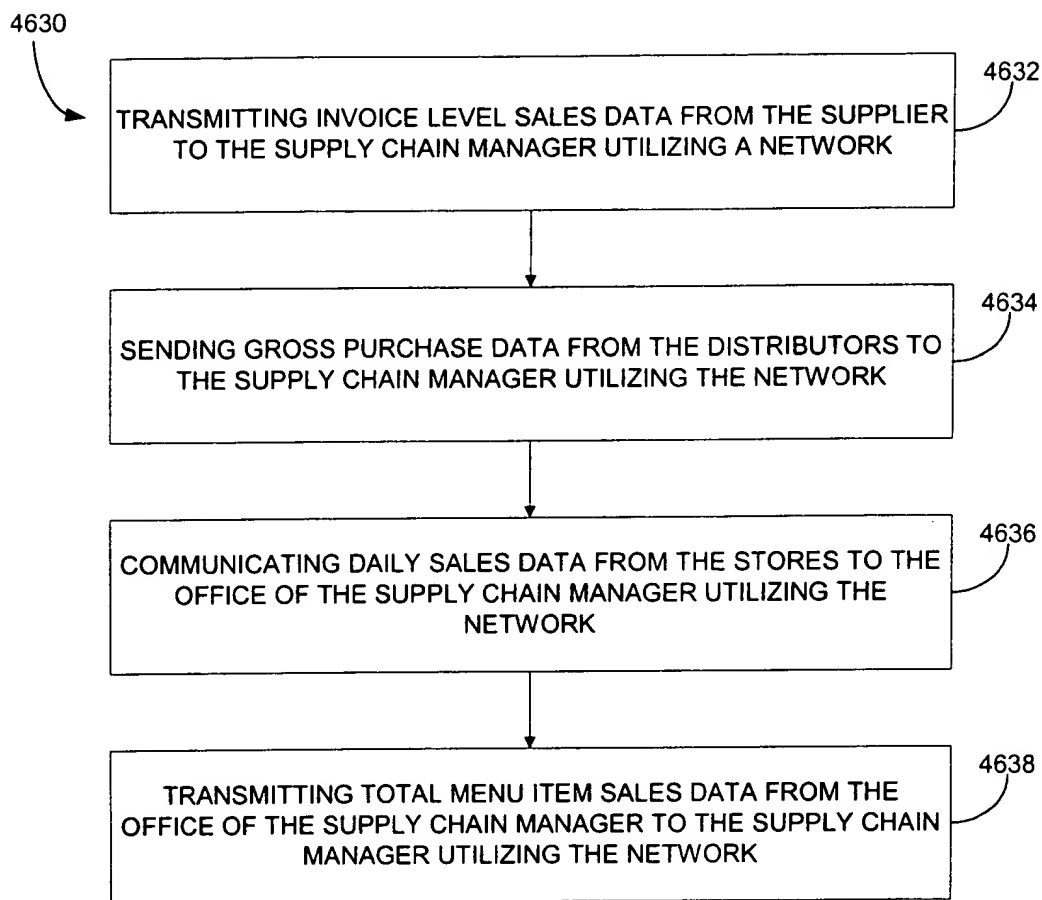


FIG. 46

0981577-070601

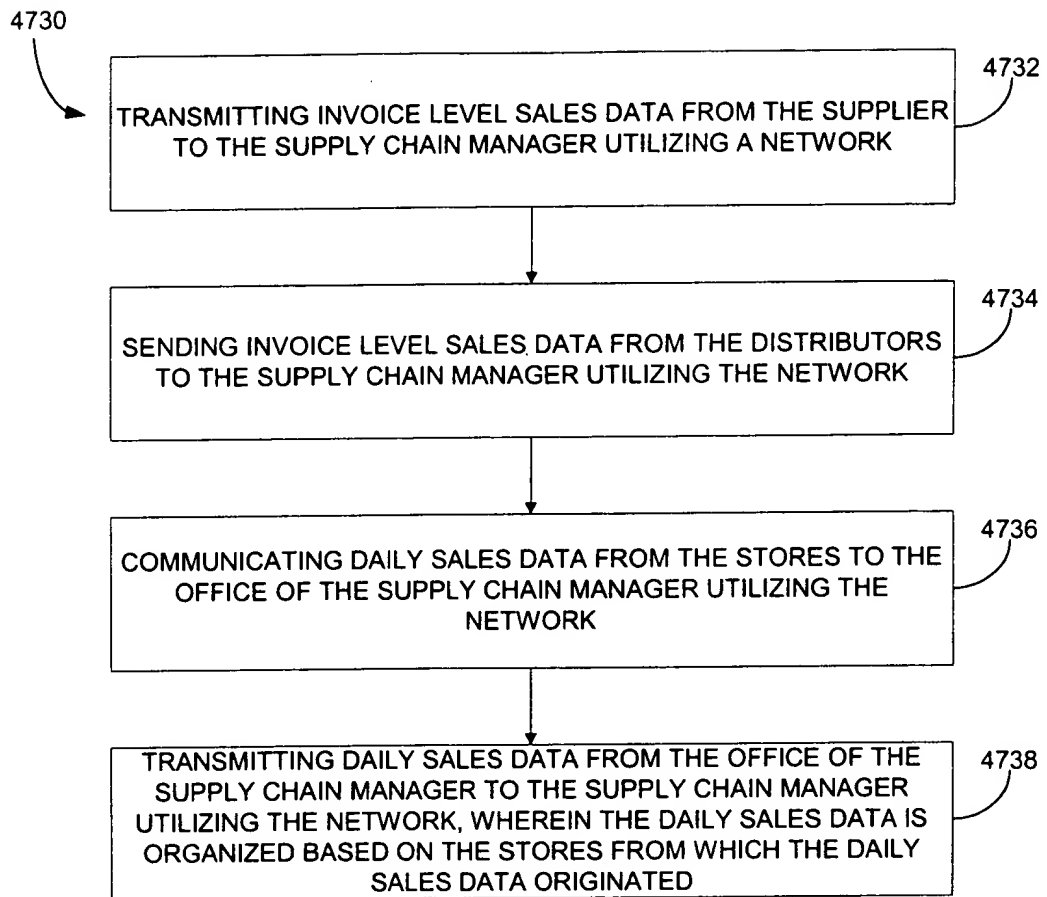


FIG. 47



0981577-070601

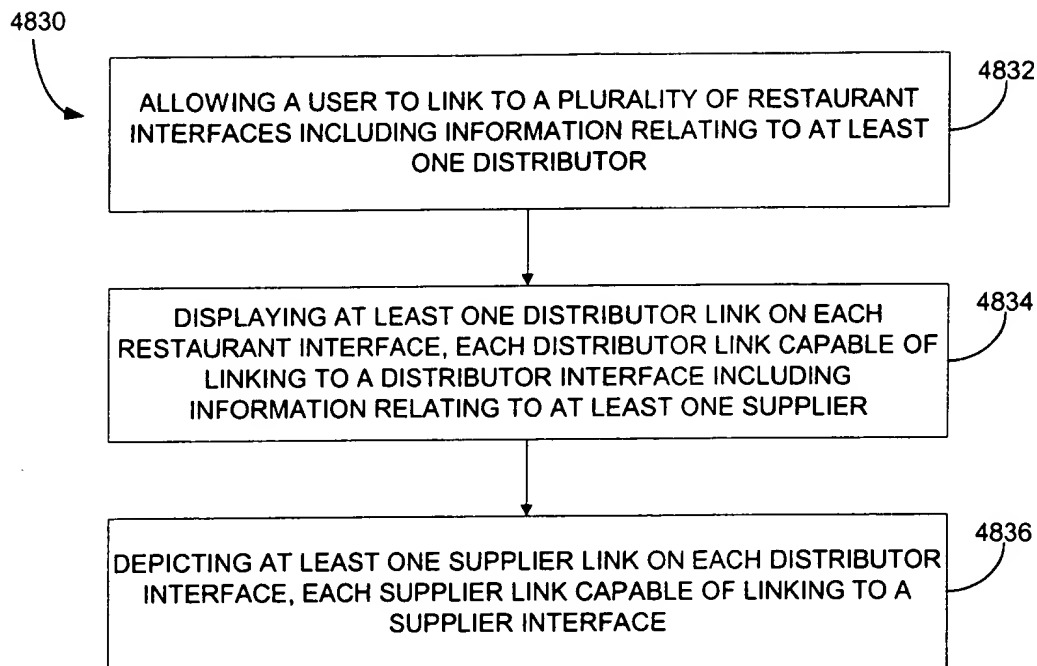


FIG. 48

Restaurant Services, Inc. - Microsoft Internet Explorer

[File](#)
[Edit](#)
[View](#)
[Favorites](#)
[Tools](#)
[Go](#)
[Links](#)

[http://www.rsiweb.com/home/index.asp](#)

RSI

4902

[Contact Information](#)
[Map/Directions](#)
[General Information](#)
[Legal Information](#)
[More About RSI](#)
[Help](#)
[BKC link](#)
[NFA link](#)

Restaurant Services, Inc.

BURGER KING® System Independent Purchasing & Distribution Service Co-op

User Name

Franchisee

Password

Enter Site

Click For Help

4904

Restaurant Services, Inc. (RSI) is an independent member-owned purchasing cooperative serving BURGER KING® restaurant owners in the United States.

RSI was founded in 1991 as the exclusive purchasing agent for the vast majority of products used by the U. S. BURGER KING system. Its primary purpose is to leverage the buying power of BURGER KING restaurants to achieve favorable contracts for food, packaging, premiums, promotion products, supplies, equipment, distribution and related services on behalf of more than 8,300 restaurants.

RSI's Board of Directors is comprised of BURGER KING franchisees, elected by region, one Burger King Corporation representative and one member appointed by the Minority Franchisee Association. The cooperative maintains a close working relationship with Burger King Corporation, with respective roles and responsibilities outlined in a formal Operating Agreement.

RSI works closely with restaurant owners, Burger King Corporation, food and packaging suppliers, marketing agencies, equipment vendors, distributors and information systems providers to streamline and improve the supply chain efficiency

4900

FIG. 49

T090/0" / / 5T860

RSI Main Menu - Microsoft Internet Explorer

Address http://www.rsiweb.com/home/start.asp

RSI

Member

LOGOUT

HOME

Franchisee

Reports

Personal Info

Legal Information

Help

Welcome Franchisee User Tuesday, October 24, 2000

REMINDER BK Cravers Menu items will continue to be offered after national advertising ends November 5

Franchisee 5006

- POS/BOH System
Contains electronic version of the RSI Technology Guide to the P.O.S. Systems.
- Redbook
- More

Personal Info 5010

- Change Password
- Edit Personal Info
Edit your personal information.
- More

Reports 5008

- Landed Cost
The Distributor's costs for products that are purchased under RSI contracts - the basis for the price paid by the restaurants for distribution services.
- More

Legal Information 5012

- Terms and conditions of usage and Privacy Statement.

5004

5000

©2000 Restaurant Services, Inc. All Rights Reserved.

Internet

FIG. 50

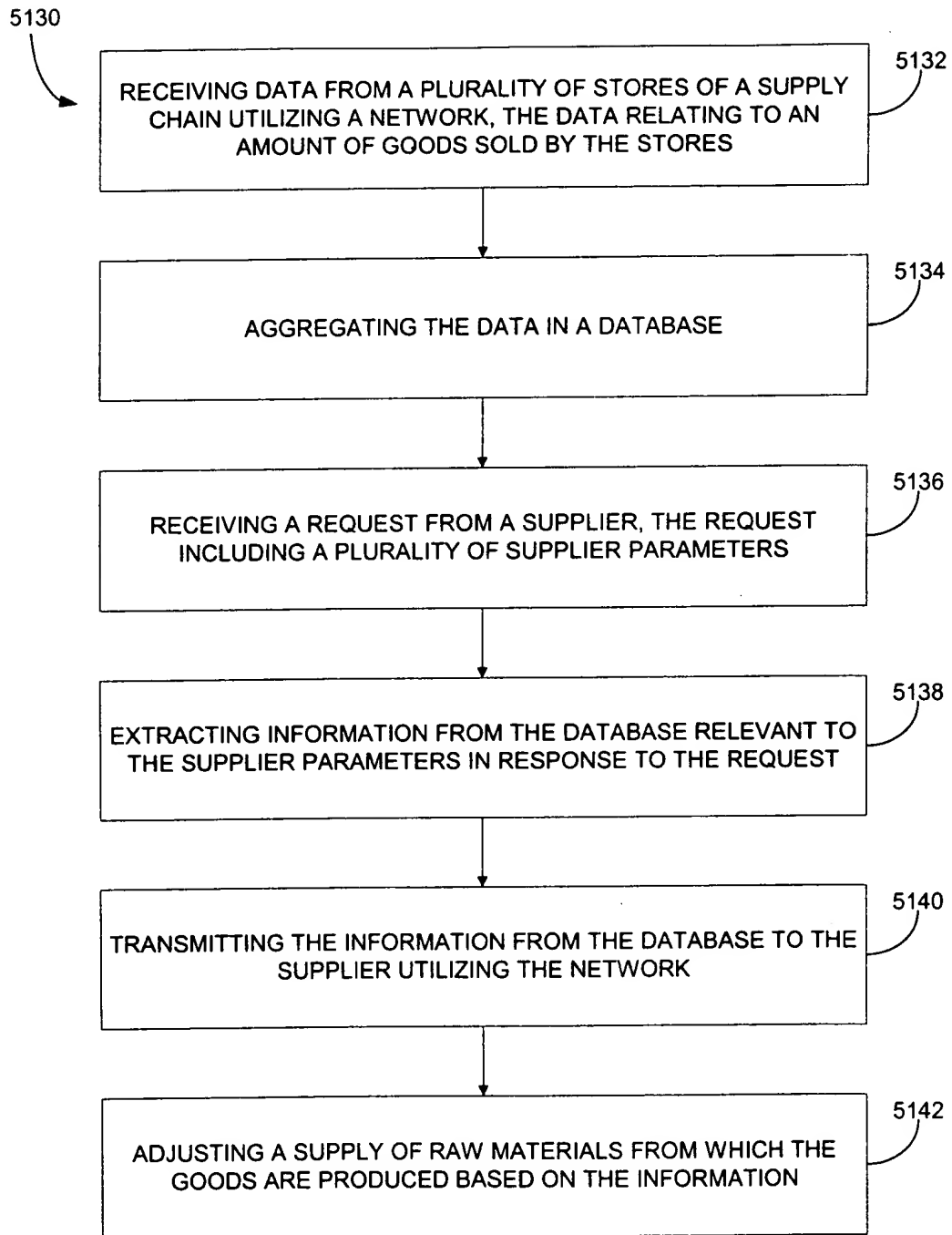


FIG. 51

0981577.00601

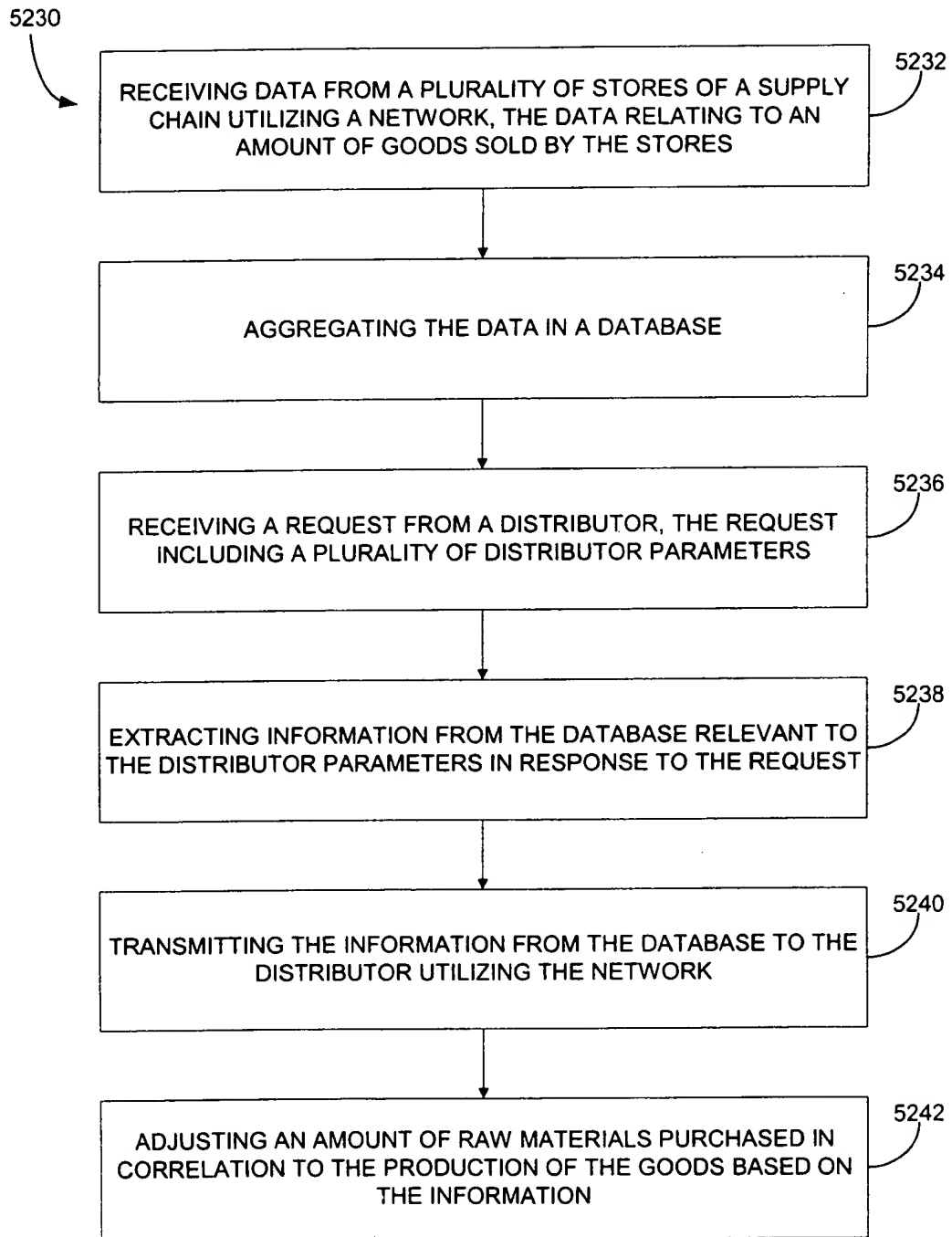


FIG. 52

109020" / 51860

POS Implied Daily Usage - Distributor - Microsoft Internet Explorer

Address: http://www.rsweb.com/dc/d_rtposdaily.asp

Agree

Done

RSI

Distributor

LOGOUT

HOME

Reports

Personal Info

Legal Information

Help

Printer Friendly Version

POS Implied Daily Usage - Distributor
Tuesday, October 24, 2000

5300

Distribution Company: REINHART FOODSERVICE
Distribution Center: REINHART - CEDAR RAPIDS, IA

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GC Item The Item Description	14 (Day Rolling Total Cases)	14 (Day Rolling Total Cases)														Week Ending Total																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																					
		10/23 200	10/22 200	10/21 200	10/20 200	10/19 200	10/18 200	10/17 200	10/16 200	10/15 200	10/14 200	10/13 200	10/12 200	10/11 200	10/10 200	10/9 200	10/8 200	10/7 200	10/6 200	10/5 200	10/4 200	10/3 200	10/2 200	10/1 200	9/30 200	9/29 200	9/28 200	9/27 200	9/26 200	9/25 200	9/24 200	9/23 200	9/22 200	9/21 200	9/20 200	9/19 200	9/18 200	9/17 200	9/16 200	9/15 200	9/14 200	9/13 200	9/12 200	9/11 200	9/10 200	9/9 200	9/8 200	9/7 200	9/6 200	9/5 200	9/4 200	9/3 200	9/2 200	9/1 200	8/31 200	8/30 200	8/29 200	8/28 200	8/27 200	8/26 200	8/25 200	8/24 200	8/23 200	8/22 200	8/21 200	8/20 200	8/19 200	8/18 200	8/17 200	8/16 200	8/15 200	8/14 200	8/13 200	8/12 200	8/11 200	8/10 200	8/9 200	8/8 200	8/7 200	8/6 200	8/5 200	8/4 200	8/3 200	8/2 200	8/1 200	7/31 200	7/30 200	7/29 200	7/28 200	7/27 200	7/26 200	7/25 200	7/24 200	7/23 200	7/22 200	7/21 200	7/20 200	7/19 200	7/18 200	7/17 200	7/16 200	7/15 200	7/14 200	7/13 200	7/12 200	7/11 200	7/10 200	7/9 200	7/8 200	7/7 200	7/6 200	7/5 200	7/4 200	7/3 200	7/2 200	7/1 200	6/30 200	6/29 200	6/28 200	6/27 200	6/26 200	6/25 200	6/24 200	6/23 200	6/22 200	6/21 200	6/20 200	6/19 200	6/18 200	6/17 200	6/16 200	6/15 200	6/14 200	6/13 200	6/12 200	6/11 200	6/10 200	6/9 200	6/8 200	6/7 200	6/6 200	6/5 200	6/4 200	6/3 200	6/2 200	6/1 200	5/31 200	5/30 200	5/29 200	5/28 200	5/27 200	5/26 200	5/25 200	5/24 200	5/23 200	5/22 200	5/21 200	5/20 200	5/19 200	5/18 200	5/17 200	5/16 200	5/15 200	5/14 200	5/13 200	5/12 200	5/11 200	5/10 200	5/9 200	5/8 200	5/7 200	5/6 200	5/5 200	5/4 200	5/3 200	5/2 200	5/1 200	4/30 200	4/29 200	4/28 200	4/27 200	4/26 200	4/25 200	4/24 200	4/23 200	4/22 200	4/21 200	4/20 200	4/19 200	4/18 200	4/17 200	4/16 200	4/15 200	4/14 200	4/13 200	4/12 200	4/11 200	4/10 200	4/9 200	4/8 200	4/7 200	4/6 200	4/5 200	4/4 200	4/3 200	4/2 200	4/1 200	3/31 200	3/30 200	3/29 200	3/28 200	3/27 200	3/26 200	3/25 200	3/24 200	3/23 200	3/22 200	3/21 200	3/20 200	3/19 200	3/18 200	3/17 200	3/16 200	3/15 200	3/14 200	3/13 200	3/12 200	3/11 200	3/10 200	3/9 200	3/8 200	3/7 200	3/6 200	3/5 200	3/4 200	3/3 200	3/2 200	3/1 200	2/28 200	2/27 200	2/26 200	2/25 200	2/24 200	2/23 200	2/22 200	2/21 200	2/20 200	2/19 200	2/18 200	2/17 200	2/16 200	2/15 200	2/14 200	2/13 200	2/12 200	2/11 200	2/10 200	2/9 200	2/8 200	2/7 200	2/6 200	2/5 200	2/4 200	2/3 200	2/2 200	2/1 200	1/31 200	1/30 200	1/29 200	1/28 200	1/27 200	1/26 200	1/25 200	1/24 200	1/23 200	1/22 200	1/21 200	1/20 200	1/19 200	1/18 200	1/17 200	1/16 200	1/15 200	1/14 200	1/13 200	1/12 200	1/11 200	1/10 200	1/9 200	1/8 200	1/7 200	1/6 200	1/5 200	1/4 200	1/3 200	1/2 200	1/1 200	12/31 1999	12/30 1999	12/29 1999	12/28 1999	12/27 1999	12/26 1999	12/25 1999	12/24 1999	12/23 1999	12/22 1999	12/21 1999	12/20 1999	12/19 1999	12/18 1999	12/17 1999	12/16 1999	12/15 1999	12/14 1999	12/13 1999	12/12 1999	12/11 1999	12/10 1999	12/9 1999	12/8 1999	12/7 1999	12/6 1999	12/5 1999	12/4 1999	12/3 1999	12/2 1999	12/1 1999	11/30 1999	11/29 1999	11/28 1999	11/27 1999	11/26 1999	11/25 1999	11/24 1999	11/23 1999	11/22 1999	11/21 1999	11/20 1999	11/19 1999	11/18 1999	11/17 1999	11/16 1999	11/15 1999	11/14 1999	11/13 1999	11/12 1999	11/11 1999	11/10 1999	11/9 1999	11/8 1999	11/7 1999	11/6 1999	11/5 1999	11/4 1999	11/3 1999	11/2 1999	11/1 1999	10/31 1999	10/30 1999	10/29 1999	10/28 1999	10/27 1999	10/26 1999	10/25 1999	10/24 1999	10/23 1999	10/22 1999	10/21 1999	10/20 1999	10/19 1999	10/18 1999	10/17 1999	10/16 1999	10/15 1999	10/14 1999	10/13 1999	10/12 1999	10/11 1999	10/10 1999	10/9 1999	10/8 1999	10/7 1999	10/6 1999	10/5 1999	10/4 1999	10/3 1999	10/2 1999	10/1 1999	9/30 1999	9/29 1999	9/28 1999	9/27 1999	9/26 1999	9/25 1999	9/24 1999	9/23 1999	9/22 1999	9/21 1999	9/20 1999	9/19 1999	9/18 1999	9/17 1999	9/16 1999	9/15 1999	9/14 1999	9/13 1999	9/12 1999	9/11 1999	9/10 1999	9/9 1999	9/8 1999	9/7 1999	9/6 1999	9/5 1999	9/4 1999	9/3 1999	9/2 1999	9/1 1999	8/31 1999	8/30 1999	8/29 1999	8/28 1999	8/27 1999	8/26 1999	8/25 1999	8/24 1999	8/23 1999	8/22 1999	8/21 1999	8/20 1999	8/19 1999	8/18 1999	8/17 1999	8/16 1999	8/15 1999	8/14 1999	8/13 1999	8/12 1999	8/11 1999	8/10 1999	8/9 1999	8/8 1999	8/7 1999	8/6 1999	8/5 1999	8/4 1999	8/3 1999	8/2 1999	8/1 1999	7/31 1999	7/30 1999	7/29 1999	7/28 1999	7/27 1999	7/26 1999	7/25 1999	7/24 1999	7/23 1999	7/22 1999	7/21 1999	7/20 1999	7/19 1999	7/18 1999	7/17 1999	7/16 1999	7/15 1999	7/14 1999	7/13 1999	7/12 1999	7/11 1999	7/10 1999	7/9 1999	7/8 1999	7/7 1999	7/6 1999	7/5 1999	7/4 1999	7/3 1999	7/2 1999	7/1 1999	6/30 1999	6/29 1999	6/28 1999	6/27 1999	6/26 1999	6/25 1999	6/24 1999	6/23 1999	6/22 1999	6/21 1999	6/20 1999	6/19 1999	6/18 1999	6/17 1999	6/16 1999	6/15 1999	6/14 1999	6/13 1999	6/12 1999	6/11 1999	6/10 1999	6/9 1999	6/8 1999	6/7 1999	6/6 1999	6/5 1999	6/4 1999	6/3 1999	6/2 1999	6/1 1999	5/31 1999	5/30 1999	5/29 1999	5/28 1999	5/27 1999	5/26 1999	5/25 1999	5/24 1999	5/23 1999	5/22 1999	5/21 1999	5/20 1999	5/19 1999	5/18 1999	5/17 1999	5/16 1999	5/15 1999	5/14 1999	5/13 1999	5/12 1999	5/11 1999	5/10 1999	5/9 1999	5/8 1999	5/7 1999	5/6 1999	5/5 1999	5/4 1999	5/3 1999	5/2 1999	5/1 1999	4/30 1999	4/29 1999	4/28 1999	4/27 1999	4/26 1999	4/25 1999	4/24 1999	4/23 1999	4/22 1999	4/21 1999	4/20 1999	4/19 1999	4/18 1999	4/17 1999	4/16 1999	4/15 1999	4/14 1999	4/13 1999	4/12 1999	4/11 1999	4/10 1999	4/9 1999	4/8 1999	4/7 1999	4/6 1999	4/5 1999	4/4 1999	4/3 1999	4/2 1999	4/1 1999	3/31 1999	3/30 1999	3/29 1999	3/28 1999	3/27 1999	3/26 1999	3/25 1999	3/24 1999	3/23 1999	3/22 1999	3/21 1999	3/20 1999	3/19 1999	3/18 1999	3/17 1999	3/16 1999	3/15 1999	3/14 1999	3/13 1999	3/12 1999	3/11 1999	3/10 1999	3/9 1999	3/8 1999	3/7 1999	3/6 1999	3/5 1999	3/4 1999	3/3 1999	3/2 1999	3/1 1999	2/28 1999	2/27 1999	2/26 1999	2/25 1999	2/24 1999	2/23 1999	2/22 1999	2/21 1999	2/20 1999	2/19 1999	2/18 1999	2/17 1999	2/16 1999	2/15 1999	2/14 1999	2/13 1999	2/12 1999	2/11 1999	2/10 1999	2/9 1999	2/8 1999	2/7 1999	2/6 1999	2/5 1999	2/4 1999	2/3 1999	2/2 1999	2/1 1999	1/31 1999	1/30 1999	1/29 1999	1/28 1999	1/27 1999	1/26 1999	1/25 1999	1/24 1999	1/23 1999	1/22 1999	1/21 1999	1/20 1999	1/19 1999	1/18 1999	1/17 1999	1/16 1999	1/15 1999	1/14 1999	1/13 1999	1/12 1999	1/11 1999	1/10 1999	1/9 1999	1/8 1999	1/7 1999	1/6 1999	1/5 1999	1/4 1999	1/3 1999	1/2 1999	1/1 1999	12/31 1998	12/30 1998	12/29 1998	12/28 1998	12/27 1998	12/26 1998	12/25 1998	12/24 1998	12/23 1998	12/22 1998	12/21 1998	12/20 1998	12/19 1998	12/18 1998	12/17 1998	12/16 1998	12/15 1998	12/14 1998	12/13 1998	12/12 1998	12/11 1998	12/10 1998	12/9 1998	12/8 1998	12/7 1998	12/6 1998	12/5 1998	12/4 1998	12/3 1998	12/2 1998	12/1 1998	11/30 1998	11/29 1998	11/28 1998	11/27 1998	11/26 1998	11/25 1998	11/24 1998	11/23 1998	11/22 1998	11/21 1998	11/20 1998	11/19 1998	11/18 1998	11/17 1998	11/16 1998	11/15 1998	11/14 1998	11/13 1998	11/12 1998	11/11 1998	11/10 1998	11/9 1998	11/8 1998	11/7 1998	11/6 1998	11/5 1998	11/4 1998	11/3 1998	11/2 1998	11/1 1998	10/31 1998	10/30 1998	10/29 1998	10/28 1998	10/27 1998	10/26 1998	10/25 1998	10/24 1998	10/23 1998	10/22 1998	10/21 1998	10/20 1998	10/19 1998	10/18 1998	10/17 1998	10/16 1998	10/15 1998	10/14 1998	10/13 1998	10/12 1998	10/11 1998	10/10 1998	10/9 1998	10/8 1998	10/7 1998	10/6 1998	10/5 1998	10/4 1998	10/3 1998	10/2 1998	10/1 1998	9/30 1998	9/29 1998	9/28 1998	9/27 1998	9/26 1998	9/25 1998	9/24 1998	9/23 1998	9/22 1998	9/21 1998	9/20 1998	9/19 1998	9/18 1998	9/17 1998	9/16 1998	9/15 1998	9/14 1998	9/13 1998	9/12 1998	9/11 1998	9/10 1998	9/9 1998	9/8 1998	9/7 1998	9/6 1998	9/5 1998	9/4 1998	9/3 1998	9/2 1998	9/1 1998	8/31 1998	8/30 1998	8/29 1998	8/28 1998	8/27 1998	8/26 1998	8/25 1998	8/24 1998	8/23 1998	8/22 1998	8/21 1998	8/20 1998	8/19 1998	8/18 1998	8/17 1998	8/16 1998	8/15 1998	8/14 1998	8/13 1998	8/12 1998	8/11 1998	8/10 1998	8/9 1998	8/8 1998	8/7 1998	8/6 1998	8/5 1998	8/4 1998	8/3 1998	8/2 1998	8/1 1998	7/31 1998	7/30 1998	7/29 1998	7/28 1998	7/27 1998	7/26 1998

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Local DC Promotion Forecast Report - Microsoft Internet Explorer

Address

http://test.rslink.com/dc/dc_ipromodeltail.asp?dc=26576

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REINHART - CEDAR RAPIDS, IA

Local Promotion Summary by DC

Tuesday, October 24, 2000

5400

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Distributor. If you are not Distributor, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

Local Promotion Option	ADI	Start Date	Projected City Usage	Duration (In Weeks)	Participating Rest Count	Non-Participating Restaurants
32 oz. Motor Cup	Chicago, IL	5/1/00	85	88	8	
	Davenport-Rt Moline, IA	6/1/00	85	32	17	
	Des Moines-Ames, IA	7/10/00	85	17	28	
	Omaha, NE	7/10/00	85	17	50	
	Peoria, IL	8/1/00	85	88	17	
	Sioux City, IA	9/26/00	85	88	10	
	Springfield-Decatur-Chmpg, IL	8/1/00	85	88	1	
32 oz. Motor Cup Total					131	
Big King	Cedar Rapids-Waterloo-Dubuq, IA	4/15/00		88	16	
	Davenport-Rt Moline, IA	4/15/00		88	17	
	Ottumwa-Kirksville, IA	4/15/00		88	3	
Big King Total					36	
Pancake Minis	Chicago, IL	5/15/00	20	88	8	
	Peoria, IL	9/1/00	20	88	17	
	Sioux City, IA	4/15/00	20	88	10	
Pancake Minis Total					35	

Done

Internet

FIG. 54

10/9/00 11:51:50

POS Implied Daily Usage - Supplier - Microsoft Internet Explorer

Address: http://www.rsiweb.com/supplier/s_iposdaily.asp?report=true

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POS Implied Daily Usage - Supplier

Supplier: TYSON FOODS

5500

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POS Implied Daily Usage - Supplier

Tuesday, October 24, 2000

Supplier: TYSON FOODS

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FOB Point	DC	RSI Item No	Description	% Chg 14 Day Avg	10/23	10/22	10/21	10/20	10/19	10/18	10/17	10/16	10/15	10/14	10/13	10/12	10/11	10/10	Week Ending Total		
Total of DC Locations																					
CHICKEN-PATTY		6		0.00%	80	137	144	111	100	98	95	100	134	137	128	100	100	760	774	765	781
CHICKEN-BK		7		0.00%	35	51	60	48	46	43	43	40	53	80	48	45	41	330	327	354	344
CHICKEN-TENDERS		8		0.00%	222	335	337	266	240	220	225	245	345	316	255	228	223	1,816	1,608	1,418	1,203
CHICKEN																					

Done Internet

FIG. 55

1090/0" / 51260

Restaurant Landed Cost Verification Report - Microsoft Internet Explorer

Address http://www.isiweb.com/fran/_pllc.asp?report=true

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Landed Cost Report

Restaurant Number: 0003473 Date: 10/22/00 Retrieve

Printer Friendly Version Restaurant Landed Cost Verification Report

Report Date: Sunday, October 22, 2000

Restaurant Number: 0003473

Distribution Center: REINHART - CEDAR RAPIDS, IA

Report Contact: Robert Harris

Contact Number: 305-529-3409

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Franchisee User. If you are not Franchisee User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

DC Item No	RSI Item No	RSI Item Description	DC Cost	Markup	Rest Cost
10340	4439	REGISTER TAPE-THERMAL 2 28" X 105'	\$21.27	\$1.57	\$22.84
12880	3588	SUGAR SUBSTITUTE-PINK PKT 2000 CT	\$5.87	\$1.57	\$7.44
18888	369	SAUCE-BULK-KRAFTBULLSEYE	\$24.48	\$1.57	\$26.05
19432	4473	COFFEE-FOLGERS REGULAR	\$44.50	\$1.57	\$46.07
20788	97	MUSTARD-BULK-30AL	\$8.45	\$1.57	\$10.02
20840	4281	WRAP-LOCAL OPTION	\$28.78	\$1.57	\$31.35
24340	88	SAUCE-BULK-MAYONNAISE	\$7.81	\$1.57	\$9.38
24600	4270	WATER-ICE MOUNTAIN 5L	\$8.41	\$1.57	\$9.98

Done

FIG. 56

0981577.070601

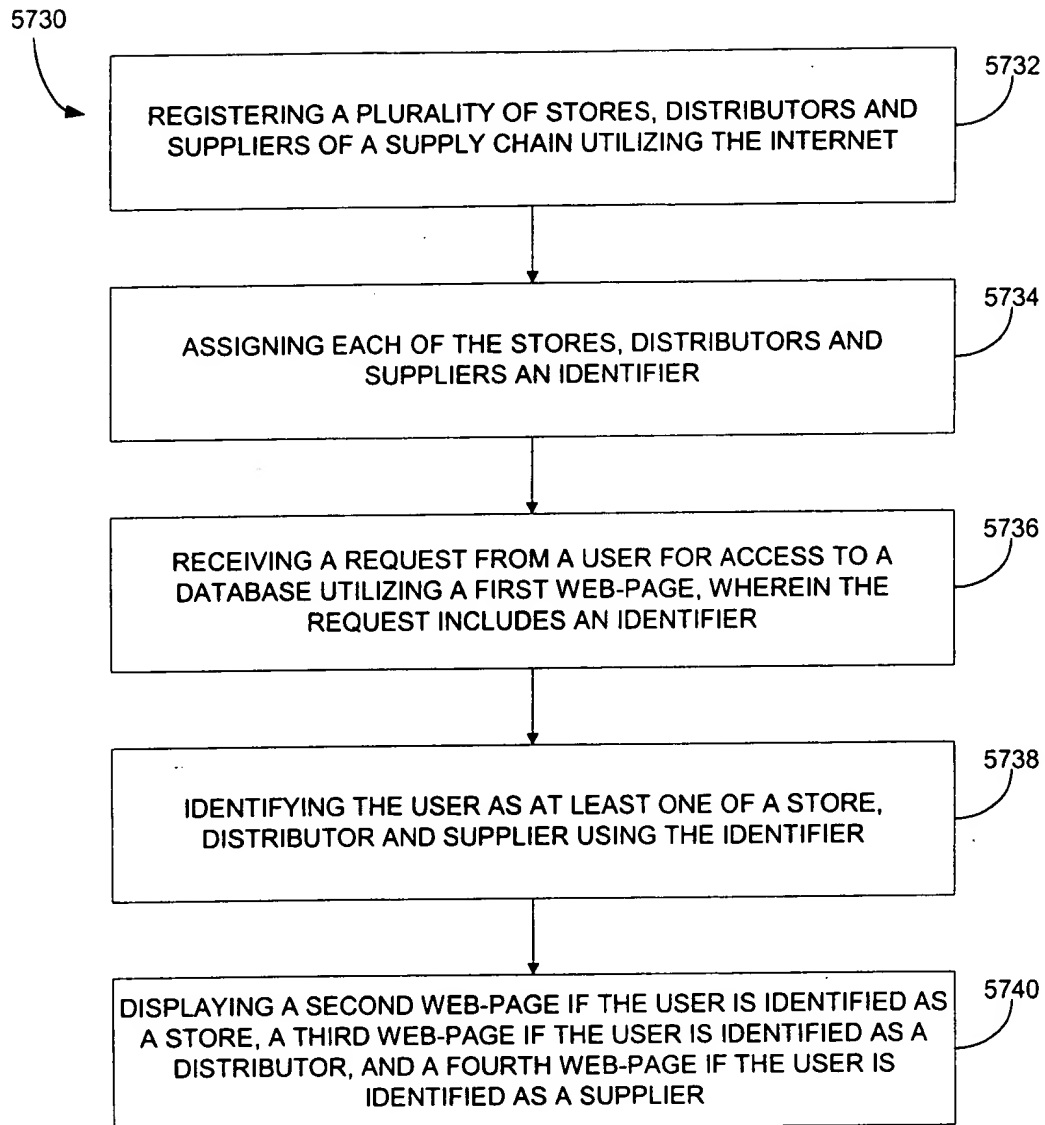


FIG. 57

109020-2251860

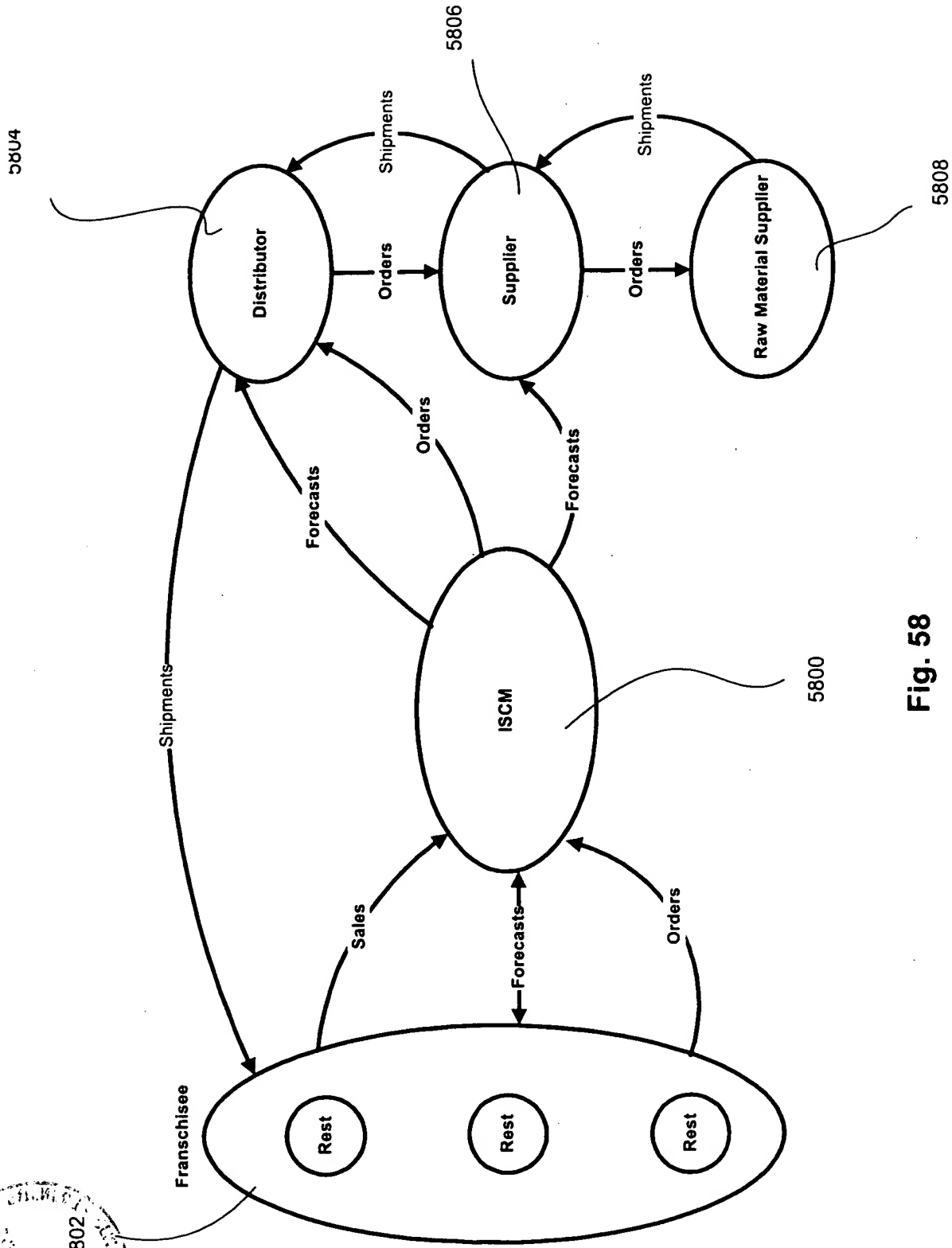
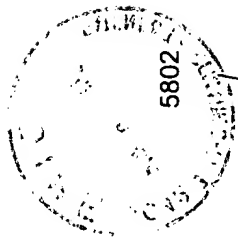


Fig. 58

0931577.0504

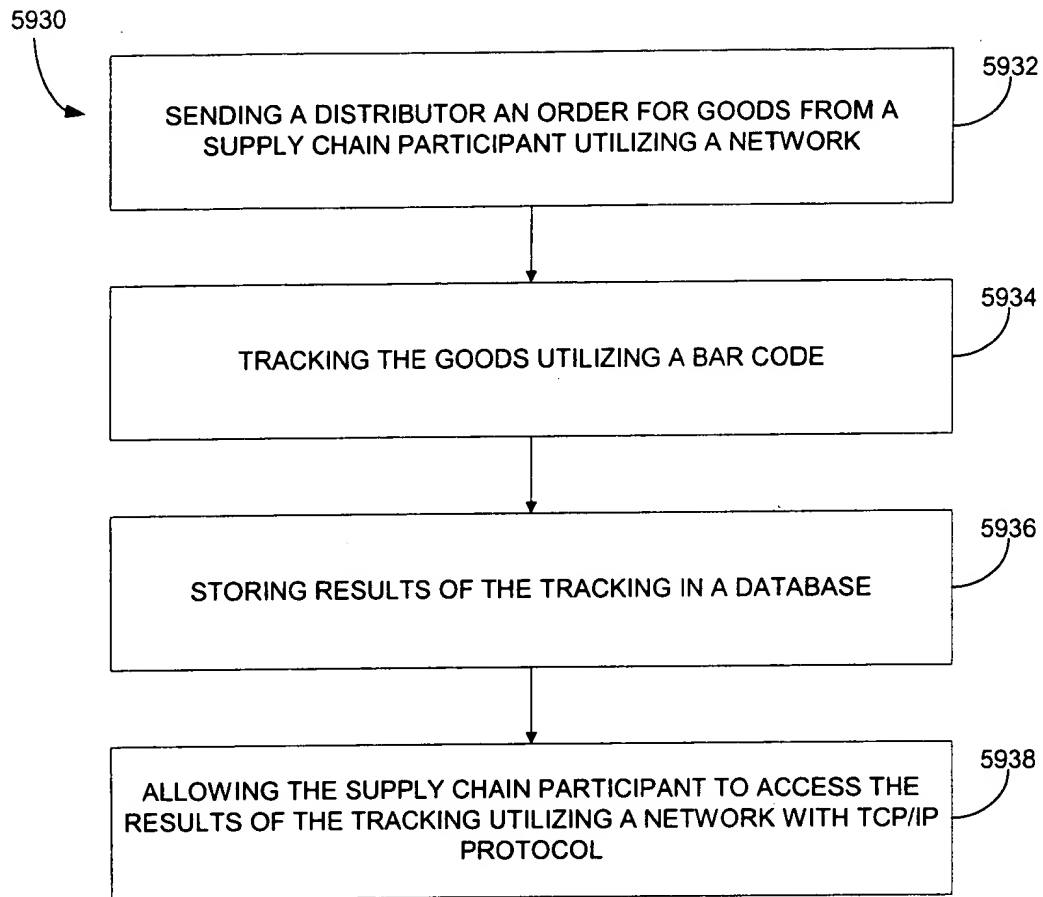


FIG. 59



2000/07/26/1960

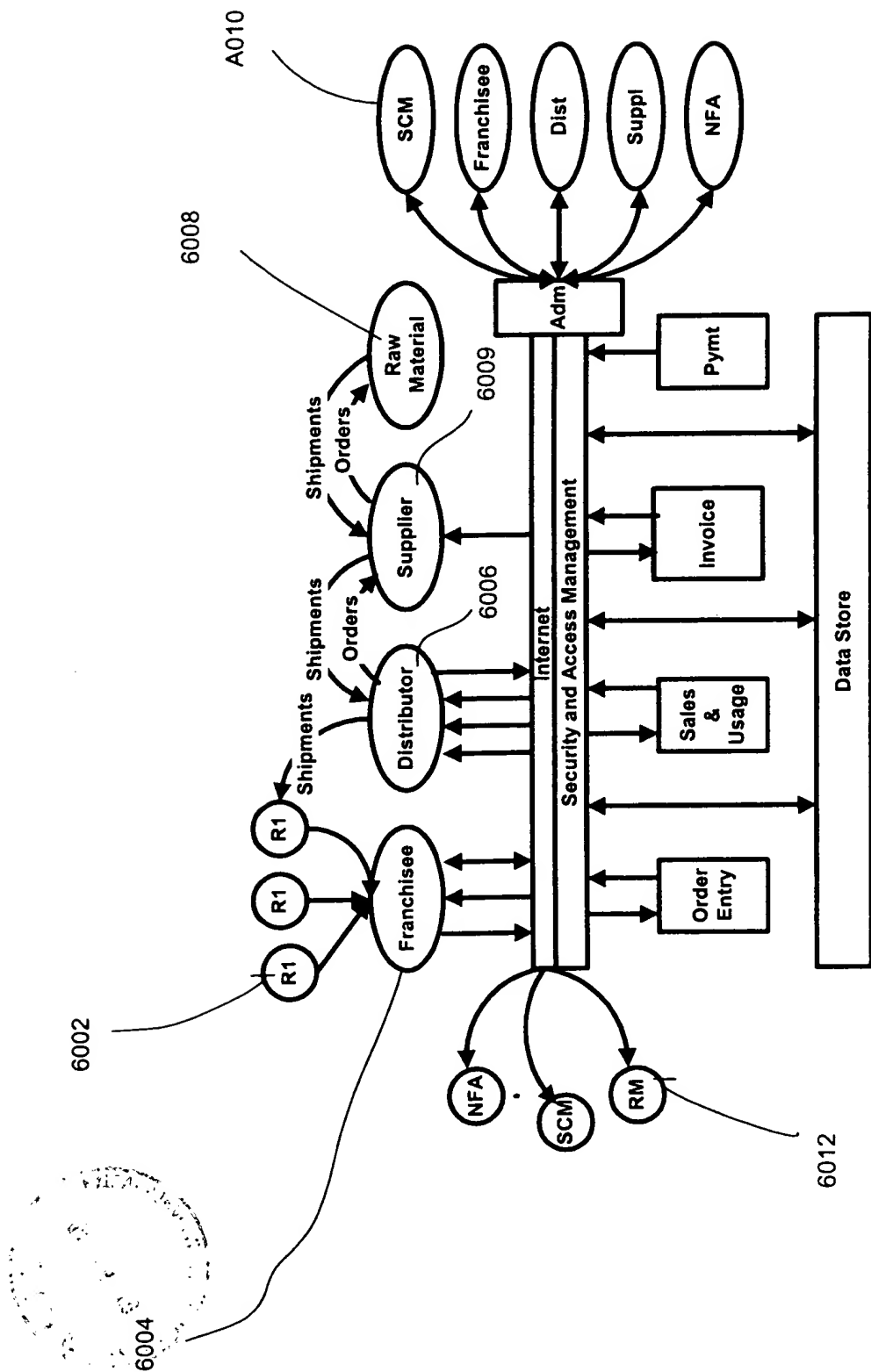


Fig. 60

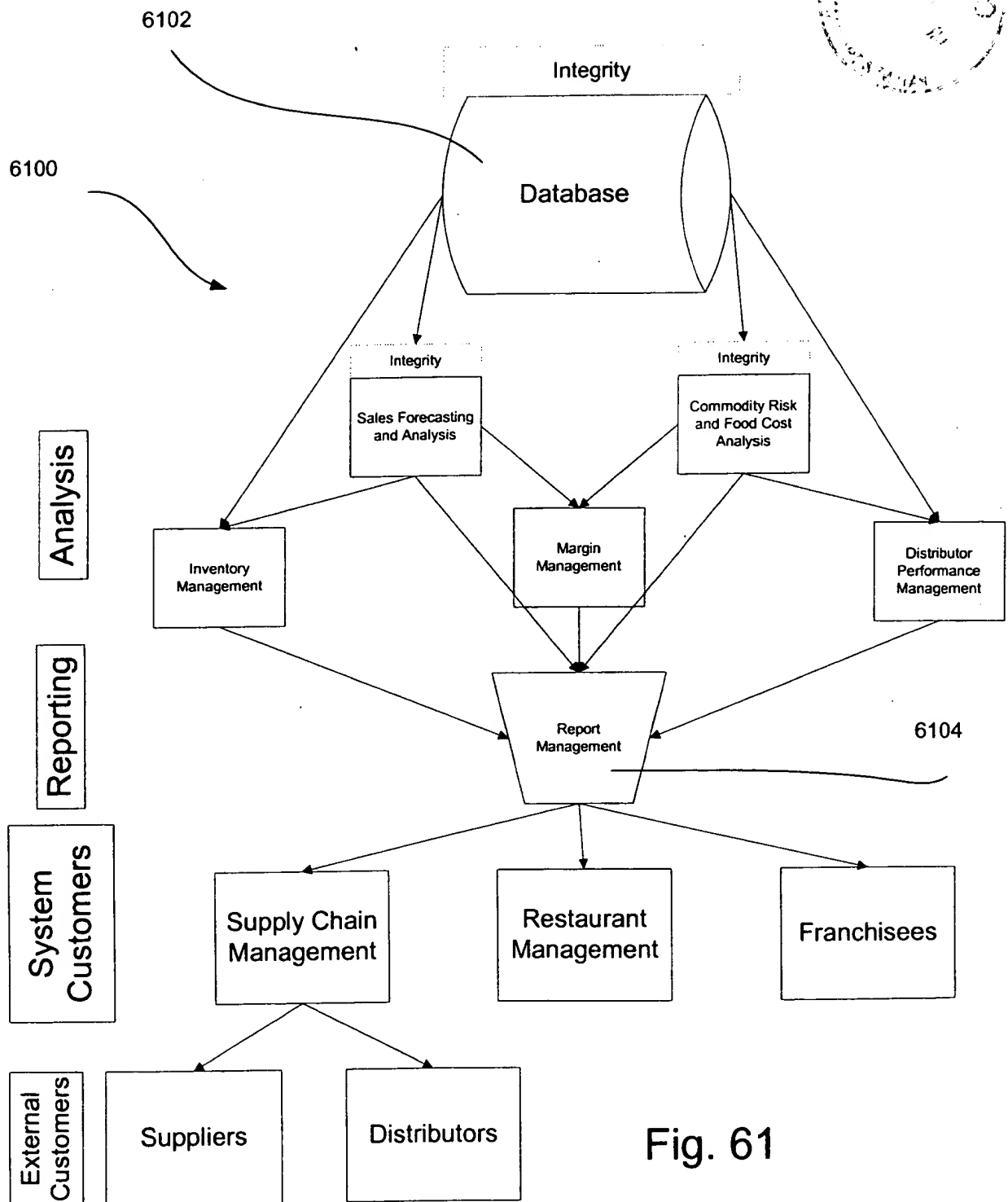


Fig. 61

0931577-070601

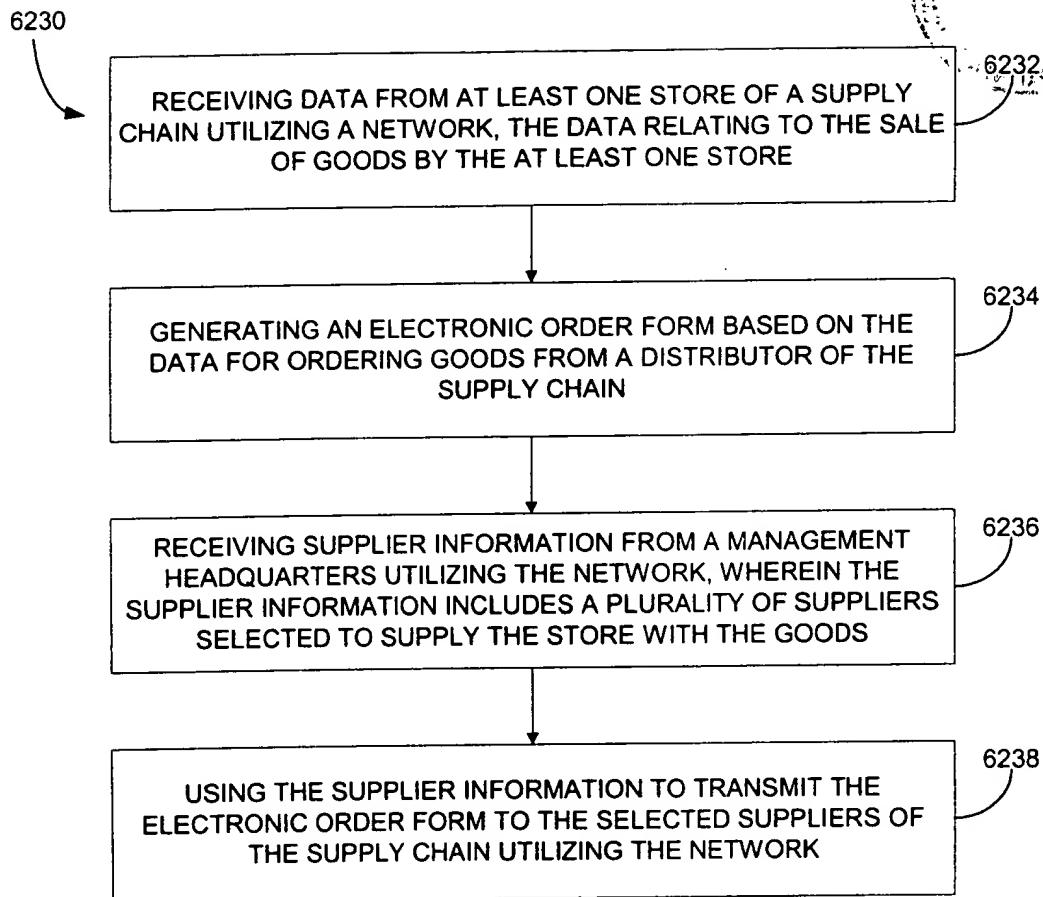


FIG. 62

6300

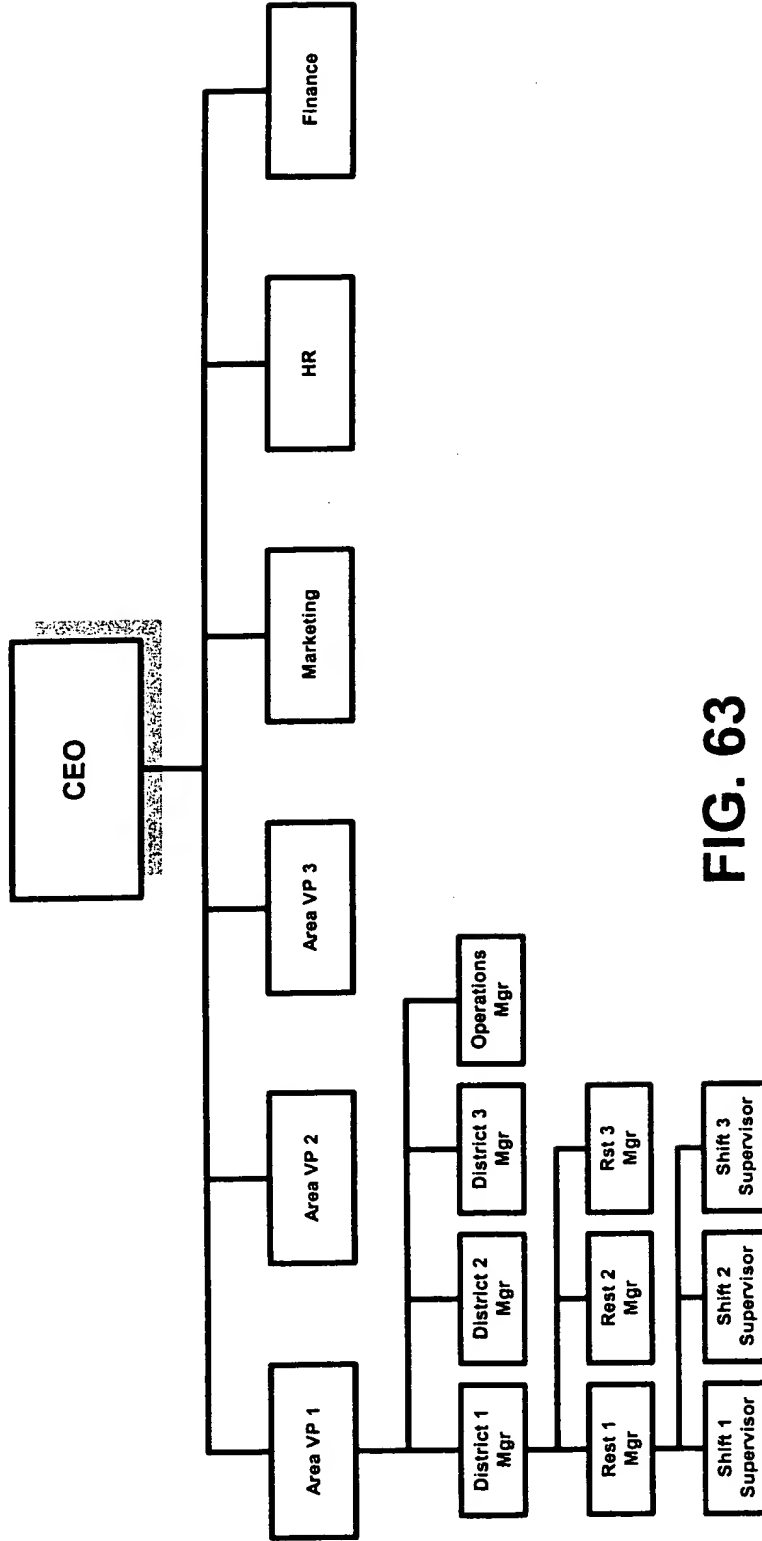


FIG. 63

0981577.070601

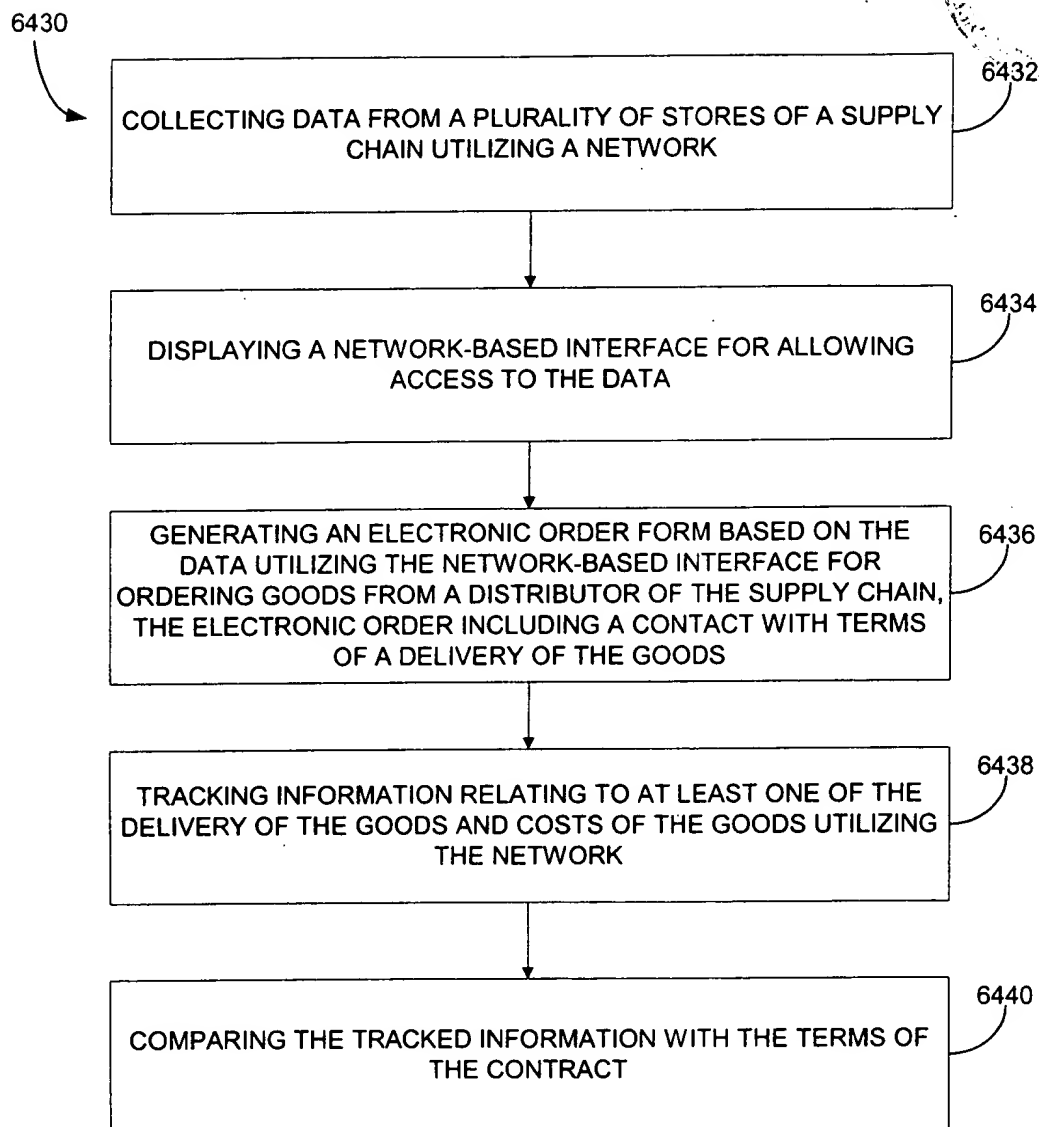


FIG. 64

09377-0601

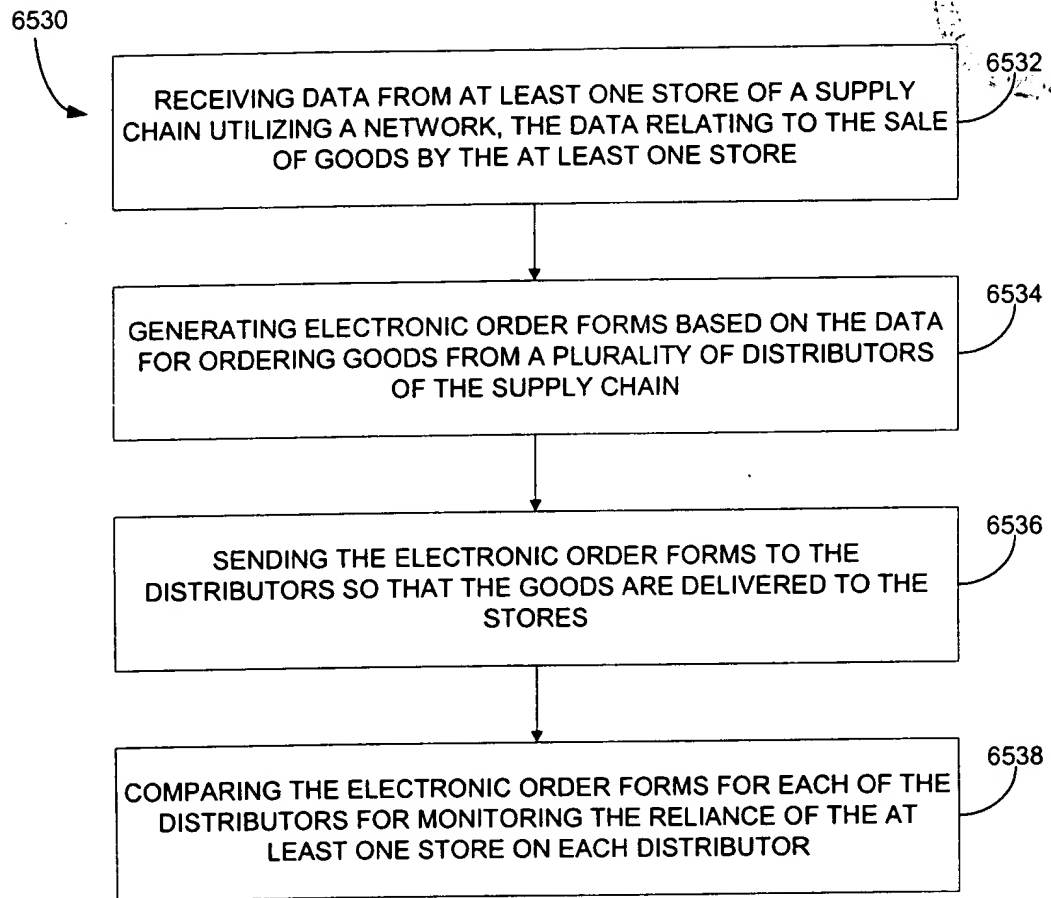


FIG. 65

0984577.0604

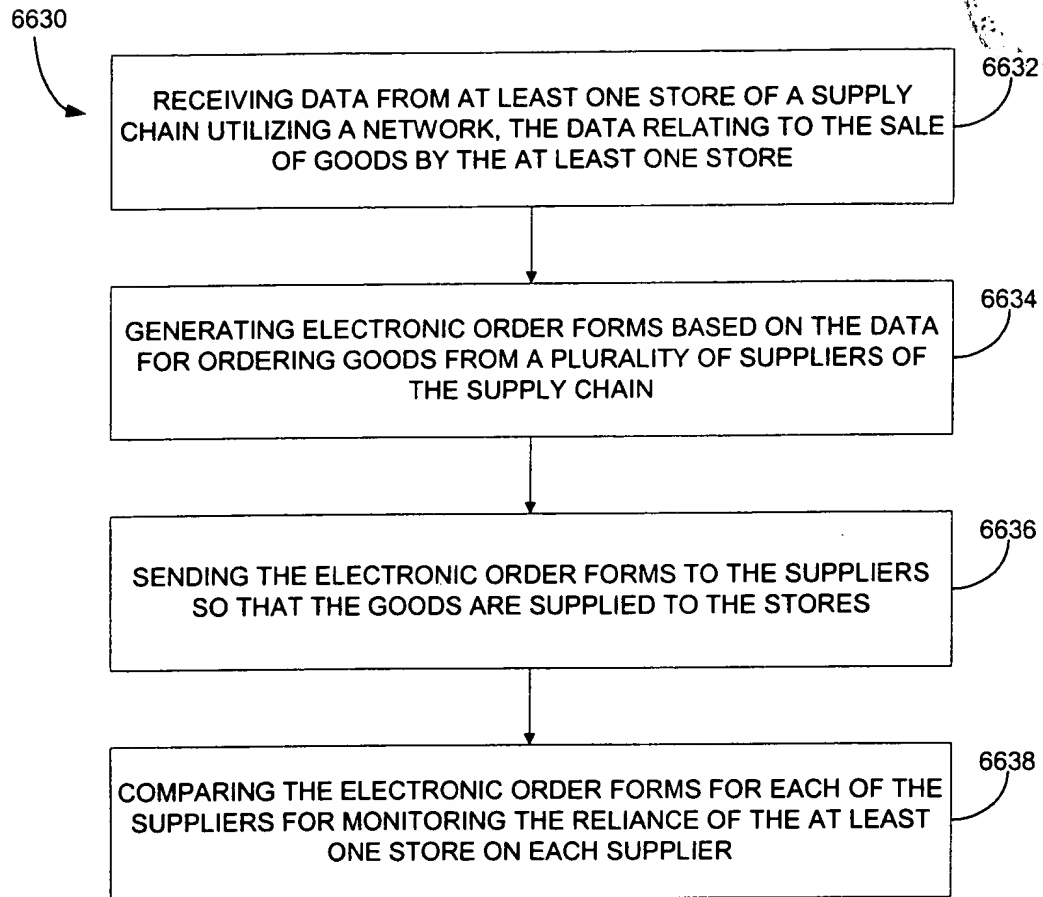


FIG. 66

09815777.070604

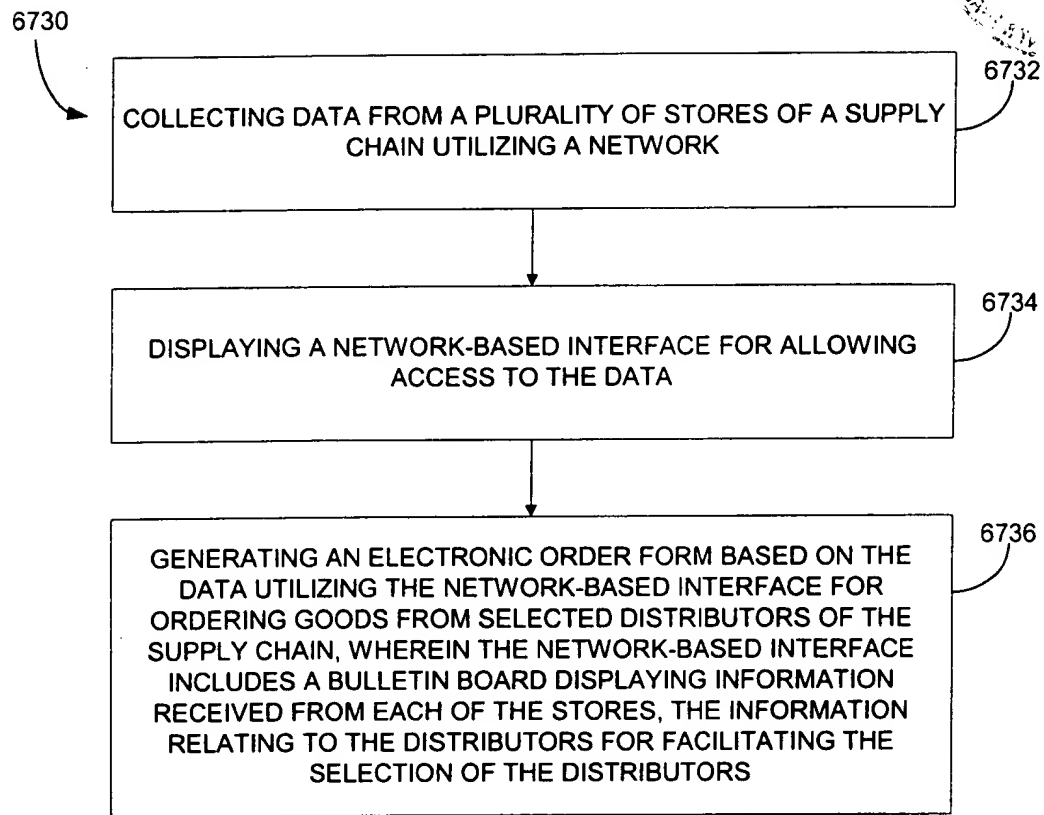


FIG. 67

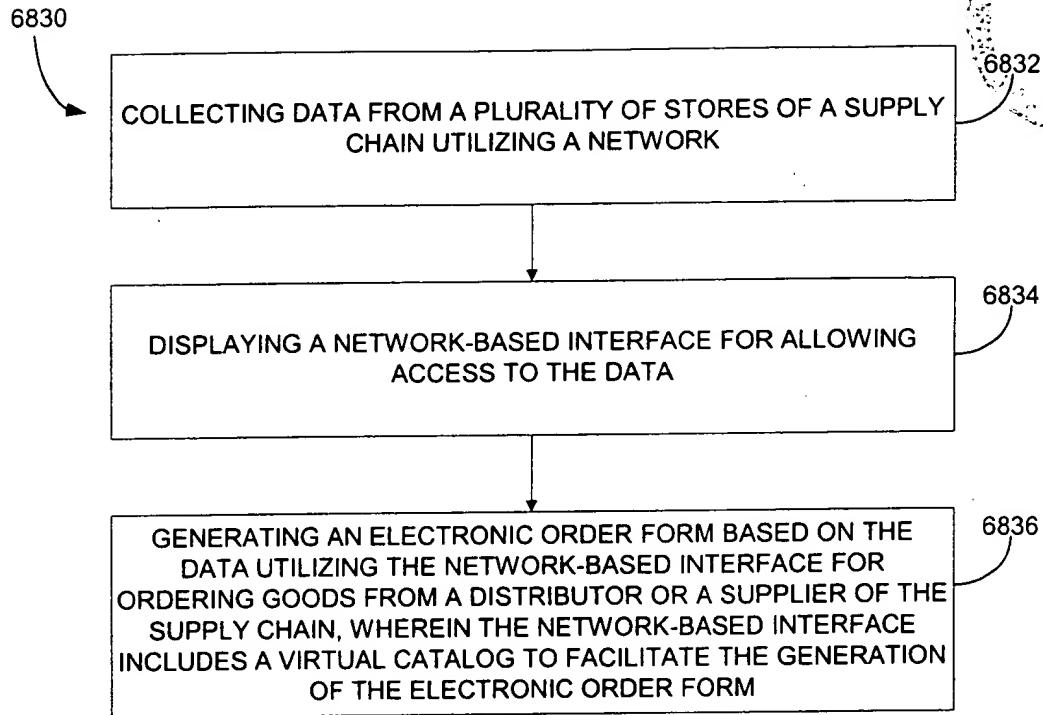


FIG. 68

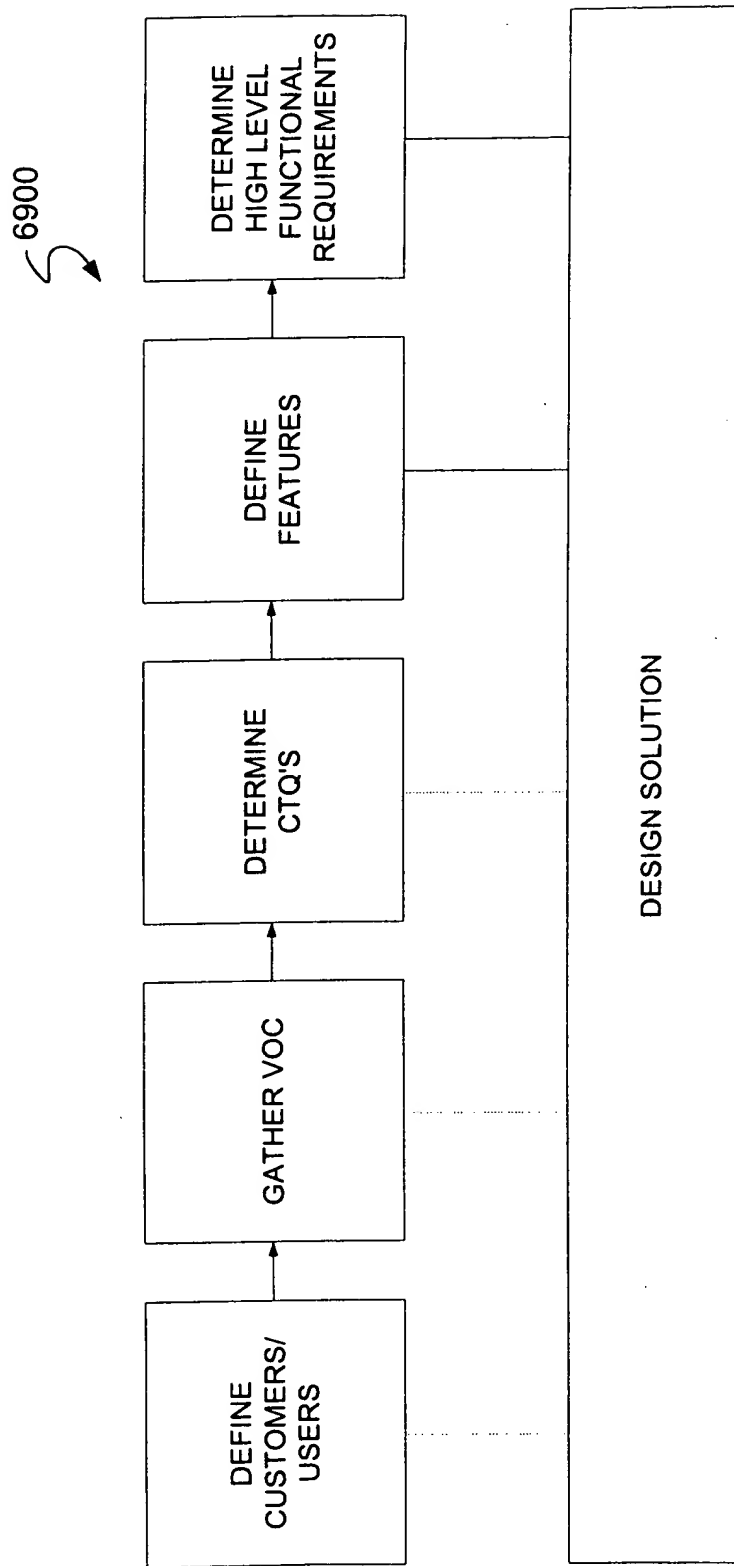


FIG. 69

09315770501

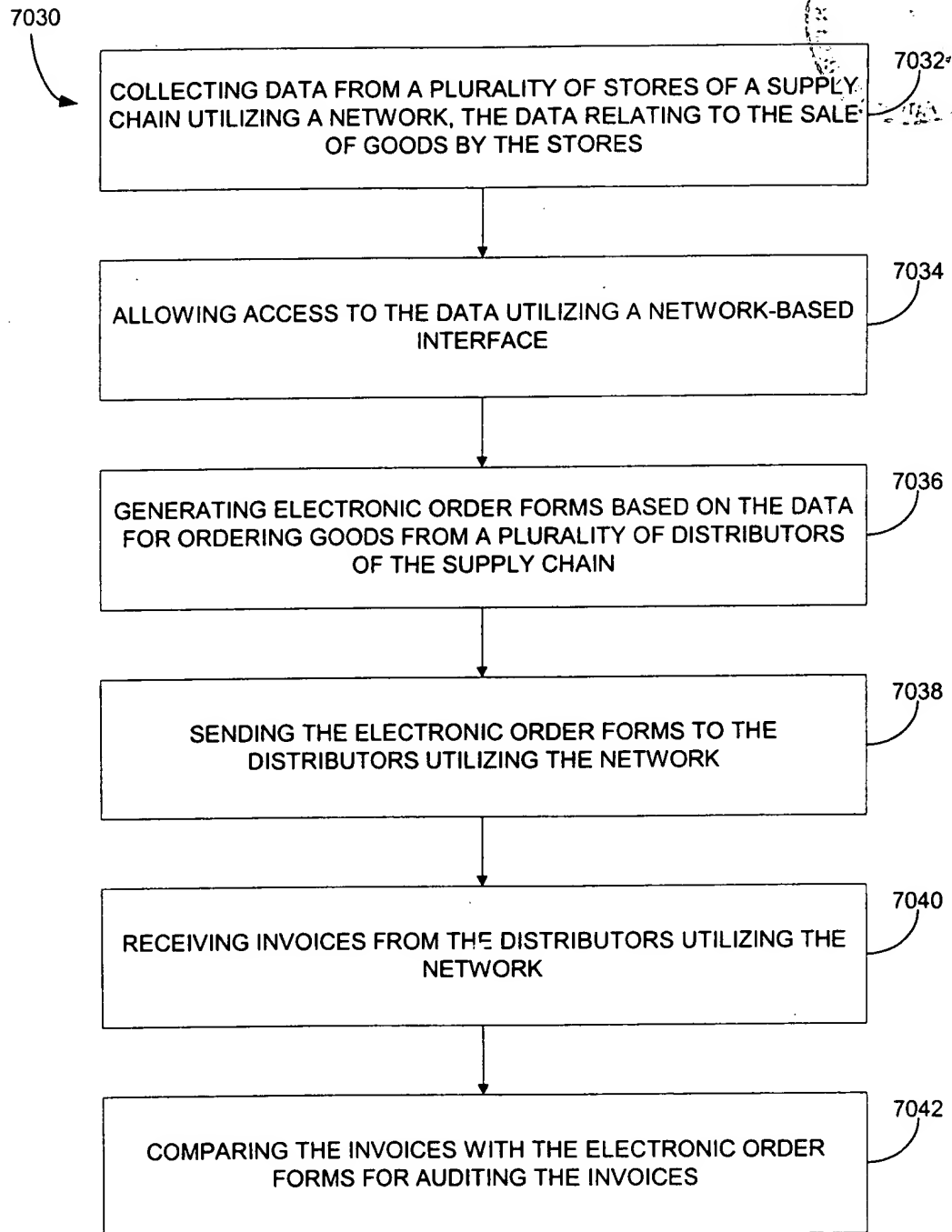


FIG. 70

0981577.070601

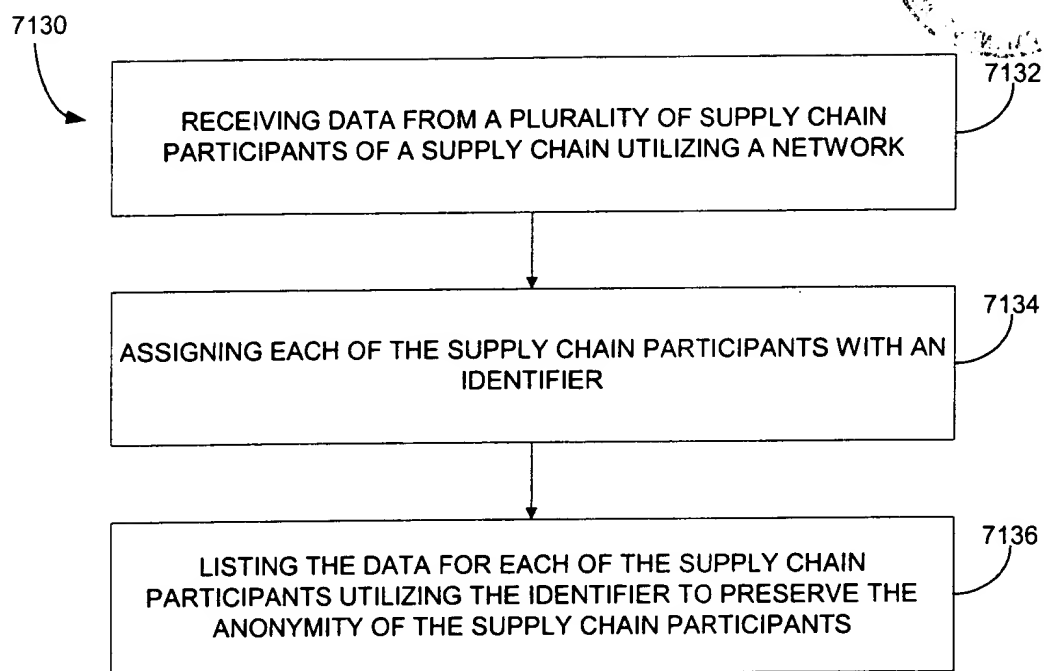


FIG. 71

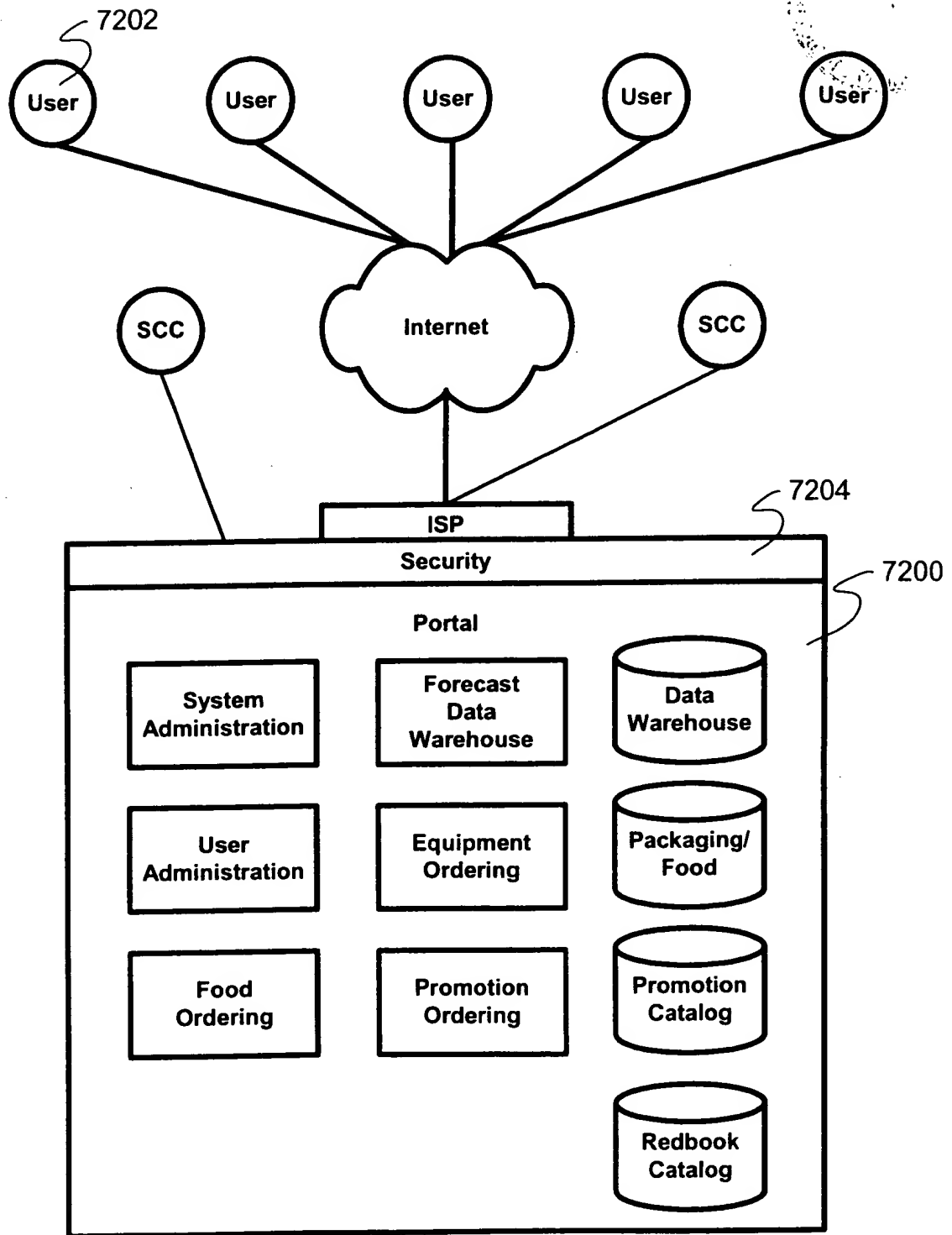


FIG. 72

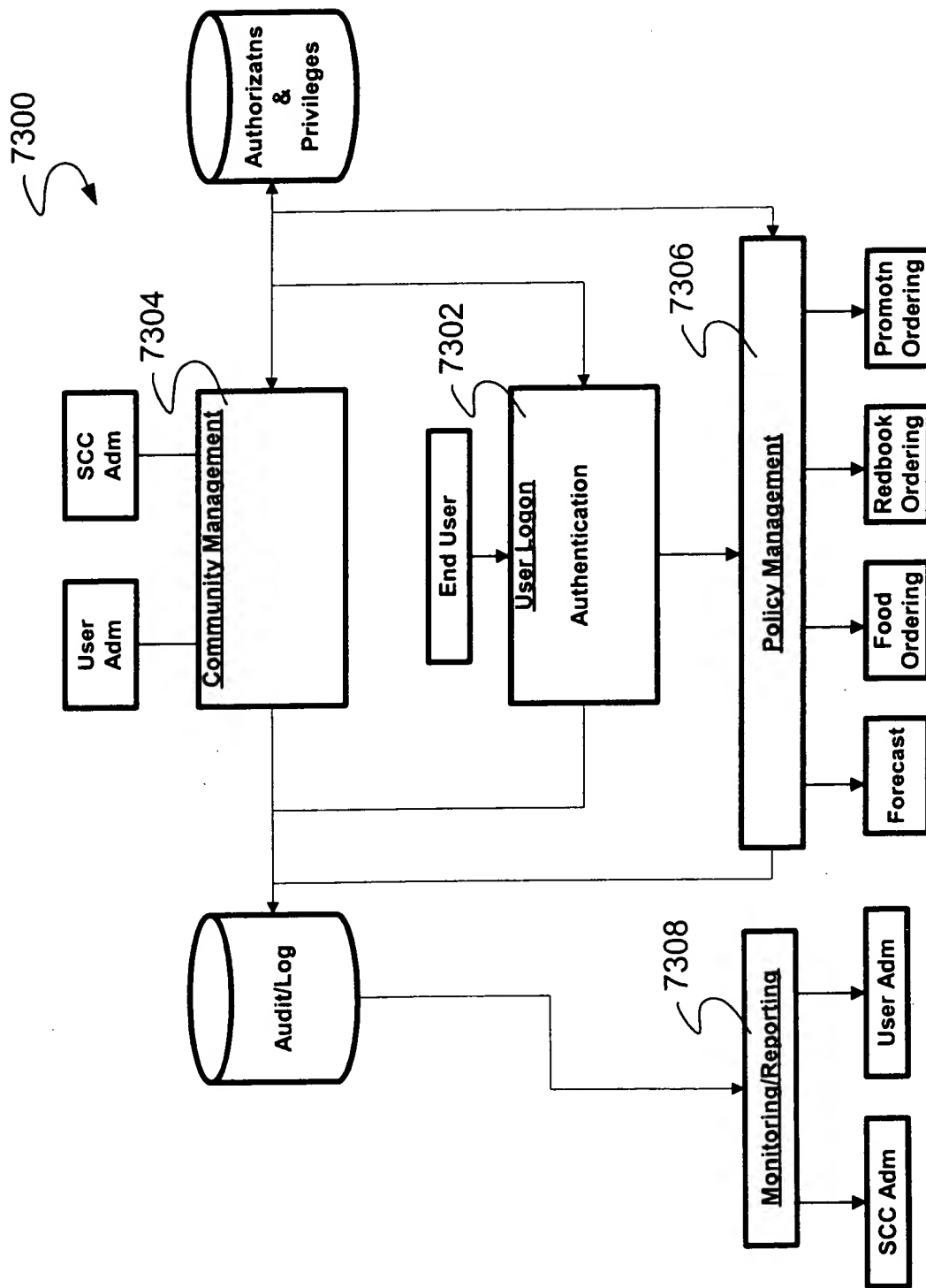


FIG. 73

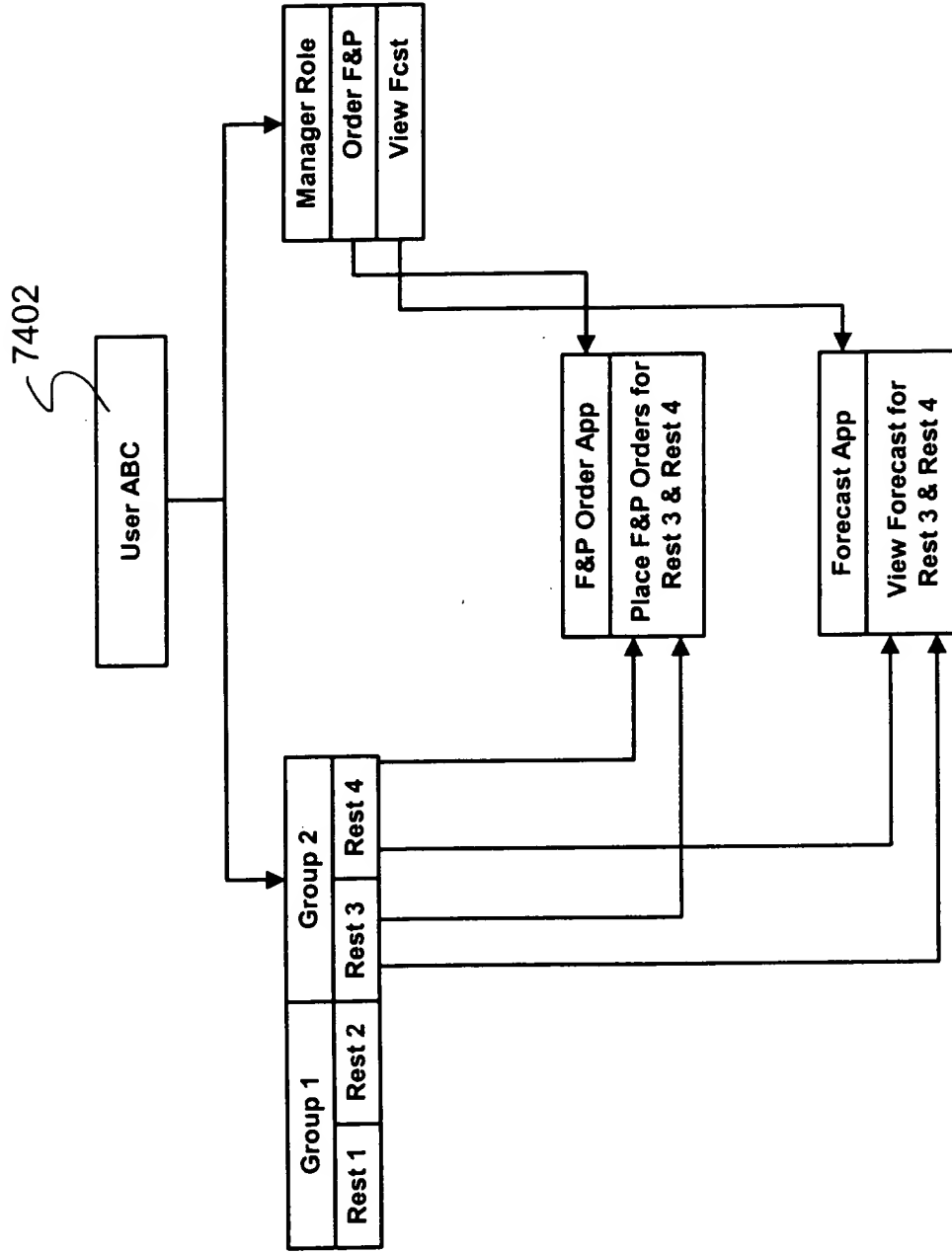


FIG. 74

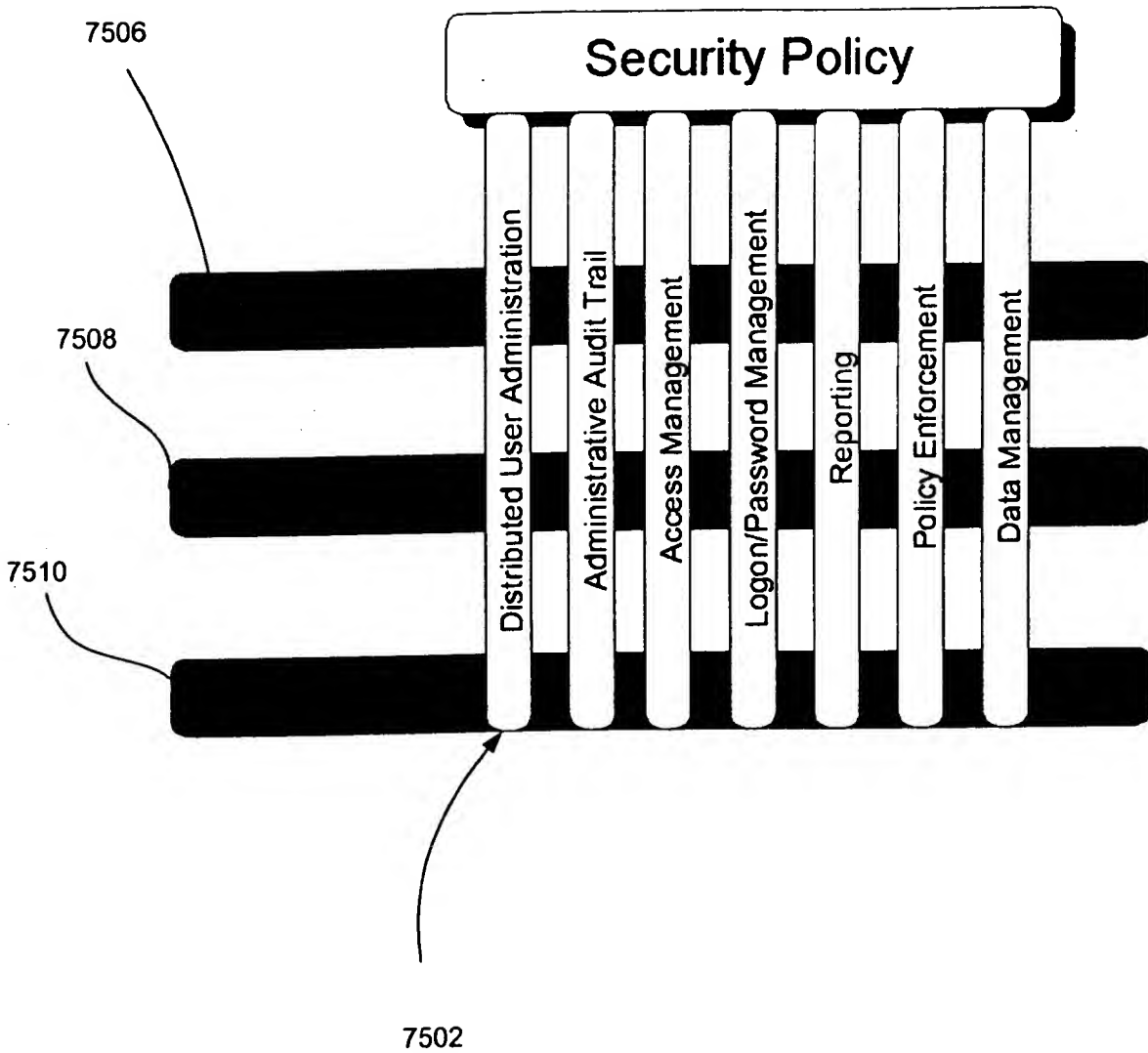


Fig. 75

0981577-070601

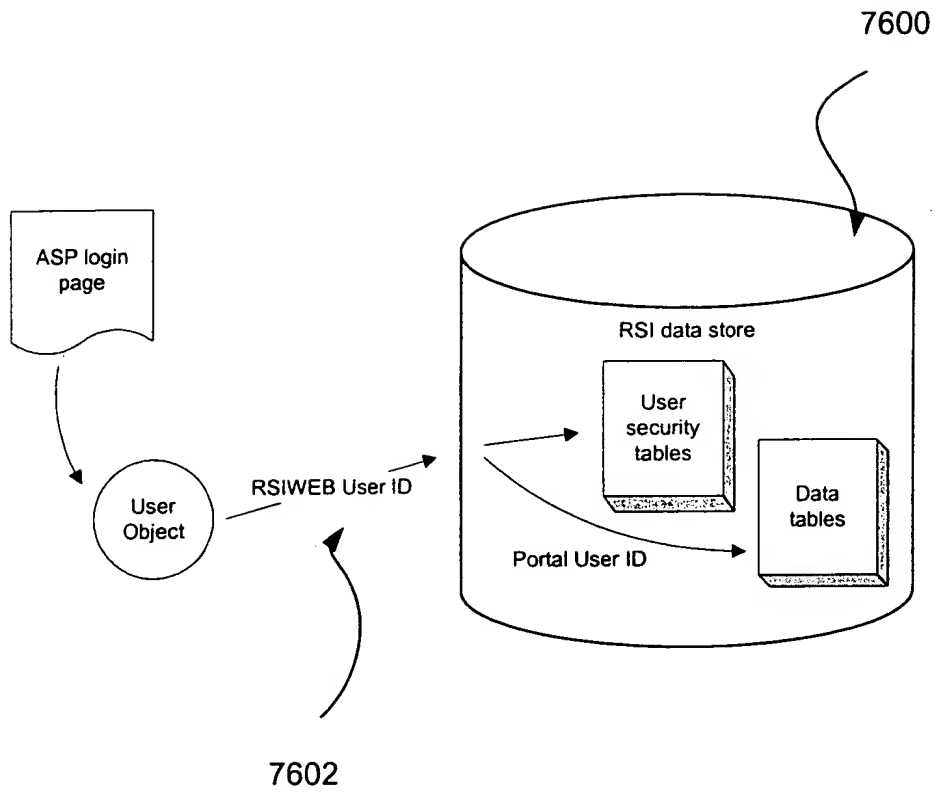


Fig. 76

0981577.0601

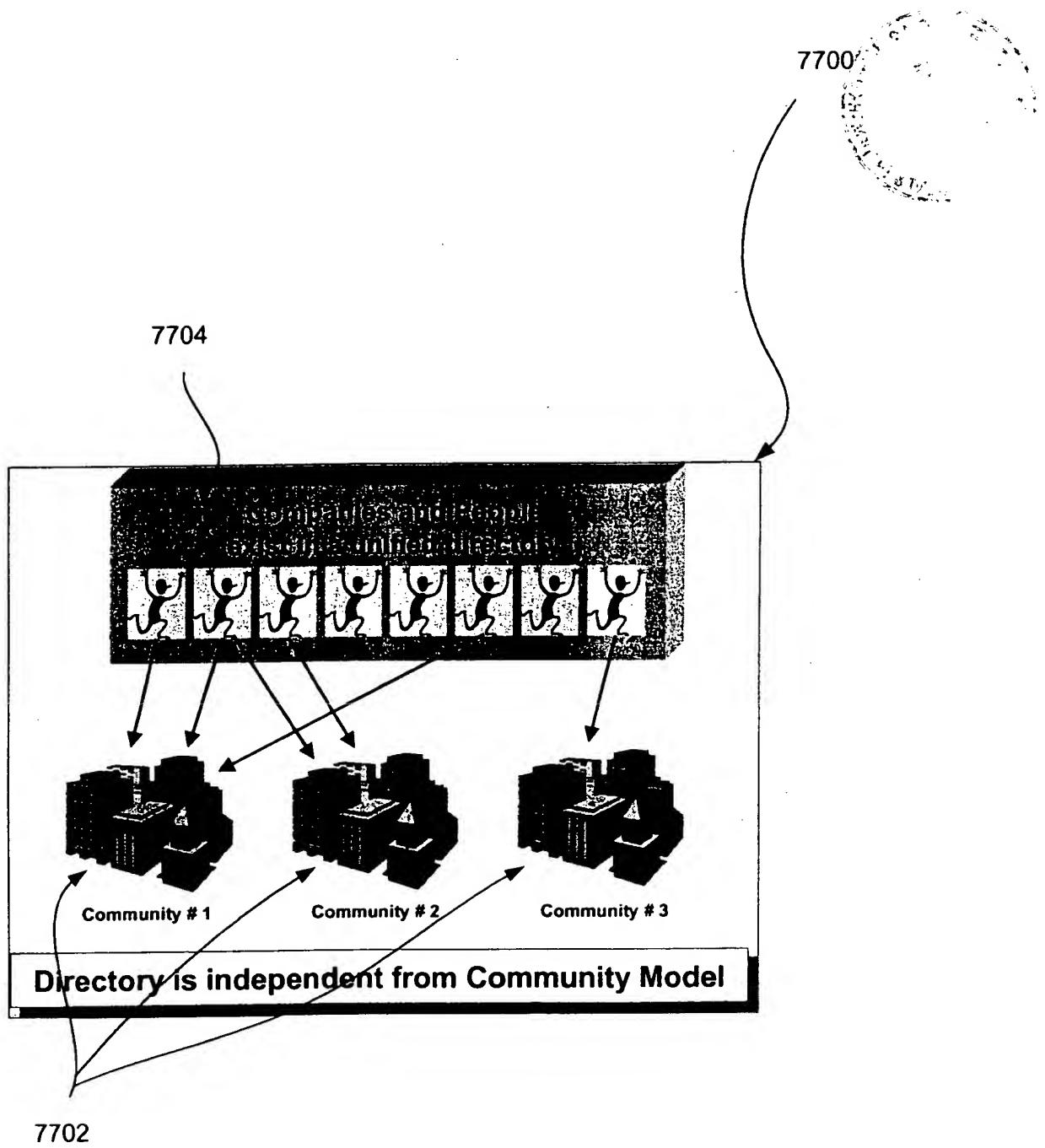


Fig. 77

7800

7802

7804

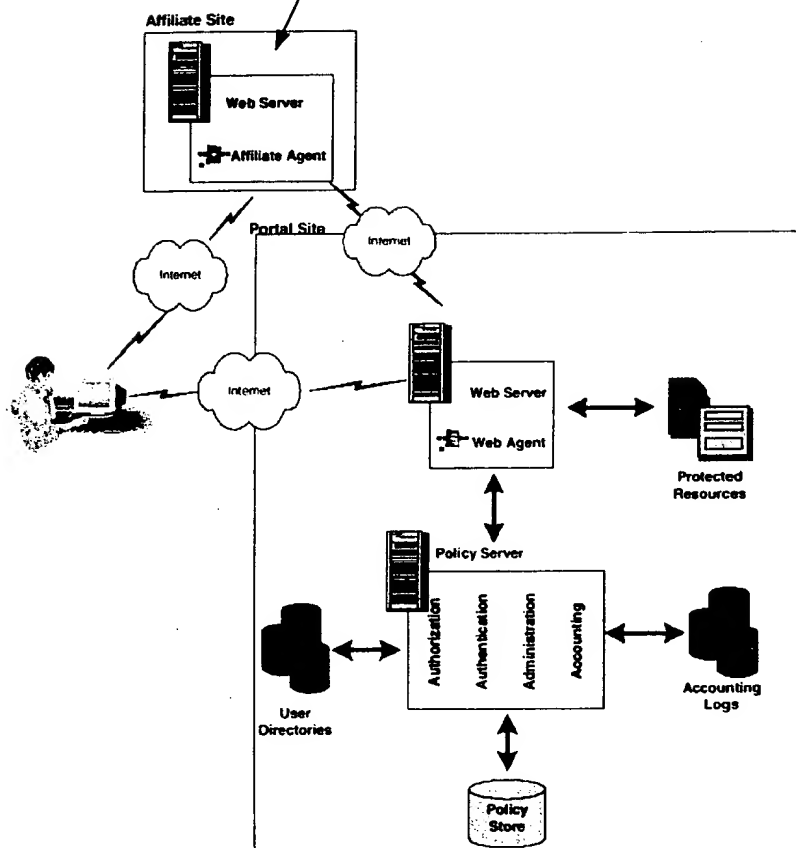


Fig. 78

7900

7902

Policy-Based Web Security Model

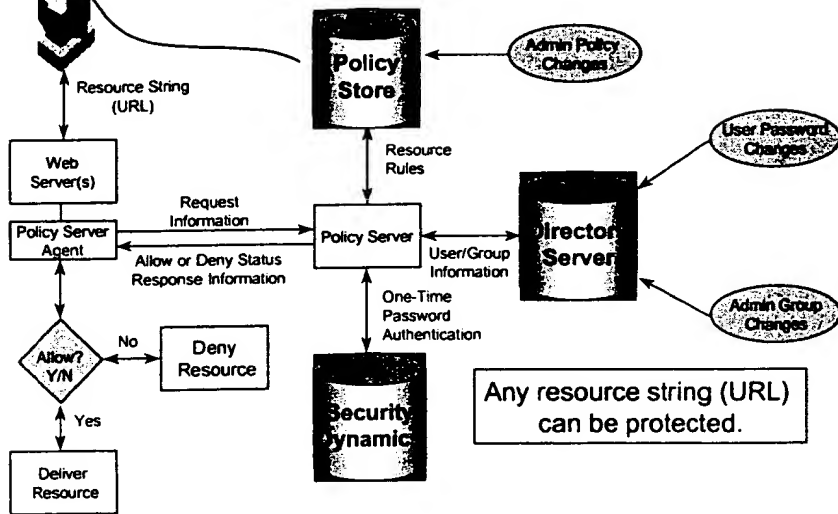


Fig. 79

0981577-070601

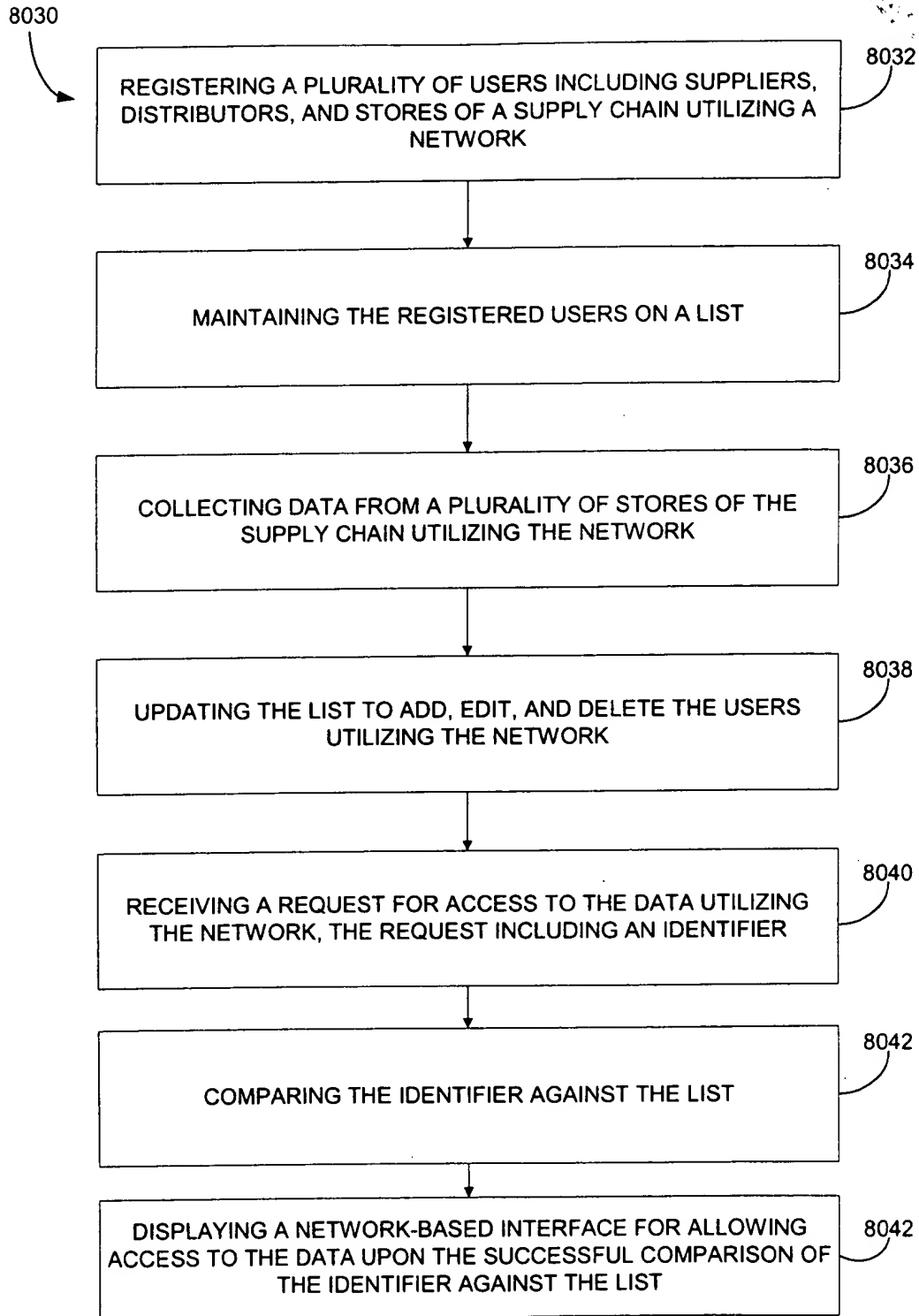


FIG. 80

0961577.070601

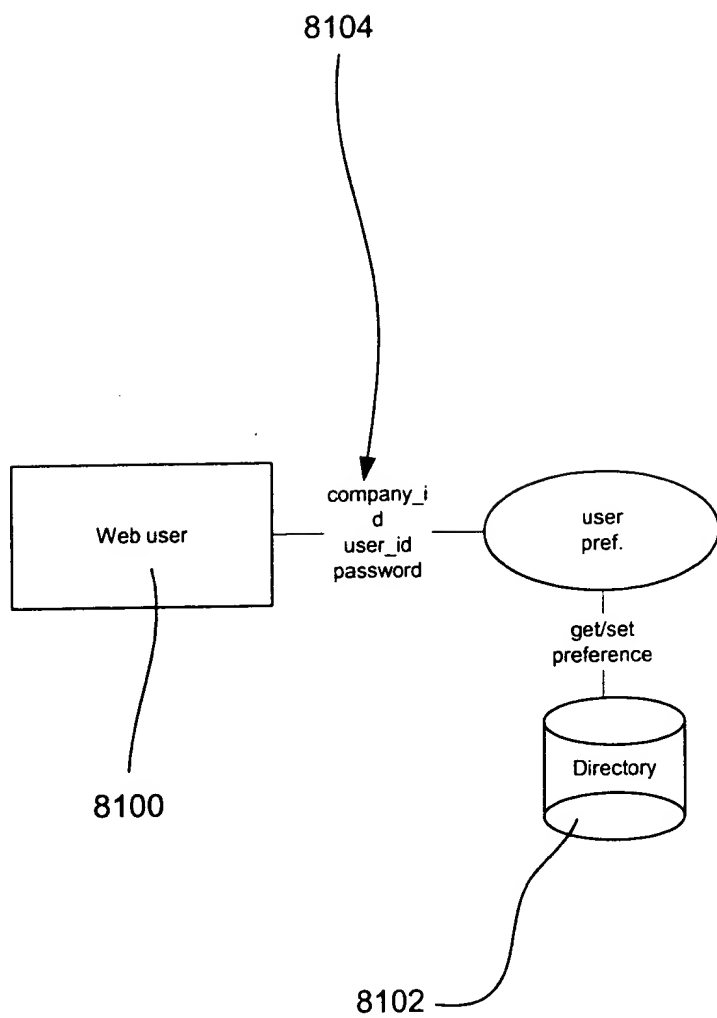


Fig. 81

8200

8202

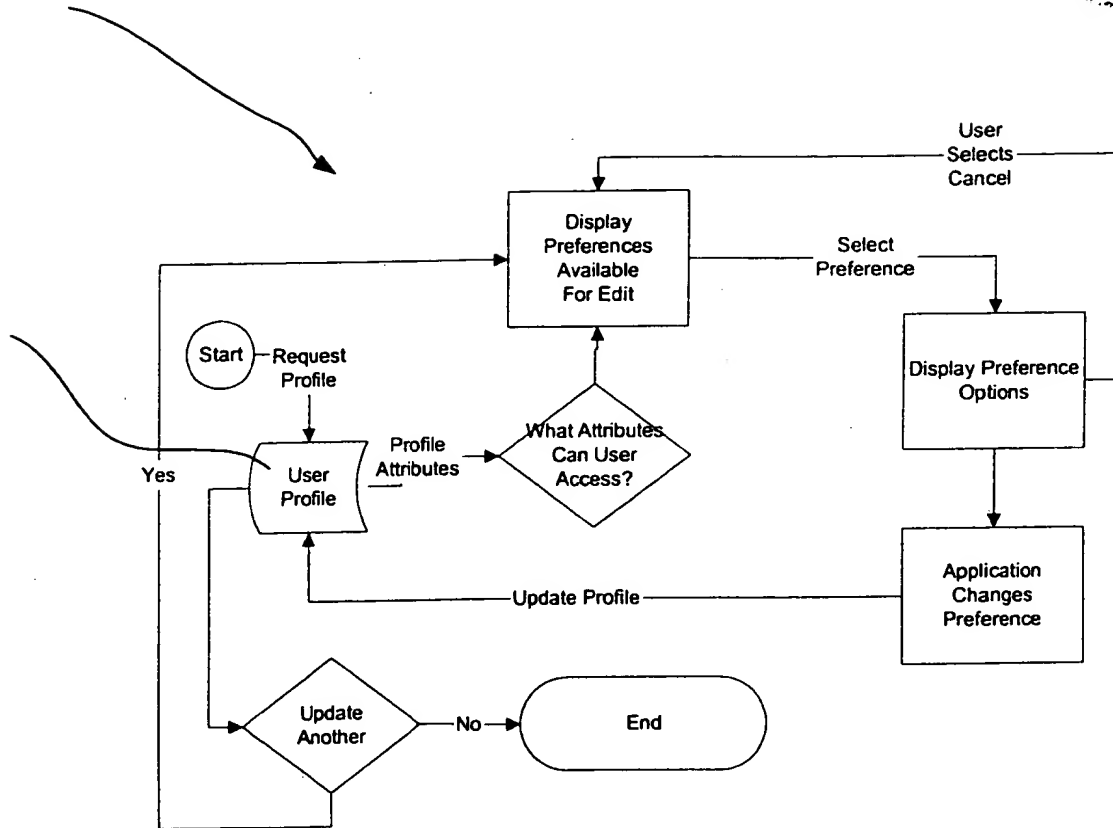


Fig. 82

09457707060

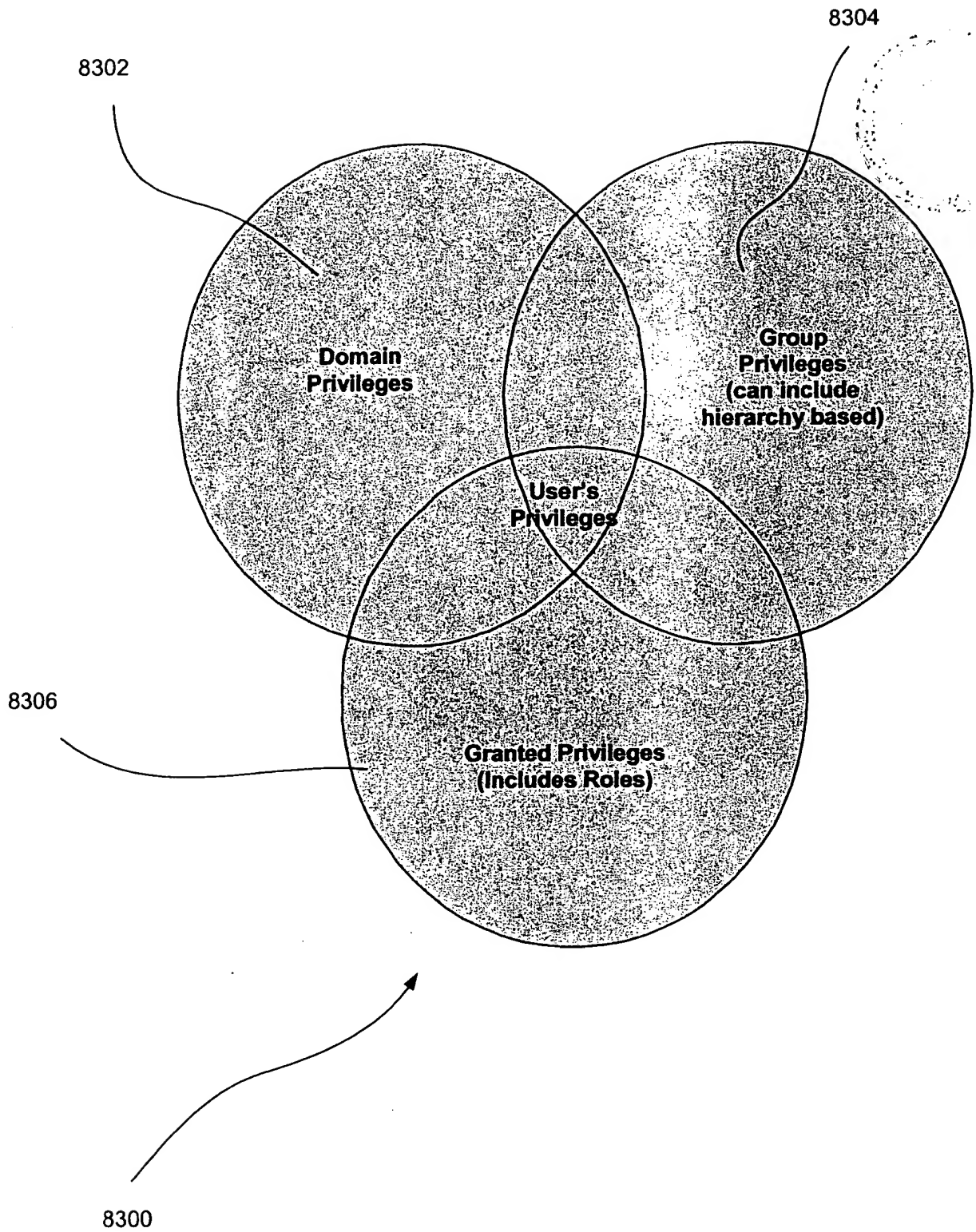


Fig. 83

0901577-070601

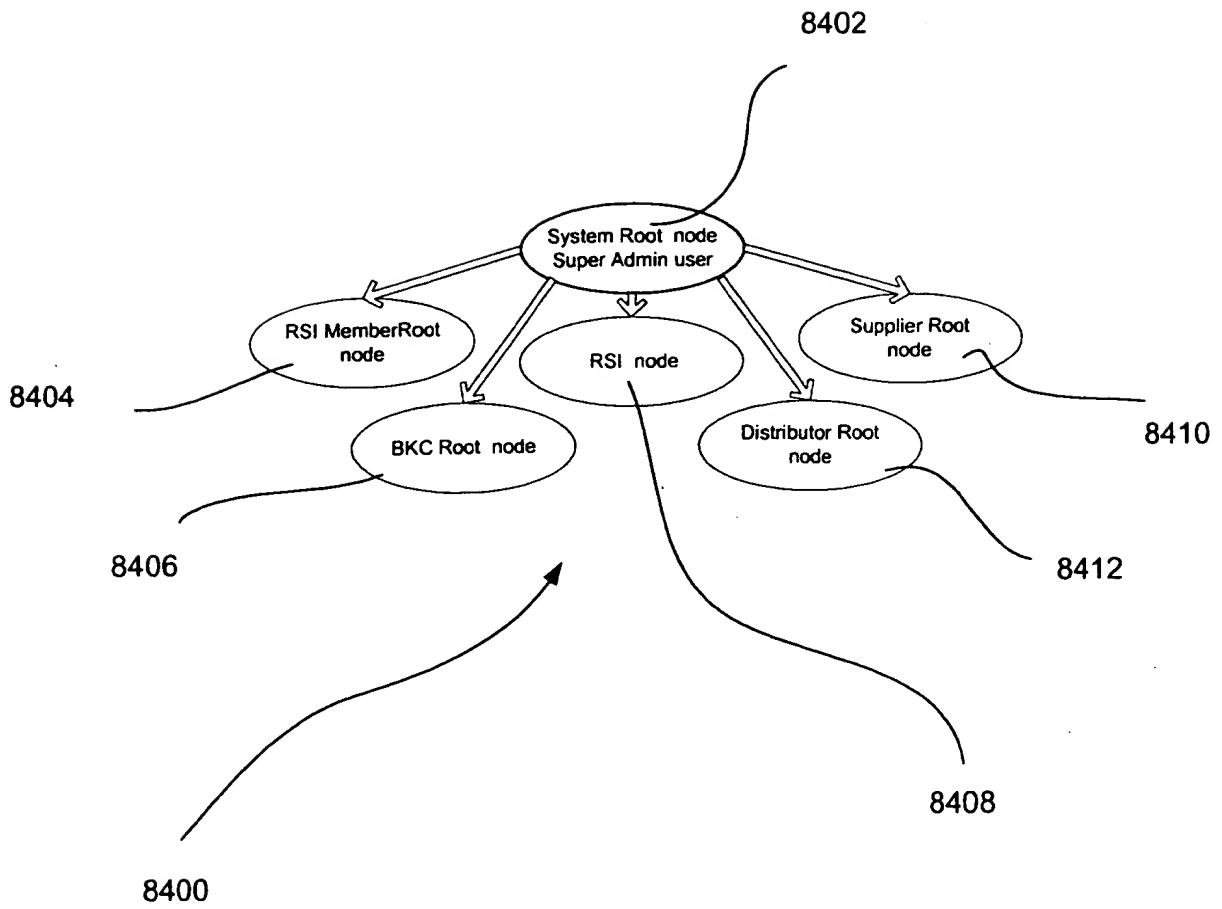


Fig. 84

The diagram illustrates a hierarchical system architecture. At the top level, a large oval labeled 8504 contains three smaller ovals: "System Root", "RSI Member Root", and "Distributor Root". Below "System Root" is an oval labeled "Supplier Root". Arrows point from "System Root" to "RSI Member Root", "Supplier Root", and "Distributor Root". Below "Supplier Root" are two ovals labeled "SUP 1" and "SUP 2". Arrows point from "Supplier Root" to "SUP 1" and "SUP 2". The entire structure is enclosed in a large oval labeled 8502. To the left of "SUP 1" is the text "SUP1 Company" with a line pointing to it. To the right of "SUP 2" is the text "SUP2 Company" with a line pointing to it. At the bottom right, there is a large arrow pointing upwards towards the "SUP 1" and "SUP 2" ovals, labeled 8500.

Fig. 85

8600

8602

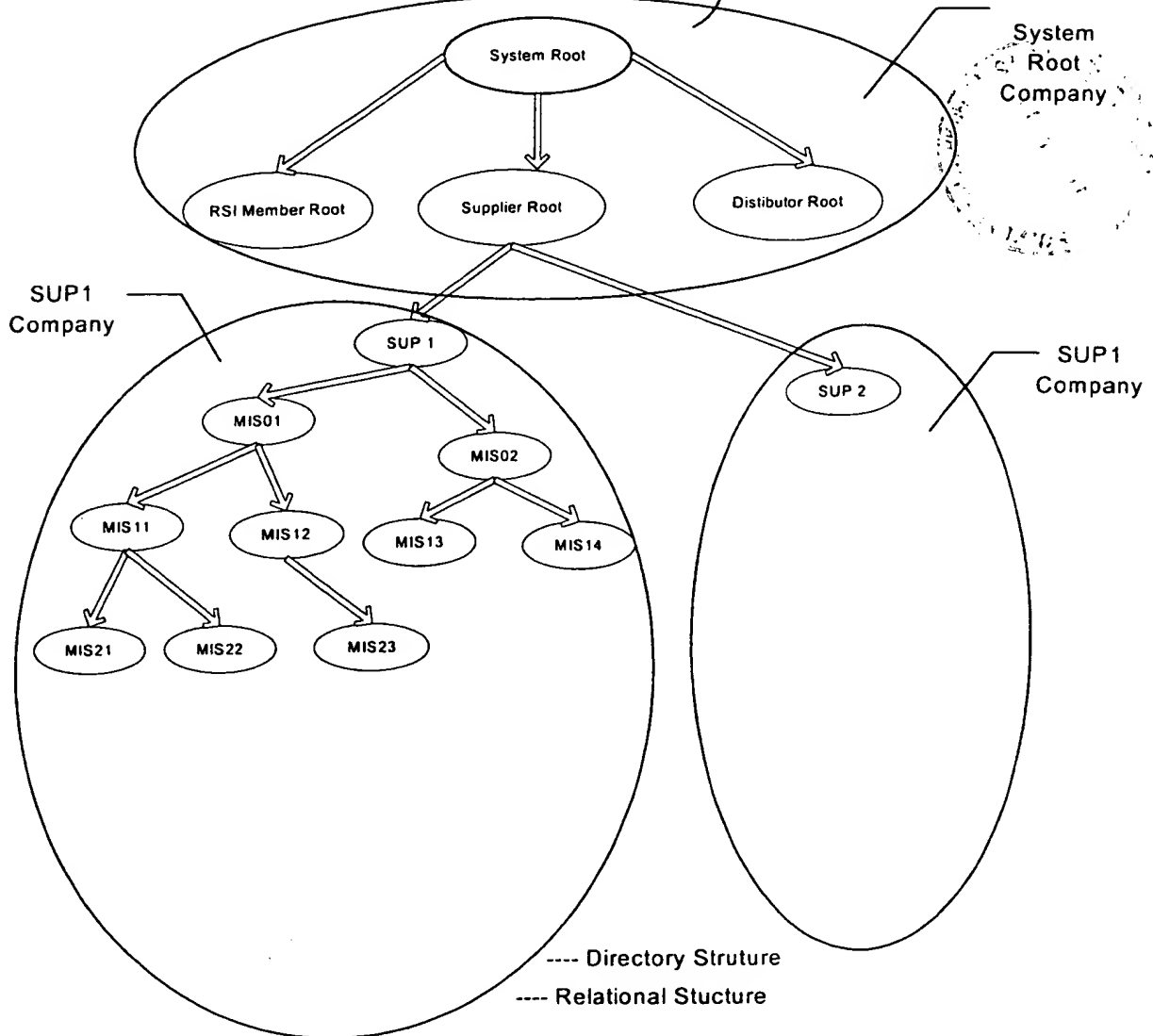


Fig. 86

8700

Group Hierarchy Management: Data Flow

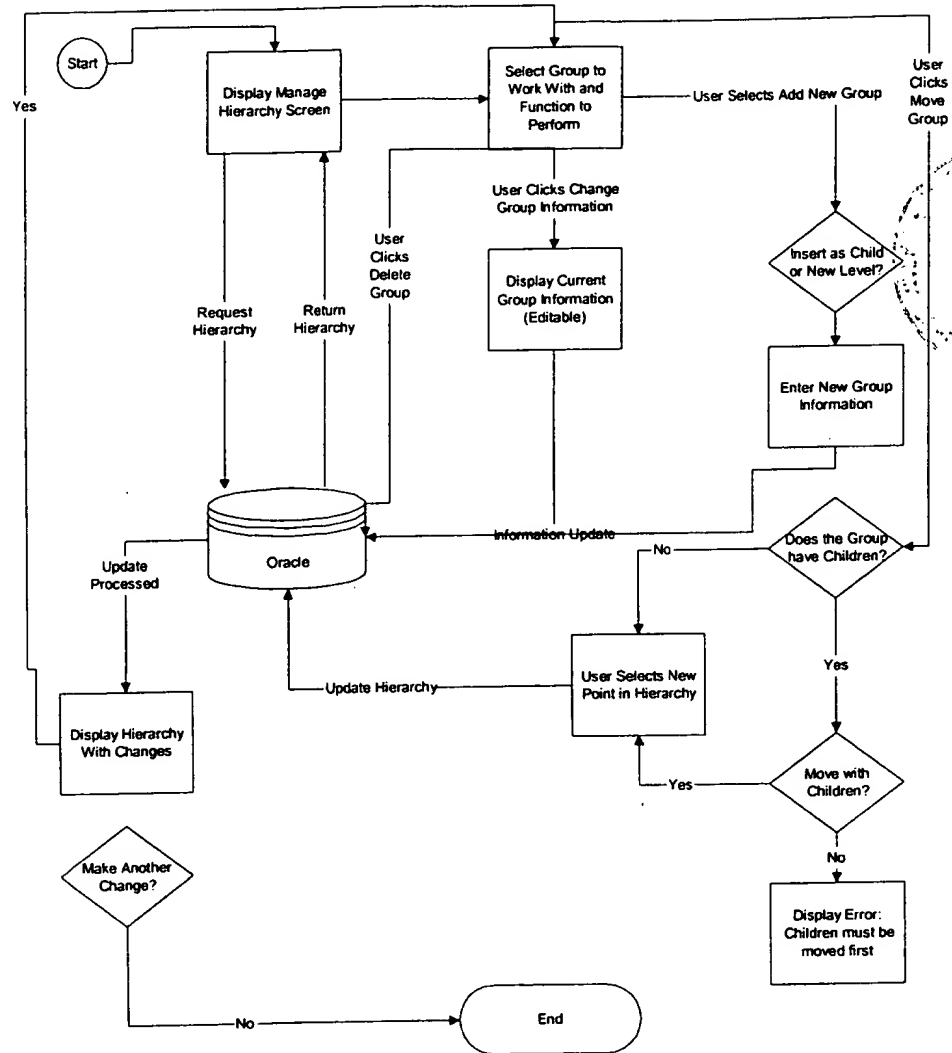


Fig. 87

0981577.0501
T09070"775T860

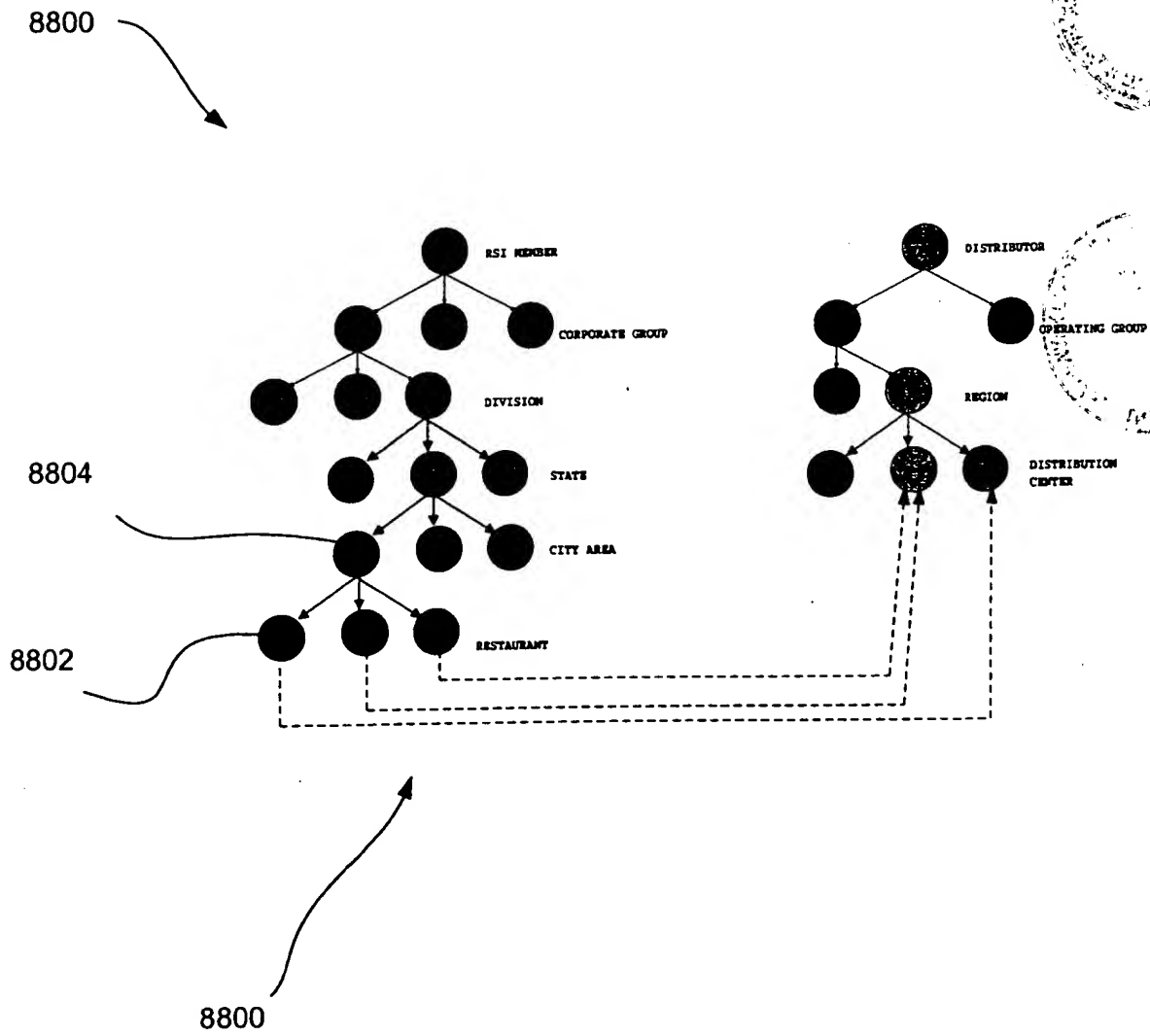
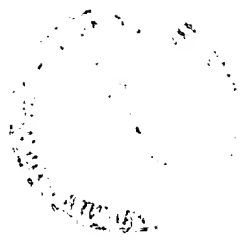


Fig. 88

8902



0981577-0001

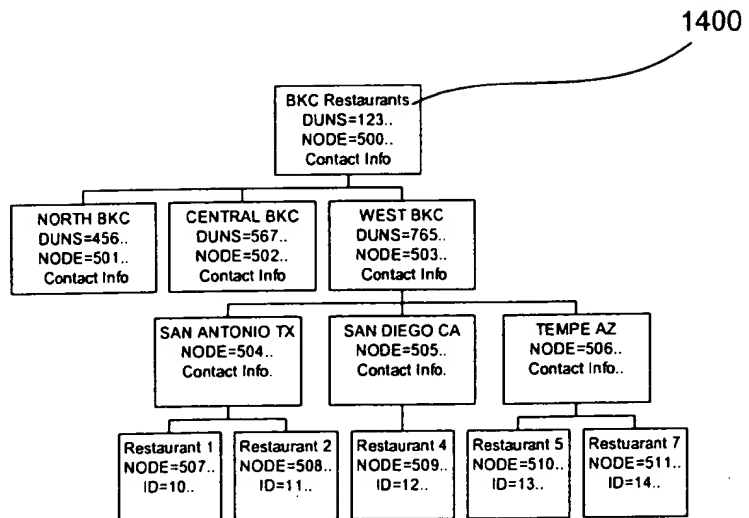


Fig. 89

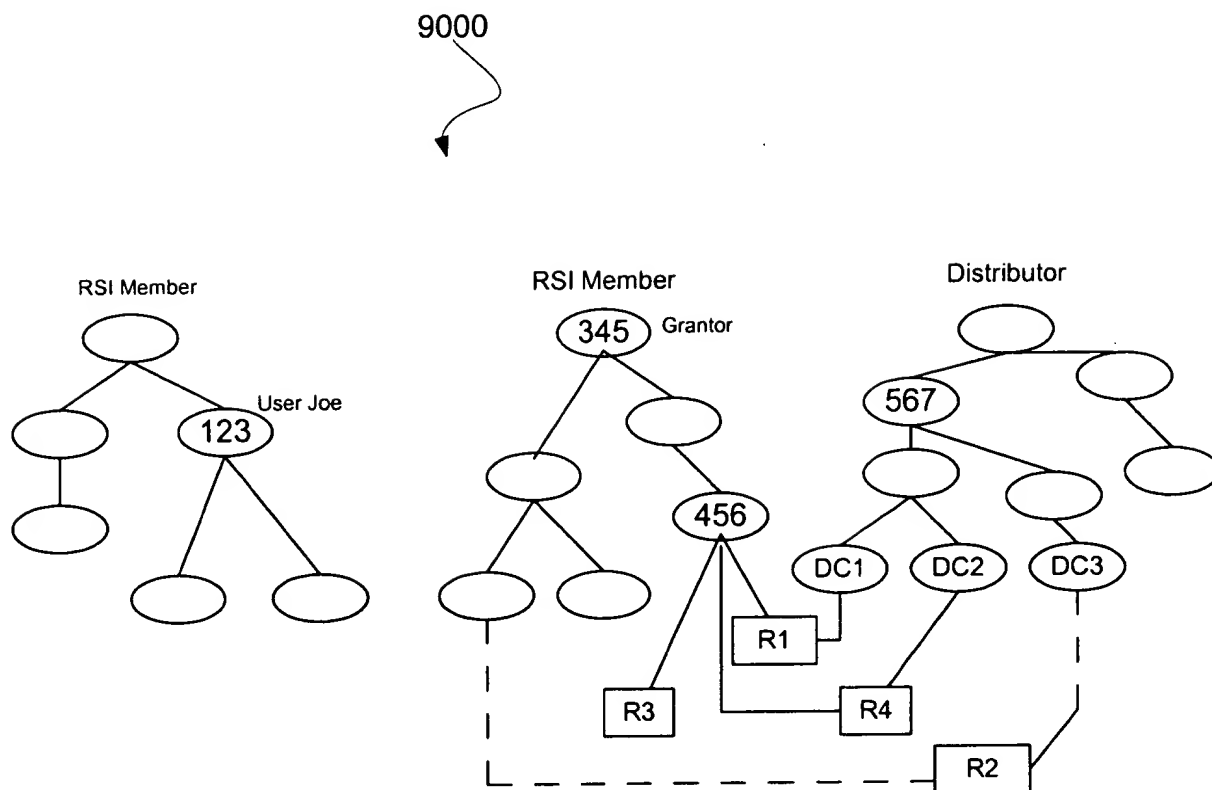


FIG. 90

9100

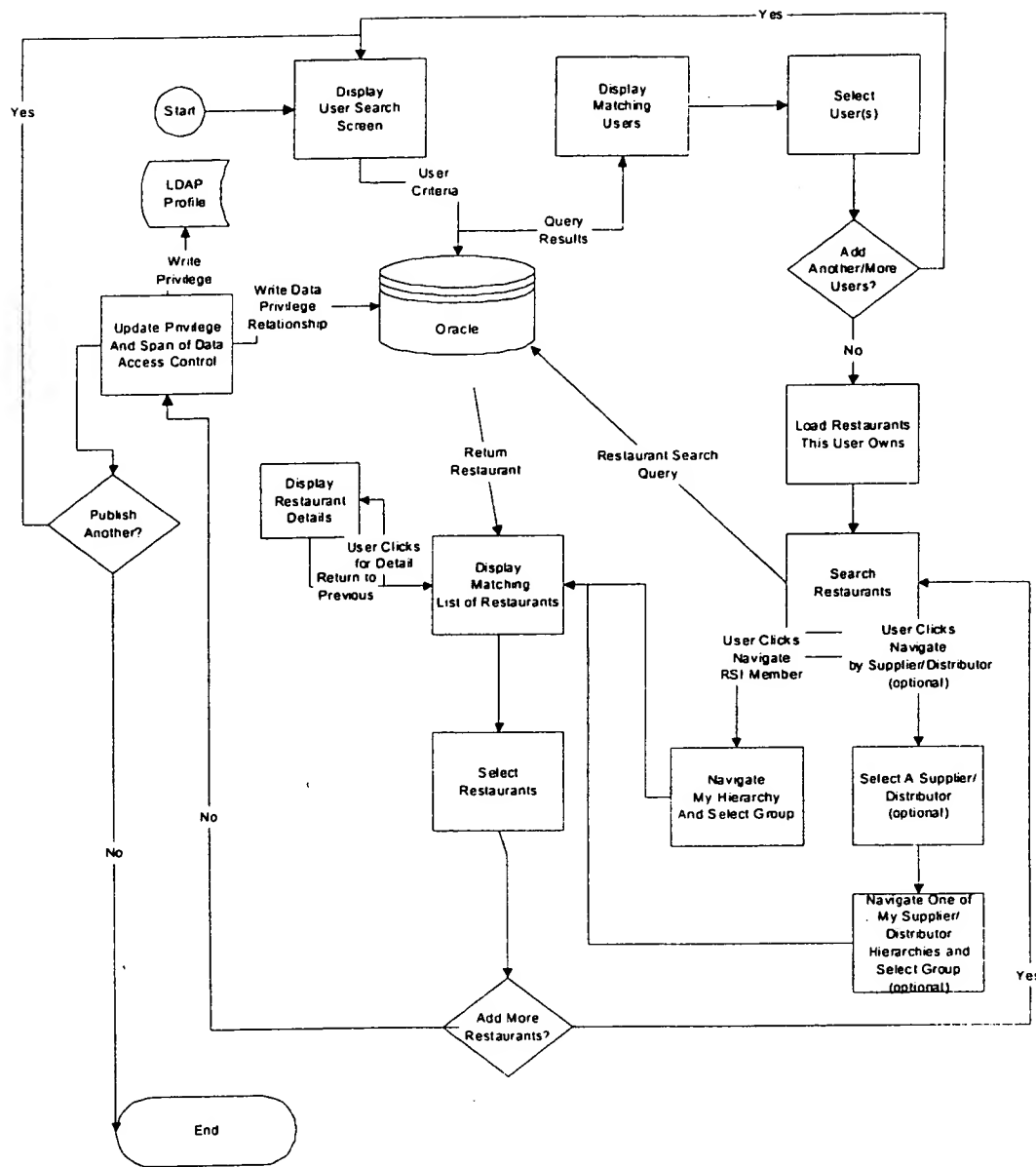


Fig. 91

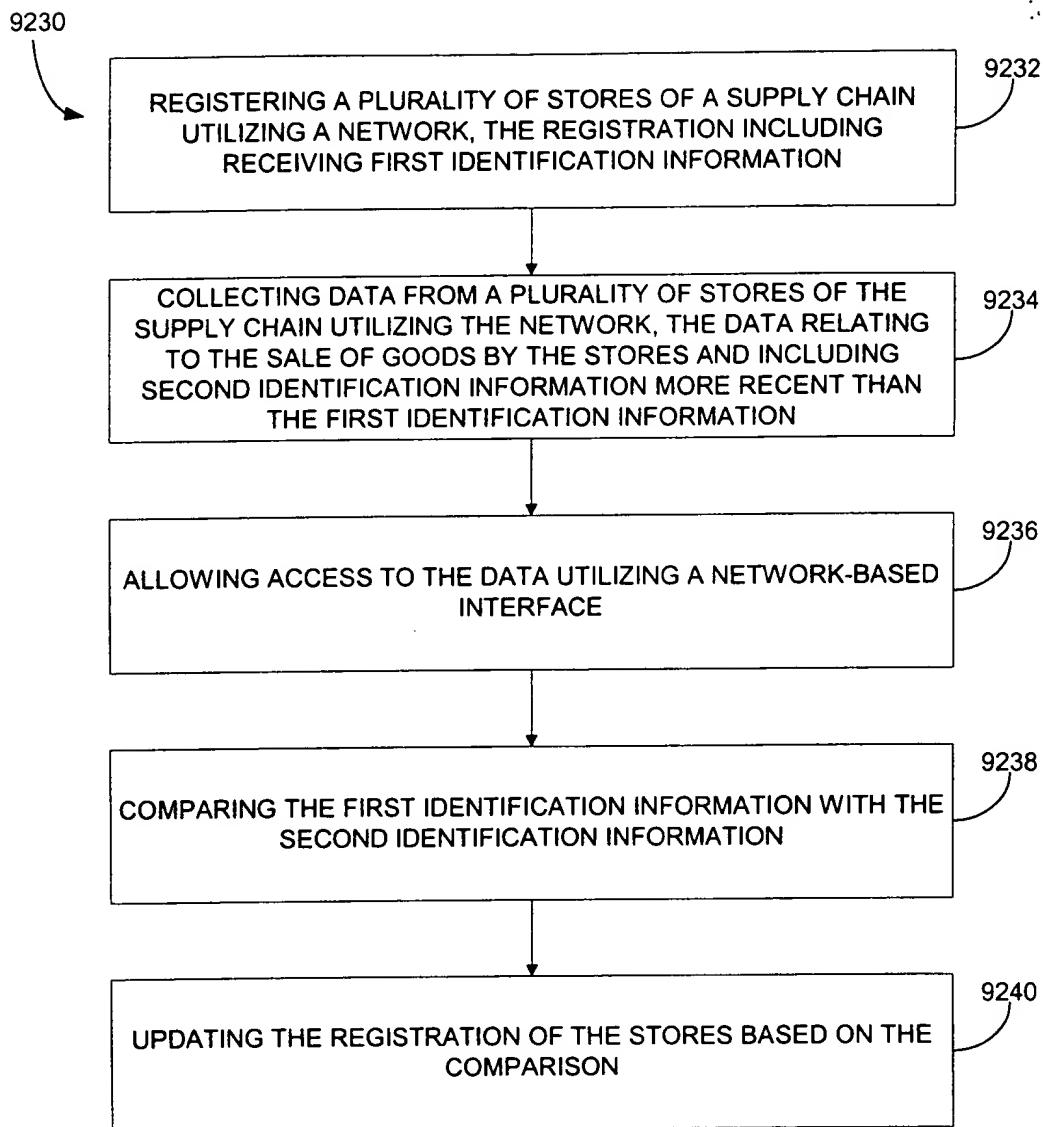


FIG. 92

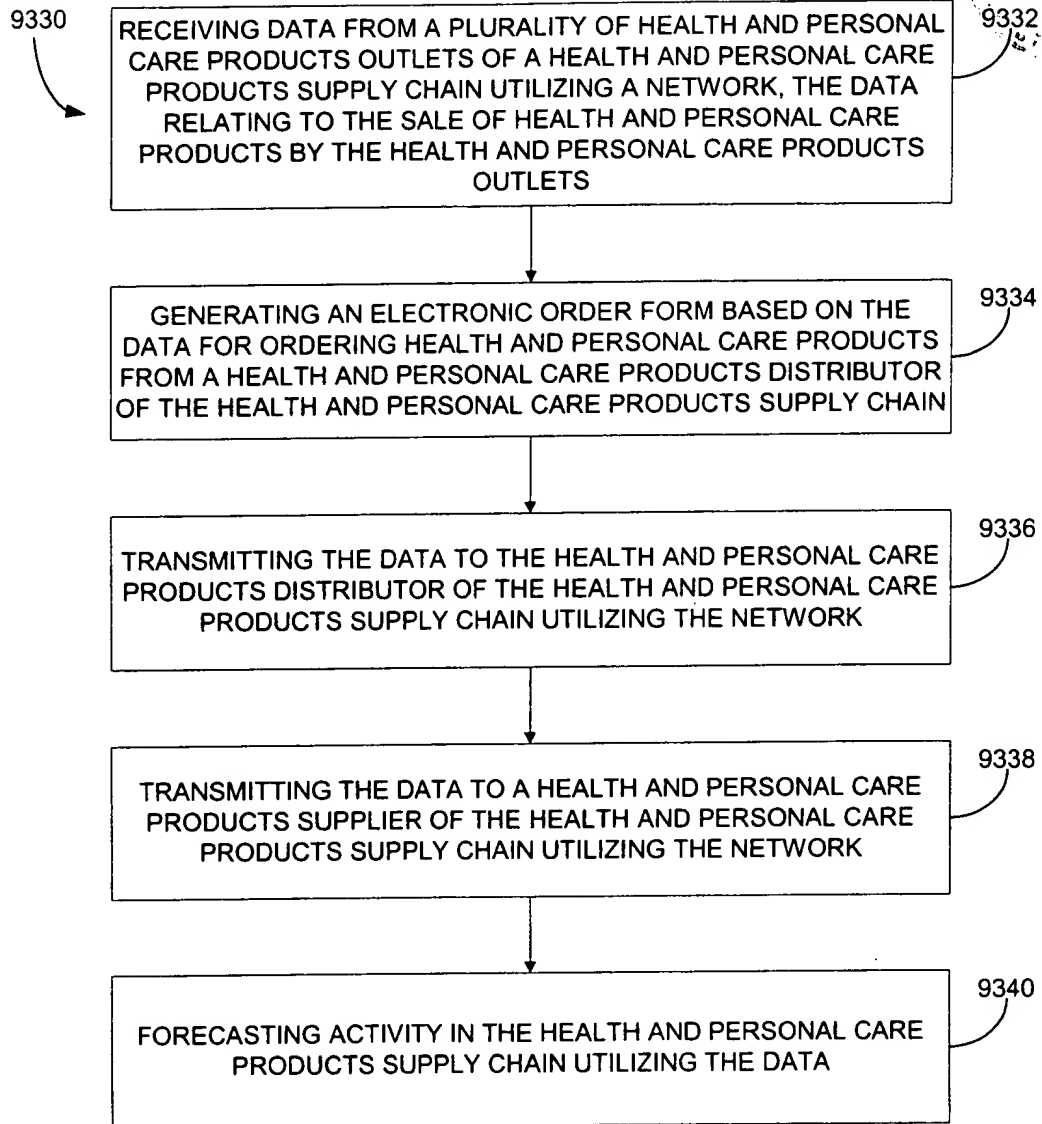


FIG. 93

109070775T260

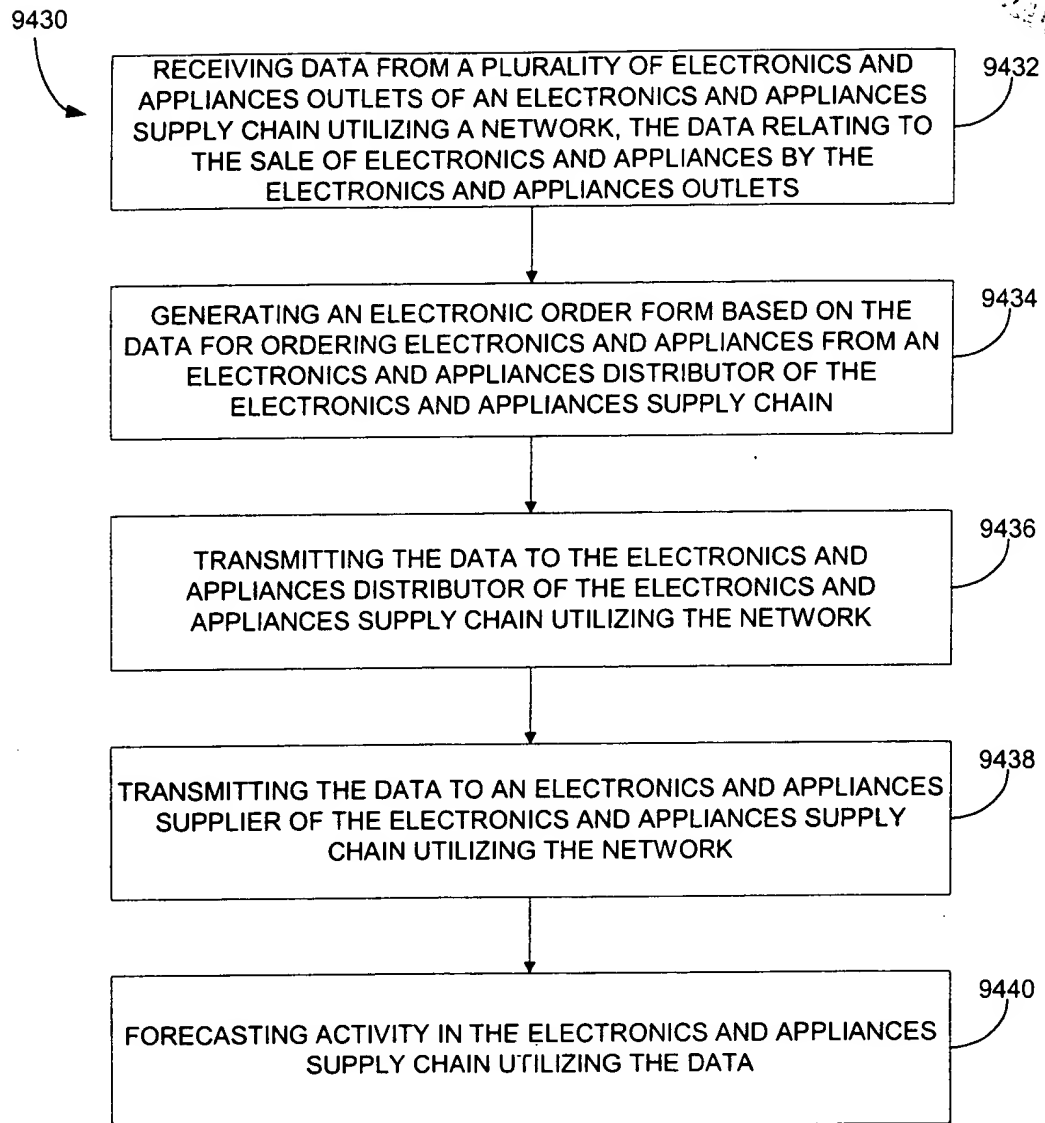


FIG. 94

0931577-070601

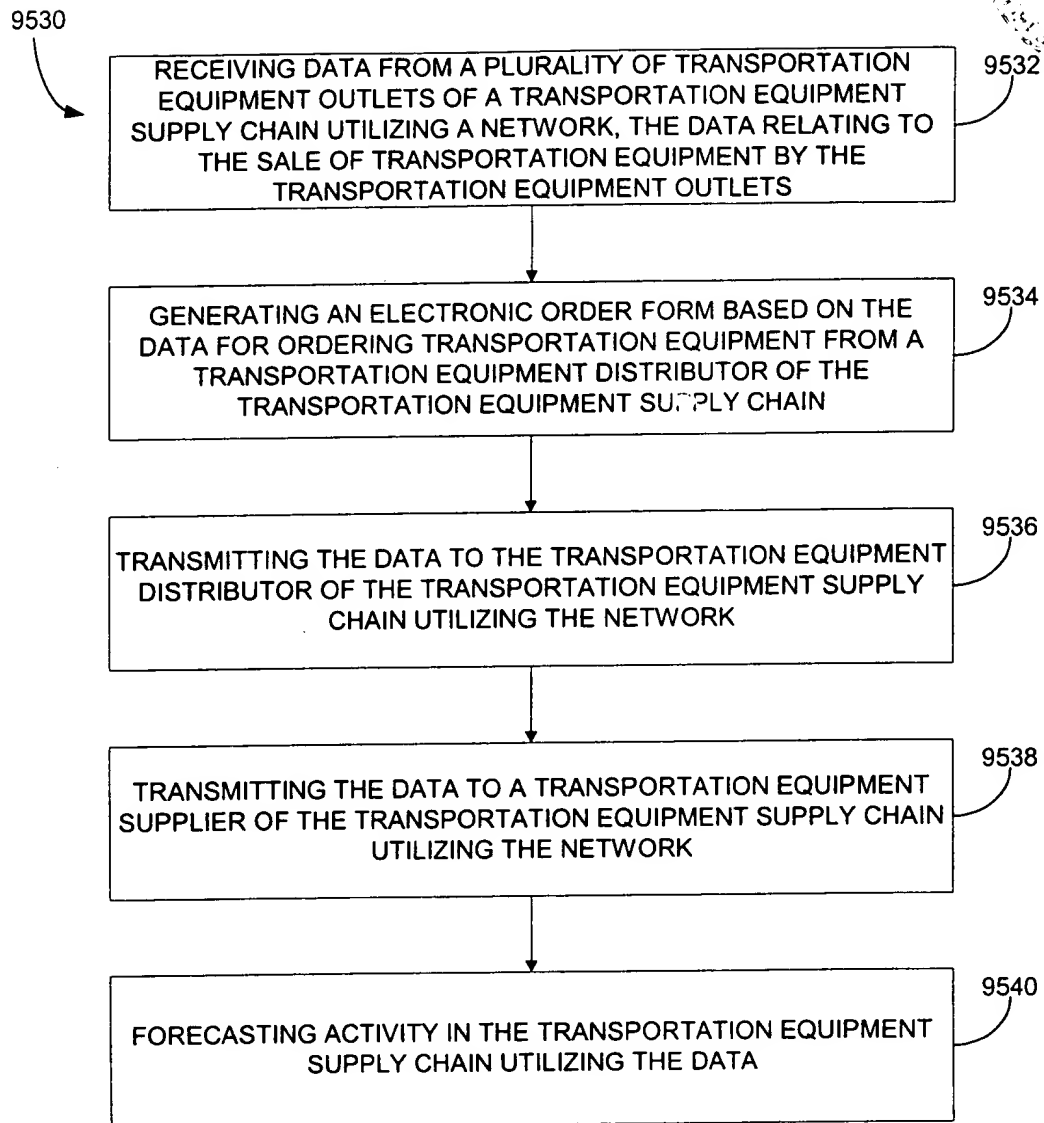


FIG. 95

0961577-070601

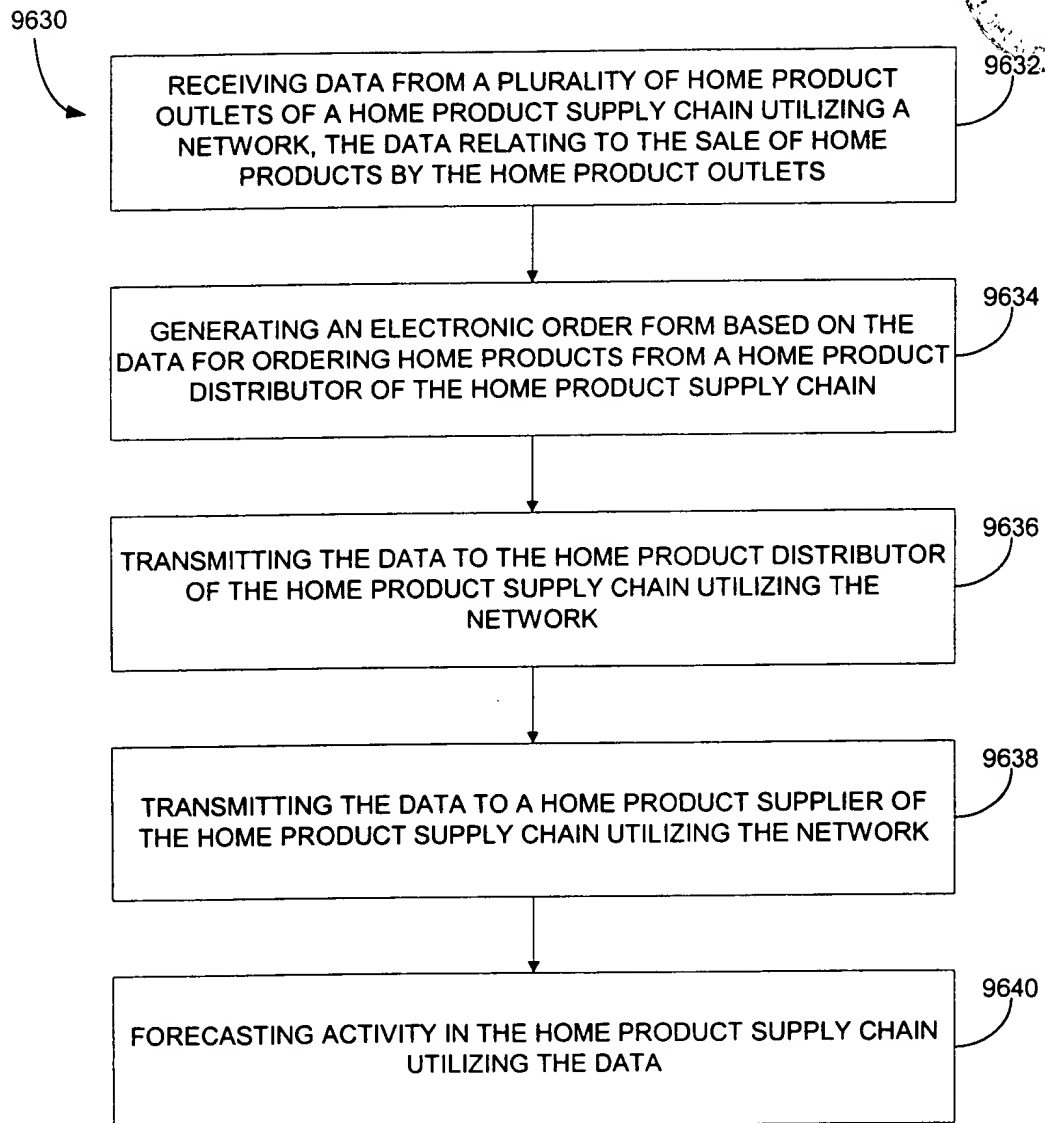


FIG. 96

0931577.070001

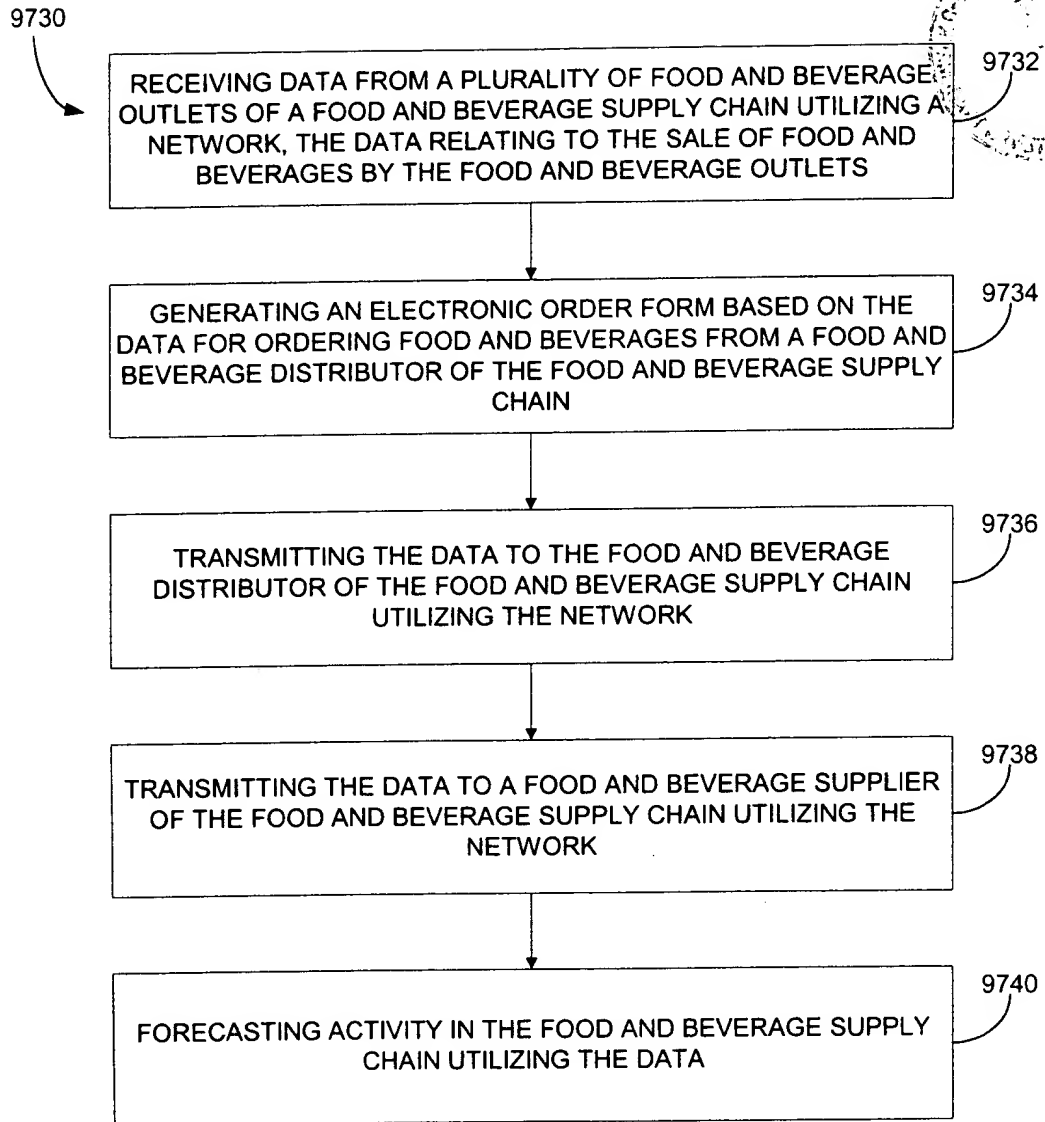


FIG. 97

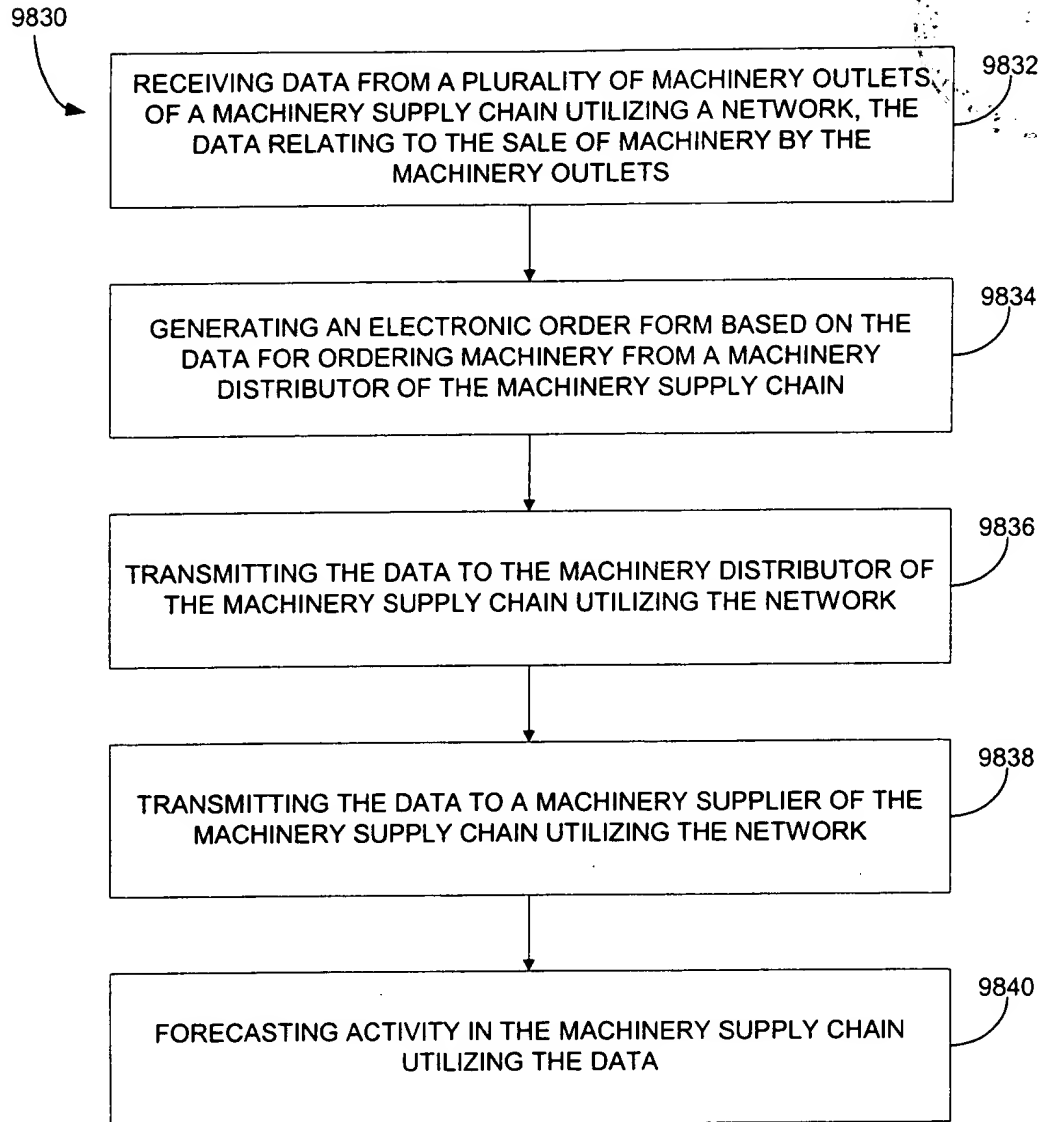


FIG. 98

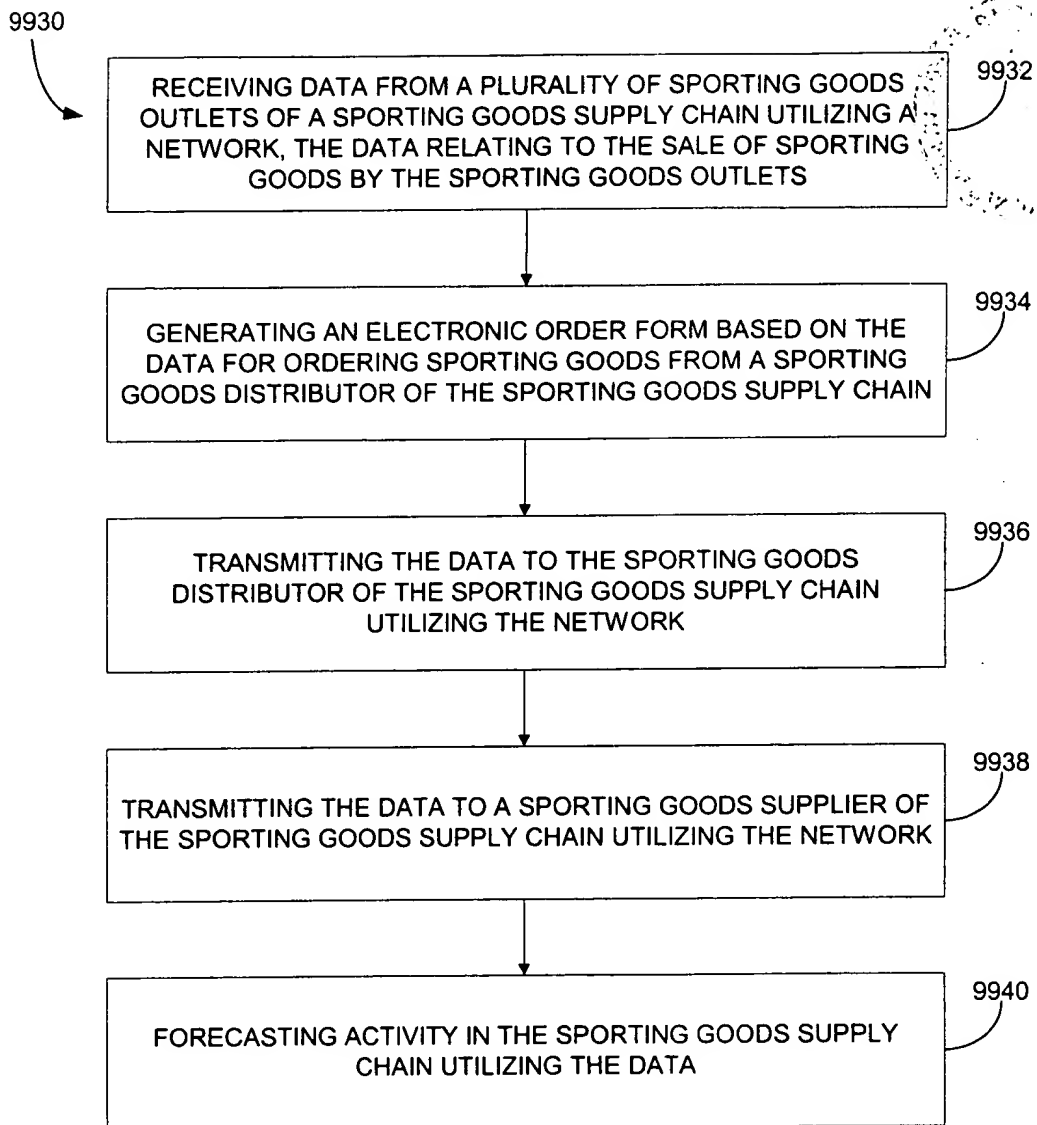


FIG. 99

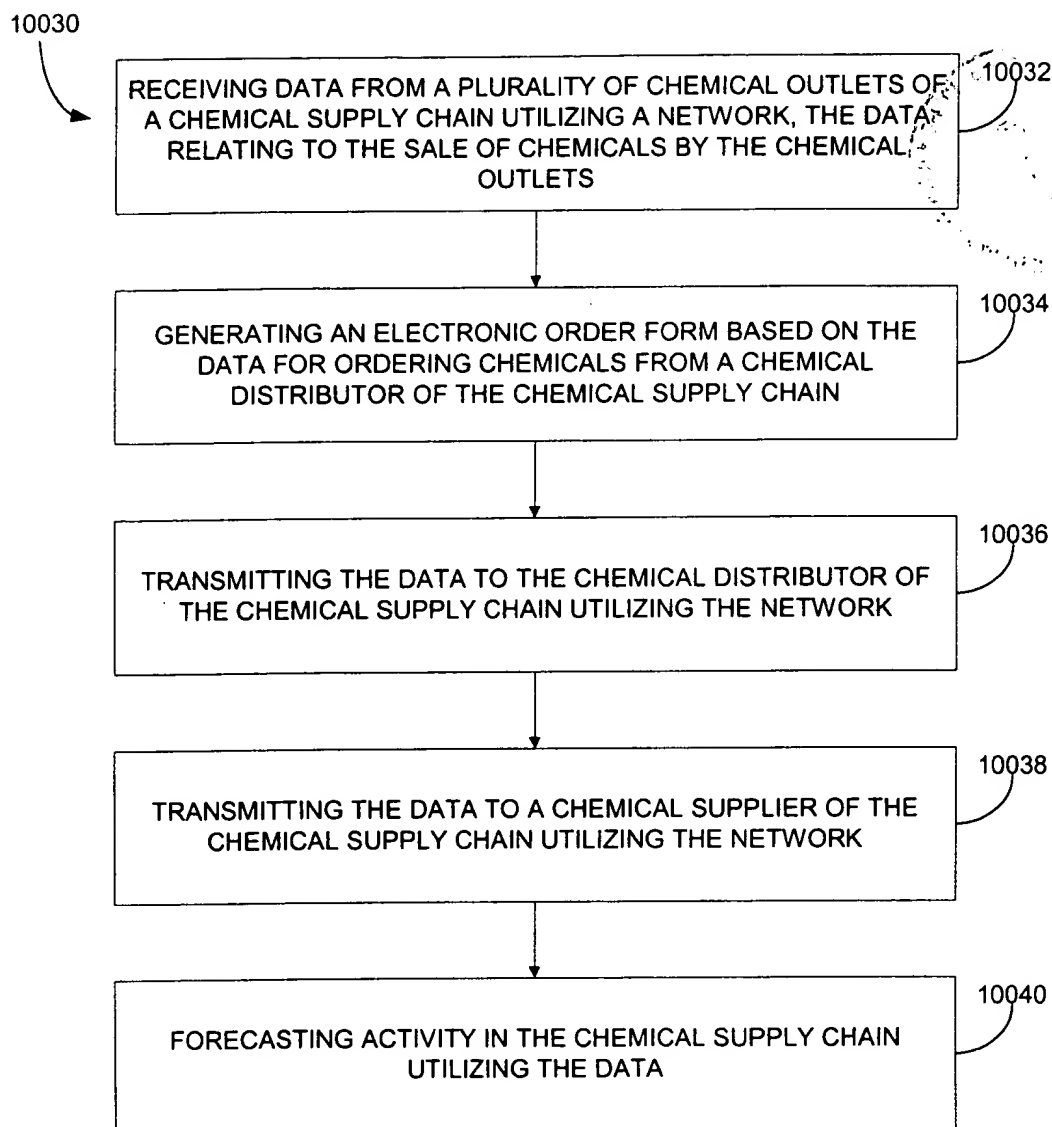


FIG. 100

1099077570601

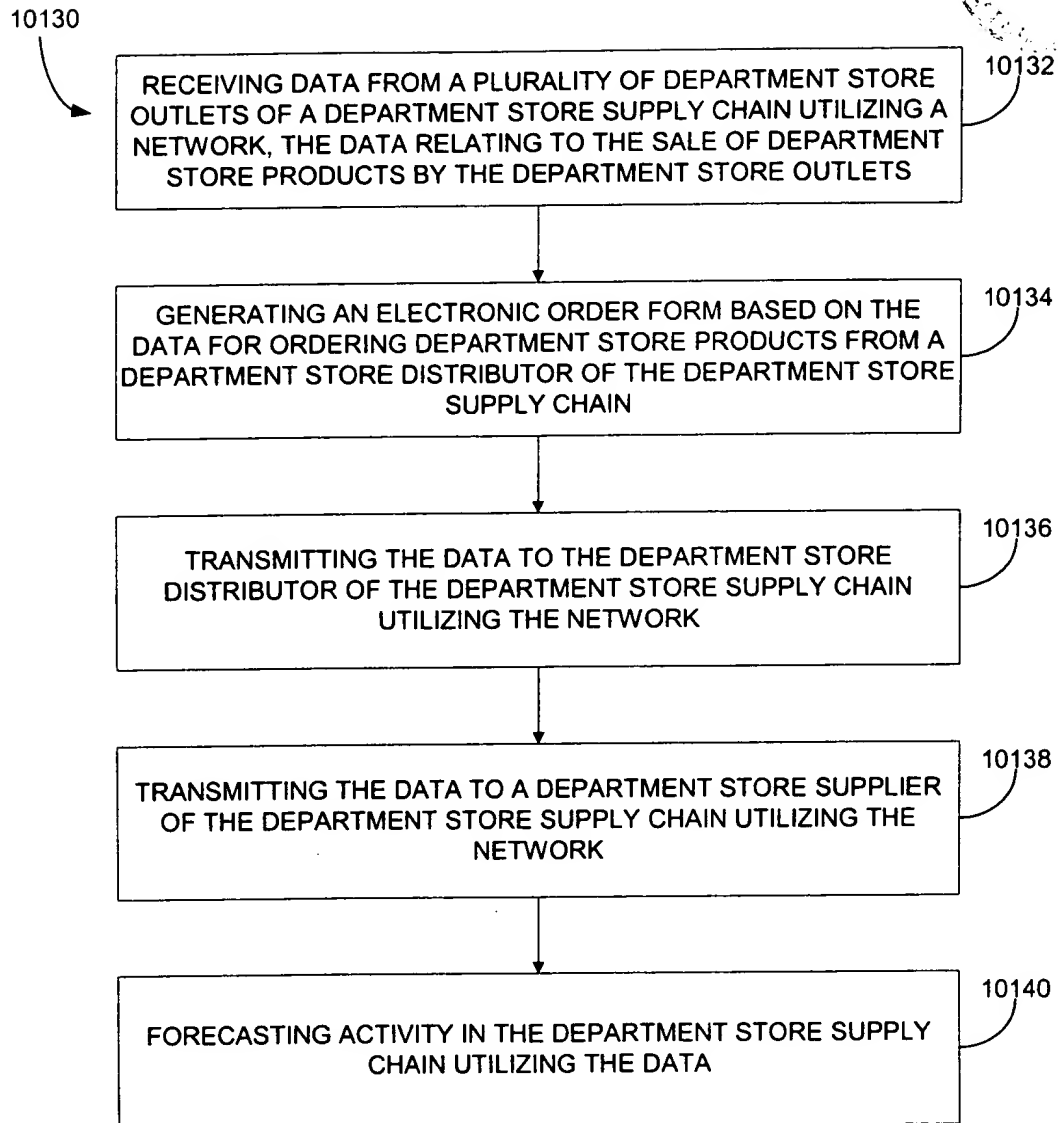


FIG. 101

0981577.070601

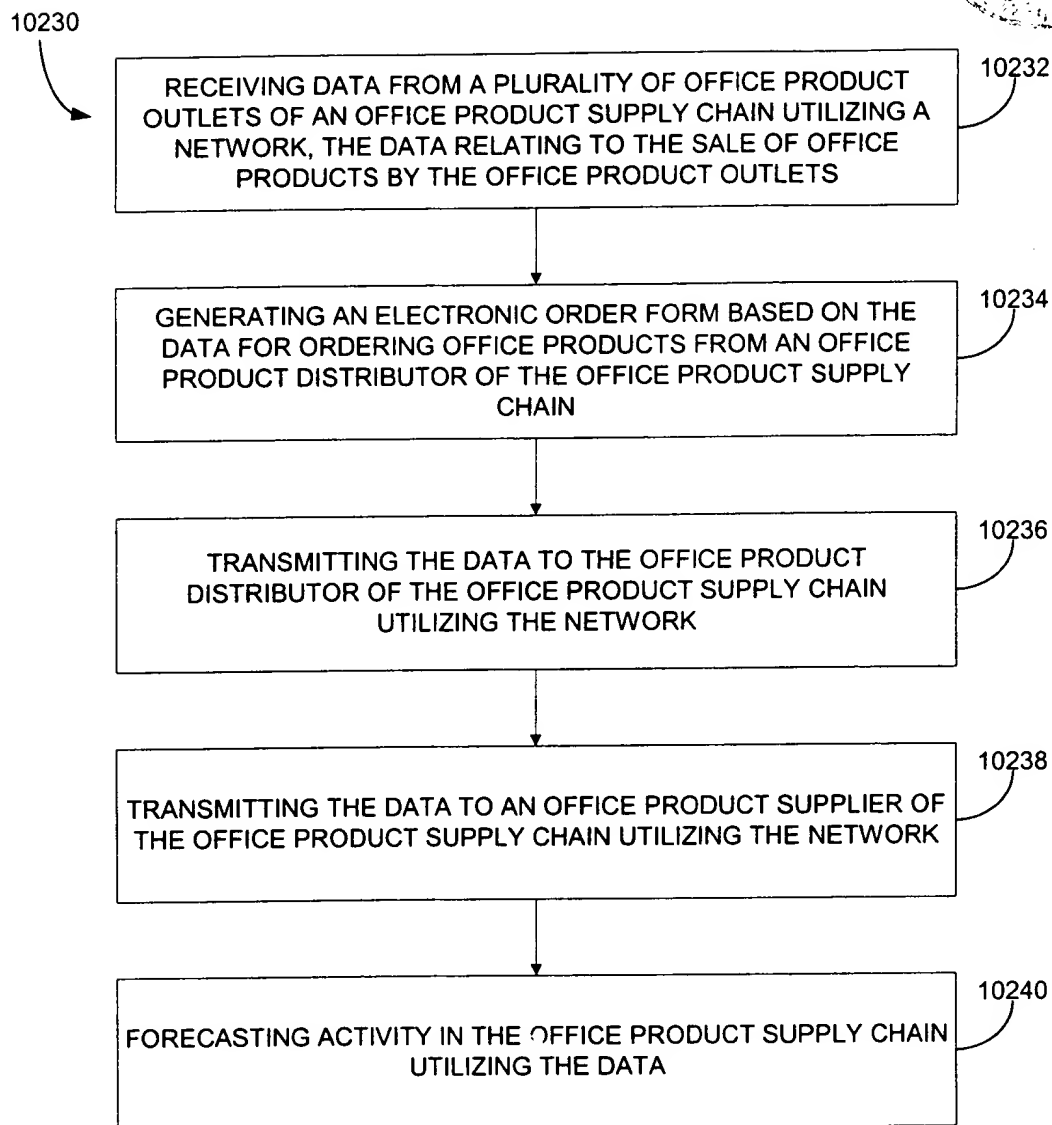


FIG. 102A

10260

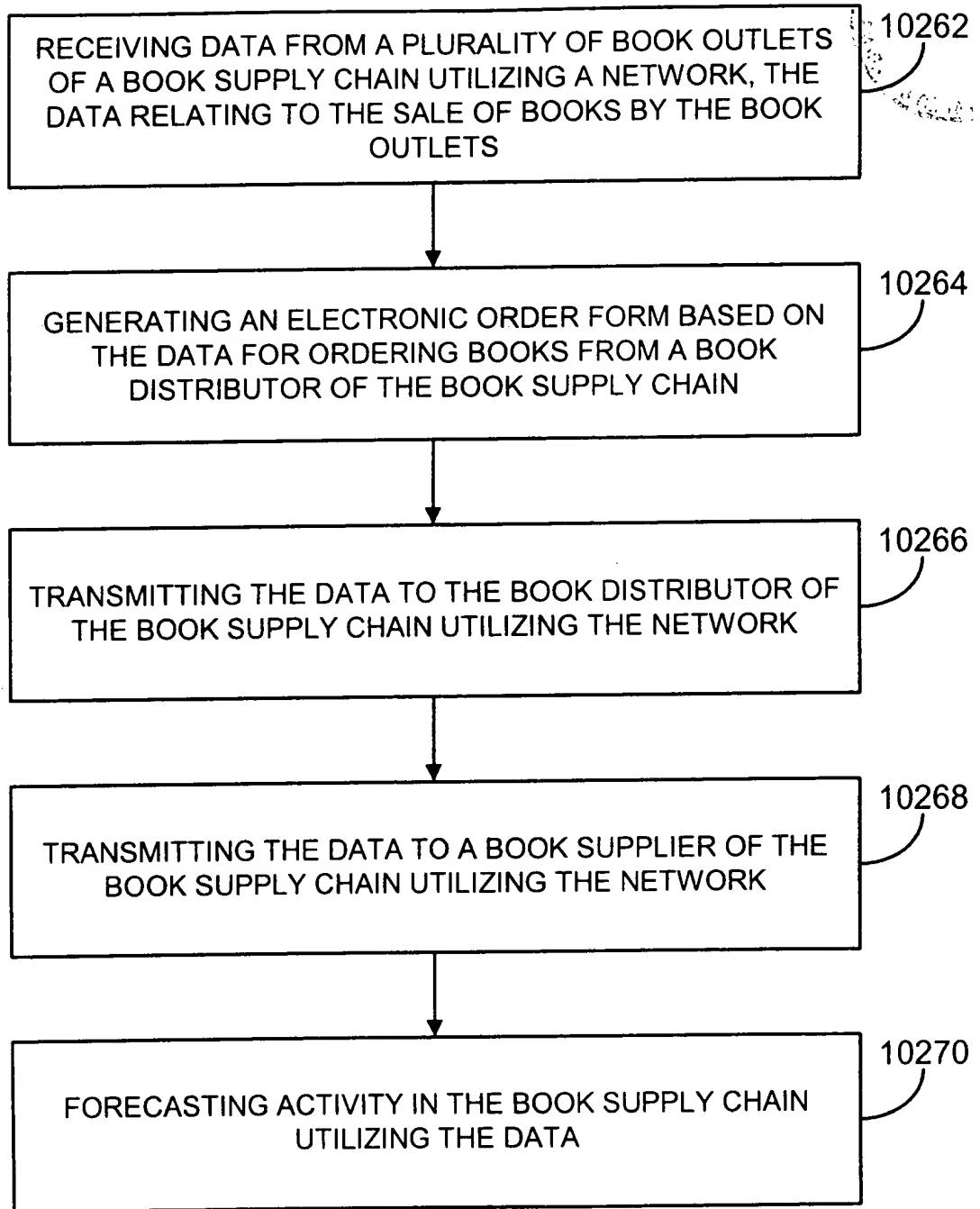


FIG. 102B

0961577.070601

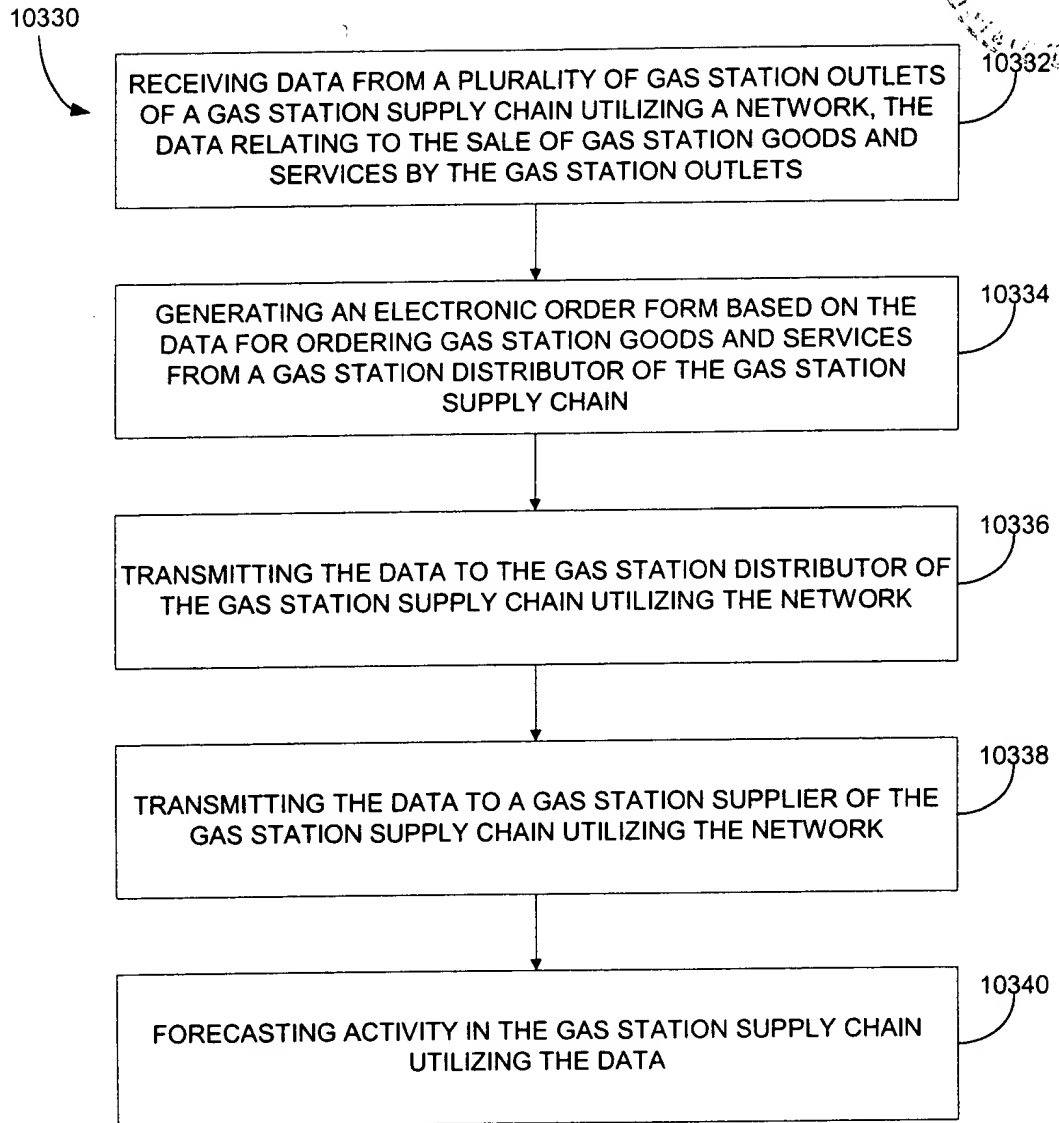


FIG. 103

093577.0001

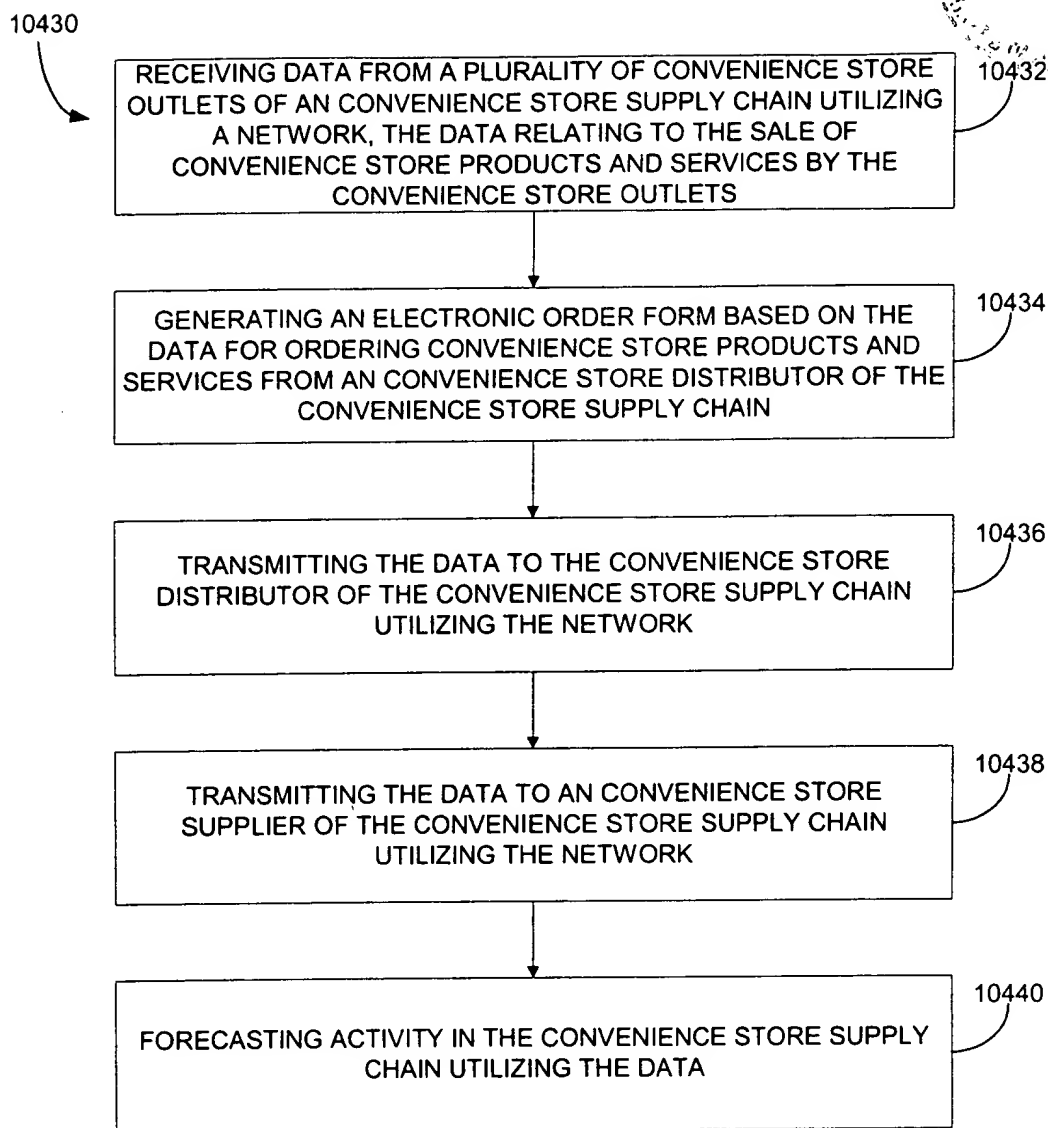


FIG. 104A

10460

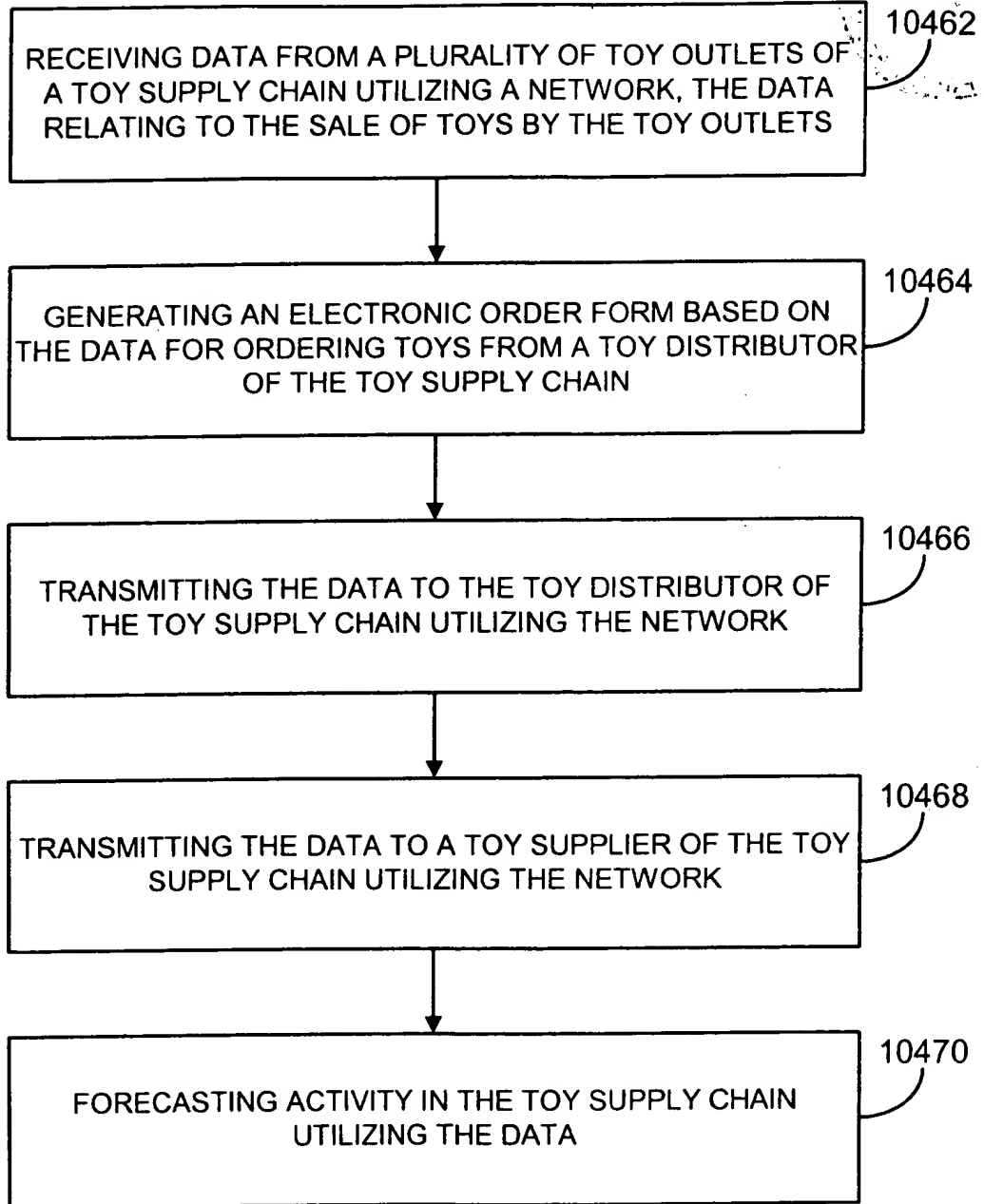


FIG. 104B

0951577-070601

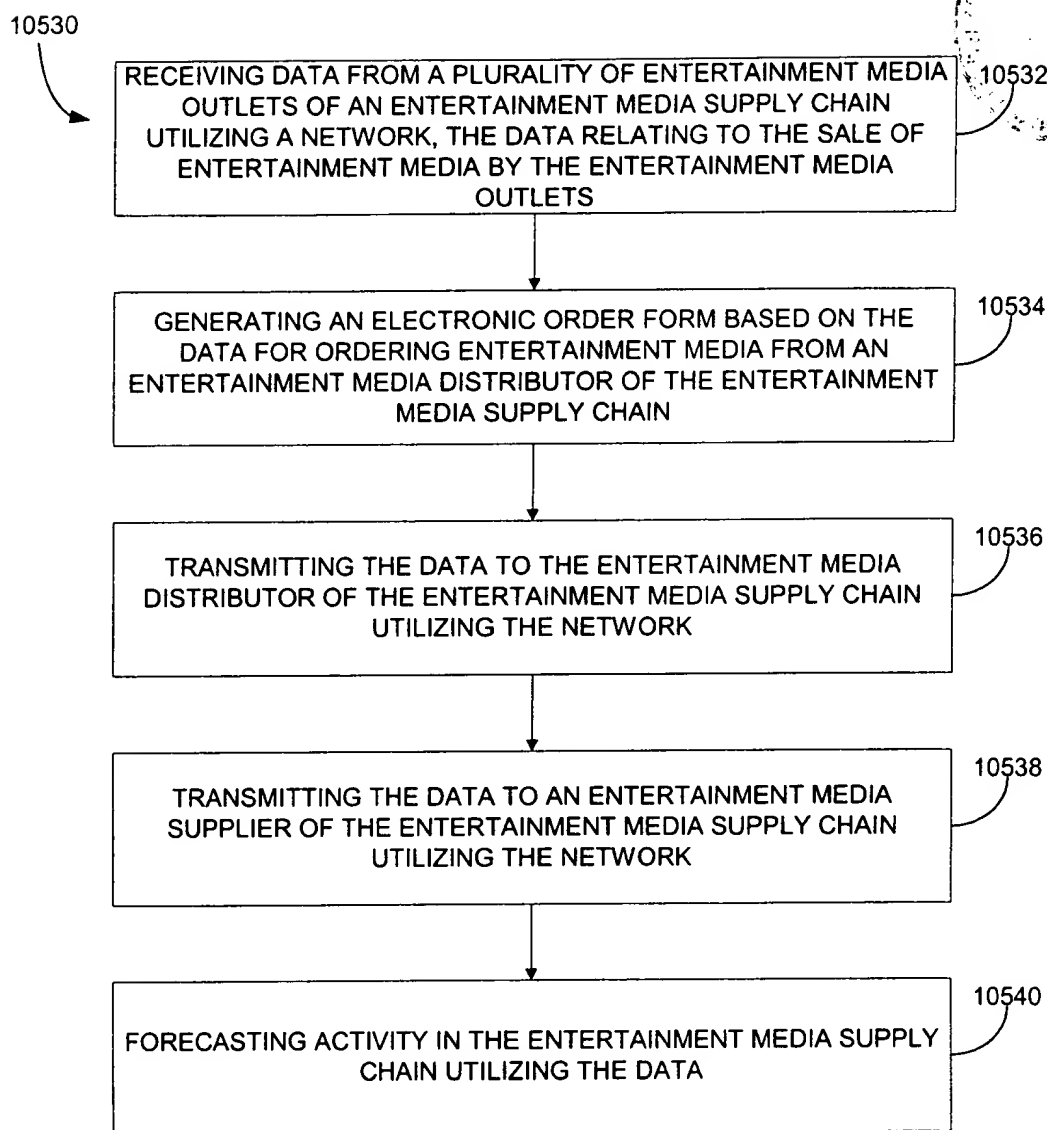


FIG. 105

0961577.070601

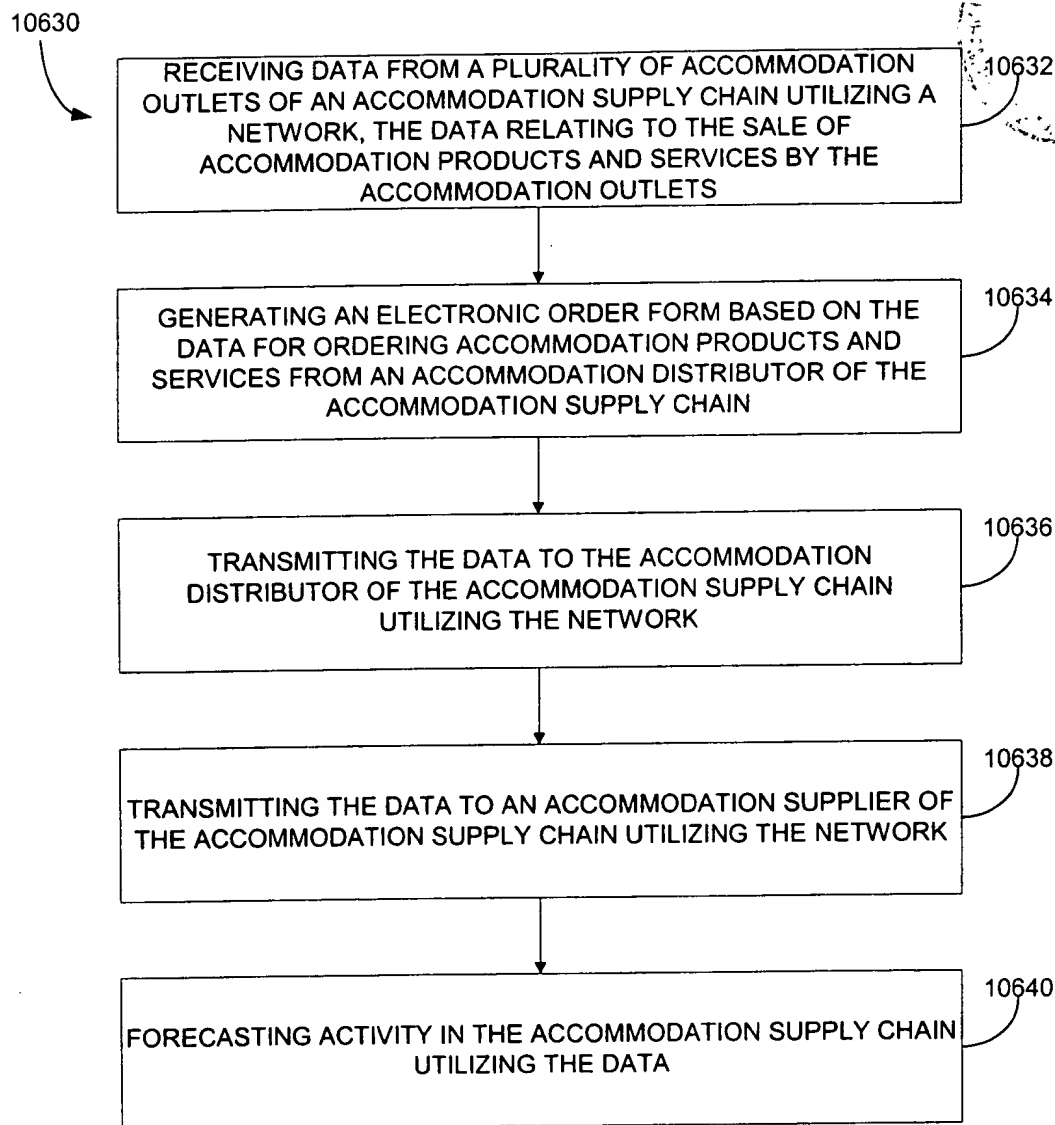


FIG. 106

0981577-070601

10730

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE STORES

10732

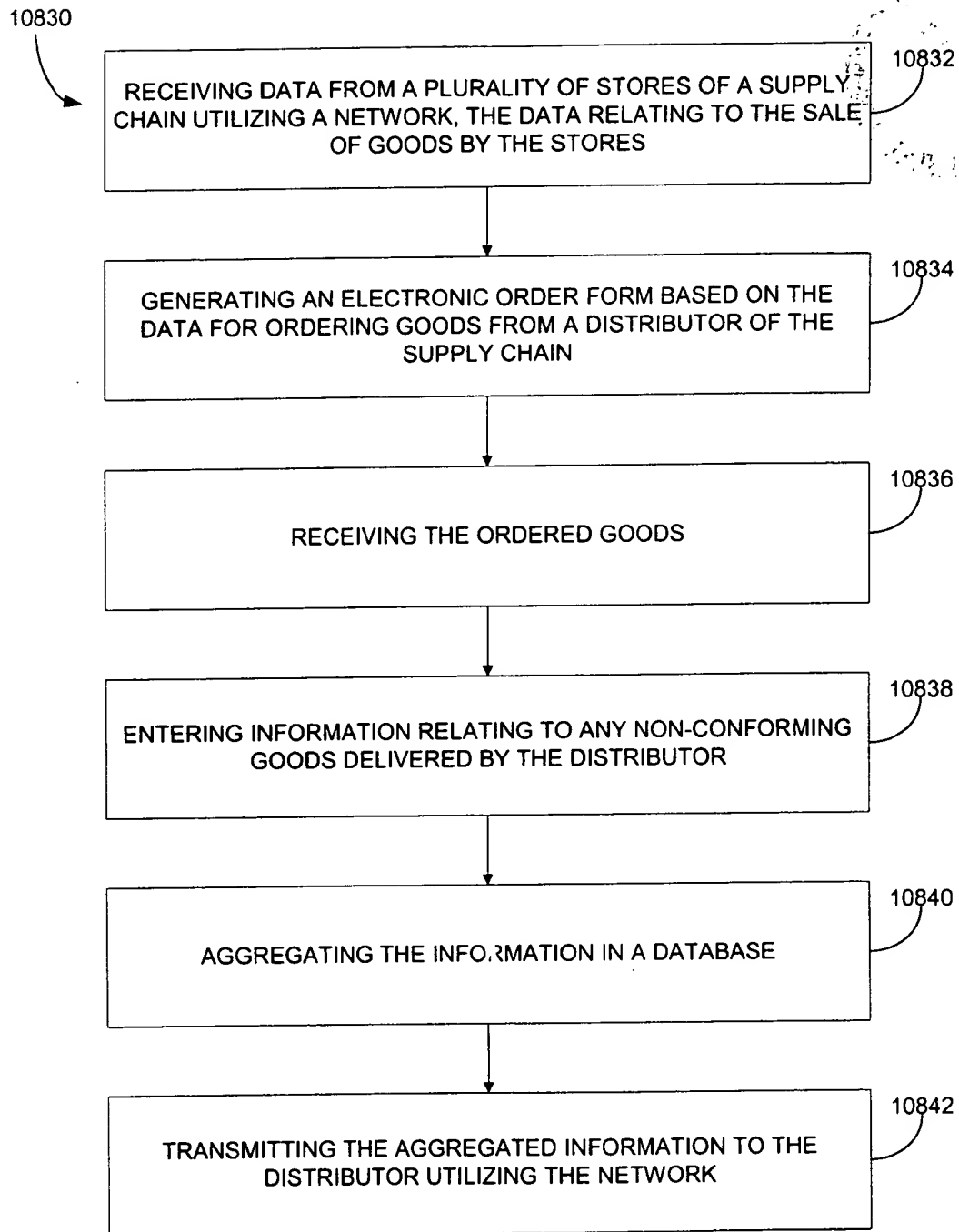
GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING GOODS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN

10734

TRANSMITTING THE DATA TO SUPPLIERS OF THE SUPPLY CHAIN UTILIZING THE NETWORK, WHEREIN THE SUPPLIERS OFFER RAW PRODUCTS USED FOR PRODUCING THE GOODS AT A PREDETERMINED PRICE, THE PRICE DECREASING AS A FUNCTION OF TIME DURING A PREDETERMINED DURATION

10736

FIG. 107

**FIG. 108**

0981577.070601
109020/07/25/2020

10900

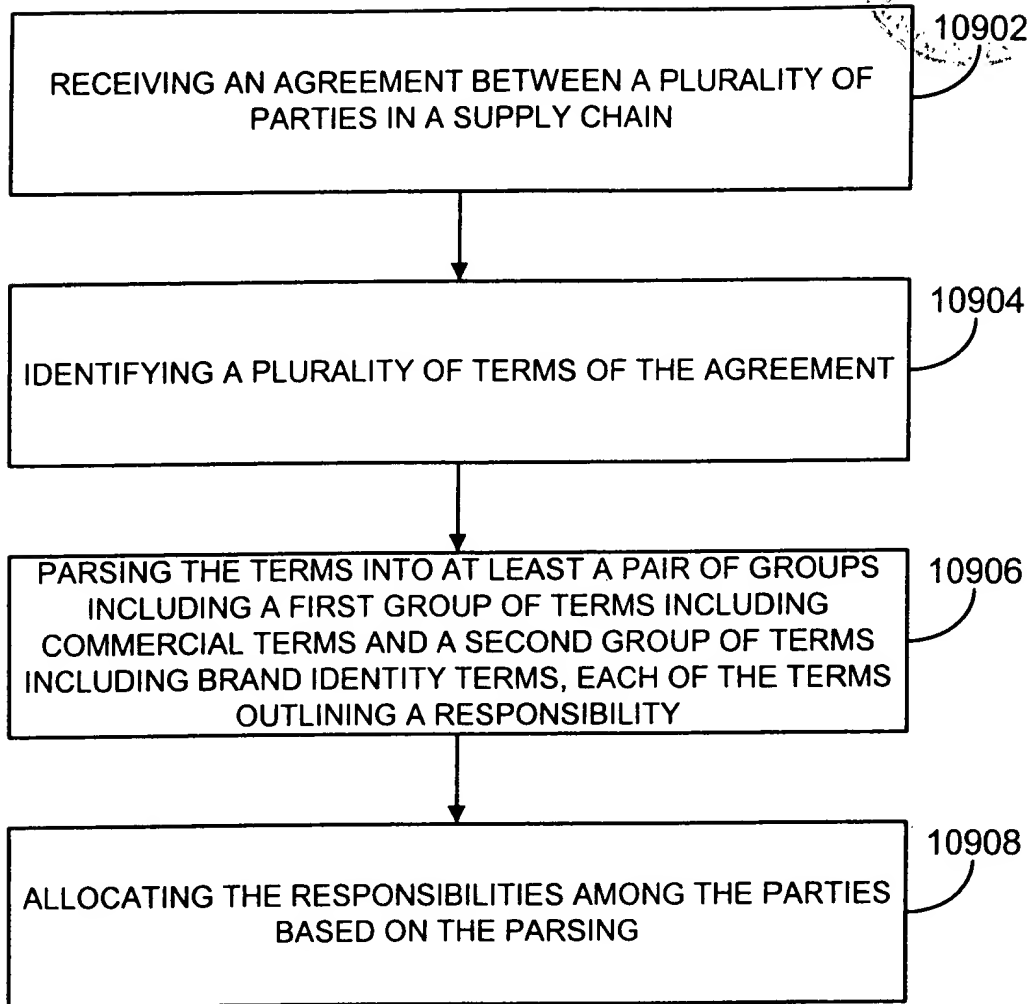


FIG. 109

11000



RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS

11002



DETERMINING PRODUCT SUPPLY PARAMETERS CORRESPONDING TO EACH SUPPLY CHAIN PARTICIPANT BASED ON INFORMATION INCLUDING THE DATA

11004



COMMUNICATING CORRESPONDING PRODUCT SUPPLY PARAMETERS TO AT LEAST ONE SUPPLY CHAIN PARTICIPANT

11006

FIG. 110

0981577-070601

11100

RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS

11102

DETERMINING RULES TO ENSURE THE INCURRENCE OF MINIMAL COSTS TO THE SUPPLY CHAIN PARTICIPANTS

11104

APPLYING THE RULES TO ENSURE SUPPLY TO THE SUPPLY CHAIN PARTICIPANTS AT MINIMAL COST WITHOUT REQUIRING THE SUPPLY CHAIN MANAGER TO TAKE TITLE TO ANY GOODS

11106

FIG. 111

0981577.070601

11200

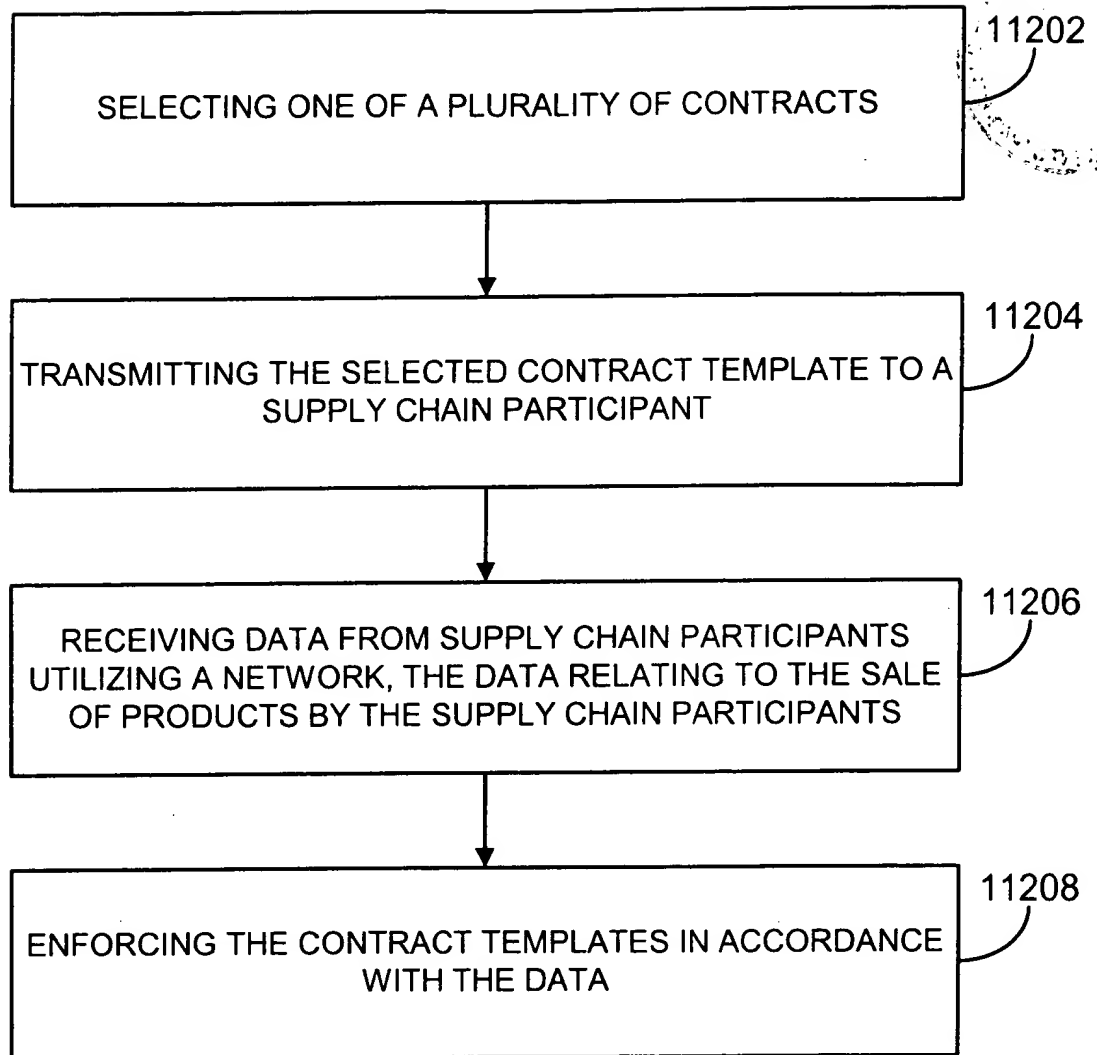


FIG. 112

11300

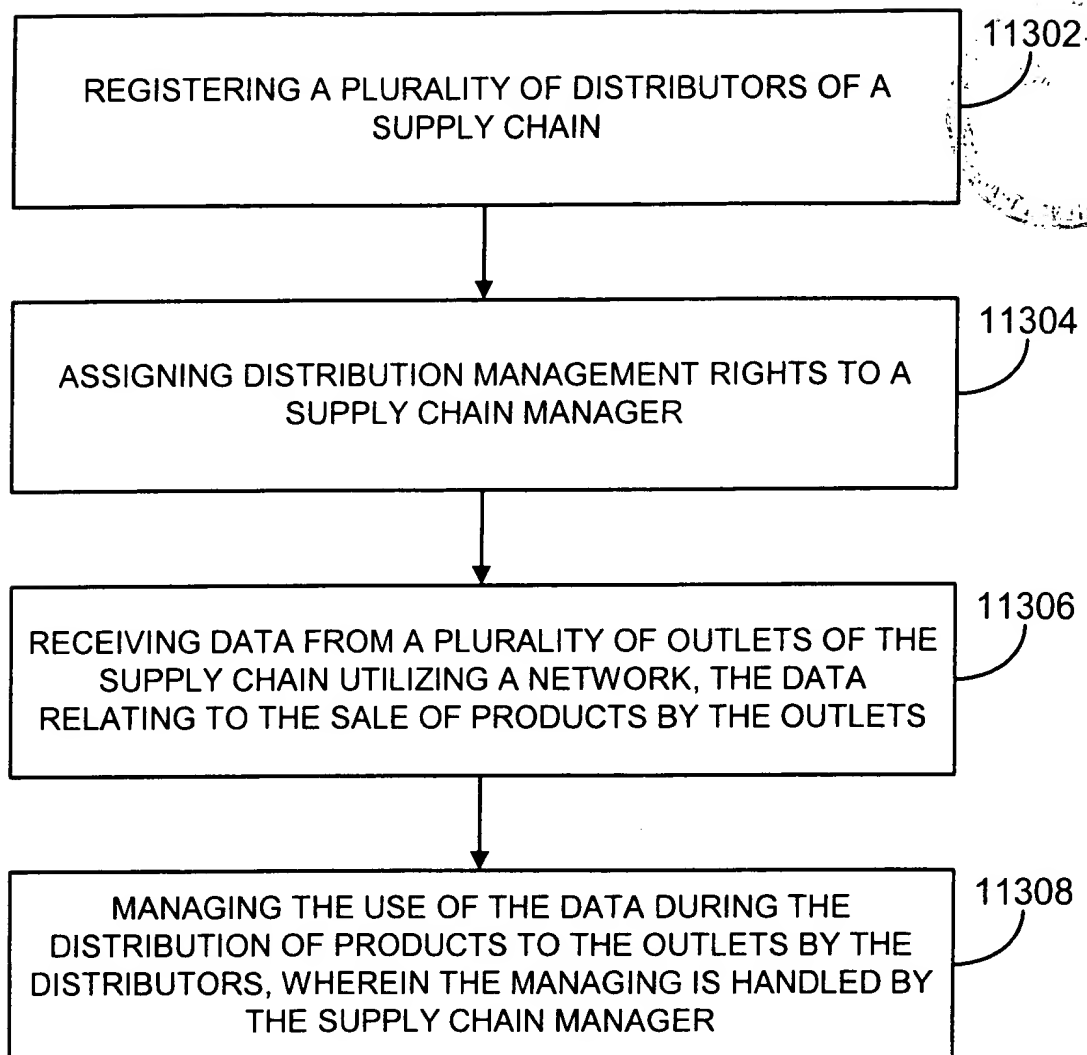


FIG. 113

0981577-070601

11400

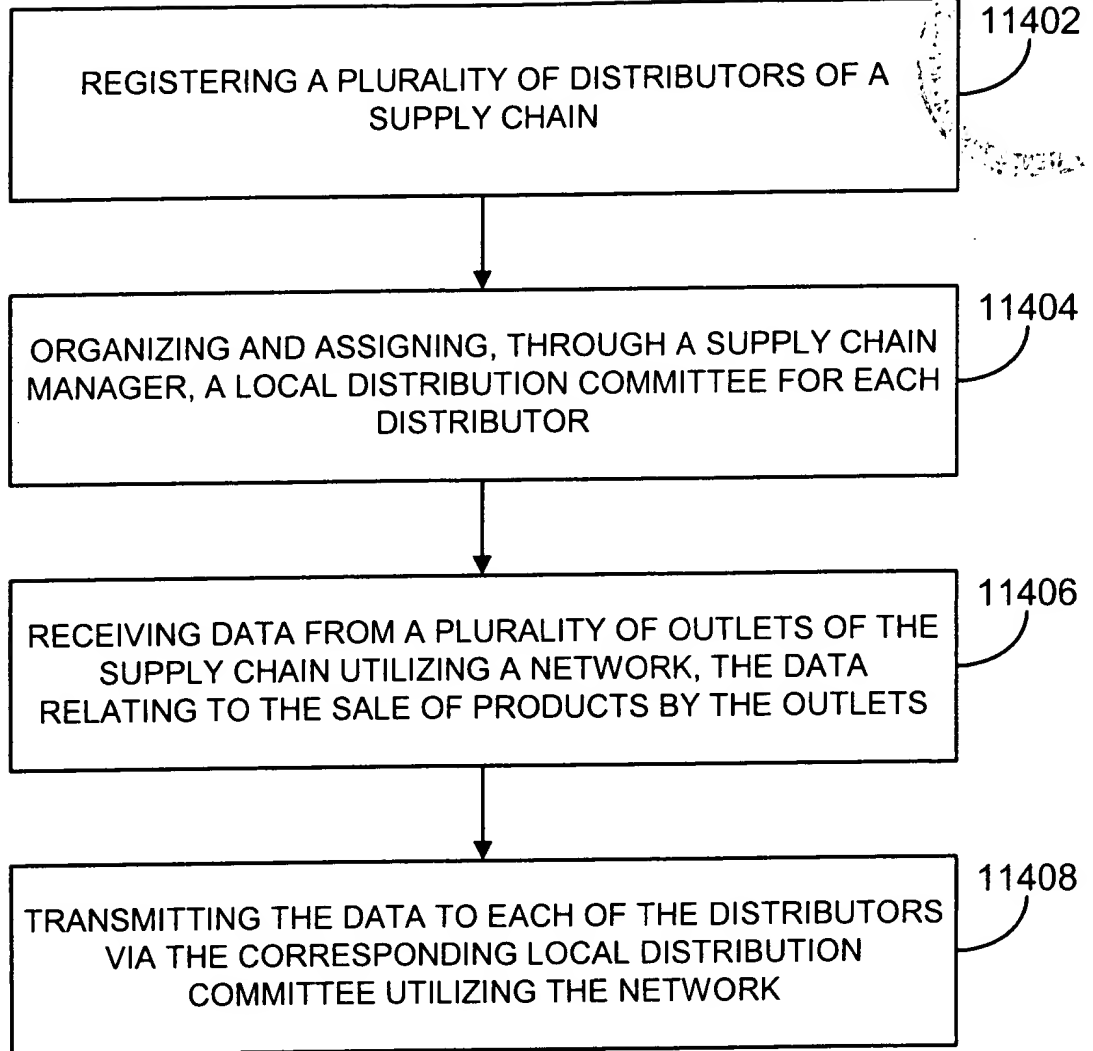


FIG. 114

0961577.070601

11500

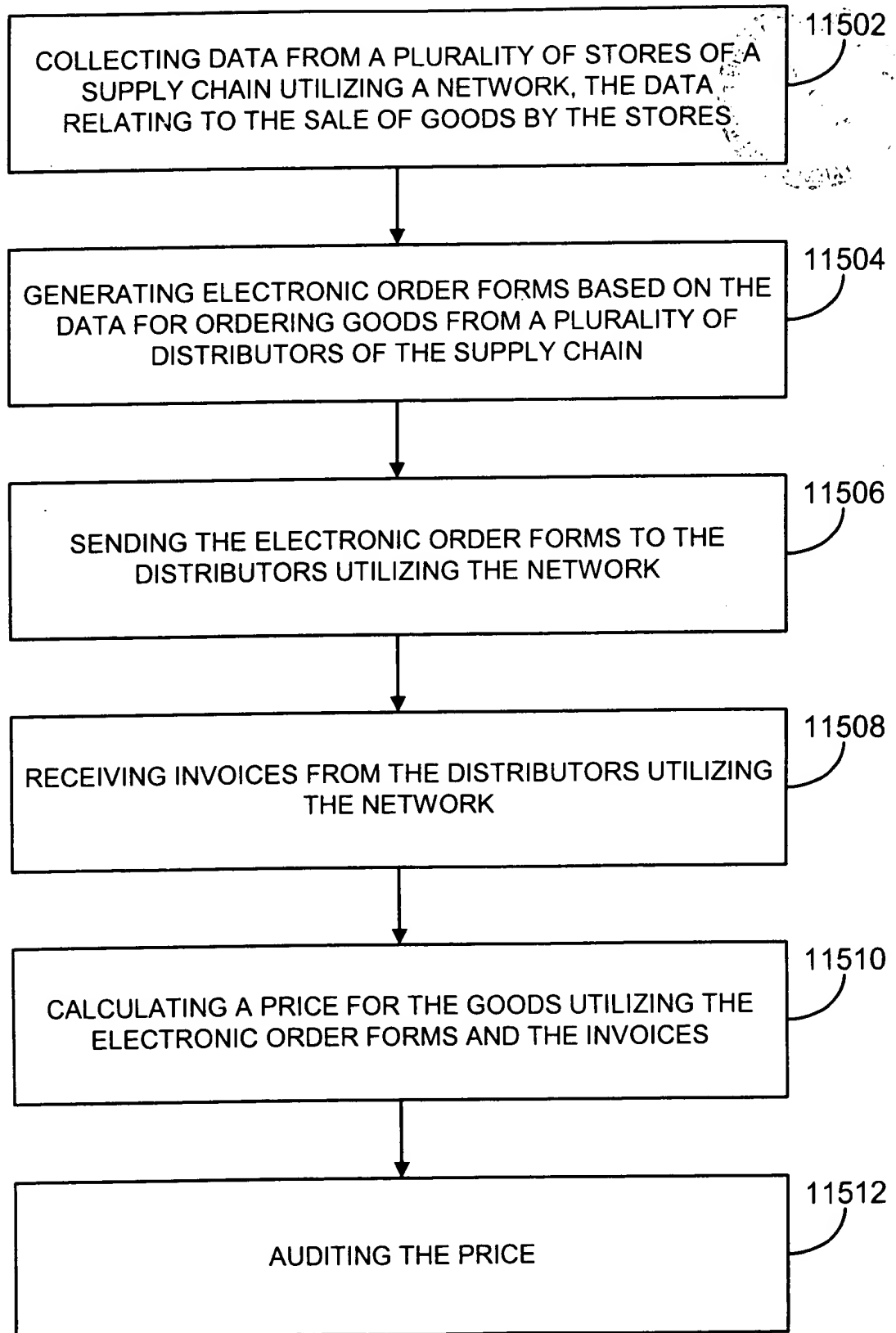


FIG. 115

11600

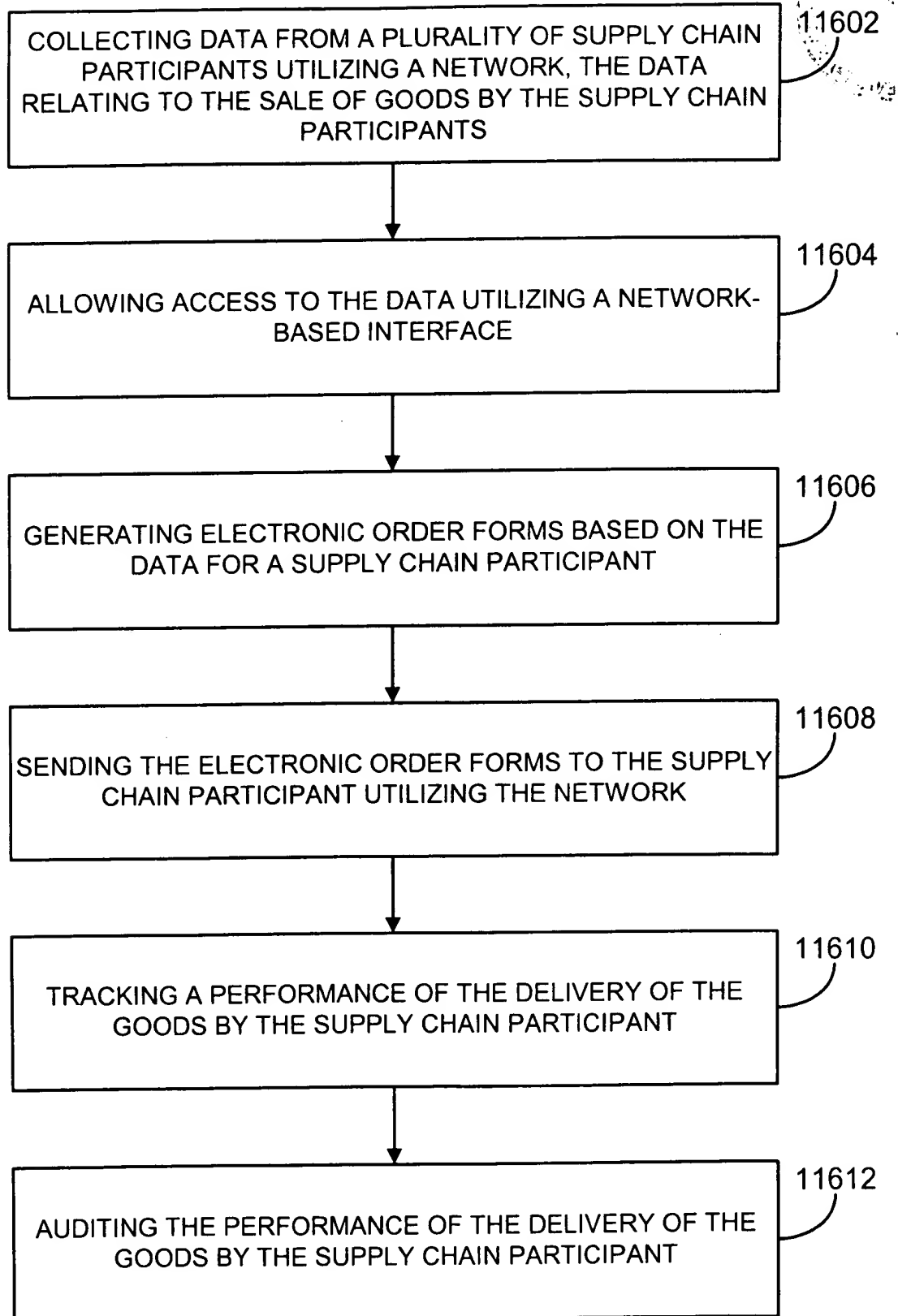


FIG. 116

11700

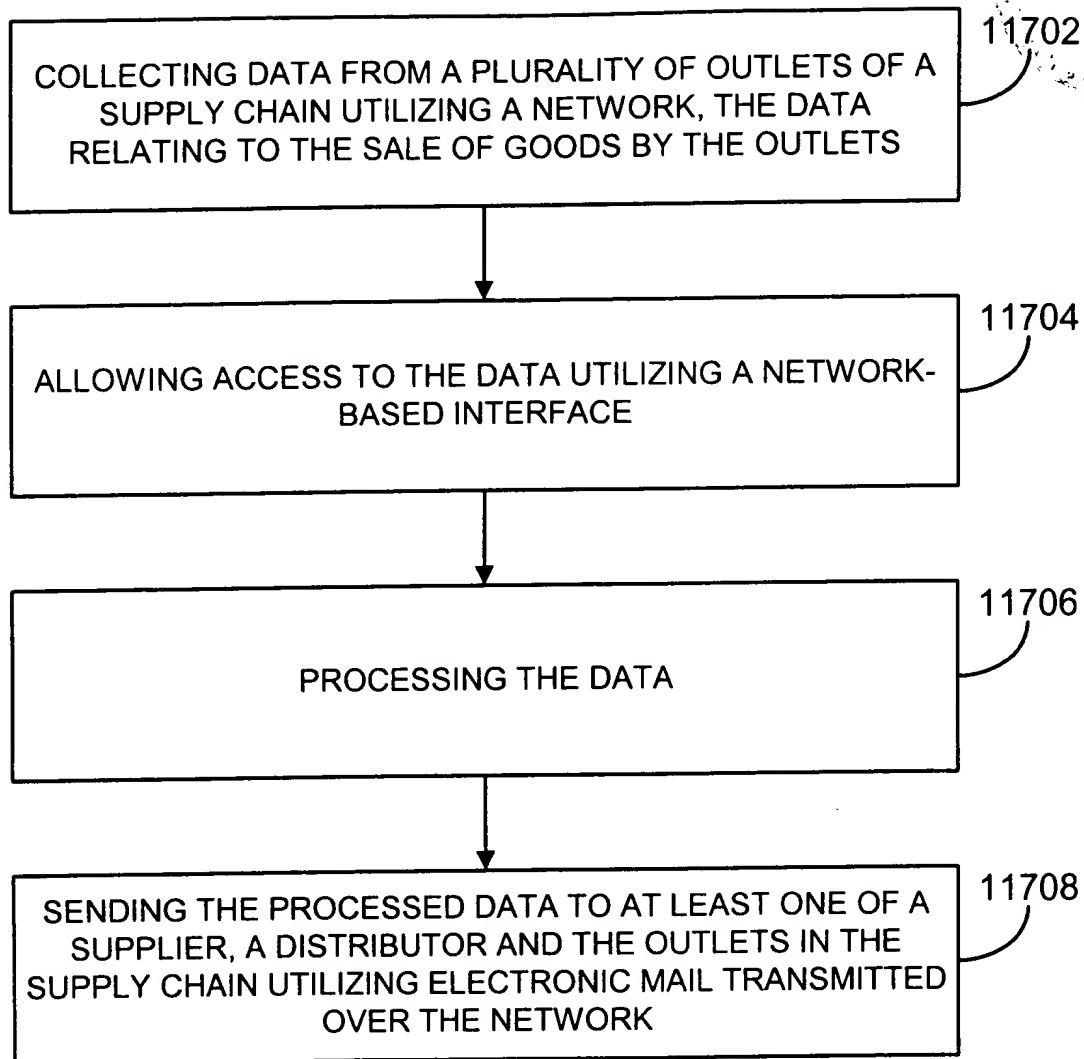


FIG. 117

0961577.070601

11800

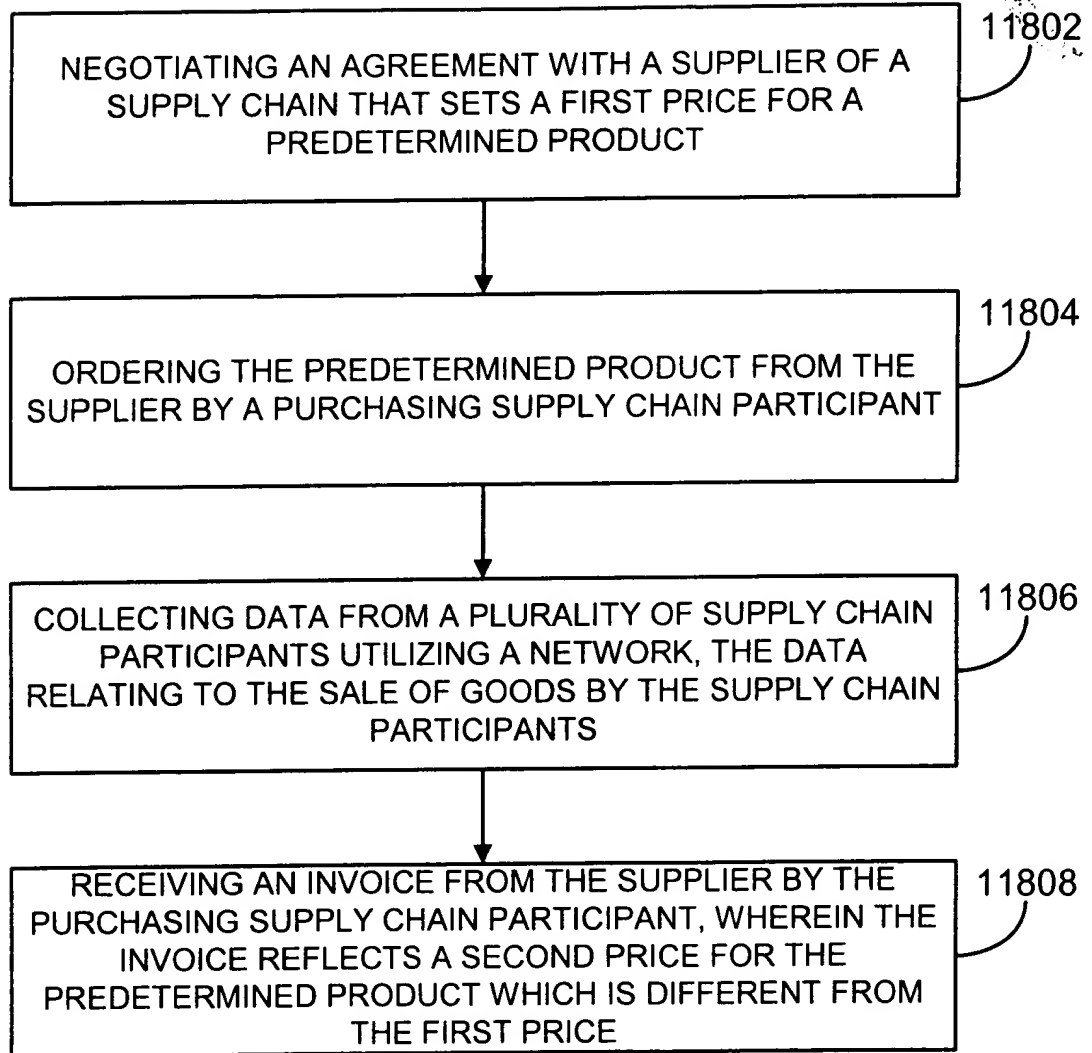
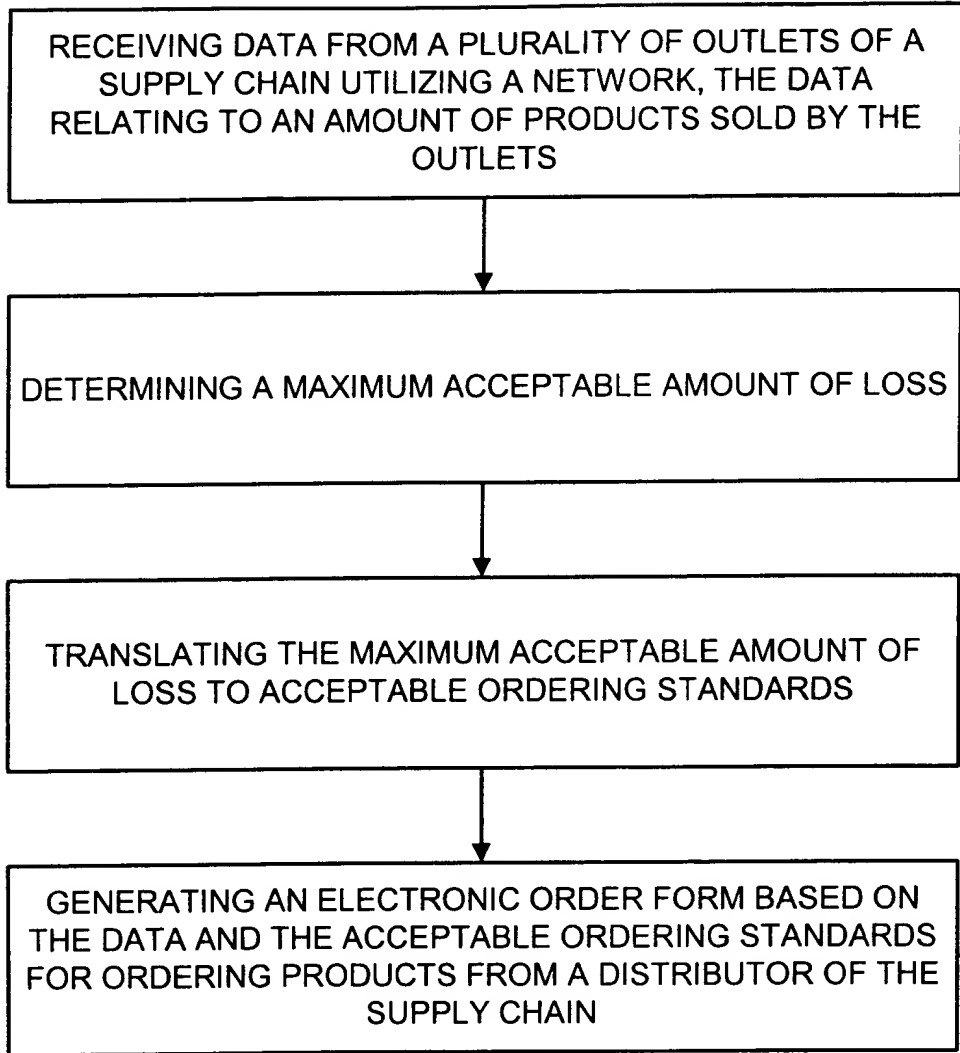


FIG. 118

11900



11902

11904

11906

11908

FIG. 119

12000



RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE
OUTLETS

12002

GENERATING ELECTRONIC ORDER FORMS BASED ON THE
DATA FOR ORDERING PRODUCTS FROM A DISTRIBUTOR OF
THE SUPPLY CHAIN, WHEREIN THE ELECTRONIC ORDER
FORMS INDICATE AN AMOUNT OF THE PRODUCTS
ORDERED BY EACH OUTLET

12004

TRACKING AN AMOUNT AND A LOCATION OF THE
PRODUCTS UTILIZING THE DATA AND THE FORMS

12006

FIG. 120

0981577-070601

12100

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO AN AMOUNT OF PRODUCTS SOLD BY THE
OUTLETS

12102

MAKING THE DATA ACCESSIBLE TO THE OUTLETS,
DISTRIBUTORS, AND SUPPLIERS UTILIZING A NETWORK
BASED INTERFACE

12104

AUCTIONING SURPLUS PRODUCTS FROM AT LEAST ONE OF
THE OUTLETS UTILIZING THE NETWORK-BASED INTERFACE

12106

FIG. 121

1094577-0001

12200

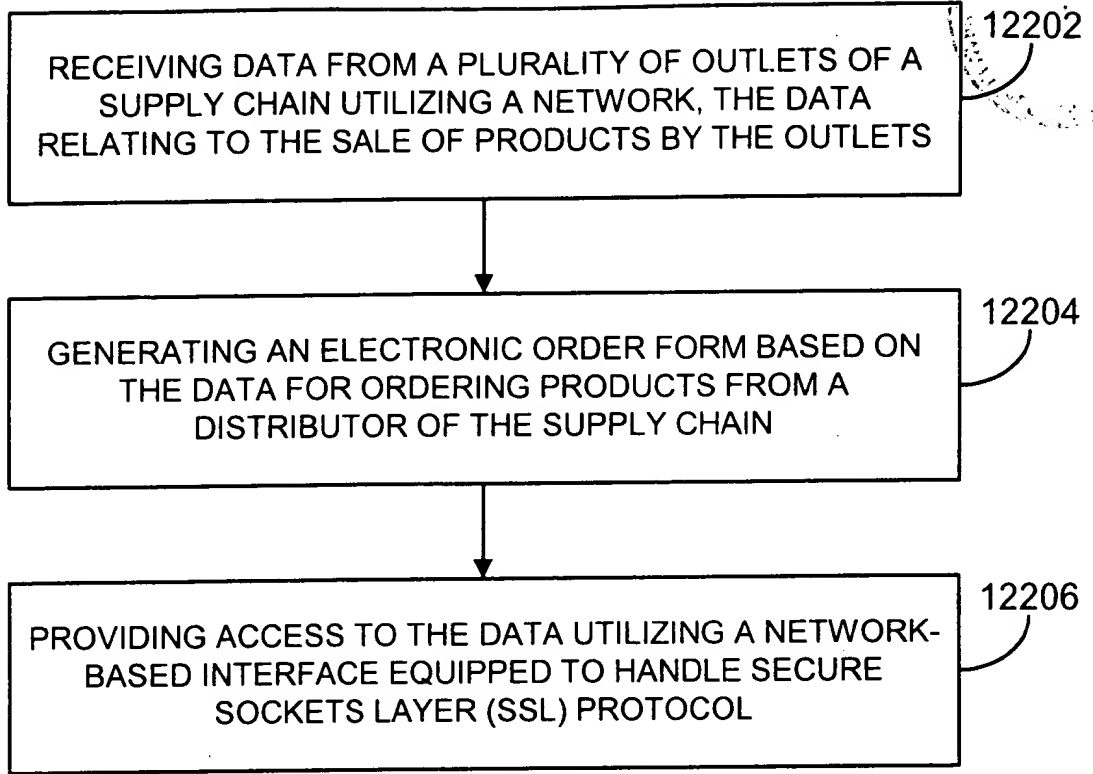


FIG. 122

0981577-070601

12300

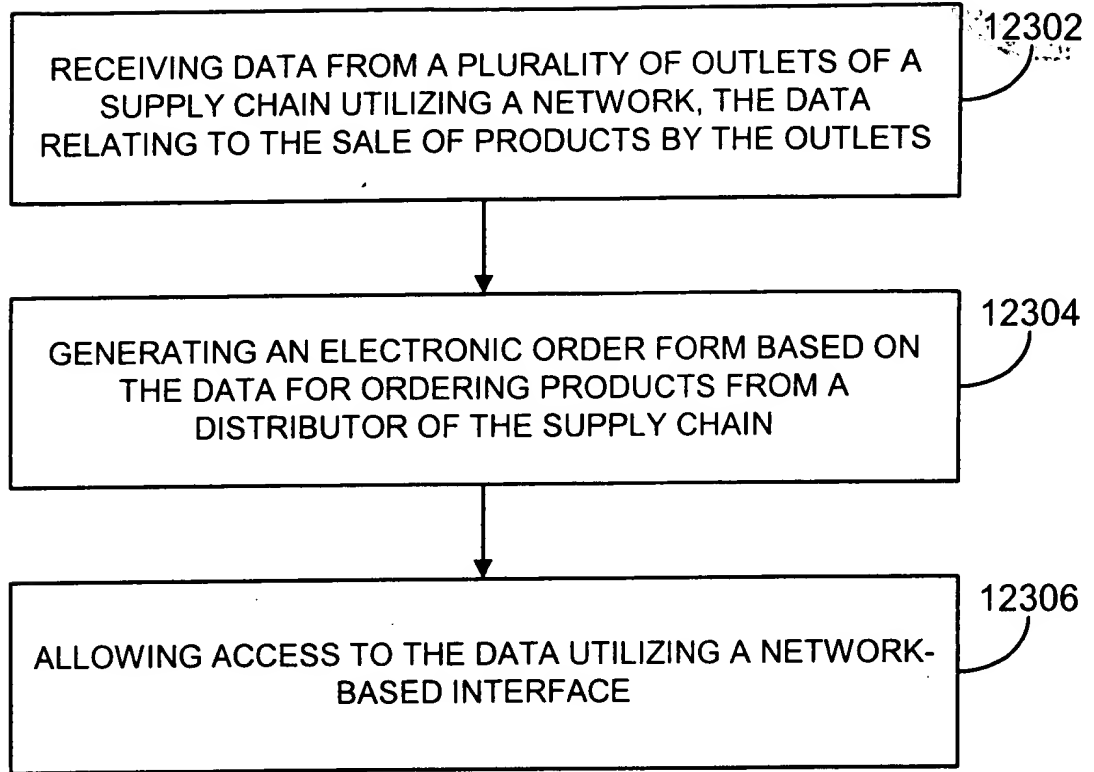


FIG. 123

0984577.00601

12400

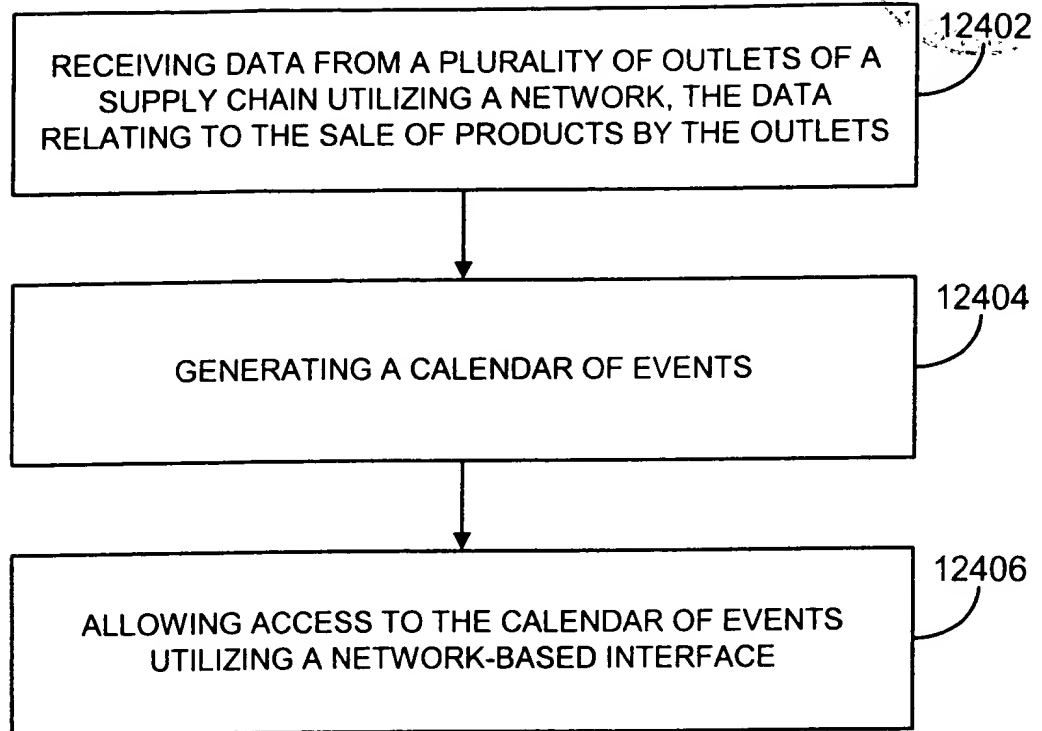


FIG. 124

0981577.070601

0981577/070501

12500

12502

A screenshot of a software interface showing a menu bar with the following items: Supply, Patronage, Sales/Inv, Utilities, and Window. Below the menu bar, a dropdown menu is open for the 'Supply' item, showing the following options: Supplier, Supplier Site, Distributor, and DC. To the right of the dropdown menu, there are three buttons: 'Least Cost' and 'Contract'. Below the dropdown menu, there is a text field labeled 'Item' and a button labeled 'Items ...'.

FIG. 125

12600

12602

A screenshot of a toolbar containing three buttons: 'Sort', 'Print', and 'New'.

FIG. 126

12700

12702

A screenshot of a data entry form with the following fields and controls:

- Item Desc:** A text input field.
- Item Number:** A text input field.
- Product Cat Code:** A dropdown menu.
- Status Code:** A dropdown menu with the value 'Active' selected.
- Item Rank:** A dropdown menu.

FIG. 127

7090/0" 225T860

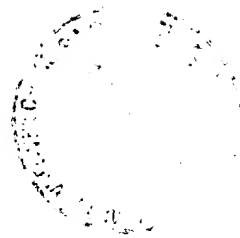
12800



Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

FIG. 128



0981577-070601

12900



FIG. 129

13000

Supplier Item Desc:		Item No:	
Current:	<input checked="" type="radio"/> Yes <input type="radio"/> No	Tie Qty:	
Items per Case:	5000	High Qty:	
Innerpack Contents:	511000	Cases Per Pallet:	
Item Size:		Stacking Allowed:	
Case Length:		Universal Product Code:	
Case Width:		Cases Per Truckload:	1350
Case Depth:		Net Weight:	39.00
Case Dimension U/M:	INCH(S)	Gross Weight:	39.00
Item Cube:	0.95 CUBIC FEET	Weight U/M:	POUND(S)
Item Shelf Life:		Bar Code:	

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130

13100

Site Information	Site Id: 17355	Site Role: FOB Shipping Point
Site Name:	TYSON FOODS - NEW HOLLAND, PA	

13102

FIG. 131

13200

Site Information	Site Id: 16	FOB Shipping Point
Name:	AMERISERVE-FARMINGDALE, NY	Railroad Name: <input type="text"/>
Status:	Active <input checked="" type="checkbox"/>	Rail Sidings: <input type="checkbox"/>

FIG. 132

0981577-070601

13300

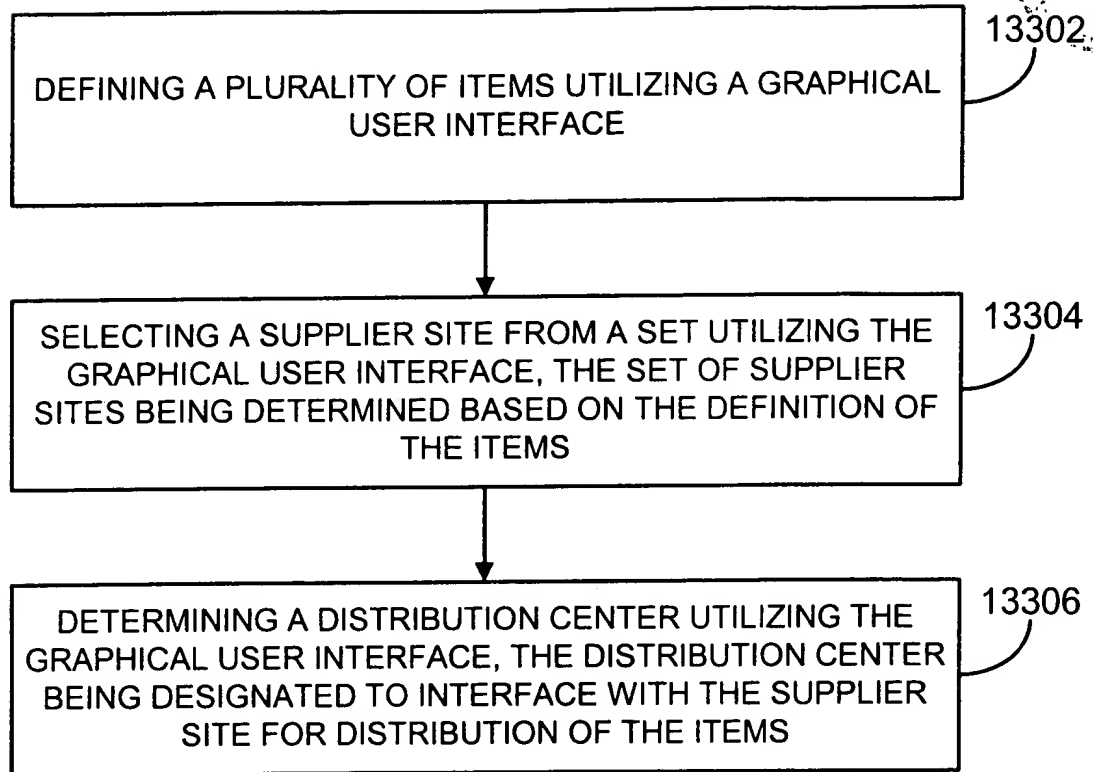


FIG. 133

13400

Item:	WRAP-BACON DOUBLE CHEESEBURGER DELUXE	Begin:	7/1/96	End:	9/1/96	Final:	<input type="checkbox"/>
Override Rules:		<input type="radio"/> Yes <input checked="" type="radio"/> No		Apply By:		Cell <input type="text"/>	

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE, GA	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, NY	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137

13800



FIG. 138

13900

Min Ordr	UM	Slip	Deliv.
1	TRUCKLOAD(S)	Pallet	
1	TRUCKLOAD(S)	Pallet	

FIG. 139

14000

Carrier	Stated Vol
Truck	83,600
Truck	215,040

FIG. 140

14200



FIG. 142

14100

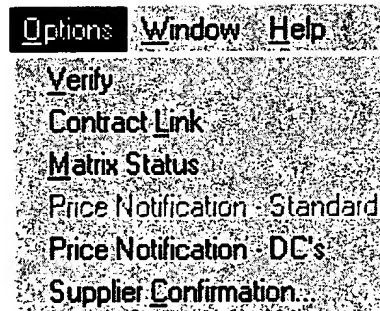


FIG. 141

14300

<u>C</u> ost	▶	Edit / View	F3
Commodities	▶	New (using previous matrix) ...	F4
		New (build matrix) ...	F5
<u>V</u> endor Rating	▶		
Cont <u>a</u> ct Management	▶	Multi Item Price Notification ...	

FIG. 143

[illegible]

FIG. 144

14500



FIG. 145

14600

Contract ID: 673 - TYSON FOODS

Initial Buyer Name: Jamie Hersh

Current Buyer Name: Chris Stanton

FIG. 146

14700

Contract Start Date: 05/15/98

Contract End Date: 12/31/02

Execution Date: 5/15/98

Effective: Shipment Date

Payment Terms: Net 10

FIG. 147

14800



FIG. 148

14900



FIG. 149

15000



FIG. 150

0981577.00601

15100

Select the End Dates to Use on the Exhibit

Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF - 77%	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER 4.0 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER JR 2.8 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

15200

Options Window Help

New Items...

Delete Item...

Exhibit A

Exhibits B

Exhibits C

Replacement Exhibit B

15300



FIG. 153

FIG. 152

0981577-070601

15400

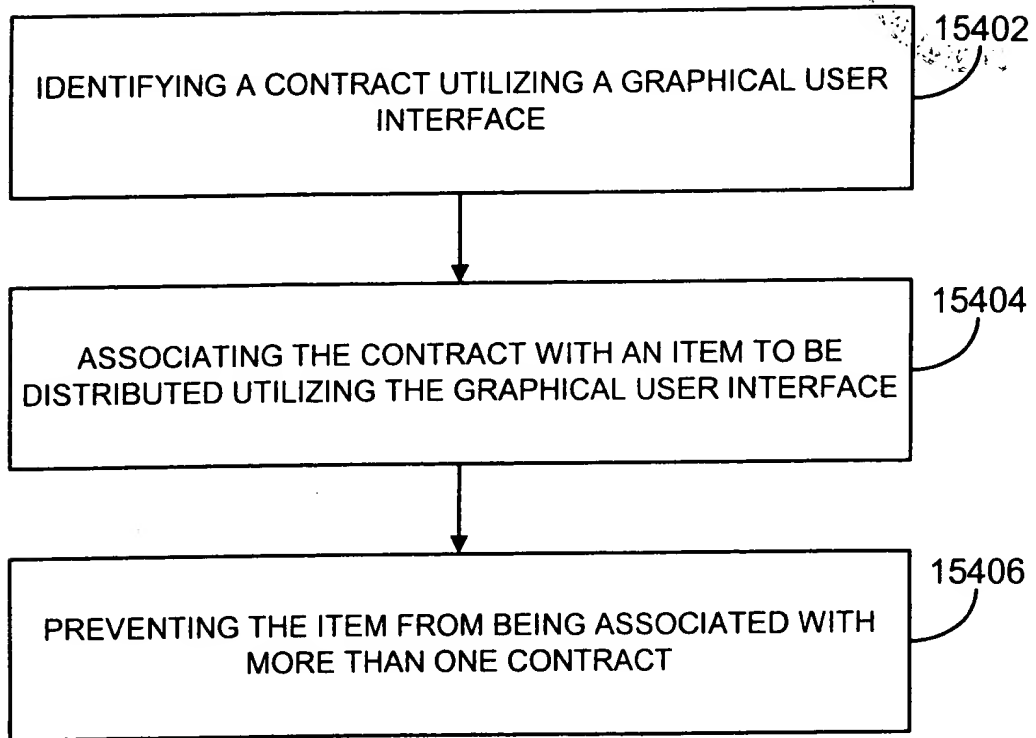


FIG. 154

0981577-0601

0981577.0503
T090707/51860

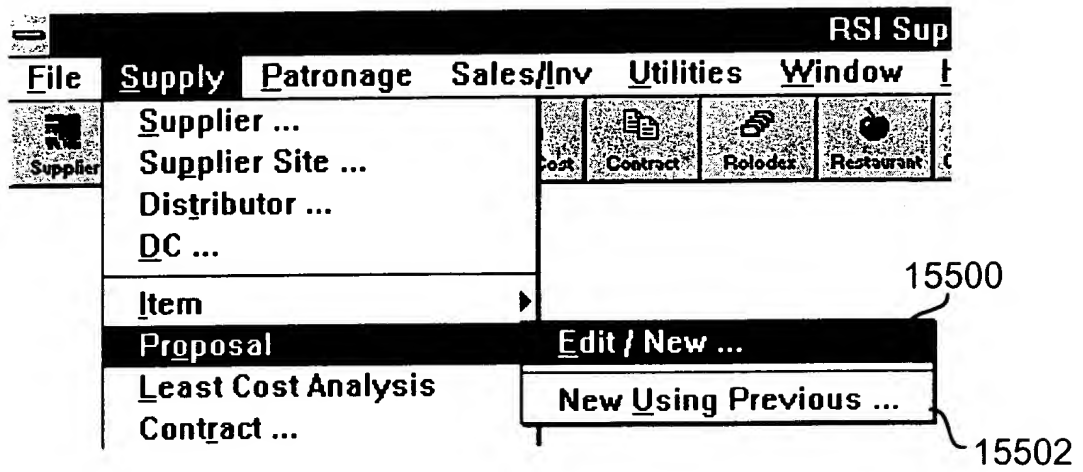
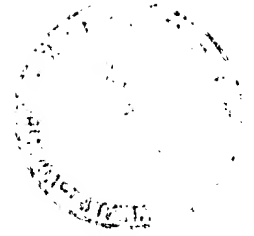


FIG. 155

15600

Proposal - Foam Hot Cups & Polystyrene Lids									
Main Info	Items	Suppliers	DCs						
Proposal Information <div> <div>Proposal ID: 1021</div> <div>Proposal Due Date: 06/12/97</div> <div>Proposal Name: Foam Hot Cups & Polystyrene Lids</div> <div>Contract Begin Date: 07/01/97</div> <div>Buyer Name: Dennis Clabby</div> <div>Contract End Date: 06/30/98</div> </div>									
Actions <table border="1"> <thead> <tr> <th>#</th> <th>Date:</th> <th>Action Description:</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>05/28/97</td> <td>Sent this bid to Dart and also sent a request for information to WmCup.</td> </tr> </tbody> </table>				#	Date:	Action Description:	1	05/28/97	Sent this bid to Dart and also sent a request for information to WmCup.
#	Date:	Action Description:							
1	05/28/97	Sent this bid to Dart and also sent a request for information to WmCup.							

FIG. 156

09815777-070601

15700



FIG. 157

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Man Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | View Bid

Search Query Reset

Query Values

Item Description

CUP-HOT

Item Description

LD-HOT 12/16 OZ (DRY)

LD-HOT 8 OZ (DRY)

2 Rows Selected

> >> << <

FIG. 158

105070" / 51860

109070" / 757860

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Search Query Reset

6 Rows Found 5 Rows Selected

Item Description	
CUP-HOT 12 OZ (PAPER)	DRY
CUP-HOT 16 OZ (PAPER)	DRY
CUP-HOT 8 OZ (PAPER)	DRY

15902

15904

15906

15908

Item Description
CUP-HOT 12 OZ (DRY)
CUP-HOT 16 OZ (500 CT) (DRY)
CUP-HOT 8 OZ (DRY)
LD-HOT 12/16 OZ (DRY)
LD-HOT 8 OZ (DRY)

FIG. 159

16000

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Select The Appropriate FOB Price Component Worksheet For Each Item

Item Description
MAYO-BULK

FOB Price Component

Mayonaise Components

(None Selected)

Generic FOB Pricing

Mayonaise Components

FIG. 160

16100

Item	Growth %	Gross Wgt.	Item Cube	Contract Period
CHICKEN-BK BROILER	5.00%	32	1.26	09/01/97 to 12/31/97
CHICKEN-PATTY	7.00%	37.00	1.09	
CHICKEN-TENDERS	0.00%	25.00	1.06	

Distribution Center	Previous Case Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Unit Usage
POST-ALBUQUERQ	576	30	99.34%	6.03	5.00%	755
POST-DENVER	833	39	99.05%	6.68	5.00%	1,083
POST-SALT LAKE	116	2	80.00%	5.46	5.00%	37

FIG. 161

109070" / 57860

16200

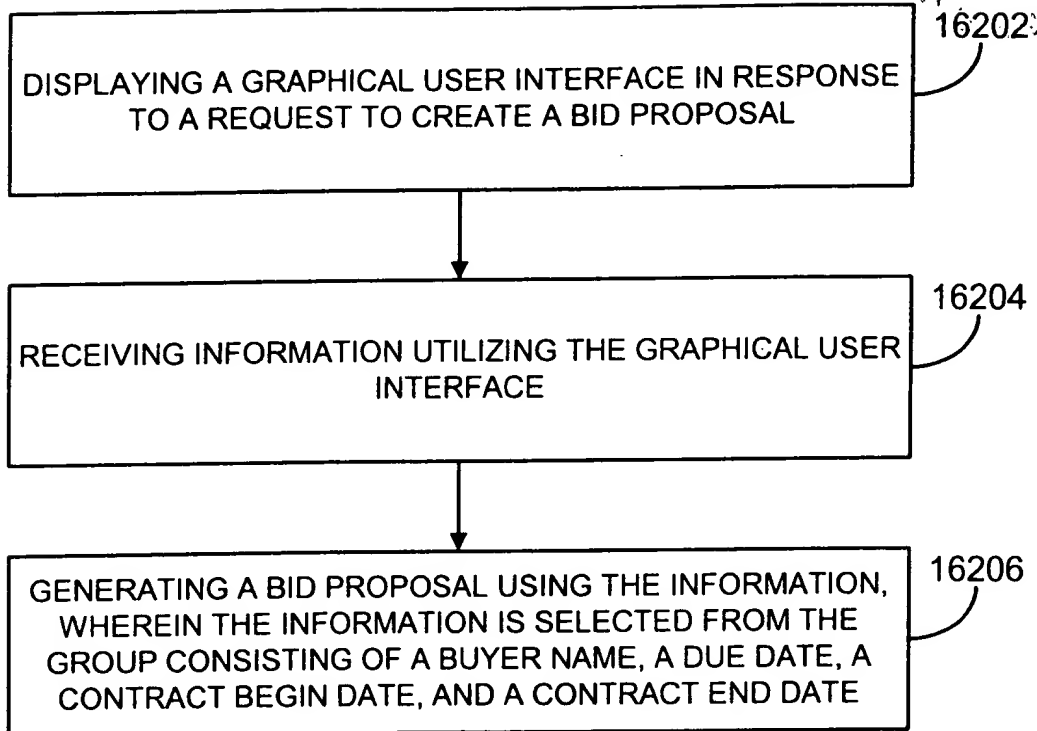


FIG. 162

1081577.070601

09815777.0060

16300



FIG. 163

16400

	<i>Supply</i>	<i>MS</i>	<i>Editable</i>
		<i>Word</i>	<i>Y/N</i>
Bid Proposal Cover Letter	?		Y
General Terms and Conditions	?		N
Usage Estimates	?		N
Supplier Facility Worksheets	?		N
Item Information Worksheets	?		N
Sample Supply Agreement	?		N
BK Specification Request	?		N
FOB Price Component	?		Y
Truckload Freight Worksheet	?		N
LTL Freight Worksheet	?		N

FIG. 164

16500

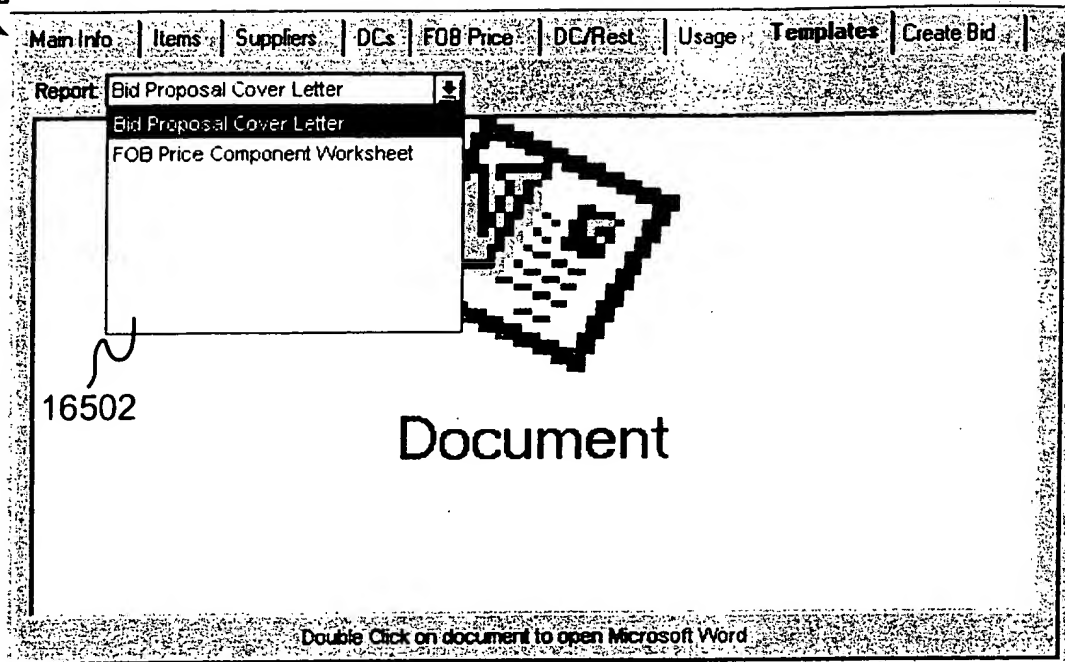


FIG. 165

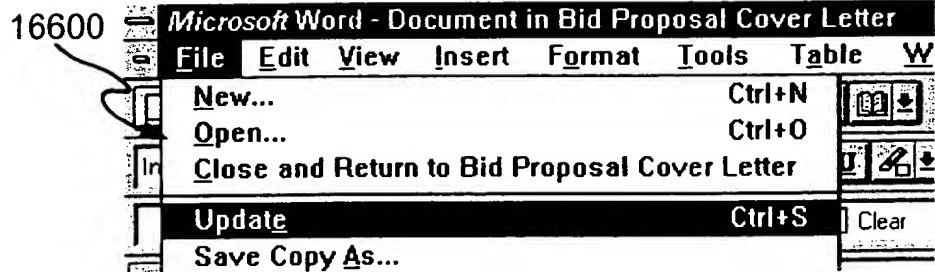


FIG. 166

09815777-070601

16700

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Create Bid

Bid Proposal Sent ☐

Bid Proposal Will Include Checked Documents

General		Cost	
Bid Proposal Cover Letter	<input checked="" type="checkbox"/>	FOB Price Component Worksheet	<input checked="" type="checkbox"/>
General Terms & Conditions	<input checked="" type="checkbox"/>	Truckload Freight Worksheet	<input checked="" type="checkbox"/>
Usage Estimates	<input checked="" type="checkbox"/>	LTL Freight Worksheet	<input checked="" type="checkbox"/>
Supplier Facility Worksheet	<input checked="" type="checkbox"/>		
Item Information Worksheet	<input checked="" type="checkbox"/>	Blank Sheets	
Sample Supply Agreement	<input checked="" type="checkbox"/>	Supplier Facility Worksheet	<input checked="" type="checkbox"/>
BK Specification Request	<input checked="" type="checkbox"/>	Item Information Worksheet	<input checked="" type="checkbox"/>
		FOB Price Component Worksheet	<input checked="" type="checkbox"/>
		Truckload Freight Worksheet	<input checked="" type="checkbox"/>
		LTL Freight Worksheet	<input checked="" type="checkbox"/>

* LTL Freight Worksheet will be printed by system if necessary

FIG. 167

16800



FIG. 168

16900

Report: 7/2/97

Item Information Worksheet	↓	Supplier: (all)	↓
Bid Proposal Cover Letter	↑	Restaurant Services, Inc. Item Information Worksheet ATTY DS	
FOB Price Component Worksheet			
General Terms & Conditions			
Item Information Worksheet			
LTL Freight Worksheet			
Sample Supply Agreement			
Supplier Facility Worksheet	↓		

FIG. 169

0981577-00601

17000

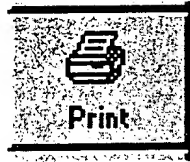


FIG. 170

17100



FIG. 171

17200

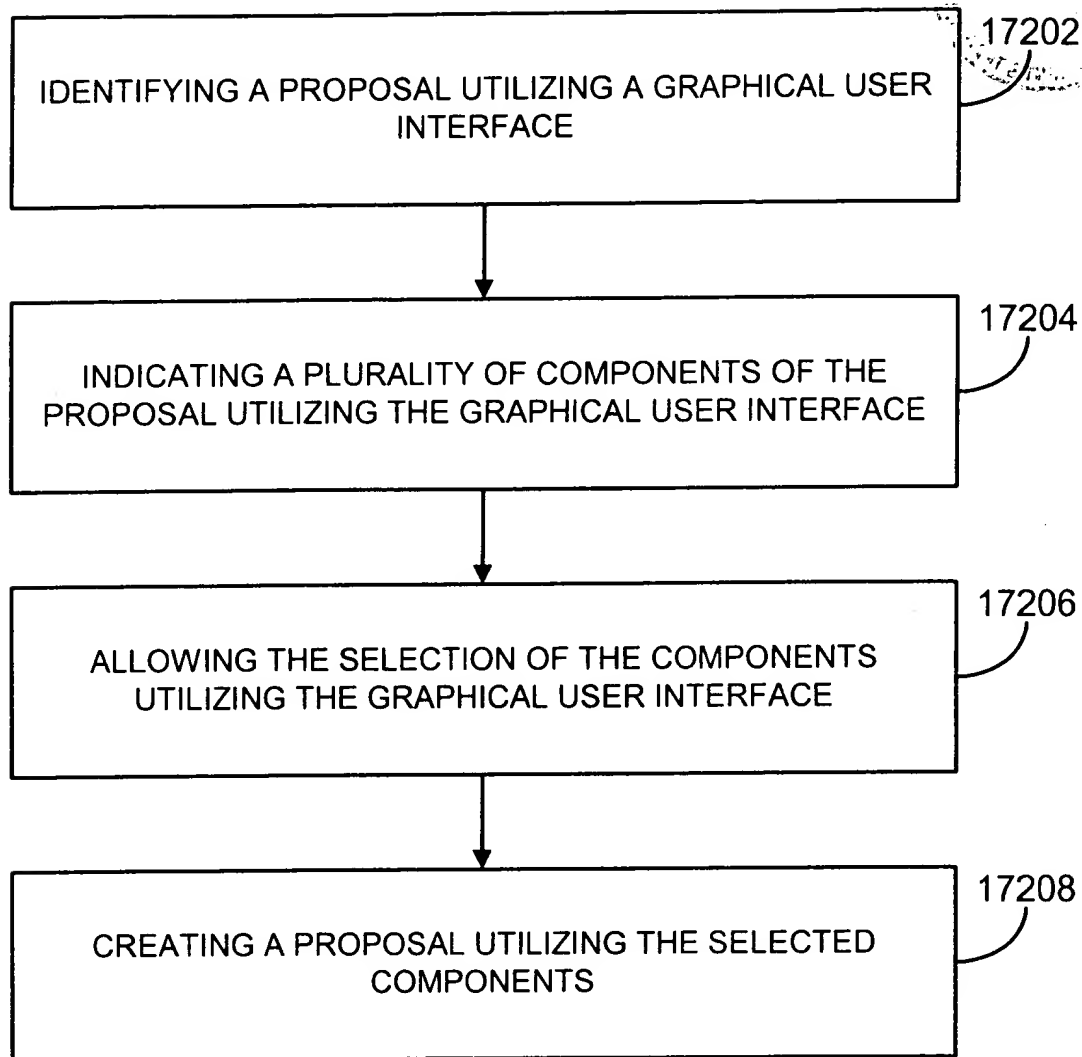


FIG. 172

17300



FIG. 173

17400

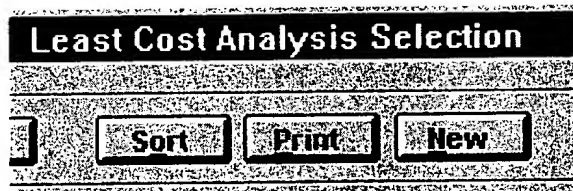


FIG. 174

17500

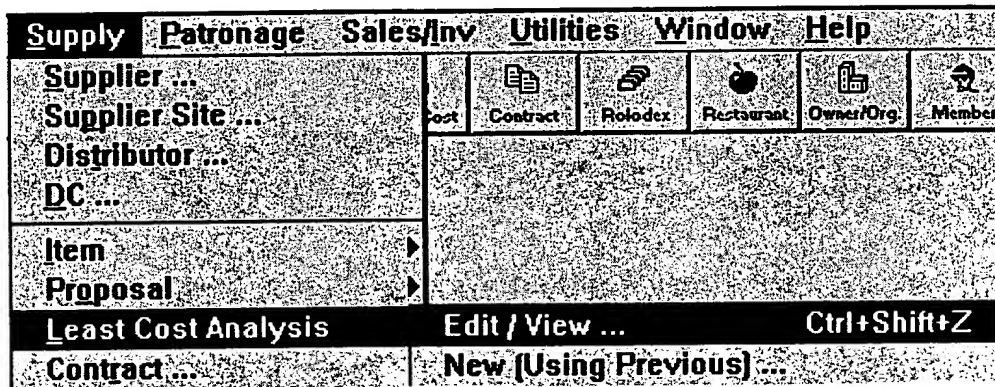


FIG. 175

0981577-00501

Bid Proposal Name:

(None)

Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)

Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)

17600

FIG. 176

0984577.0501
T09070" 775T860

17700

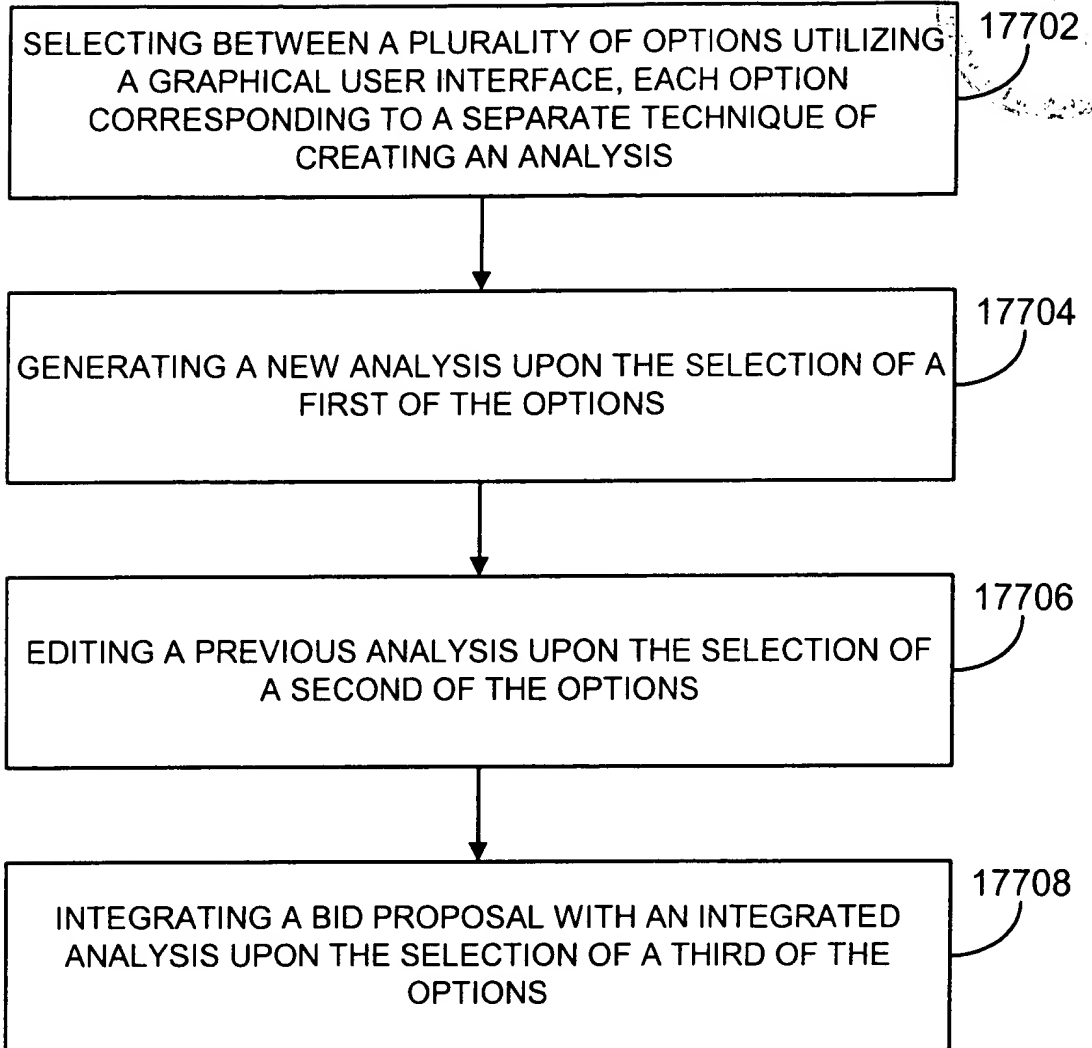


FIG. 177

FO90/0" / / 5T860



17800



Analysis Name:	Hash Brown Actual		
Analysis ID:	1036		
Buyer:	Dennis Clabby		
Period of Agreement:	10/1/97	THRU	9/30/98
Unit Of Measure:	CASE(S)		

FIG. 178

17900



Version (1) of (9)	Base version
What is the max # of FOB points to allocate to each DC ?	One FOB
What is pricing method for this version ?	FOB + Freight
What is the RSI Invoice FOB Upcharge (Downcharge) ?	0.0000
Override RDC Truckload Validation?	No
Solution Strategy:	Standard
Last Revision:	9/15/97 1:04 PM

FIG. 179

18000

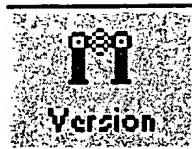


FIG. 180

18100

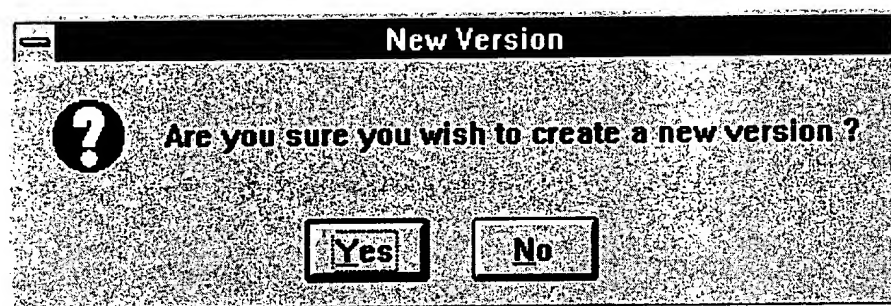


FIG. 181

0981577.00601

18200

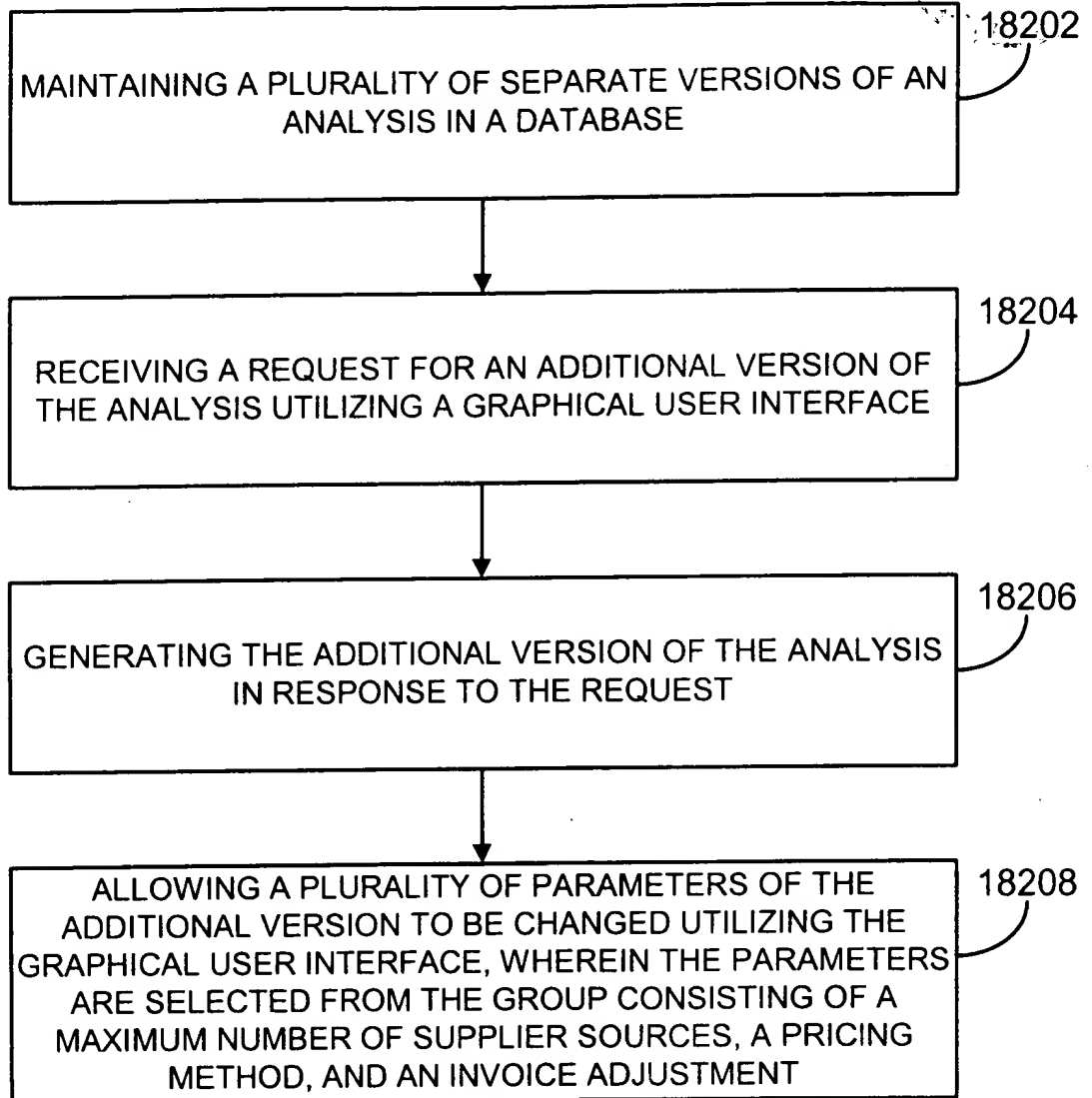


FIG. 182

1090/0" / 5T860

18300

Search Query Reset

Query Values

Supplier FOB
DOP

>

>>

7 Rows Selected

Supplier FOB
DOPACO-DOWNTOWN, PA
DOPACO-KINSTON, NC
DOPACO-ST. CHARLES, IL
DOPACO-STOCKTON, CA
IMPERIAL BONDWARE-SHELBYVILLE, IL

18302

FIG. 183

18400

Item Description	Conv. Factor
FRIES-COATED (FRZN)	36

18402

FIG. 184

109070" / 51860

18500

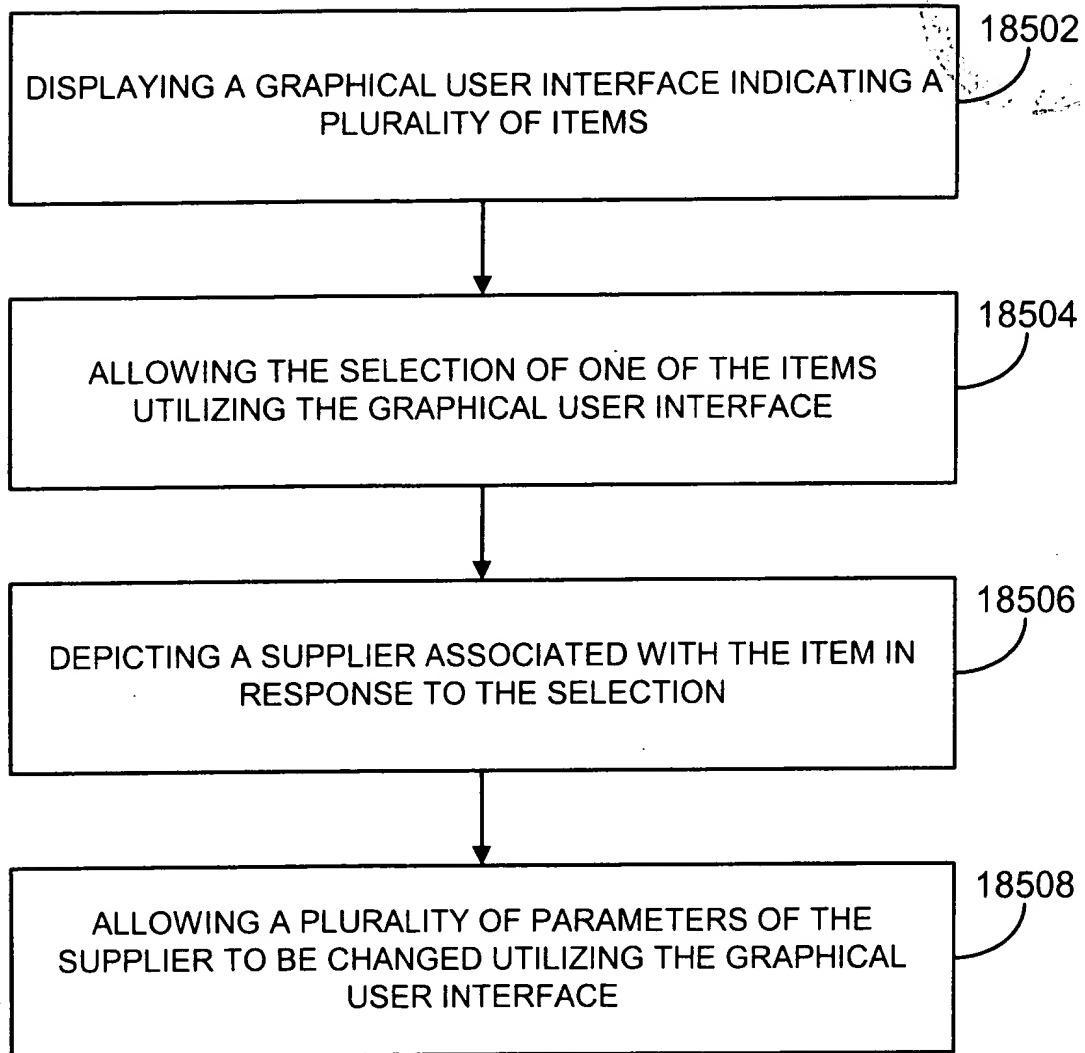


FIG. 185

109070 7757860

18600

Item Description		Supplier FOB	
CUP-COLD 16 OZ		DOPACO-DOWNINGTOWN, PA	
CUP-COLD 22 OZ		DOPACO-DOWNINGTOWN, PA	
CUP-COLD 32 OZ		DOPACO-DOWNINGTOWN, PA	

Supplier Item Desc:	16 OZ COLD CUP	Item No:	CP2942
Items per Case:		Tie Qty:	5
Innerpack Contents:	1200	High Qty:	5
Item Size:		Cases Per Pallet:	25
Item Shelf Life:		Stacking Allowed:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length:	22.125	Mandatory Case Cube:	3.43 CUBIC FEET
Case Width:	15.125	Cases Per Truckload:	769
Case Depth:	17.75	Gross Weight:	29.28 POUND(S)
Case U/M INCH(S)		Net Weight:	27.28 POUND(S)

FIG. 186

18700



FIG. 187

18800

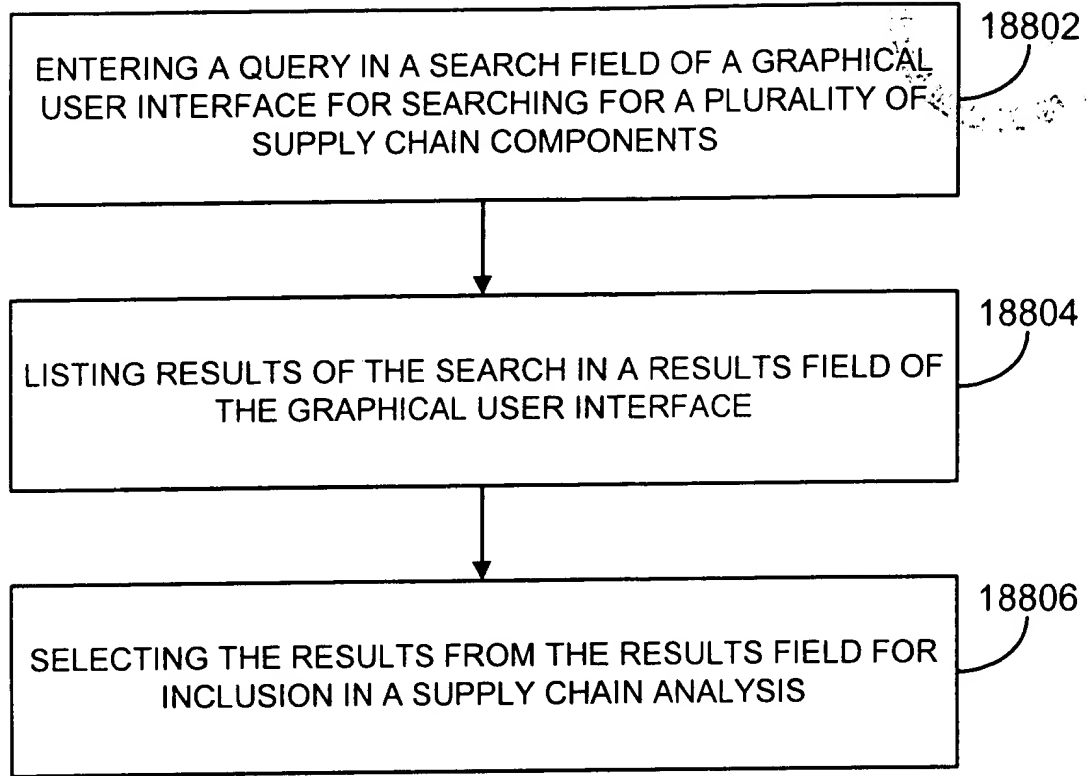


FIG. 188

0931577.0601

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include	
CAVENDISH FARMS		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No	↑
J.R. SIMPLOT COMPANY		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No	↓
LAMB-WESTON, INC.		↓ Pallet ↓	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No	↓
Supplier FOB			Minimum	Maximum	Include	
LAMB-WESTON, INC. - PASCO, WA			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No	
LAMB-WESTON, INC. - RICHLAND WA			0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No	
LAMB-WESTON, INC. - AMERICAN FALLS ID			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No	

FIG. 189

19000

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include	
MCCAIN FOODS		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No	↑
NESTLE FOOD COMPANY		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No	↓
ORE-IDA FOODS		↓ Pallet ↓	225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No	↓
Supplier FOB			Minimum	Maximum	Include	
MCCAIN FOODS, LTD. - PRINCE EDWARD ISLAND			18,000,000	30,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No	
MCCAIN FOODS, LTD. - PORTAGE LE PRAIRIE			45,000,000	50,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No	
MCCAIN FOODS, INC. - OTHELLO, WA			27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No	

FIG. 190

"09070" 775T860

19100



DISPLAYING A PLURALITY OF SUPPLIER SITES UTILIZING A
GRAPHICAL USER INTERFACE

19102



DETERMINING A MINIMUM VALUE AND A MAXIMUM VALUE
OF CAPACITY LEVELS ASSOCIATED WITH THE SUPPLIER
SITES UTILIZING THE GRAPHICAL USER INTERFACE

19104



CONDITIONALLY EXCLUDING THE SUPPLIER SITES FROM A
SUPPLY CHAIN ANALYSIS UTILIZING THE GRAPHICAL USER
INTERFACE

19106

FIG. 191

093577.00601

19200" / 5T860

19200



Supplier	#	Volume	
HUDSON INDUSTRIES	0		
INTERNATIONAL DIVERSEFOODS	0		
SUPERIOR COFFEE & FOODS	0		

Supplier FOB	Item	Cont FOB	#	Volume
HUDSON INDUSTRIES-TROY AL	MAYO-BULK	8.4200	0	
HUDSON INDUSTRIES-TROY AL	SAUCE-BULK-TARTAR	9.2300	0	

FIG. 192

19300

Supplier	#	Volume	
SSI FOOD SERVICES	0		
TEXAS AMERICAN FOOD SERVICE	0		
WHITEFORD FOODS	0		

Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0010	2	2,508,000

FIG. 193

19400

Supplier	#	Volume	
VENTURA FOODS	0		
VENTURA FOODS	1	100,000	

Supplier FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.9400	0	
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.8400	1	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.4800	1	

FIG. 194

19500

Item Description		Supplier FOB		
FRIES-COATED		CAVENDISH-PRINCE EDWARD		
FRIES-COATED		J.R. SIMPLOT COMPANY-HERMISTON		
FRIES-COATED		LAMB-WESTON, INC-PASCO, WA		
Distribution Center	Delivered	#	Volume	
AMERISERVE-OMAHA, NE	0.3750	0	0	
AMERISERVE-PLYMOUTH, MN	0.3850	0	0	
AMERISERVE-WALKESHA	0.3670	0	0	
FLEMING FOODS-KAPOLEI	0.4725	0	0	
KING PROVISION-ATLANTA	0.3950	0	0	

FIG. 195

005070" / 751860

19600

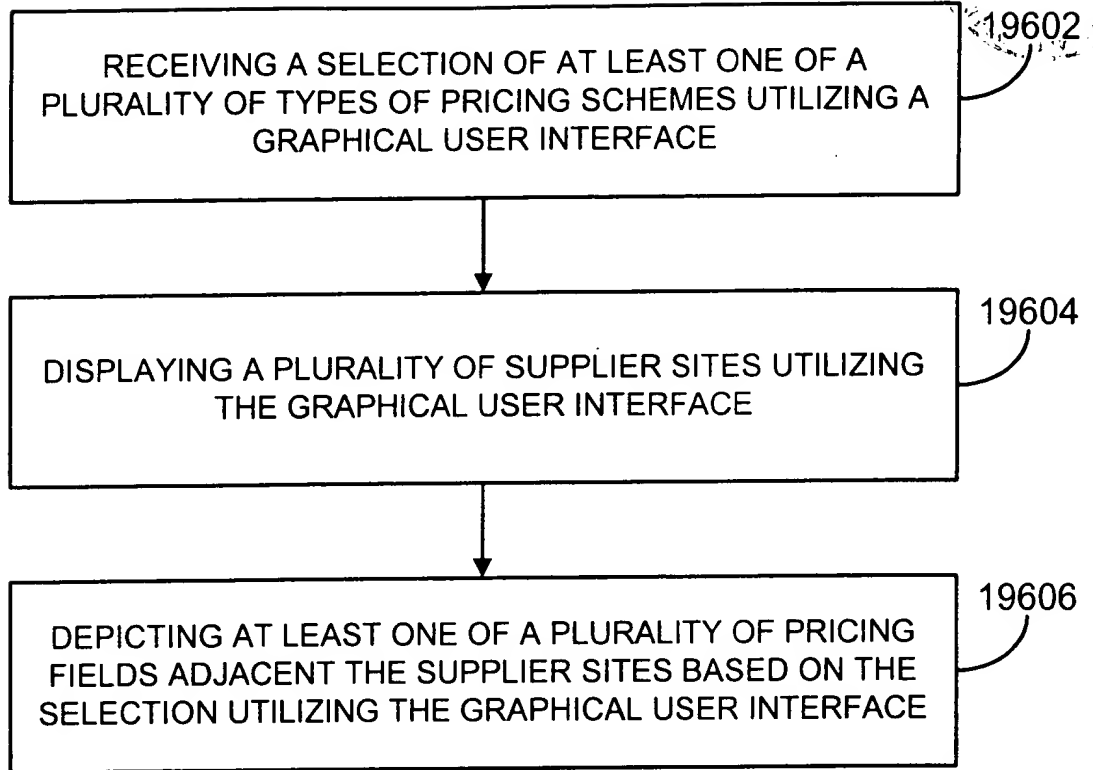


FIG. 196

19700 19800 19900 20000 20100 20200 20300 20400 20500 20600 20700 20800 20900 21000 21100 21200 21300 21400 21500 21600 21700 21800 21900 22000 22100 22200 22300 22400 22500 22600 22700 22800 22900 23000 23100 23200 23300 23400 23500 23600 23700 23800 23900 24000 24100 24200 24300 24400 24500 24600 24700 24800 24900 25000 25100 25200 25300 25400 25500 25600 25700 25800 25900 26000 26100 26200 26300 26400 26500 26600 26700 26800 26900 27000 27100 27200 27300 27400 27500 27600 27700 27800 27900 28000 28100 28200 28300 28400 28500 28600 28700 28800 28900 29000 29100 29200 29300 29400 29500 29600 29700 29800 29900 30000 30100 30200 30300 30400 30500 30600 30700 30800 30900 31000 31100 31200 31300 31400 31500 31600 31700 31800 31900 32000 32100 32200 32300 32400 32500 32600 32700 32800 32900 33000 33100 33200 33300 33400 33500 33600 33700 33800 33900 34000 34100 34200 34300 34400 34500 34600 34700 34800 34900 35000 35100 35200 35300 35400 35500 35600 35700 35800 35900 36000 36100 36200 36300 36400 36500 36600 36700 36800 36900 37000 37100 37200 37300 37400 37500 37600 37700 37800 37900 38000 38100 38200 38300 38400 38500 38600 38700 38800 38900 39000 39100 39200 39300 39400 39500 39600 39700 39800 39900 40000 40100 40200 40300 40400 40500 40600 40700 40800 40900 41000 41100 41200 41300 41400 41500 41600 41700 41800 41900 42000 42100 42200 42300 42400 42500 42600 42700 42800 42900 43000 43100 43200 43300 43400 43500 43600 43700 43800 43900 44000 44100 44200 44300 44400 44500 44600 44700 44800 44900 45000 45100 45200 45300 45400 45500 45600 45700 45800 45900 46000 46100 46200 46300 46400 46500 46600 46700 46800 46900 47000 47100 47200 47300 47400 47500 47600 47700 47800 47900 48000 48100 48200 48300 48400 48500 48600 48700 48800 48900 49000 49100 49200 49300 49400 49500 49600 49700 49800 49900 50000 50100 50200 50300 50400 50500 50600 50700 50800 50900 51000 51100 51200 51300 51400 51500 51600 51700 51800 51900 52000 52100 52200 52300 52400 52500 52600 52700 52800 52900 53000 53100 53200 53300 53400 53500 53600 53700 53800 53900 54000 54100 54200 54300 54400 54500 54600 54700 54800 54900 55000 55100 55200 55300 55400 55500 55600 55700 55800 55900 56000 56100 56200 56300 56400 56500 56600 56700 56800 56900 57000 57100 57200 57300 57400 57500 57600 57700 57800 57900 58000 58100 58200 58300 58400 58500 58600 58700 58800 58900 59000 59100 59200 59300 59400 59500 59600 59700 59800 59900 60000 60100 60200 60300 60400 60500 60600 60700 60800 60900 61000 61100 61200 61300 61400 61500 61600 61700 61800 61900 62000 62100 62200 62300 62400 62500 62600 62700 62800 62900 63000 63100 63200 63300 63400 63500 63600 63700 63800 63900 64000 64100 64200 64300 64400 64500 64600 64700 64800 64900 65000 65100 65200 65300 65400 65500 65600 65700 65800 65900 66000 66100 66200 66300 66400 66500 66600 66700 66800 66900 67000 67100 67200 67300 67400 67500 67600 67700 67800 67900 68000 68100 68200 68300 68400 68500 68600 68700 68800 68900 69000 69100 69200 69300 69400 69500 69600 69700 69800 69900 70000 70100 70200 70300 70400 70500 70600 70700 70800 70900 71000 71100 71200 71300 71400 71500 71600 71700 71800 71900 72000 72100 72200 72300 72400 72500 72600 72700 72800 72900 73000 73100 73200 73300 73400 73500 73600 73700 73800 73900 74000 74100 74200 74300 74400 74500 74600 74700 74800 74900 75000 75100 75200 75300 75400 75500 75600 75700 75800 75900 76000 76100 76200 76300 76400 76500 76600 76700 76800 76900 77000 77100 77200 77300 77400 77500 77600 77700 77800 77900 78000 78100 78200 78300 78400 78500 78600 78700 78800 78900 79000 79100 79200 79300 79400 79500 79600 79700 79800 79900 80000 80100 80200 80300 80400 80500 80600 80700 80800 80900 81000 81100 81200 81300 81400 81500 81600 81700 81800 81900 82000 82100 82200 82300 82400 82500 82600 82700 82800 82900 83000 83100 83200 83300 83400 83500 83600 83700 83800 83900 84000 84100 84200 84300 84400 84500 84600 84700 84800 84900 85000 85100 85200 85300 85400 85500 85600 85700 85800 85900 86000 86100 86200 86300 86400 86500 86600 86700 86800 86900 87000 87100 87200 87300 87400 87500 87600 87700 87800 87900 88000 88100 88200 88300 88400 88500 88600 88700 88800 88900 89000 89100 89200 89300 89400 89500 89600 89700 89800 89900 90000 90100 90200 90300 90400 90500 90600 90700 90800 90900 91000 91100 91200 91300 91400 91500 91600 91700 91800 91900 92000 92100 92200 92300 92400 92500 92600 92700 92800 92900 93000 93100 93200 93300 93400 93500 93600 93700 93800 93900 94000 94100 94200 94300 94400 94500 94600 94700 94800 94900 95000 95100 95200 95300 95400 95500 95600 95700 95800 95900 96000 96100 96200 96300 96400 96500 96600 96700 96800 96900 97000 97100 97200 97300 97400 97500 97600 97700 97800 97900 98000 98100 98200 98300 98400 98500 98600 98700 98800 98900 99000 99100 99200 99300 99400 99500 99600 99700 99800 99900 100000

19700

Total Rest. Growth Amount		Usage Period	
5.00% ~ 19702		09/01/97 to 08/31/98	
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVEPOST-ALBUQUERQUE	27	5.00%	28
AMERISERVEPOST-DENVER	35	5.00%	37
AMERISERVEPOST-SALT LAKE,UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

19800

Item	Item Growth %	Usage Period
CHICKEN-PATTY	.000	

Distribution Center	Previous Usage	Projected Rest. Count	Conv. Factor	Avg. # RM	DC/Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWAUK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198

AS

19900

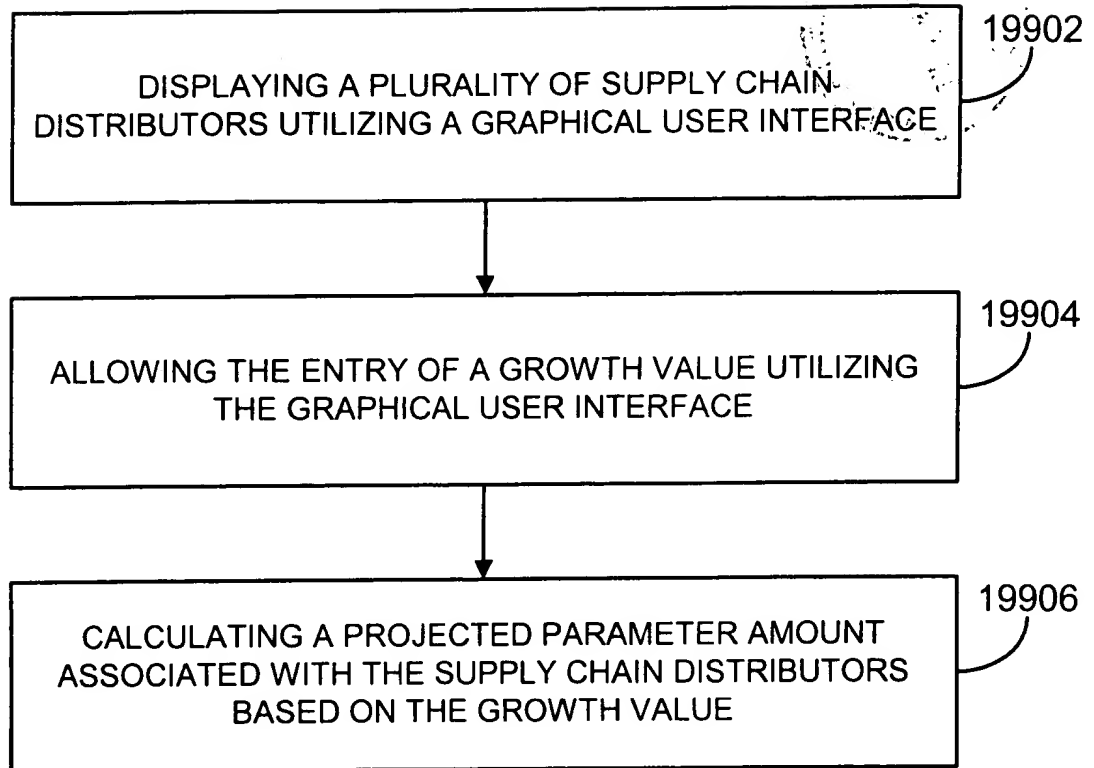


FIG. 199

19900/070601

20000

Supplier FOB		Address	
CAVENDISH FARMS		Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR		Hermiston	OR 99999
LAMB-WESTON, INC -AMERICAN FALLS ID		American Falls	ID 83211

Distribution Center	Lane Restriction			Honor TL Rate
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-DENVER	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-SALT LAKE UT	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-OMAHA NE	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>

20002

FIG. 200

20100


Supplier FOB		Address	
CAVENDISH FARMS		Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR		Hermiston	OR 99999
LAMB-WESTON, INC -AMERICAN FALLS ID		American Falls	ID 83211

Distribution Center	Lane Restriction		
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input checked="" type="radio"/> Required	<input type="radio"/> Excluded
AMERISERVE/POST-DENVER	<input checked="" type="radio"/> Solver	<input type="radio"/> Required	<input type="radio"/> Excluded

FIG. 201

20200

Invalid Selection


AMERISERVE/POST-ALBUQUERQUE is already required by J.R. SIMPLOT COMPANY-HERMISTON, OR.

OK

FIG. 202

20300



DISPLAYING A PLURALITY OF DISTRIBUTION CENTERS OF A
SUPPLY CHAIN UTILIZING A GRAPHICAL USER INTERFACE

20302



DESIGNATING A LANE RESTRICTION OF EACH OF THE
DISTRIBUTION CENTERS UTILIZING THE GRAPHICAL USER
INTERFACE

20304



CONDITIONALLY INVOLVING THE DISTRIBUTION CENTERS
IN A SUPPLY CHAIN ANALYSIS BASED ON THE
DESIGNATION

20306

FIG. 203

10907075T860

20400

Supplier FOB		Address	
CAVENDISH FARMS	Dieppe	NB	E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR	99999
LAMB WESTON, INC-AMERICAN FALLS ID	American Falls	ID	83211

Distribution Center	Truckload Freight	Lane Distance
AMERISERVEPOST-ALBUQUERQUE	1,617	
AMERISERVEPOST-DENVER	1,277	
AMERISERVEPOST-SALT LAKE, UT	691	

FIG. 204

20500

Supplier FOB		Address	
O.K. FOODS-FORT SMITH AR	Fort Smith	AR	72904
TYSON FOODS-GREEN FORREST, AR	Green Forest	AR	72638
TYSON FOODS-RUSSELVILLE AR	Russellville	AR	72801

Distribution Center	Weight	LTL Minimum	0 to 1,000 LBS	1,001 to 5,000 LBS	5,001 to 10,000 LBS	10,001 to 20,000 LBS	20,000 LBS +
PS-ATLANTA	15,000					1.10	
PS-BURLINGTON	15,000	400.00				1.20	

FIG. 205

20600

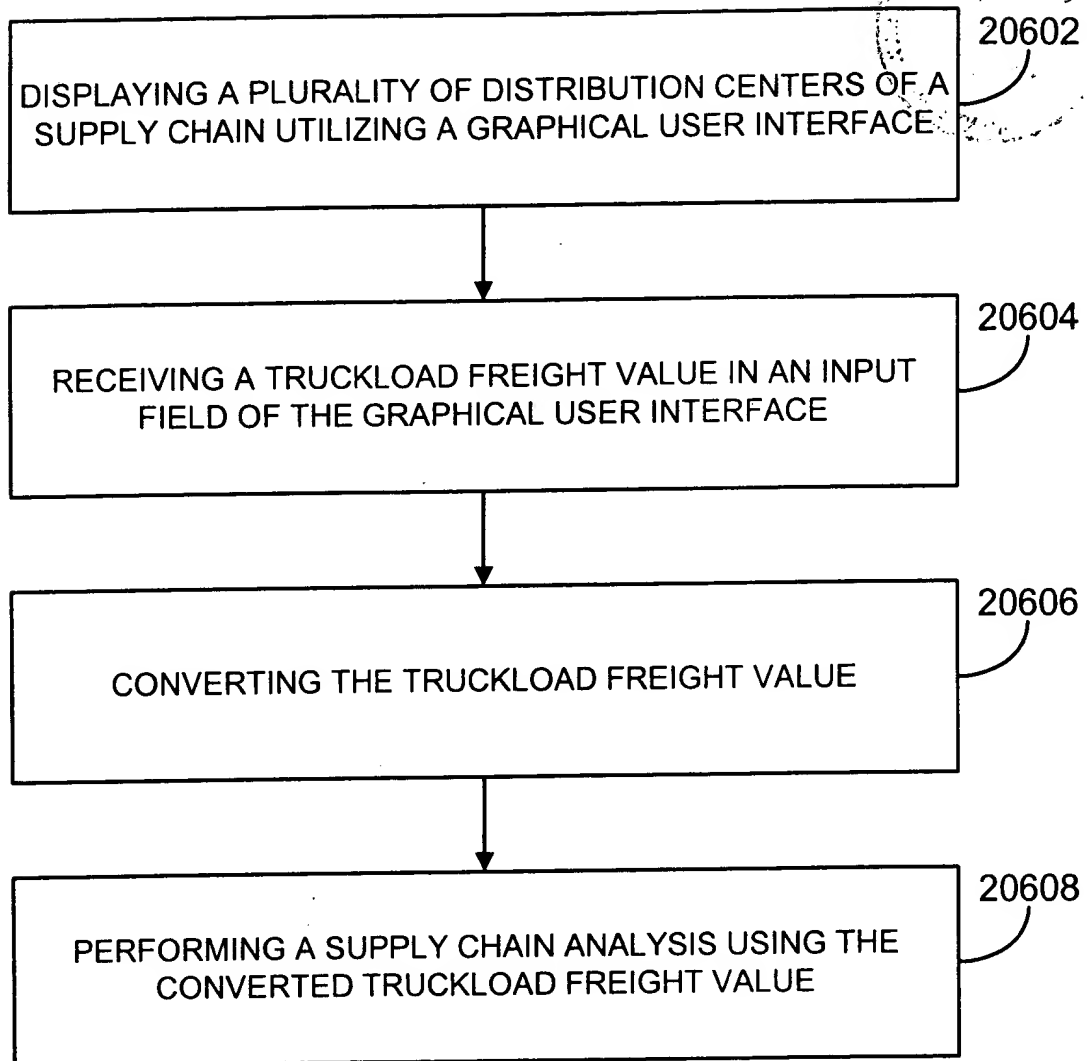


FIG. 206

T09070" / / 5T860

20700

Analysis Region	Force FOB
MCCABE-PORTLAND/RNW-ANCHORAGE	<input type="radio"/> Yes <input checked="" type="radio"/> No

Distribution Center Name	Site Role
MCCABE QUALITY FOODS-PORTLAND	Corporate & FOB Point
RESTAURANTS NW-ANCHORAGE	Corporate & FOB Point

FIG. 207

20800

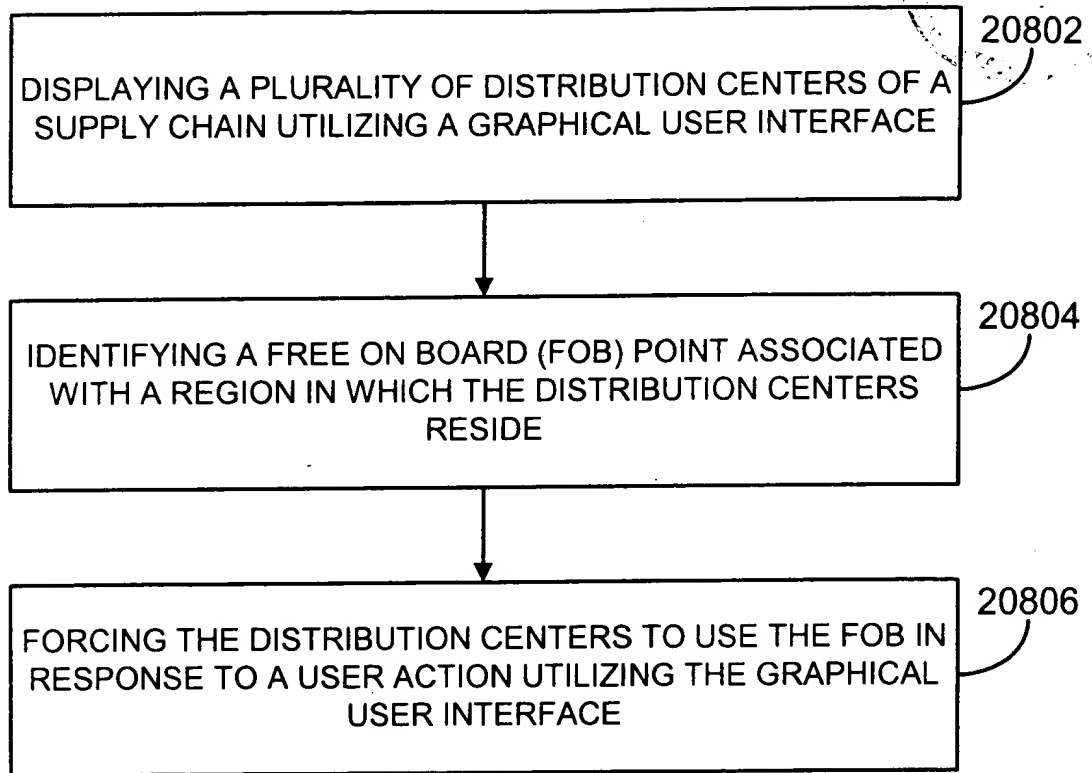


FIG. 208

09/15/2006

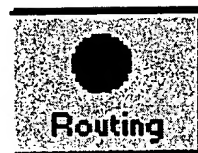


FIG. 209

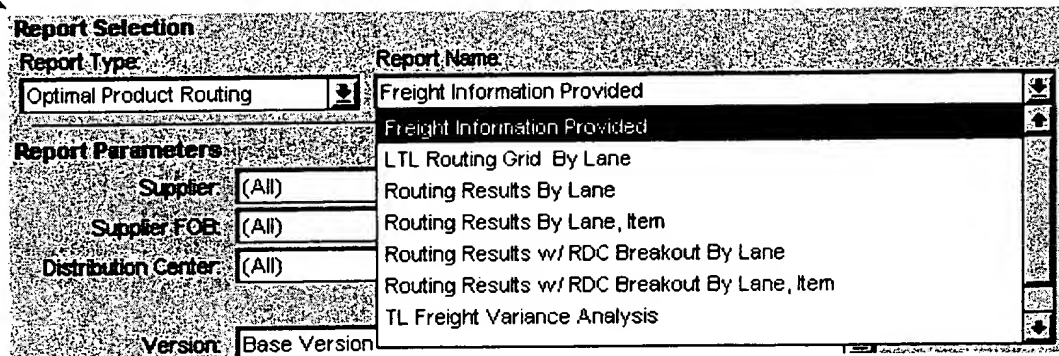


FIG. 210

[illegible]

21100



IDENTIFYING A PLURALITY OF LANES OF A SUPPLY CHAIN

21102



DETERMINING A LOWEST COST ROUTING SCHEME FOR
EACH OF THE LANES

21104



PERFORMING A SUPPLY CHAIN ANALYSIS USING THE
LOWEST COST ROUTING SCHEME

21106

FIG. 211

0981577 "070601
T09070" / / 51960

21200

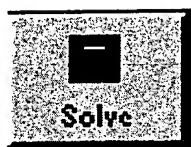


FIG. 212

21300

21302

Report Selection

Report Type:	Report Name:
Awarded Volume	Awarded Volume by Item - Detail
Awarded Volume	
Comparison Reports	
Cost Matrix Preview	
Optimal Product Routing	
Tab Reports	
	ew Capacity & Prices

FIG. 213

21400

Awarded Volume by Item - Detail
 Awarded Volume by Item - Detail
 Awarded Volume by Item - Freight
 Awarded Volume by Item - Summary
 Competing DC Freight Analysis by Item
 Lane Assignment Matrix
 Lane Weighted Average Delivered Cost

FIG. 214

21500

Assigned Volume Percentages (no conversion)
 Assigned Volume Percentages (with conversion)
 Invoice FOB Detail Comparison (no conversion)
 Invoice FOB Detail Comparison (with conversion)
 Invoice FOB Savings Comparison (no conversion)
 Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type:	Report Name:
Comparison Reports	Assigned Volume Percentages (no conversion)

FIG. 216

21700

Report Name:
Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (with conversion)
Invoice FOB Detail Comparison (no conversion)

FIG. 217

21800

A screenshot of a software interface. At the top, a label 'Item:' is followed by a text box containing 'HASH BROWNS(ROUND)'. Below this, a label 'Comparison Versions:' is followed by a list box containing three items: 'Base version', 'With LTL riding with CCF, forced TL', and 'LTL moving with CCF, no Cavendish'. At the bottom, a label 'Include Cost Matrices:' is followed by two radio buttons, 'Yes' (which is selected) and 'No'.

Item:
HASH BROWNS(ROUND)

Comparison Versions:
Base version
With LTL riding with CCF, forced TL
LTL moving with CCF, no Cavendish

Include Cost Matrices: Yes ☒ No ☐

FIG. 218

21900



FIG. 219

22000

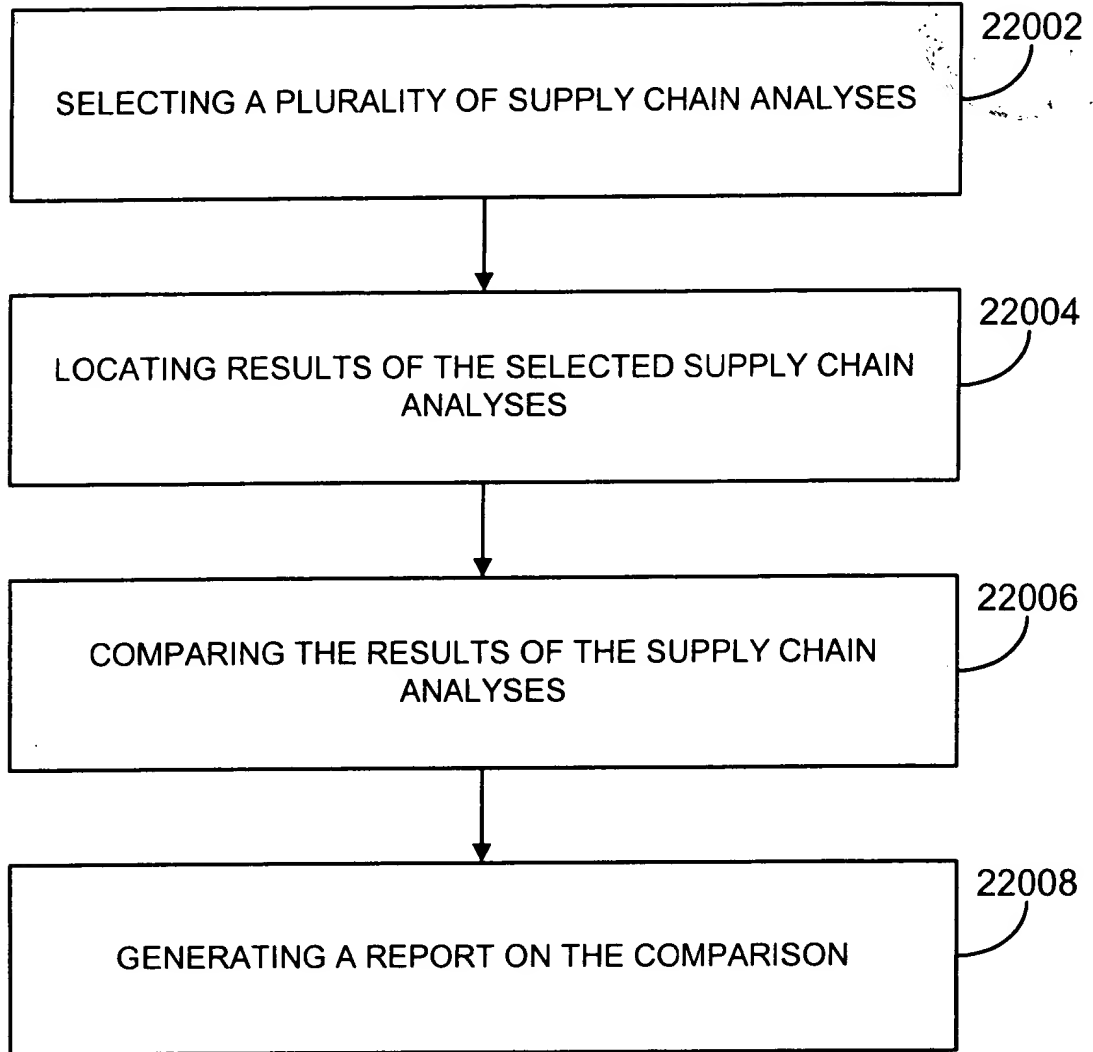


FIG. 220



22100

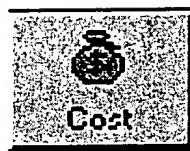


FIG. 221

22200

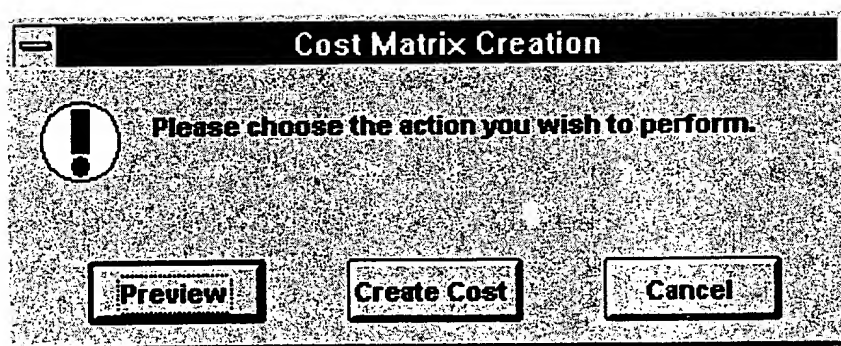


FIG. 222

22300

22400

Formula Pricing - BEEF - 77% - 04/06/98

General Info

Pricing

Freight

Formulas

Block Cost

Adjustments

Pricing ID:

12

Description:

Beef Pricing 04/06/01

Item:

BEEF - 77%

Raw Material Pricing Date:

04/06/01

From:

03/23/01

To:

04/03/01

Cost Matrix Begin Date:

03/15/01

End Date:

03/28/01

FOB Adjustment Amount:

0.0000

FIG. 224

22500

Formula Pricing - BEEF - 77% - 04/06/98

Date	FRSH DOM 50% TRIM	FRSH DOM 60% TRIM	FRSH DOM 70% TRIM	FRSH DOM 75% TRIM	FRSH DOM 80% LEAN	FRSH DOM 85% LEAN	FRSH DOM 90% LEAN BL	FRSH DOM 90% LEAN	FRSH DOM 90% LEAN YW	FRZM DOM 80% LEAN BL	BMP AUS 80% LEAN	Lean Fine Tatr Beef
03/23/98	0.8800	0.9100	0.9052	0.9300	0.9318	0.9900	0.9900	0.9950	1.0000	0.9500	0.9500	0.7960
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600	0.8400
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.1000	1.1500	1.2000	0.9500	0.9300	0.9200
03/26/98	0.8850	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500	1.0000
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800	0.8400
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9995	0.9998	1.0000	0.9870	0.9650	0.7998
03/31/98	0.8860	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870	0.9000
04/01/98	0.8700	0.9200	0.9383	0.9650	0.9224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9630	0.9840
04/02/98	0.8500	0.9400	0.9490	0.9750	0.9318	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870	0.8200
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.9870	0.8600
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1.0690	1.0950	1.1210	0.9572	0.9659	0.8760

FIG. 225

22600

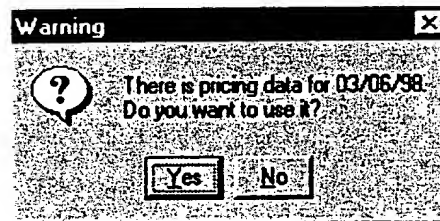


FIG. 226

22700

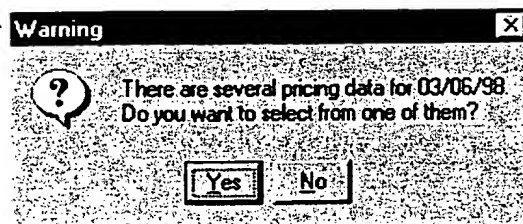


FIG. 227

005070775T860

22800

Formula Pricing Selection

Pricing ID	Calc. Date	Description
10	03/08/98	Beef Pricing 3/8/98
11	03/23/98	Beef Pricing 3/23/98

OK Cancel

FIG. 228

22900

Formula Pricing - BEEF - 77% - 04/06/98

General Info | Pricing | Freight | Formulas | Block Cost | Adjustments

Supplier FOB	Address
AMERICAN FOOD SERVICE	King of Prussia, PA 19406
DIVERSITY FOOD PROCESSING-VIRGINIA	Petersburg, VA 23805
GOOD SERVING'S PRODUCTS-NH	Manchester, NH 03108

Material Type	Freight Amt
Fresh Domestic 50% Trim	0.0450
Fresh Domestic 65% Trim	0.0000
Fresh Domestic 73% Trim	0.0000
Fresh Domestic 75% Trim	0.0000
Fresh Domestic 80% Lean	0.0000
Fresh Domestic 85% Lean	0.0000
Fresh Domestic 90% Lean	0.0400
Fresh Domestic 90% Lean-Blue	0.0000
Fresh Domestic 90% Lean-Yellow	0.0000
Frozen Domestic 90% Lean	0.0000
Imported Australia 90% Lean	0.0150

FIG. 229

23000

Formula Pricing - BEEF - 77% - 04/06/98

General Info		Pricing		Freight		Formulas		Block Cost		Adjustments		Formula		LFTB		Total	
Formula	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	
AFS-1	0.3120	0.2871									0.1880	0.2134	0.4000	0.3324	0.1000	0.0911	0.9840
DIV-1	0.1400	0.1295	0.2000	0.1949	0.1400	0.1368					0.2000	0.2190	0.3200	0.3139	0.1400	0.1303	0.9866
GS-1	0.3270	0.3042									0.1730	0.1972	0.3600	0.3549	0.1400	0.1303	0.9721
S&C-1	0.2414	0.2200					0.2179	0.2026	0.2179	0.2153	0.2179	0.2386			0.1050	0.0856	0.9721
SER-1	0.3250	0.2926									0.1750	0.1951	0.3650	0.3571	0.1350	0.1236	0.9694
TEX-1	0.3090	0.2766									0.3410	0.3802	0.2500	0.2452	0.1000	0.0896	0.9516
WHI-1	0.3250	0.2958									0.1750	0.1969	0.3650	0.3608	0.1350	0.1230	0.9765
WIS-1	0.3325	0.2977									0.4875	0.5165	0.1000	0.0968	0.1000	0.0890	1.0018

FIG. 230

23100

Formula Pricing - BEEF - 77% - 04/06/98

General Info	Pricing	Freight	Formulas	Block Cost	Adjustments
--------------	---------	---------	----------	------------	-------------

Formula	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>
DIV-1	0.9941	0.98	\$1.0123	0.1669	\$1.1792	<input checked="" type="checkbox"/>
GS-1	0.9866	0.98	\$1.0037	0.1287	\$1.1324	<input checked="" type="checkbox"/>
S&C-1	0.9721	1.00	\$0.9721	0.1457	\$1.1178	<input checked="" type="checkbox"/>
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1.1156	<input checked="" type="checkbox"/>
TEX-1	0.9916	0.99	\$1.0067	0.1232	\$1.1299	<input checked="" type="checkbox"/>
WHI-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214	<input checked="" type="checkbox"/>
WIS-1	1.0018	0.98	\$1.0202	0.1334	\$1.1536	<input checked="" type="checkbox"/>

FIG. 231

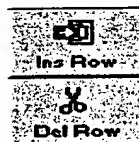
23200

Formula Pricing - BEEF - 77% - 04/06/98

Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
AFS-1	0.9840	0.9850	0.9990	0.1232	0.0000	1.1222
DIV-1	0.9941	0.9920	1.0123	0.1669	0.1500	1.3292
GS-1	0.9866	0.9830	1.0037	0.1287	0.0000	1.1324
S&C-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299

Amount	Adjustment Desc
0.1500	Upcharge

FIG. 232



23300

23302

FIG. 233

23400



FIG. 234

23500

Formula Maintenance			
Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGIN	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1
Number of Rows: 14			
Material Type		Begin Date	Percentage
Fresh Domestic 50% Trim		10/03/1997	31.2000%
Fresh Domestic 73% Trim		10/01/1996	20.0000%
Fresh Domestic 85% Lean		10/01/1997	5.0000%
Fresh Domestic 90% Lean		10/01/1997	18.8000%
Number of Rows: 6			100.0000%

FIG. 235

Supply	Patronage	Sales/Inv	Utilities	Window	Hel
Supplier...					
Supplier Site...					
Distributor...					
DC...					
Item					
Proposal					
Least Cost Analysis					
Formula Pricing					
Contract...					
Cost					
Vendor Rating					
Contact Management					
Logistics & Distribution					
Bakery Coverage					

23600

FIG. 236